

667326-2026 - Mise en concurrence

Finlande – Services de vente au détail – Finavia / Food & Beverage premises and related business operations on the mezzanine floor in the Schengen Gate Area (near gate 29) at Helsinki Airport - Request to Participate

OJ S 187/2026 28/09/2026

**Avis de marché ou de concession – régime ordinaire
Services**

1. Acheteur

1.1. Acheteur

Nom officiel: Finavia Oyj

Adresse électronique: tuomas.pitkanen@finavia.fi

Forme juridique de l'acheteur: Entreprise publique

L'acheteur est une entité adjudicatrice

Activité de l'entité adjudicatrice: Activités aéroportuaires

2. Procédure

2.1. Procédure

Titre: Finavia / Food & Beverage premises and related business operations on the mezzanine floor in the Schengen Gate Area (near gate 29) at Helsinki Airport - Request to Participate

Description: Finavia grants possession of specified Food & Beverage premises in a central location within the mezzanine floor in the Schengen gate area (opposite of gate 29) of Helsinki Airport and concession rights to operate restaurant business for Helsinki Airport's customers within these premises for the contract term.

Identifiant de la procédure: f647945f-772a-479a-89b9-8bf39266eecd

Identifiant interne: 629201

Type de procédure: Négociée avec publication préalable d'un appel à la concurrence / concurrentielle avec négociation

Principales caractéristiques de la procédure et informations sur l'endroit où obtenir les règles complètes applicables à la procédure: In the negotiations rounds participants go through the preliminary tender material provided by Finavia as well as the preliminary Tender criteria. The tenderers are asked to submit the preliminary tender by the deadline. The preliminary tender submitted by the tenderer is to be discussed further for both Finavia to understand the tenderers preliminary tender better as well as for the tenderer to understand the Finavia's tender criteria better. Schedule (times are Helsinki times, dates are DD.MM.): 5.10.2026 - Questions concerning the procedure by 13:00 14.10.2026 - Submitting the Request to Participate by 13:00 14.10.2026 - Invitation to Site Visits, Negotiate and Preliminary Invitation to Tender, at earliest 19.10.2026 – Site visits and comments regarding floor plan– Day 1 20.10.2026 – Site visits and comments regarding floor plan – Day 2 29.10.2026 - Questions, comments and preliminary tender submitted by 13:00 2.11.2026 – Negotiations round – Day 1 3.11.2026 – Negotiations round – Day 2 4.11.2026 – Negotiations round – Day 3 5.11.2026 – Negotiations round – Day 4 5.11.2026 - Negotiations end (without separate notice) 10.11.2026 - Final Invitation to Tender is published, at earliest 25.11.2026 - Questions regarding the Final Invitation to Tender by 13:00 2.12.2026 - Final Tender submitted by 13:00 4.12.2026 - Procurement decision, at earliest 21.12.2026 - Signing of the Agreement, at earliest Finavia reserves the right to change the schedule. Candidates are responsible for submitting their

participation, questions and Final Tenders in due time. In the first phase of the procurement, potential Candidates will be invited to participate. Based on the Requests to Participate, Candidates meeting the minimum requirements shall be invited to participate as Tenderers and invited to Negotiate. Tenderers selected to negotiate shall provide, together with a Preliminary Tender, preliminary plans of the Units for evaluation before the negotiations round. Tenderers are invited to provide feedback, comments and suggestions regarding the documentation. Finavia may invite the Tenderers to several rounds of meetings, if necessary. Negotiation agenda shall be instructed in the Invitation to Negotiate. Participants have the opportunity to ask questions at each stage. Tenderers are advised to consider that after the Procurement Decision has been made, agreements shall not be negotiated. Minor clarifications and additions to contact details and dates shall be made. Finavia sets suitability requirements to the Tenderers. Tenderer's own conditions and terms may not be included in any of the material it submits. Registration to Tarjouspalvelu supplier portal is free of charge. Registration is supported by Tarjouspalvelu support, which is to be contacted in any matter regarding registration, completing and/or submitting offers. To avoid confusion, Candidates are advised to register to Tarjouspalvelu using the company name and ID of the entity that shall sign the Agreement. The procurement documentation, including the Agreement, any security details and floor plans etc. are available only against a duly filled-in and signed NDU. The NDU form is available in Tarjouspalvelu for registered users. Upon receipt of the signed NDU, Finavia provides a link (by email, to the email the NDU was received from) to a secure download location, from where the Tenderer may download the entire material. The signed NDU shall be sent to hankintapaallikot@finavia.fi with subject: "Food & Beverage premises and related business operations on the mezzanine floor in the Schengen Gate Area (near gate 29) at Helsinki Airport ". The technical documentation is subject to change due to the nature of construction planning and processes.

2.1.1. Objet

Nature principale du marché: Services

Nomenclature principale (cpv): 55900000 Services de vente au détail

2.1.2. Lieu d'exécution

Subdivision pays (NUTS): Helsinki-Uusimaa (FI1B1)

Pays: Finlande

2.1.4. Informations générales

Informations complémentaires: *** THIS PROCUREMENT NOTICE IS REGARDING THE FOOD & BEVERAGE UNITS ON THE MEZZANINE FLOOR IN THE SCHENGEN GATE AREA (NEAR GATE 29) AT HELSINKI AIRPORT *** Finavia seeks a dedicated food and beverage partner to bring appealing concepts to central airport location in the Schengen Gate area. The procurement is intended to complement the existing restaurant offering with concepts that are recognisable, easy to approach and commercially effective in a fast-paced travel environment. The premises are expected to attract operators with proven concepts, strong execution capability and a clear understanding of how to activate sales in an airport setting. The Tender consists of a single restaurant entity of approximately 652 m2 with an opportunity for two (2) separate kitchens and minimum of two concepts, out of which: - one shall be a widely recognised branded burger restaurant concept from the following categories: Quick Service Restaurant (QSR) or Fast casual, and - one shall be a vibrant food-led restaurant, bar or pub with a proof-of-concept from casual or fast casual category with the exception: buffets and pizza, pasta and sandwich led concepts are excluded from this Tender. Possible additional supporting concepts (not mandatory) may be included in the premises given the inclusion supports efficient use of the premises and overall commercial success.

Estimated handover date of the premises is 1st of May 2027. The opening date of the unit is planned to be 1st of August 2027. Together, the concepts should offer passengers a clear, attractive and reliable choice that fits the diverse customer base of Helsinki Airport. The premises shall be open to all potential customers without purchasing obligation. The units shall follow Helsinki Airport's unified commercial opening hours. Tenderers shall consider minimum opening hours of Tendered units, currently estimated being from morning (10:00) until evening (22:00). Approximately half of Helsinki Airport's passengers reside in Finland and approximately half abroad. The strongest proposals are expected to combine brand familiarity, proven market presence in Finland or relevant international markets, operational reliability and a concept mix that strengthens the overall attractiveness of the airport's food and beverage offering. The airport is interested in operators who can bring more than a brand name alone. The successful tenderer should be able to show how the premises will be visually appealing, easy to navigate and commercially efficient. The layout, customer flow, service model and sales development activities should all support smooth customer experience, strong conversion, value-for-money perception and sustainable sales performance during the contract term. Thus, Finavia seeks a partner whose concept mix and commercial execution provide the best overall basis for a commercially successful operation at Helsinki Airport. Finavia's vision is to offer world-class services for air passengers and airlines. At the heart of our strategy is the development of Helsinki Airport. World class customer experience will distinguish us from our competitors. Our customer promise "For smooth travelling" underlines the vision and is kept by actions lead by customer experience pillars which refers to the desired emotions and experiences of our passengers: GIFT OF TIME CONFIDENCE HAPPINESS FINNISH EXPERIENCE Finavia has a dynamic long-term strategy for Helsinki Airport, with the vision of creating a consumer-friendly, sustainable, efficient, unique and successful airport. The Operator shall fully support and adhere to this strategy and actively contribute to its successful implementation.

Base juridique:

Directive 2014/23/UE

2.1.6. Motifs d'exclusion

Sources des motifs d'exclusion: Document de marché

5. Lot

5.1. Lot: LOT-0000

Titre: Finavia / Food & Beverage premises and related business operations on the mezzanine floor in the Schengen Gate Area (near gate 29) at Helsinki Airport - Request to Participate

Description: Finavia grants possession of specified Food & Beverage premises in a central location within the mezzanine floor in the Schengen gate area (opposite of gate 29) of Helsinki Airport and concession rights to operate restaurant business for Helsinki Airport's customers within these premises for the contract term.

Identifiant interne: 629201

5.1.1. Objet

Nature principale du marché: Services

Nomenclature principale (cpv): 55900000 Services de vente au détail

5.1.2. Lieu d'exécution

Subdivision pays (NUTS): Helsinki-Uusimaa (FI1B1)

Pays: Finlande

5.1.3. Durée estimée

Date de début: 01/08/2027

Durée: 90 Mois

5.1.6. Informations générales

Participation réservée:

La participation n'est pas réservée.

Projet de passation de marché non financé par des fonds de l'UE

Le marché en question convient aussi aux petites et moyennes entreprises (PME): non

Informations complémentaires: *** THIS PROCUREMENT NOTICE IS REGARDING THE FOOD & BEVERAGE UNITS ON THE MEZZANINE FLOOR IN THE SCHENGEN GATE AREA (NEAR GATE 29) AT HELSINKI AIRPORT *** Finavia seeks a dedicated food and beverage partner to bring appealing concepts to central airport location in the Schengen Gate area. The procurement is intended to complement the existing restaurant offering with concepts that are recognisable, easy to approach and commercially effective in a fast-paced travel environment. The premises are expected to attract operators with proven concepts, strong execution capability and a clear understanding of how to activate sales in an airport setting. The Tender consists of a single restaurant entity of approximately 652 m2 with an opportunity for two (2) separate kitchens and minimum of two concepts, out of which: - one shall be a widely recognised branded burger restaurant concept from the following categories: Quick Service Restaurant (QSR) or Fast casual, and - one shall be a vibrant food-led restaurant, bar or pub with a proof-of-concept from casual or fast casual category with the exception: buffets and pizza, pasta and sandwich led concepts are excluded from this Tender. Possible additional supporting concepts (not mandatory) may be included in the premises given the inclusion supports efficient use of the premises and overall commercial success. Estimated handover date of the premises is 1st of May 2027. The opening date of the unit is planned to be 1st of August 2027. Together, the concepts should offer passengers a clear, attractive and reliable choice that fits the diverse customer base of Helsinki Airport. The premises shall be open to all potential customers without purchasing obligation. The units shall follow Helsinki Airport's unified commercial opening hours. Tenderers shall consider minimum opening hours of Tendered units, currently estimated being from morning (10:00) until evening (22:00). Approximately half of Helsinki Airport's passengers reside in Finland and approximately half abroad. The strongest proposals are expected to combine brand familiarity, proven market presence in Finland or relevant international markets, operational reliability and a concept mix that strengthens the overall attractiveness of the airport's food and beverage offering. The airport is interested in operators who can bring more than a brand name alone. The successful tenderer should be able to show how the premises will be visually appealing, easy to navigate and commercially efficient. The layout, customer flow, service model and sales development activities should all support smooth customer experience, strong conversion, value-for-money perception and sustainable sales performance during the contract term. Thus, Finavia seeks a partner whose concept mix and commercial execution provide the best overall basis for a commercially successful operation at Helsinki Airport. Finavia's vision is to offer world-class services for air passengers and airlines. At the heart of our strategy is the development of Helsinki Airport. World class customer experience will distinguish us from our competitors. Our customer promise "For smooth travelling" underlines the vision and is kept by actions lead by customer experience pillars which refers to the desired emotions and experiences of our passengers: GIFT OF TIME CONFIDENCE HAPPINESS FINNISH EXPERIENCE Finavia has a dynamic long-term strategy for Helsinki

Airport, with the vision of creating a consumer-friendly, sustainable, efficient, unique and successful airport. The Operator shall fully support and adhere to this strategy and actively contribute to its successful implementation.

5.1.7. Marché public stratégique

Objectif social promu: Devoir de diligence en matière de droits de l'homme dans les chaînes d'approvisionnement mondiales, Conditions de travail équitables

5.1.9. Critères de sélection

Sources des critères de sélection: Document de marché

5.1.10. Critères d'attribution

Critère:

Type: Prix

Description: Kuten kuvattu hankintailmoituksessa

Critère:

Type: Qualité

Description: Kuten kuvattu hankintailmoituksessa

5.1.11. Documents de marché

L'accès à certains documents de marché est restreint

Date limite de demande d'informations complémentaires: 05/10/2026 10:00:00 (UTC+00:00)

Heure de l'Europe occidentale, GMT

Des informations sur les documents restreints sont disponibles à l'adresse suivante:

<https://tarjouspalvelu.fi/finaviaoyj?id=629201&tpk=4bc6fc61-7fcc-4f66-a020-f8bad947dc05>

5.1.12. Conditions du marché public

Conditions de soumission:

Soumission par voie électronique: Requête

Adresse de soumission: <https://tarjouspalvelu.fi/finaviaoyj?id=629201&tpk=4bc6fc61-7fcc-4f66-a020-f8bad947dc05>

Langues dans lesquelles les offres ou demandes de participation/candidatures peuvent être présentées: anglais

Les soumissionnaires peuvent présenter plusieurs offres: Non autorisée

Date limite de réception des demandes de participation/candidatures: 14/10/2026 10:00:00 (UTC+00:00) Heure de l'Europe occidentale, GMT

Conditions du marché:

Le contrat doit être exécuté dans le cadre de programmes d'emplois protégés: Non

5.1.16. Informations complémentaires, médiation et recours

Organisation chargée des procédures de recours: Markkinaoikeus

Description des délais d'introduction des procédures de recours: Kuten kuvattu hankintailmoituksessa

Organisation qui fournit des informations complémentaires sur la procédure de passation de marché: Finavia Oyj

Organisation qui fournit des précisions concernant l'introduction des recours: Markkinaoikeus

8. Organisations

8.1. ORG-0001

Nom officiel: Markkinaoikeus

Numéro d'enregistrement: 3006157-6

Adresse postale: Radanrakentajantie 5
Ville: Helsinki
Code postal: 00520
Subdivision pays (NUTS): Helsinki-Uusimaa (FI1B1)
Pays: Finlande
Adresse électronique: markkinaoikeus@oikeus.fi
Téléphone: +358 295643300
Adresse internet: <http://www.oikeus.fi/markkinaoikeus>

Rôles de cette organisation:

Organisation chargée des procédures de recours
Organisation qui fournit des précisions concernant l'introduction des recours

8.1. ORG-0002

Nom officiel: Finavia Oyj
Numéro d'enregistrement: 2302570-2
Adresse postale: Lentäjätie 3
Ville: Vantaa
Code postal: 01530
Subdivision pays (NUTS): Helsinki-Uusimaa (FI1B1)
Pays: Finlande
Point de contact: Tuomas Pitkänen
Adresse électronique: tuomas.pitkanen@finavia.fi
Téléphone: +358 503170948
Adresse internet: <http://www.finavia.fi>

Rôles de cette organisation:

Acheteur
Organisation qui fournit des informations complémentaires sur la procédure de passation de marché

8.1. ORG-0003

Nom officiel: Hansel Oy (Hilma)
Numéro d'enregistrement: FI09880841
Adresse postale: Mannerheiminaukio 1a
Ville: Helsinki
Code postal: 00100
Subdivision pays (NUTS): Helsinki-Uusimaa (FI1B1)
Pays: Finlande
Point de contact: eSender
Adresse électronique: tekninen@hankintailmoitukset.fi
Téléphone: 029 55 636 30
Adresse internet: <http://hankintailmoitukset.fi>

Rôles de cette organisation:

TED eSender

Informations relatives à l'avis

Identifiant/version de l'avis: cfd47d46-8fd2-4e23-b5bb-bc18e95e3a49 - 01
Type de formulaire: Mise en concurrence
Type d'avis: Avis de marché ou de concession – régime ordinaire
Sous-type d'avis: 19

Date d'envoi de l'avis: 25/09/2026 12:06:37 (UTC+00:00) Heure de l'Europe occidentale, GMT
Date et heure de transmission de l'avis (eSender): 25/09/2026 12:06:38 (UTC+00:00) Heure de l'Europe occidentale, GMT
Langues dans lesquelles l'avis en question est officiellement disponible: anglais
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