

539735-2026 - Iomaíocht

An Ghearmáin – Business development consultancy services – 10013553-Pool of experts for implementation of inclusive Contract Farming (iCF) schemes

OJ S 148/2026 04/08/2026

Fógra maidir le conradh nó lamháltas — an gnáthchóras

Seirbhísí

1. Ceannaitheoir

1.1. Ceannaitheoir

Ainm oifigiúil: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

R-phost: chiara.geiger@giz.de

Cineál dlíthiúil an cheannaitheora: Gnóthas poiblí atá faoi rialú údaráis stáit

Gníomhaíocht an údaráis chonarthaigh: Seirbhísí poiblí ginearálta

2. Nós imeachta

2.1. Nós imeachta

Teideal: 10013553-Pool of experts for implementation of inclusive Contract Farming (iCF) schemes

Cur síos: The BMZ commissioned project "Strengthening Rural Value Chains" has received a co-financing from the Gates Foundation to develop a robust, competitive and inclusive horticulture sector in Ethiopia, Kenya and Uganda, in alignment with the implementation of the Ethiopia National Horticulture Strategy (ENHS) and the CEHA National Chapters in Kenya and Uganda. By strengthening fruit and vegetable value chains (in particular avocado, onion and potato), the project seeks to drive sustainable job creation, income growth, improved nutrition, and enhanced regional trade integration across the COMESA and EAC regions. The primary target group consists of small-scale producers (SSPs), with particular emphasis on women and youth aged 18-35, as well as agribusinesses engaged in production, aggregation, value addition, exports, and domestic market supply. The project focuses on enterprises with strong growth potential in structured domestic, regional, and international markets, while addressing systemic constraints faced by women and youth, including limited access to finance, technical skills, productive resources, and market opportunities. In addition, the project works closely with producer organizations, cooperatives, industry associations, and private-sector service providers in areas such as finance, insurance, climate-resilient inputs, innovation, and sustainable farming solutions. The project is built around two complementary intervention areas. The first focuses on strengthening inclusive business models through inclusive Contract Farming (iCF) schemes and investor readiness support. Small-scale producers will be professionalized and integrated into sustainable markets through partnerships with aggregators, exporters, and other off takers. The project promotes improved access to quality inputs, advisory services, finance, and reliable markets, while supporting contracting enterprises to strengthen governance systems, operational efficiencies, and internal controls. Depending on the maturity of the enterprise, investor readiness support may include business model strengthening, financial management improvements, governance support, and access-to-finance facilitation. This approach enables agribusinesses to become more creditworthy, scalable, and resilient, while simultaneously improving market access and income opportunities for SSPs. The project also supports the development of domestic, regional, and export markets to diversify market opportunities and reduce vulnerability to market shocks.

The second intervention area focuses on strengthening key market institutions and the enabling environment for the horticulture sector. The project supports the implementation capacities of the ENHS and the CEHA National Chapters in Kenya and Uganda, as well as their member associations. Horticulture sector associations will be strengthened to improve governance, service delivery, market information provision, collective marketing, and advocacy for conducive policy and regulatory frameworks. Enhanced institutional capacity will enable these organizations to better represent sector interests, influence policy reforms, and provide more effective services to their members. Addressing constraints simultaneously at micro, meso, and macro levels will improve sector competitiveness and create sustainable economic opportunities. By combining inclusive contract farming, investor readiness, market systems development, and institutional strengthening, the project is expected to increase the integration of small-scale producers into formal markets, improve access to finance and services for agribusinesses, strengthen sector coordination, and enhance the resilience and competitiveness of the horticulture sector.

Aitheantóir an nós imeachta: 6bdf1cd6-ef5e-425c-870e-97f6b09dcb29

Aitheantóir inmheánach: 10013553

An cineál nós imeachta: Oscailte

Tá an nós imeachta á bhrochtú: níl

2.1.1. Cuspóir

Cineál an chonartha: Seirbhísí

Príomhaicmiú (cpv): 79411100 Business development consultancy services

2.1.2. An áit feidhmíochta

Aon áit

Eolas breise: Ethiopia, Kenya, Uganda

2.1.4. Eolas ginearálta

Eolas breise: #Bekanntmachungs-ID: CXTRY6YTTQUU61U# All communication takes place in English via communication tool in the project area of the procurement portal.

Bunús dlí:

Treoir 2014/24/AE

vgr -

2.1.6. Forais eisiaimh

Foinse na gcúiseanna eisiúna: Fógra

Sárú oibleagáidí arna socrú faoi fhorais eisiaimh náisiúnta amháin: In accordance with §§ 123,124 GWB, § 22 LkS

Rannpháirtíocht in eagraíocht choiriúil: In accordance with §§ 123,124 GWB, § 22 LkS

Cionta sceimhlitheoireachta nó cionta a bhaineann le gníomhaíochtaí sceimhlitheoireachta: In accordance with §§ 123,124 GWB, § 22 LkS

Sciúradh airgid nó maoiniú na sceimhlitheoireachta: In accordance with §§ 123,124 GWB, § 22 LkS

Calaois: In accordance with §§ 123,124 GWB, § 22 LkS

Éilliú: In accordance with §§ 123,124 GWB, § 22 LkS

Fostú páistí agus cineálacha eile gáinneála ar dhaoine: In accordance with §§ 123,124 GWB, § 22 LkS

Sárú oibleagáide a bhaineann le cánacha a íoc: In accordance with §§ 123,124 GWB, § 22 LkS

Sárú oibleagáide a bhaineann le ranníocaíochtaí slándála sóisialta a íoc: In accordance with §§ 123,124 GWB, § 22 LkS

Sárú oibleagáidí i réimsí an dlí comhshaoil: In accordance with §§ 123,124 GWB, § 22 LkS
Sárú oibleagáidí i réimsí an dlí shóisialta: In accordance with §§ 123,124 GWB, § 22 LkS
Sárú oibleagáidí i réimsí an dlí saothair: In accordance with §§ 123,124 GWB, § 22 LkS
Dócmhainneacht: In accordance with §§ 123,124 GWB, § 22 LkS
Sócmhainní atá á riaradh ag leachtaitheoir: In accordance with §§ 123,124 GWB, § 22 LkS
Cuirtear ar fionraí gníomhaíochtaí gnó: In accordance with §§ 123,124 GWB, § 22 LkS
Cás cosúil le féimheacht faoin dlí náisiúnta: In accordance with §§ 123,124 GWB, § 22 LkS
Mí#iompar gairmiúil tromchúiseach: In accordance with §§ 123,124 GWB, § 22 LkS
Comhaontuithe le hoibreoirí eacnamaíocha eile arb é is aidhm dóibh an iomaíocht a shaobhadh: In accordance with §§ 123,124 GWB, § 22 LkS
Coinbhleacht leasa mar gheall ar a rannpháirtíocht sa nós imeachta soláthair: In accordance with §§ 123,124 GWB, § 22 LkS
Rannpháirtíocht dhíreach nó indíreach in ullmhú an nós imeachta soláthair seo: In accordance with §§ 123,124 GWB, § 22 LkS
Foirceannadh luath, damáistí nó smachtbhannaí inchomparáide eile: In accordance with §§ 123,124 GWB, § 22 LkS
Mífhaisnéis, faisnéis a coinníodh siar, gan bheith in ann doiciméid riachtanacha a sholáthar nó faisnéis rúnda a fuarthas maidir leis an nós imeachta seo: In accordance with §§ 123,124 GWB, § 22 LkS

5. Luchtóg

5.1. Luchtóg: LOT-0001

Teideal: 10013553-Pool of experts for implementation of inclusive Contract Farming (iCF) schemes

Cur síos: The tender supports the implementation of Primary Outcome 1 of the project through the provision of specialized technical assistance for the design and implementation of inclusive Contract Farming (iCF) schemes in Ethiopia, Kenya, and Uganda. The contractor will work in close coordination with GIZ project teams and relevant public and private sector actors to strengthen agribusinesses operating in selected fruit and vegetable value chains and support the achievement of the Ethiopia National Horticulture Strategy (ENHS) and the CEHA National Chapters in Kenya and Uganda. The overall objective of the tender is to support the piloting and scaling of inclusive business models that improve market integration, competitiveness, and investor readiness of agribusinesses while enhancing opportunities for small-scale producers (SSPs), particularly women and youth. Through the implementation of iCF schemes, participating agribusinesses will improve access for SSPs to quality inputs, advisory services, innovative technologies, finance, and structured domestic and export markets. Using a pool of experts steered by team leads in each country, the tender foresees the provision of one-on-one advisory and business development support to 10 agribusinesses across the three countries (5 in Kenya, 3 in Ethiopia, and 2 in Uganda). Support will cover several business growth dimensions, including technical business development, investor readiness, digital transformation, climate adaptation, and access to finance. Key interventions include enterprise diagnostics, market analysis, business process optimization, governance and compliance strengthening, financial management improvements, climate-smart and digital business solutions, market linkage facilitation, and investment matchmaking. The contractor will also support agribusinesses in strengthening inclusive contract farming arrangements with smallholder farmers. This includes improving enterprises' capacities to sustainably implement iCF schemes, increasing awareness among farmers and enterprises on the opportunities and requirements of iCF, and applying the GIZ methodology for inclusive contract farming. Additional support will include facilitating business-to-business (B2B) and business-to-

consumer (B2C) linkages, strengthening partnerships with export promotion organizations such as the Import Promotion Desk (IPD), and supporting enterprises to better meet domestic and export market requirements related to quality, traceability, and compliance. The tender is structured around three interlinked work packages: Work Package 1: Agribusiness Onboarding and Strategy Development This work package focuses on the identification, onboarding, diagnostic assessment, and strategic planning support for participating agribusinesses. The contractor will develop comprehensive enterprise selection criteria to identify suitable enterprises for participation in the programme based on sector and market assessments. Following selection, the contractor will organize onboarding and kick-off sessions to align expectations, provide programme information, and formalize participation through commitments and non-disclosure agreements. The contractor will then conduct detailed enterprise diagnostic assessments covering areas such as statutory compliance, operational processes, stakeholder relations, market access, procurement systems, financial management, and infrastructure needs. Using these findings, enterprise-specific diagnostic reports and tailored business reform strategies will be developed. These strategies will identify key bottlenecks and define implementation roadmaps to strengthen enterprise competitiveness, internal systems, inclusivity, sustainability, and scalability. Work Package 2: Implementation Based on the approved business reform strategies, the contractor will provide bundled business development support tailored to the needs of each enterprise. This includes strategic-level support such as strengthening procurement systems, business process re-engineering and digitalization, product development, market access, and access to finance. Operational-level support will address day-to-day management issues, including accounting and bookkeeping, compliance with taxation, labour and environmental regulations, and human resource development. The contractor will strengthen the technical capacities of participating enterprises to sustainably implement iCF schemes, facilitate awareness raising among farmers and enterprises, and apply the GIZ iCF methodology and relevant country experiences. The contractor will also support enterprises in developing innovative services, technologies, and production methods that improve productivity, traceability, quality assurance, and climate resilience. In addition, the contractor will facilitate business exchange and exposure activities, including B2B and B2C roundtables, linkages with export promotion organizations such as the Import Promotion Desk (IPD), and participation in targeted market platforms. These interventions aim to strengthen commercial partnerships, improve understanding of buyer requirements and standards, and support enterprises in accessing high-value domestic and export markets. Work Package 3: Monitoring, Evaluation and Reporting The contractor will establish a monitoring and evaluation (M&E) system aligned with the overall project M&E framework in close coordination with GIZ. The system will support monitoring of implementation progress, assessment of enterprise performance, and tracking of project indicators and outcomes. The contractor will also document impact stories, case studies, and lessons learned from participating enterprises to support knowledge exchange and replication across the three countries.

Aitheantóir inmheánach: 10013553

5.1.1. Cuspóir

Cineál an chonartha: Seirbhísí

Príomhaicmiú (cpv): 79411100 Business development consultancy services

Roghanna:

Cur síos ar na roghanna: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. An áit feidhmíochta

Aon áit

Eolas breise: Ethiopia, Kenya, Uganda

5.1.3. Fad measta

Fad ama: 18 Míonna

5.1.4. Athnuachan

Athnuachaintí uasta: 2

Tuilleadh eolais faoi athnuachain: GIZ may optionally commission contract amendments and /or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Eolas ginearálta

Rannpháirtíocht fhorchoimeáda:

Ní fhorchoimeádtar an rannpháirtíocht.

Ní mór ainmneacha agus cáilíochtaí gairmiúla na mball foirne a thabhairt a shanntar chun an conradh a chomhlíonadh: Ní theastaítear

Tionscadal soláthair nach maoinítear le cistí an Aontais

Tá an soláthar cumhdaithe ag an gComhaontú maidir le Soláthar Rialtais (GPA): tá

Tá an soláthar sin oiriúnach freisin d'fhiontair bheaga agus mheánmhéide (FBManna): tá

Eolas breise: #Besonders auch geeignet für:startup#, #Besonders auch geeignet für:other-sme#

5.1.7. Soláthar straitéiseach

Aidhm an tsoláthair straitéisigh: Laghdú na dtionchar ar an gcomhshaol

Cur síos: In accordance with the tender documents.

Aidhm an tsoláthair straitéisigh: Comhlíonadh na gcuspóirí sóisialta

Cur síos: In accordance with the tender documents.

An cur chuige maidir leis an tionchar ar an gcomhshaol a laghdú: Bithéagsúlacht agus éiceachórais a chosaint agus a athbhunú, An t-aistriú chuig geilleagar ciorclach, Oiriúnú don athrú aeráide, Maolú ar an athrú aeráide, Cosc agus rialú ar thruailliú

An cuspóir sóisialta atá á chur chun cinn: Comhionannas eitneach, Comhionannas inscne, Dícheall cuí maidir le cearta an duine i slabhraí soláthair domhanda, Deiseanna fostaíochta do dhaoine atá dífhostaithe go fadtéarmach, do dhaoine atá faoi mhíbhuntáiste agus/nó do dhaoine faoi mhíchumas, Coinníollacha córa oibre, Eile

5.1.9. Critéir roghnúcháin

Foinse na gcritéir roghnaithe: Fógra

Critéar: Tagairtí ar sheirbhísí sonraithe

Cur síos ar an gcritéar roghnúcháin: EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 100,000.00 EUR. 2. At least 04 reference projects in the technical field of enterprise development in the agribusiness sector, including inclusive contract farming and investor readiness of which at least 02 references in Eastern Africa, all of them in the last 36 months.

Critéar: Ioncam bliantúil meánach

Cur síos ar an gcritéar roghnúcháin: EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 600,000.00 EUR.

Critéar: Riachtanais eacnamaíochta nó airgeadais eile
Cur síos ar an gcritéar roghnúcháin: EN-C2: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 10 persons.

5.1.11. Doiciméid soláthair

Na teangacha ina bhfuil na doiciméid soláthair ar fáil go hoifigiúil: Béarla
Sprioc-am chun eolas breise a iarraidh: 27/08/2026 23:59:59 (UTC+02:00) Am Oirthear na hEorpa, Am Samhraidh Lár na hEorpa
Seoladh na ndoiciméad soláthair: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTTQUU61U/documents>

Cainéal cumarsáide ad hoc:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTTQUU61U>

5.1.12. Téarmaí soláthair

Téarmaí na haighneachta:

Cur isteach leictreonach: Éigeantach

Seoladh an chur isteach: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTTQUU61U>

Na teangacha inar féidir tairiscintí nó iarrataí ar rannpháirtíocht a chur isteach: Béarla

Catalóg leictreonach: Ní ceadmhach

Leaganacha malartacha: Ní ceadmhach

Féadfaidh tairgeoirí níos mó ná tairiscint amháin a chur isteach: Ní ceadmhach

Spriocdháta chun tairiscintí a fháil: 03/09/2026 12:00:00 (UTC+02:00) Am Oirthear na hEorpa, Am Samhraidh Lár na hEorpa

An tréimhse le linn a gcaithfidh an tairiscint a bheith bailí: 64 Laethanta

Eolas is féidir a fhorlíonadh tar éis an spriocdháta chun iarratas a dhéanamh:

Faoi rogha an cheannaitheora, féadfar roinnt doiciméad ar iarraidh a bhaineann leis an tairgeoir a chur isteach níos déanaí.

Eolas breise: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Téarmaí an chonartha:

Ní mór an conradh a chur i gcrích faoi chuimsiú clár fostaíochta dídeanaí: Ní hea

Coinníollacha a bhaineann le comhlíonadh an chonartha: The execution conditions result from the information given in the contract notice and the tender documents.

Sonrascú leictreonach: Éigeantach

Úsáidfear ordú leictreonach: tá

Úsáidfear íocaíocht leictreonach: tá

5.1.15. Teicnící

Creat-chomhaontú:

Níl feidhm ag creat-chomhaontú

Eolas faoin gcóras ceannaigh dinimiciúil:

Níl feidhm ag córas ceannaigh dinimiciúil

5.1.16. Tuilleadh eolais, idirghabháil agus athbhreithniú

Eagraíocht athbhreithniúcháin: Vergabekammern des Bundes

Eolas faoi spriocdhátaí athbhreithnithe: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before

submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Eagraíocht a sholáthraíonn faisnéis bhreise faoin nós imeachta soláthair: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Eagraíocht a fhaigheann iarratais ar rannpháirtíocht: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Eagraíochtaí

8.1. ORG-0001

Ainm oifigiúil: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Uimhir chlárúcháin: 993-80072-52

Seoladh poist: Dag-Hammarskjöld-Weg 1 - 5

Baile: Eschborn

Cód poist: 65760

Foroinn tíre (NUTS): Main-Taunus-Kreis (DE71A)

Tír: An Ghearmáin

R-phost: chiara.geiger@giz.de

Teil.: +49 619679254465

Facs: +49 6196791115

Seoladh idirlín: <https://www.giz.de>

Róil na heagraíochta seo:

Ceannaitheoir

Eagraíocht a sholáthraíonn faisnéis bhreise faoin nós imeachta soláthair

Eagraíocht a fhaigheann iarratais ar rannpháirtíocht

8.1. ORG-0002

Ainm oifigiúil: Vergabekammern des Bundes

Uimhir chlárúcháin: 022894990

Seoladh poist: Kaiser-Friedrich-Straße 16

Baile: Bonn

Cód poist: 53113

Foroinn tíre (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Tír: An Ghearmáin

R-phost: vk@bundeskartellamt.bund.de

Teil.: +49 2289499-0

Facs: +49 2289499-163

Seoladh idirlín: <https://www.bundeskartellamt.de>

Róil na heagraíochta seo:

Eagraíocht athbhreithniúcháin

8.1. ORG-0003

Ainm oifigiúil: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Uimhir chlárúcháin: 0204:994-DOEVD-83

Baile: Bonn

Cód poist: 53119

Foroinn tíre (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Tír: An Ghearmáin

R-phost: noreply.esender_hub@bescha.bund.de

Teil.: +49228996100

Róil na heagraíochta seo:

TED eSender

Eolas faoin bhfógra

Aitheantóir/leagan an fhógra: 34e1b3f6-098e-4878-ad9c-6af28960268d - 01

Cineál na foirme: Iomaíocht

Cineál an fhógra: Fógra maidir le conradh nó lamháltas — an gnáthchóras

Fochineál an fhógra: 16

Dáta seolta an fhógra: 03/08/2026 11:38:48 (UTC+02:00) Am Oirthear na hEorpa, Am

Samhraidh Lár na hEorpa

Na teangacha ina bhfuil an fógra seo ar fáil go hoifigiúil: Béarla

Uimhir foilseacháin an fhógra: 539735-2026

Uimhir eagráin IO S: 148/2026

Dáta foilsithe: 04/08/2026