

107933-2026 - Nadmetanje

Njemačka – Usluge savjetovanja na području razvoja – 81322201 - Expert pool for advisory services on vehicle electrification in Latin America

OJ S 32/2026 16/02/2026

Obavijest o nadmetanju ili koncesiji – standardni režim - Obavijest o promjeni
Usluge

1. Kupac

1.1. Kupac

Službeno ime: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-pošta: lisa-marie.friebel@twobirds.com

Pravni oblik kupca: Javno poduzeće koje nadzire središnje tijelo državne uprave

Djelatnost javnog naručitelja: Opće javne usluge

2. Postupak

2.1. Postupak

Naslov: 81322201 - Expert pool for advisory services on vehicle electrification in Latin America
Opis: Latin America and the Caribbean (LAC) are at a critical moment in its transport decarbonization journey. The transport sector is one of the region's largest and fastest-growing sources of greenhouse gas emissions, driven by entrenched car dependence, under-investment in public transit, high exposure to urban air pollution, and unequal access to mobility. While many countries have abundant low-carbon electricity sources (hydro, wind, solar) and growing political commitment to climate goals - for instance, zero emission targets for fleet acquisition and operation - the conditions for scaling e-mobility are not yet in place: pilots and early adopters are evident, but high capital costs, regulatory uncertainty, and infrastructure gaps continue to constrain large-scale deployment. Often the barriers to establishing these conditions are related to the following key challenges: regulatory, policy & institutional gaps; high upfront costs & financing barriers; technical know-how & operational capacity; infrastructure & grid readiness; and equity, gender & social inclusion. The E-Motion Program is commissioned by the Green Climate Fund (GCF) to the Development Bank of Latin America and the Caribbean (CAF) and the Agence Française de Développement (AFD) as accredited entities, executing entities, and co-financiers for the Financial Assistance (FA). GIZ takes part in the program as the executing entity for Technical Assistance (TA). The TA is integrated into the Mobilize Net Zero Project of the International Climate Initiative (IKI). In the program, GIZ implements large parts of the TA, while CAF and AFD are mainly implementing the FA. E-Motion represents one of the most comprehensive regional efforts to decarbonize the transport sector in LAC. It is anchored in two complementary parts: sub-program 1, implemented by GIZ and AFD in Argentina, Brazil, Colombia, Costa Rica, Dominican Republic, Mexico, and Peru; and sub-program 2, implemented by GIZ and CAF in Panama, Paraguay and Uruguay. Together, they constitute a multi-country platform supporting the transition toward low-carbon, inclusive, and resilient transport systems. They combine policy and institutional strengthening with investment in e-mobility infrastructure and fleets, creating the enabling conditions for large-scale transformation. The program addresses key challenges and structural barriers that hinder the large-scale deployment of e-mobility in fleets in LAC, with primary focus on buses and their supporting infrastructure but also dealing with fleets of light commercial vehicles (LCV). E-Motion's objective is to translate climate ambition into practical

transformation, building the institutional, financial, and technical foundations that enable countries to move from framework to fleet. Its TA and FA model strengthens governance, mobilizes investment, builds capacities, and delivers concrete e-mobility solutions on the ground. GIZ intends to contract a service provider to implement and support the TA activities of the program, while working in close contact with the GIZ team and program partners. Thus, the contractor will perform activities related to 5 core areas: - policy, governance and regulation for building coherent, inclusive, and harmonized policy frameworks - market development, finance and business models to enable financial viability and to mobilize investment - infrastructure, energy and technology for large-scale e-mobility deployment - fleet deployment and operations bringing e-mobility into practice through large-scale fleet deployment - capacity development, awareness and knowledge exchange building institutional, industry and human capacities

Identifikacijska oznaka postupka: 2ce5884b-7c75-4bc7-bbdc-b4821c531bd5

Interna identifikacijska oznaka: 81322201

Vrsta postupka: Pregovarački s prethodnom objavom poziva na nadmetanje / natjecateljski uz pregovore

Postupak je ubrzan: ne

2.1.1. Svaha

Priroda ugovora: Usluge

Glavna klasifikacija (cpv): 73220000 Usluge savjetovanja na području razvoja

2.1.2. Mjesto izvršenja

Zemlja: Grenada

Dodatne informacije: Regional - Latin America and Caribbean (LAC)

2.1.4. Opće informacije

Dodatne informacije: #Bekanntmachungs-ID: CXTRY6YTX8MH1S9# All communication takes place in English via communication tool in the project area of the procurement portal.

Pravna osnova:

Direktiva 2014/24/EU

vgr -

2.1.6. Razlozi za isključenje

Izvori razloga za isključenje: Obavijest

Kršenje obveza utvrđenih na temelju isključivo nacionalnih osnova za isključenje: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Grupa

5.1. Grupa: LOT-0001

Naslov: 81322201 - Expert pool for advisory services on vehicle electrification in Latin America
Opis: The Consultant's team combines strategic management, technical expertise, and operational support, complemented by flexible expert pools that ensure responsiveness to the program's multi-country and multi-sectoral nature. The contractor is responsible for providing the following work packages. The activities listed in each work packages are indicative, and other activities can be added to the scope of each work package. Not all activities are relevant for each country and might be requested by only a specific country or a number of countries. Specific objectives and impacts that shall be achieved and how this will be measured as well as the deliverables will be defined in a Request for Service. Work Package 1: Policy, Governance and Regulation In this work package, the contractor's role focuses on building

coherent, inclusive, and harmonized policy frameworks that enable the large-scale adoption of e-mobility. The activities involve strengthening national and local institutions, supporting regulatory development, and ensuring that equity, gender, social inclusion, and just transition principles are embedded in policy and regulatory frameworks.

Work Package 2: Market Development, Finance and Business Models The contractor works to enable financial viability and to mobilize investment by designing and/or improving sustainable business models, fiscal frameworks, and territorial assessments. This work package contributes to the objective that e-mobility markets are ready to scale, attractive for private investment, and financially sustainable.

Work Package 3: Infrastructure, Energy and Technology This work package ensures that technical and infrastructure systems are in place for large-scale e-mobility deployment. It focuses on charging and depot infrastructure, renewable integration, grid readiness, interoperability, circular economy approaches for batteries, and integration with urban mobility improvements.

Work Package 4: Fleet Deployment and Operations In this work package, the contractor role focuses on bringing e-mobility into practice through large-scale real-world fleet deployment in public transport, municipal services, and logistics. This work package aims to develop and support procurement processes, O&M systems, and scaling models to ensure replicable solutions.

Work Package 5: Capacity Development, Awareness and Knowledge Exchange In this work package the contractor role focuses on building institutional, industry and human capacities, while fostering knowledge creation and exchange at regional and national levels. The contractor should also work to raise public awareness, strengthen ownership of the e-mobility transition, and promote regional and local supply chain improvements.

Work packages 1-5 are implemented by three expert pools that ensure flexibility and technical depth.

- Pool 1 - Senior Experts with International Experience: 4 to 8 experts (in total up to 800 expert days) in finance, business models, SME development, energy systems, and battery and charging infrastructure. They provide international know-how for activities related to market development, finance and business models; and infrastructure, energy and technology, by developing bankable solutions and technical standards for large-scale e-mobility.
- Pool 2 - Senior Experts with Regional Experience: 7 to 15 experts (in total up to 2800 expert days) in policy, legal, gender, finance, infrastructure, and urban mobility. They ensure contextualized regional expertise to support activities in policy, governance and regulation; market development, finance and business models; infrastructure, energy and technology; and fleet deployment and operations, by focusing on regulation, incentives, and institutional reforms.
- Pool 3 - Junior Experts with Regional Experience: 6 to 15 experts (in total up to 2400 expert days) in procurement, gender, fleet operations, training, communication, and social impact. They support activities related to policy, governance and regulation; fleet deployment and operations; and capacity development, awareness and knowledge exchange, by implementing awareness campaigns, training programs, and operational design and management.

Work Package 6: Contract Management, Overarching tasks and responsibilities The contractor will be actively involved in contract management, ensuring all aspects of the contract are managed efficiently and in accordance with the ToR. The Project Management Team ensures the strategic, technical, administrative and operational steering of the contract and encompasses three experts:

- The Team Leader assumes overall responsibility for project coordination, quality assurance, financial oversight, and communication with GIZ. With at least 10 years of international management experience in multi-stakeholder projects, this expert ensures methodological coherence and strategic alignment across work packages.
- The Senior Technical Expert on E-Mobility provides high-level technical advice on fleet electrification, charging infrastructure, and energy systems, ensuring consistency and complementarity in project design and implementation. The expert combines 10 years of transport and mobility experience with advanced competence in quality assurance of studies, policy drafts, training materials, and reports.
- The Project Officer

ensures operational continuity through administrative backstopping and support on logistical and financial management. With over 5 years of experience in project administration and familiarity with GIZ processes, the expert supports reporting, contracting, and coordination. This personnel structure ensures strategic leadership, technical excellence, and operational flexibility. It enables access to the right expertise efficiently and adaptation of inputs and deliverables to evolving project needs in alignment with the program's objectives, regional diversity, and quality standards.

Interna identifikacijska oznaka: 81322201

5.1.1. Svrha

Priroda ugovora: Usluge

Glavna klasifikacija (cpv): 73220000 Usluge savjetovanja na području razvoja

Opcije:

Opis opcija: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Mjesto izvršenja

Zemlja: Grenada

Dodatne informacije: Regional - Latin America and Caribbean (LAC)

5.1.3. Očekivano trajanje

Trajanje: 42 Mjeseci

5.1.4. Obnova

Maksimalan broj obnavljanja: 2

Druge informacije o obnovi: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Opće informacije

Rezervirano sudjelovanje:

Sudjelovanje nije rezervirano.

Moraju se navesti imena i stručne kvalifikacije osoblja angažiranog za izvršenje ugovora: Nije obvezno

Projekt javne nabave u cijelosti se ili djelomično financira sredstvima EU-a

Javna nabava obuhvaćena je Sporazumom o javnoj nabavi (GPA): da

Ova javna nabava prikladna je i za mala i srednja poduzeća (MSP-ovi): da

Dodatne informacije: #Besonders auch geeignet für:other-sme#

5.1.7. Strateška nabava

Cilj strateške nabave: Smanjenje utjecaja na okoliš

Opis: See tender documents

Cilj strateške nabave: Inovativna kupnja

Opis: See tender documents

Cilj strateške nabave: Ispunjenje socijalnih ciljeva

Opis: See tender documents

Pristup smanjenju utjecaja na okoliš: Zaštita i obnova bioraznolikosti i ekosustavâ, Prijelaz na kružno gospodarstvo, Prilagodba klimatskim promjenama, Ublažavanje klimatskih promjena

Socijalni cilj koji se promiče: Etnička ravnopravnost, Rodna ravnopravnost

Javna nabava inovativnih rješenja: Radovi, roba ili usluge koji se nabavljaju povezani su s aktivnostima istraživanja i razvoja.

5.1.9. Kriteriji za odabir

Izvori kriterija odabira: Obavijest

Kriterij: Ostali ekonomski ili financijski zahtjevi

Opis kriterija odabira: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Kriterij: Ostali ekonomski ili financijski zahtjevi

Opis kriterija odabira: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 3 requests to participate. If it is not possible to make a clear selection of up to 5 candidates for the tendering phase on the basis of the criteria listed in the procurement documents (e.g. if a number of candidates achieve the same overall eligibility score), we reserve the right to increase the maximum number of 5. Weighted criteria for the selection of candidates: 1. Technical experience (50%) - Policy, Governance and Regulation in Electric Mobility/Public Transport (10%) - Market Development, Finance and Business Models (10%) - Infrastructure, Energy and Technology for Electric Mobility (10%) - Fleet Deployment and Operations in Public Transport (10%) - Capacity Development, Awareness and Knowledge Exchange (10%) 2. Regional experience in Latin America and the Caribbea (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Kriterij: Reference na određene usluge

Opis kriterija odabira: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. At least 3 references in the technical field of electric mobility in the last 36 months (reference date: date of publication of this tender) that had a minimum commission value of EUR 500,000.00 (net) (exclusion criterion). 2. At least 3 references in the region of sustainable transport in Latin America and the Caribbea in the last 36 months (reference date: date of publication of this tender) that had a minimum commission value of EUR 500,000.00 EUR (exclusion criterion). 3. Only ongoing reference projects and reference projects that have finished in the last 36 months (reference date: date of publication of this tender) will be assessed. If a reference fulfils both the criteria for the technical field and for the region/country, it will be used to assess both criteria.

Kriterij: Prosječni godišnji promet

Opis kriterija odabira: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 5.000.000 EUR (net).

Kriterij: Ostali ekonomski ili financijski zahtjevi

Opis kriterija odabira: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

Kriterij: Ostali ekonomski ili financijski zahtjevi

Opis kriterija odabira: Non-inclusion on French financial sanctions list (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Our company is not included on the designated list (s) of specifically named individuals, groups or organisations subject to financial sanctions by France.

Kriterij: Reference na određene usluge

Opis kriterija odabira: Assessment of technical eligibility / weighted criteria for the selection of candidates - Weighted criteria for the selection of candidates: 1. Technical experience (50%) - Policy, Governance and Regulation in Electric Mobility/Public Transport (10%) - Market Development, Finance and Business Models (10%) - Infrastructure, Energy and Technology for Electric Mobility (10%) - Fleet Deployment and Operations in Public Transport (10%) - Capacity Development, Awareness and Knowledge Exchange (10%) 2. Regional experience in Latin America and the Caribbean (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Na kriterijima će se temeljiti odabir natjecatelja koji će biti pozvani u drugu fazu postupka
Ponder (postotak, točan): 100,00

Informacije o drugoj fazi postupka u dvije faze:

Minimalan broj natjecatelja koji će biti pozvani u drugu fazu postupka: 3

Maksimalan broj natjecatelja koji će biti pozvani u drugu fazu postupka: 5

Postupak će se odvijati u uzastopnim fazama. U svakoj fazi neki sudionici mogu biti isključeni
Kupac zadržava pravo dodjele ugovora na temelju početnih ponuda bez daljnjih pregovora

5.1.10. Kriteriji za dodjelu

Kriterij:

Vrsta: Cijena

Naziv: Preis

Opis: Price criteria for "Bestangebots-Quotienten-Methode"

Kategorija kriterija za dodjelu težine: Ponder (točke, točan)

Broj kriterija za dodjelu: 30

Kriterij:

Vrsta: Kvaliteta

Naziv: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Opis: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Kategorija kriterija za dodjelu težine: Ponder (točke, točan)

Broj kriterija za dodjelu: 70

5.1.11. Dokumentacija o nabavi

Jezici na kojima je dokumentacija o nabavi službeno dostupna: engleski

Rok za podnošenje zahtjeva za dodatne informacije: 18/02/2026 23:59:59 (UTC+01:00)

srednjoeuropsko vrijeme, zapadnoeuropsko ljetno vrijeme

Adresa dokumentacije o nabavi: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTX8MH1S9/documents>

Ad hoc komunikacijski kanal:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTX8MH1S9>

5.1.12. Uvjeti nabave

Uvjeti postupka:

Predviđeni datum slanja poziva na dostavu ponuda: 16/03/2026

Uvjeti podnošenja:

Elektroničko podnošenje: Obvezno

Adresa za podnošenje: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTX8MH1S9>

Jezici na kojima se mogu podnijeti ponude ili zahtjevi za sudjelovanje: engleski

Elektronički katalog: Nije dopušteno

Varijante: Nije dopušteno

Ponuditelji mogu podnijeti više od jedne ponude: Nije dopušteno

Rok za primitak zahtjeva za sudjelovanje: 26/02/2026 12:00:00 (UTC+01:00) srednjoeuropsko vrijeme, zapadnoeuropsko ljetno vrijeme

Informacije koje se mogu dopuniti nakon roka za podnošenje:

Ovisno o volji kupca, neki nedostajući dokumenti povezani s ponuditeljem mogu se dostaviti kasnije.

Dodatne informacije: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Uvjeti ugovora:

Ugovor se mora izvršiti u okviru programa zaštićenih radnih mjesta: Ne

Uvjeti koji se odnose na izvršenje ugovora: The execution conditions result from the information given in the contract notice and the tender documents.

Elektroničko izdavanje računa: Obvezno

Naručivanje će biti elektroničko: da

Plaćanje će biti elektroničko: da

5.1.15. Tehnike**Okvirni sporazum:**

Nema okvirnog sporazuma

Informacije o dinamičkom sustavu nabave:

Nema dinamičkog sustava nabave

5.1.16. Dodatne informacije, posredovanje i pravna zaštita (preispitivanje)

Organizacija za preispitivanje (pravnu zaštitu): Vergabekammern des Bundes

Informacije o rokovima za preispitivanje: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organizacija koja pruža dodatne informacije o postupku javne nabave: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organizacije

8.1. ORG-0001

Službeno ime: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registracijski broj: 993-80072-52

Poštanska adresa: Dag-Hammarskjöld-Weg 1 - 5

Grad: Eschborn

Poštanski broj: 65760

Zemlja – podregija (NUTS): Main-Taunus-Kreis (DE71A)

Zemlja: Njemačka

E-pošta: lisa-marie.friebel@twobirds.com

Tel.: +49 619679

Faks: +49 6196791115

Internet: <https://www.giz.de>

Uloge ove organizacije:

Kupac

Organizacija koja pruža dodatne informacije o postupku javne nabave

Organizacija koja prima zahtjeve za sudjelovanje

8.1. ORG-0002

Službeno ime: Vergabekammern des Bundes

Registracijski broj: 022894990

Poštanska adresa: Kaiser-Friedrich-Straße 16

Grad: Bonn

Poštanski broj: 53113

Zemlja – podregija (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Zemlja: Njemačka

E-pošta: vk@bundeskartellamt.bund.de

Tel.: +49 2289499-0

Faks: +49 2289499-163

Internet: <https://www.bundeskartellamt.de>

Uloge ove organizacije:

Organizacija za preispitivanje (pravnu zaštitu)

8.1. ORG-0003

Službeno ime: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registracijski broj: 0204:994-DOEVD-83

Grad: Bonn

Poštanski broj: 53119

Zemlja – podregija (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Zemlja: Njemačka

E-pošta: noreply.esender_hub@bescha.bund.de

Tel.: +49228996100

Uloge ove organizacije:

TED eSender

10. Promjena

Verzija prethodne obavijesti koja se mijenja

:

be4994cb-35f1-47e1-9ac7-0a2ffa2611f-01

Glavni razlog promjene

:

Ažurirane informacije

10.1. Promjena

Identifikator odjeljka: PROCEDURE

Opis promjena: Addition clarifying the turnover value of the reference in 05 Self-declaration

Datum izmjene dokumentacije o nabavi: 12/02/2026

Informacije o obavijesti

Identifikacijska oznaka / verzija obavijesti: 9a37c61c-fa8f-4b9e-990c-07afb758e849 - 01

Vrsta obrasca: Nadmetanje

Vrsta obavijesti: Obavijest o nadmetanju ili koncesiji – standardni režim

Podvrsta obavijesti: 16

Datum slanja obavijesti: 13/02/2026 10:11:02 (UTC+01:00) srednjoeuropsko vrijeme,
zapadnoeuropsko ljetno vrijeme

Jezici na kojima je ova obavijest službeno dostupna: engleski

Broj objave obavijesti: 107933-2026

Broj izdanja SL S-a: 32/2026

Datum objave: 16/02/2026