

## 513476-2024 - Iomaíocht

### An Ghearmáin – Foreign economic-aid-related services – 81309658-Structuring the Financing Line for a Renewable Hydrogen Project (RH2) in Chile

OJ S 166/2024 27/08/2024

Fógra maidir le conradh nó lamháltas — an gnáthchóras  
Seirbhísí

## 1. Ceannaitheoir

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### 1.1. Ceannaitheoir

Ainm oifigiúil: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

R-phost: [eva.theis@giz.de](mailto:eva.theis@giz.de)

Cineál dlíthiúil an cheannaitheora: Gnóthas poiblí atá faoi rialú údaráis stáit

Gníomhaíocht an údaráis chonarthaigh: Seirbhísí poiblí ginearálta

## 2. Nós imeachta

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### 2.1. Nós imeachta

Teideal: 81309658-Structuring the Financing Line for a Renewable Hydrogen Project (RH2) in Chile

Cur síos: The "Promotion of Renewable Hydrogen (RH2) in Chile" is an EU-German initiative to advance RH2 development in Chile, crucial for climate and economic goals. This program is key to the Team Europe Initiative (TEI) on Green Hydrogen (GH2) in Chile, fostering EU-Chile cooperation. It supports an investment-friendly environment, offers concessional financing, promotes R&D collaboration, and encourages business and technology transfer. The initiative aims to decarbonize Chile's economy, create green jobs, and generate business opportunities for Chilean and European companies while meeting Europe's green hydrogen import needs. Financing will be through the Team Europe RH2 Fund, involving KfW, EIB, and the EU. To meet the EU's 2030 climate and energy targets and the European Green Deal objectives, investments must focus on sustainable projects. The EU taxonomy defines environmentally sustainable economic activities, offering clarity to investors and promoting climate-friendly business practices. Europe's hydrogen demand will require global markets for RH2 imports, with Chile positioned as a leading producer due to its renewable energy resources and ambitious strategy. Chile aims to produce the world's cheapest RH2 at \$1.3 per kg by 2030, targeting 25 GW electrolysis capacity and a \$2.5 billion export value, with substantial investments in hydrogen infrastructure. Chile's National Green Hydrogen Strategy outlines production, storage, and export goals, positioning it among the top RH2 exporters. Chile is active in international initiatives, hosting the Innovating to Net Zero Summit and supporting RH2 projects through financial assistance and strategic partnerships. European companies are involved in Chile's RH2 development, with MoUs signed with ports like Antwerp, Rotterdam, Singapore, and Hamburg for RH2 imports. Key challenges for RH2 in Chile include certification schemes for sustainable hydrogen production, tailored policies for low-carbon hydrogen adoption, mobilizing financing, and supporting R&D for market readiness. Addressing financing barriers is crucial, as many projects struggle to secure investment due to mismatches between funding needs and available resources. Since 2014, GIZ's Renewable Energy and Energy Efficiency (4e) program has supported RH2 development in Chile through studies, business analyses, and workshops, contributing to the National Green Hydrogen Strategy. This joint action strategy emphasizes market development, business cooperation,

and financing, promoting experience sharing among stakeholders to advance the RH2 sector. The initiative aims to bridge financing gaps and accelerate investment to achieve climate and development goals.

Aitheantóir an nós imeachta: 2a9ccb87-543f-4ea9-953a-2ffc675f9266

Aitheantóir inmheánach: 81309658

An cineál nós imeachta: Idirbheartaíocht lena mbaineann foilsiú roimh ré glao ar iomaíocht / iomaíocht lena mbaineann idirbheartaíocht

Tá an nós imeachta á bhrostú: níl

### 2.1.1. Cuspóir

Cineál an chonartha: Seirbhísí

Príomhaicmiú (cpv): 75211200 Foreign economic-aid-related services

Aicmiú breise (cpv): 79411100 Business development consultancy services

### 2.1.2. An áit feidhmíochta

Tír: An tSile

### 2.1.3. Luach

Luach measta gan CBL a áireamh: 410 640,00 EUR

### 2.1.4. Eolas ginearálta

Eolas breise: Bekanntmachungs-ID: CXTRYY6Y18CSGU76 All communication takes place in English via communication tool in the project area of the procurement portal.

#### Bunús dlí:

Treoir 2014/24/AE

vgv -

### 2.1.6. Forais eisiaimh

Cás cosúil le féimheacht faoin dlí náisiúnta: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Féimheacht: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Éilliú: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Socrú le creidiúnaithe: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Rannpháirtíocht in eagraíocht choiriúil: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Comhaontuithe le hoibreoírí eacnamaíochta eile arb é is aidhm dóibh an iomaíocht a shaobhadh: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Sárú oibleagáidí i réimsí an dlí comhshaoil: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Sciúradh airgid nó maoiniú na sceimhlitheoireachta: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Calaois: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Fostú páistí agus cineálacha eile gáinneála ar dhaoine: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Dócmhainneacht: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Sárú oibleagáidí i réimsí an dlí saothair: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Sócmhainní atá á riaradh ag leachtaitheoir: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Ciontach i mífhaisnéis, i bhfaisnéis siar, gan a bheith in ann doiciméid riachtanacha a sholáthar agus faisnéis rúnda ar an nós imeachta sin a fháil: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Coinbhleacht leasa mar gheall ar a rannpháirtíocht sa nós imeachta soláthair: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Rannpháirtíocht dhíreach nó indíreach in ullmhú an nós imeachta soláthair seo: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Ciontach i mí-iompar gairmiúil tromchúiseach: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Foirceannadh luath, damáistí nó smachtbhannaí inchomparáide eile: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Sárú oibleagáidí i réimsí an dlí shóisialta: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Ranníocaíochtaí slándála sóisialta a íoc: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Cuirtear ar fionraí gníomhaíochtaí gnó: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Cánacha a íoc: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

Cionta sceimhlitheoireachta nó cionta a bhaineann le gníomhaíochtaí sceimhlitheoireachta: Zwingende bzw. fakultative Ausschlussgründe nach §§ 123 bis 126 GWB

## 5. Luchtóg

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### 5.1. Luchtóg: LOT-0001

Teideal: 81309658-Structuring the Financing Line for a Renewable Hydrogen Project (RH2) in Chile

Cur síos: Description of works and services to be provided: The contract focuses on market- and project development, business cooperation and finance for renewable hydrogen (RH2), fostering market development and closing business gaps through shared experiences and best practices. The general objective is to transfer know-how to RH2 project developers and owners on using smart financial instruments within the Chilean financial market regulations. Specifically, this includes to the implementation of new smart financial instruments (SFI) for mobilizing financing for RH2 projects in Chile, considering local financial market rules, and the design of a compensation mechanism for hydrogen projects to promote industrial-scale clean technologies like hydrogen. These objectives aim to mobilize investment for RH2 projects through the "umbrella funding line" model, with cooperation through the following work packages. Task 1 focuses on incorporating new forms of financing and financial instruments for RH2 projects: addressing insufficient financing and lack of experience in the green hydrogen industry by incorporating new financial instruments suitable for the Chilean market, based on successful models from Europe. Activities include international benchmarking, adapting instruments for the local market, and industry meetings. This work package involves specialized consultancy and knowledge transfer and involves the following key institutions: - CMF (Financial Market Commission): Supervision, regulation, enforcement, and market development. - CNE (National Energy Commission): Analysis of prices, tariffs, and technical norms for energy services. - Ministries of Energy, Economy, and Treasury. - ABIF (Association of Banks and Financial Institutions): Improving banking procedures and representing banks. - AACH (Association of Chilean Insurance Companies): Promoting the insurance industry's growth and development. Task 2 aims at incorporating a structure for the H2Global - CHILE mechanism, by designing a financial instrument to adjust price differences between supply and demand (contract for difference). This promotes the market creation for clean hydrogen and

low-emission technologies globally. The task focuses on establishing international partnerships, particularly with H2Global, to replicate the support mechanism in Chile. Activities include establishing international alliances, designing the funding mechanism, developing the business model and ensuring international cooperation. Required project and knowledge management includes selecting, training, and steering experts, providing necessary equipment and covering costs, managing costs, accounting, and invoicing per GIZ requirements. Required monitoring and reporting requirements include regular monitoring of activity implementation, achievement of objectives, and risk management, reporting to GIZ according to applicable General Terms and Conditions. Company-wide learning, knowledge, and innovation requirements include contributing to conferences and workshops, participating in GIZ's sector networks-, supporting project evaluation and knowledge management and conducting debriefing sessions and submitting developed materials and reports.  
Aitheantóir inmheánach: 81309658

#### **5.1.1. Cuspóir**

Cineál an chonartha: Seirbhísí

Príomhaicmiú (cpv): 75211200 Foreign economic-aid-related services

Aicmiú breise (cpv): 79411100 Business development consultancy services

#### **Roghanna:**

Cur síos ar na roghanna: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

#### **5.1.2. An áit feidhmíochta**

Tír: An tSile

#### **5.1.3. Fad measta**

Fad ama: 8 Míonna

#### **5.1.4. Athnuachan**

Athnuachaintí uasta: 2

Tuilleadh eolais faoi athnuachain: GIZ may optionally commission contract amendments and /or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

#### **5.1.6. Eolas ginearálta**

Ní mór ainmneacha agus cáilíochtaí gairmiúla na mball foirne a thabhairt a shanntar chun an conradh a chomhlíonadh: Ní theastaítear

Tionscadal soláthair a mhaoinítear go hiomlán nó i bpáirt le cistí an Aontais

Tá an soláthar cumhdaithe ag an gComhaontú maidir le Soláthar Rialtais (GPA): tá

Tá an soláthar sin oiriúnach freisin d'fhiontair bheaga agus mheánmhéide (FBManna): níl

Eolas breise: This contract is suited for SME's. The contrary indication above is only due to technical problems of the e-tendering platform.

#### **5.1.7. Soláthar straitéiseach**

Aidhm an tsoláthair straitéisigh: Níl soláthar straitéiseach i gceist

#### **5.1.9. Critéir roghnúcháin**

Critéar:

Cineál: Seasamh eacnamaíoch agus airgeadais

Ainm: Wirtschaftliche und finanzielle Leistungsfähigkeit

Cur síos ar an gcritéar roghnúcháin: 1. Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 500,000.00 EUR 2. Average number of employees and managers in the last three calendar years, at least 5 persons

Critéar:

Cineál: Eile

Ainm: Sonstiges

Cur síos ar an gcritéar roghnúcháin: If more than 5 requests to participate are received, a selection will be made on the basis of the following criteria: Technical experience: 1. in supporting the implementation of Renewable Hydrogen (RH2) projects 2. in developing of smart financial instruments for renewable energy 3. in designing and executing competition-based incentive mechanisms to promote the adoption of clean technologies 4. in conduction road shows for potential investors Regional experience: in South America

Úsáidfeair na critéir chun na hiarrthóirí a roghnú a dtabharfar cuireadh dóibh chuig an dara céim den nós imeachta

Critéar:

Cineál: Oiriúnacht chun an ghníomhaíocht ghairmiúil a shaothrú

Ainm: Eignung zur Berufsausübung

Cur síos ar an gcritéar roghnúcháin: 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Critéar:

Cineál: Cumas teicniúil agus gairmiúil

Ainm: Technische und berufliche Leistungsfähigkeit

Cur síos ar an gcritéar roghnúcháin: 1. The technical assessment is only based on reference projects with a minimum commission value of 120,000.00 EUR. 2. At least 2 reference projects in the technical field "Financing of green hydrogen" and at least 1 reference project in the region "Europe" in the last 3 years

**Eolas faoin dara céim de nós imeachta dhá chéim:**

An líon íosta iarrthóirí a dtabharfar cuireadh dóibh chuig an dara céim den nós imeachta: 3

An líon uasta iarrthóirí a dtabharfar cuireadh dóibh chuig an dara céim den nós imeachta: 5

Forchoimeádann an ceannaitheoir an ceart an conradh a dhámhachtain ar bhonn na dtairiscintí tosaigh gan aon chaibidlíocht eile

#### 5.1.11. Doiciméid soláthair

Na teangacha ina bhfuil na doiciméid soláthair ar fáil go hoifigiúil: Béarla

Spríoc-am chun eolas breise a iarraidh: 18/09/2024 23:59:00 (UTC+02:00) Am Oirthear na hEorpa, Am Samhraidh Lár na hEorpa

Seoladh na ndoiciméad soláthair: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6Y18CSGU76/documents>

**Cainéal cumarsáide ad hoc:**

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6Y18CSGU76>

#### 5.1.12. Téarmaí soláthair

**Téarmaí na haighneachta:**

Cur isteach leictreonach: Éigeantach

Seoladh an chur isteach: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6Y18CSGU76>

Na teangacha inar féidir tairiscintí nó iarrataí ar rannpháirtíocht a chur isteach: Béarla

Catalóg leictreonach: Ní ceadmhach

Leaganacha malartacha: Ní ceadmhach

Féadfaidh tairgeoirí níos mó ná tairiscint amháin a chur isteach: Ní ceadmhach

Spríodhata chun iarrataí ar rannpháirtíocht a fháil: 26/09/2024 12:00:00 (UTC+02:00) Am Oirthear na hEorpa, Am Samhraidh Lár na hEorpa

An tréimhse le linn a gcaithfidh an tairiscint a bheith bailí: 186 Laethanta

**Eolas is féidir a fhorlónadh tar éis an spríodhata chun iarratas a dhéanamh:**

Faoi rogha an cheannaitheora, féadfar roinnt doiciméad ar iarraidh a bhaineann leis an tairgeoir a chur isteach níos déanaí.

Eolas breise: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

**Téarmaí an chonartha:**

Ní mór an Conradh a chur i gcrích faoi chuimsiú clár fostaíochta dídeanaí: Ní hea Coinníollacha a bhaineann le comhlíonadh an chonartha: The execution conditions result from the information given in the contract notice and the tender documents. Please note: contrary to the indication below there is no obligation to submit details on persons other than those requested in the tender documents.

Sonrascú leictreonach: Éigeantach

Úsáidfear ordú leictreonach: tá

Úsáidfear íocaíocht leictreonach: tá

#### 5.1.15. Teicnící

**Creat-chomhaontú:**

Níl feidhm ag creat-chomhaontú

**Eolas faoin gcóras ceannaigh dinimiciúil:**

Níl feidhm ag córas ceannaigh dinimiciúil

Ceant leictreonach: níl

#### 5.1.16. Tuilleadh eolais, idirghabháil agus athbhreithniú

Eagraíocht athbhreithniúcháin: Vergabekammern des Bundes

Eolas faoi spríodhataí athbhreithnithe: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Eagraíocht a sholáthraíonn faisnéis bhreise faoin nós imeachta soláthair: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH  
Eagraíocht a fhaigheann iarratais ar rannpháirtíocht: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH  
TED eSender: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

## 8. Eagraíochtaí

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### 8.1. ORG-0001

Ainm oifigiúil: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH  
Uimhir chlárúcháin: 993-80072-52  
Seoladh poist: Dag-Hammarskjöld-Weg 1 - 5  
Baile: Eschborn  
Cód poist: 65760  
Foroinn tíre (NUTS): Main-Taunus-Kreis (DE71A)  
Tír: An Ghearmáin  
R-phost: [eva.theis@giz.de](mailto:eva.theis@giz.de)  
Teil.: +49 619679  
Facs: +49 6196791115  
**Róil na heagraíochta seo:**  
Ceannaitheoir

### 8.1. ORG-0002

Ainm oifigiúil: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH  
Uimhir chlárúcháin: 993-80072-52  
Seoladh poist: Dag-Hammarskjöld-Weg 1 - 5  
Baile: Eschborn  
Cód poist: 65760  
Foroinn tíre (NUTS): Main-Taunus-Kreis (DE71A)  
Tír: An Ghearmáin  
R-phost: [eva.theis@giz.de](mailto:eva.theis@giz.de)  
Teil.: +49 619679  
Facs: +49 6196791115  
**Róil na heagraíochta seo:**  
Eagraíocht a sholáthraíonn faisnéis bhreise faoin nós imeachta soláthair

### 8.1. ORG-0003

Ainm oifigiúil: Vergabekammern des Bundes  
Uimhir chlárúcháin: 022894990  
Seoladh poist: Kaiser-Friedrich-Straße 16  
Baile: Bonn  
Cód poist: 53113  
Foroinn tíre (NUTS): Bonn, Kreisfreie Stadt (DEA22)  
Tír: An Ghearmáin  
R-phost: [vk@bundeskartellamt.bund.de](mailto:vk@bundeskartellamt.bund.de)  
Teil.: +49 2289499-0  
Facs: +49 2289499-163  
**Róil na heagraíochta seo:**  
Eagraíocht athbhreithniúcháin

### 8.1. ORG-0004

Ainm oifigiúil: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Uimhir chlárúcháin: 993-80072-52

Seoladh poist: Dag-Hammarskjöld-Weg 1 - 5

Baile: Eschborn

Cód poist: 65760

Foroinn tíre (NUTS): Main-Taunus-Kreis (DE71A)

Tír: An Ghearmáin

R-phost: [eva.theis@giz.de](mailto:eva.theis@giz.de)

Teil.: +49 619679

Facs: +49 6196791115

#### **Róil na heagraíochta seo:**

Eagraíocht a fhaigheann iarratais ar rannpháirtíocht

### 8.1. ORG-0005

Ainm oifigiúil: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Uimhir chlárúcháin: 0204:994-DOEVD-83

Baile: Bonn

Cód poist: 53119

Foroinn tíre (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Tír: An Ghearmáin

R-phost: [noreply.esender\\_hub@bescha.bund.de](mailto:noreply.esender_hub@bescha.bund.de)

Teil.: +49228996100

#### **Róil na heagraíochta seo:**

TED eSender

## Eolas faoin bhfógra

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Aitheantóir/leagan an fhógra: 43c52303-b40f-407e-aa2e-52fea7077f69 - 01

Cineál na foirme: Iomaíocht

Cineál an fhógra: Fógra maidir le conradh nó lamháltas — an gnáthchóras

Fochineál an fhógra: 16

Dáta seolta an fhógra: 26/08/2024 14:53:57 (UTC+02:00) Am Oirthear na hEorpa, Am

Samhraidh Lár na hEorpa

Na teangacha ina bhfuil an fógra seo ar fáil go hoifigiúil: Béarla

Uimhir foilseacháin an fhógra: 513476-2024

Uimhir eagráin IO S: 166/2024

Dáta foilsithe: 27/08/2024