

## 566661-2026 - Nadmetanje

**Njemačka – Usluge savjetovanja na području razvoja poslovanja – 10022598-Short-Term Expert Pools to support negotiations and implementation of the African Continental Free Trade Area (AfCFTA)**

**OJ S 157/2026 17/08/2026**

**Obavijest o nadmetanju ili koncesiji – standardni režim - Obavijest o promjeni Usluge**

### 1. Kupac

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#### 1.1. Kupac

Službeno ime: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-pošta: [giuliafrancesca.kearney@twobirds.com](mailto:giuliafrancesca.kearney@twobirds.com)

Pravni oblik kupca: Javno poduzeće koje nadzire središnje tijelo državne uprave

Djelatnost javnog naručitelja: Opće javne usluge

### 2. Postupak

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#### 2.1. Postupak

Naslov: 10022598-Short-Term Expert Pools to support negotiations and implementation of the African Continental Free Trade Area (AfCFTA)

Opis: Background: Although many of the world's fastest-growing economies are in Africa, trade among African countries remains limited. The continent mostly exports raw materials and agricultural products, while it imports machinery, equipment, and food mainly from outside Africa. The African Continental Free Trade Area (AfCFTA), which is one of the African Union's (AU) flagship projects for the implementation of its Agenda 2063, aims to change this. It is expected that, with the introduction of the free trade zone, intra- African trade will be 15% to 25% higher by 2040 (UNECA). The AfCFTA agreement has been signed by 54 of the 55 African Union Member States (MS) and became effective under international law in May 2019. The full implementation of the AfCFTA will lead to a continental single market of more than 1.4 billion people with an aggregate GDP exceeding USD 2 trillion. Our Approach: The GIZ implemented project "Support to the African Continental Free Trade Area (AfCFTA) II" cofinanced by the BMZ and the EU, seeks to improve framework conditions for the realisation of the AfCFTA and supports the outstanding negotiations and the implementation of the AfCFTA. For this, the programme supports the African Union, specifically the Department for Economic Development, Trade, Tourism, Industry, Minerals (ETTIM) and the AfCFTA Secretariat at the continental level in the coordination of AfCFTA implementation. On the regional level the programme cooperates with Regional Economic Communities (RECs), specifically EAC (East African Community), ECOWAS (Economic Community for West African States) and SADC (South African Development Community, plus additional RECs based on request). The programme also supports Member States (Ethiopia, Ghana, Ivory Coast, Kenya, Malawi, Rwanda, Tunisia, Zambia, plus additional Member States based on request) by working with national institutions, like trade ministries and customs, to implement the agreement. Lastly, the programme works closely with private sector and civil society actors to increase trade under the AfCFTA. Together with the named partners, the programme covers interventions across all technical areas of the AfCFTA. The EU co-financed part of the programme, the EU Technical Assistance Facility, operates as a multi-partner contribution agreement between the European Commission, GIZ (lead implementing agency), Expertise

France, and FIAP. A Project Management Unit, which is housed in the AfCFTA Secretariat, oversees the implementation of the programme and the execution of activities.

Identifikacijska oznaka postupka: c04c6a9c-00d6-4598-aae1-3cfecf65a3ee

Interna identifikacijska oznaka: 10022598

Vrsta postupka: Otvoren

Postupak je ubrzan: ne

#### **2.1.1. Svrha**

Priroda ugovora: Usluge

Glavna klasifikacija (cpv): 79411100 Usluge savjetovanja na području razvoja poslovanja

Dodatna klasifikacija (cpv): 79410000 Usluge savjetovanja na području poslovanja i upravljanja

#### **2.1.2. Mjesto izvršenja**

Zemlja: Gana

Dodatne informacije: African Union, please see the tender documents.

#### **2.1.4. Opće informacije**

Dodatne informacije: #Bekanntmachungs-ID: CXTRY6YTT9JKR9U# Communication / questions can only be submitted using GIZ's eProcurement Tender Platform for the award of contracts.

##### **Pravna osnova:**

Direktiva 2014/24/EU

vgr -

#### **2.1.6. Razlozi za isključenje**

Izvori razloga za isključenje: Obavijest

Kršenje obveza utvrđenih na temelju isključivo nacionalnih osnova za isključenje: In accordance with §§ 123,124 GWB, § 22 LkSG

Sudjelovanje u zločinačkoj organizaciji: In accordance with §§ 123,124 GWB, § 22 LkSG

Kaznena djela terorizma ili kaznena djela povezana s terorističkim aktivnostima: In accordance with §§ 123,124 GWB, § 22 LkSG

Pranje novca ili financiranje terorizma: In accordance with §§ 123,124 GWB, § 22 LkSG

Prijevare: In accordance with §§ 123,124 GWB, § 22 LkSG

Korupcija: In accordance with §§ 123,124 GWB, § 22 LkSG

Dječji rad i drugi oblici trgovanja ljudima: In accordance with §§ 123,124 GWB, § 22 LkSG

Kršenje obveze plaćanja poreza: In accordance with §§ 123,124 GWB, § 22 LkSG

Kršenje obveze plaćanja doprinosa za socijalno osiguranje: In accordance with §§ 123,124 GWB, § 22 LkSG

Kršenje obveza u području prava o okolišu: In accordance with §§ 123,124 GWB, § 22 LkSG

Kršenje obveza u području socijalnog prava: In accordance with §§ 123,124 GWB, § 22 LkSG

Kršenje obveza u području radnog prava: In accordance with §§ 123,124 GWB, § 22 LkSG

Nesolventnost: In accordance with §§ 123,124 GWB, § 22 LkSG

Imovinom subjekta upravlja stečajni upravitelj: In accordance with §§ 123,124 GWB, § 22 LkSG

Suspendirane poslovne aktivnosti: In accordance with §§ 123,124 GWB, § 22 LkSG

Situacije istovrsne stečaju prema nacionalnim zakonima: In accordance with §§ 123,124 GWB, § 22 LkSG

Teški poslovni prekršaj: In accordance with §§ 123,124 GWB, § 22 LkSG

Sporazumi s drugim gospodarskim subjektima u cilju narušavanja tržišnog natjecanja: In accordance with §§ 123,124 GWB, § 22 LkSG

Sukob interesa koji proizlazi iz sudjelovanja u postupku javne nabave: In accordance with §§ 123,124 GWB, § 22 LkSG

Izravno ili neizravno sudjelovanje u pripremi ovog postupka javne nabave: In accordance with §§ 123,124 GWB, § 22 LkSG

Prijevremeni raskid, naknada štete ili druge usporedive sankcije: In accordance with §§ 123,124 GWB, § 22 LkSG

Lažno prikazivanje, prikrivanje informacija, nemogućnost podnošenja traženih dokumenata ili prikupljanje povjerljivih informacija o ovom postupku: In accordance with §§ 123,124 GWB, § 22 LkSG

## 5. Grupa

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### 5.1. Grupa: LOT-0001

Naslov: 10022598-Short-Term Expert Pools to support negotiations and implementation of the African Continental Free Trade Area (AfCFTA)

Opis: The project seeks the services of a consulting firm to provide technical experts under different short-term expert (STE) pools, which can be deployed flexibly according to the specific demands of the project. The Contractor will contribute to the implementation of all BMZ and EU outputs of the project. The overall goal of this assignment is to support the implementation of the AfCFTA at the continental, regional, and national level by providing advisory services and capacity building for governmental as well as private sector and civil society stakeholders. When the need for support to the project's partners within a particular thematic area is identified, experts shall be mobilised to provide demand-driven technical advisory services and/or capacity building to national, regional, and continental government partners and/or the project itself. The contract is for the provision of pools of qualified STE to cover a broad range of issues relating to AfCFTA negotiations and implementation in general and the programme objectives in particular. The services to be provided under the contract include measures for human capacity development and organisational and technical advice in the following thematic areas: - Removing barriers to Trade in Goods, Trade in Services and Digital Trade - Support for further AfCFTA negotiations (among others on Rules of Origin, Trade in Services) - Support for the ratification of the Phase II Protocols (Competition Policy, Intellectual Property Rights, Investment, Digital Trade, Women & Youth in Trade) - Implementation of AfCFTA regulations at the national and regional levels - Monitor and review the implementation of AfCFTA Protocols in African Union Member States (AU MS) - Improve access to trade information to relevant line ministries and to the private sector - Support the African private sector to trade under AfCFTA rules on the national and regional level - Support relevant authorities to setup inclusive policies for women & youth traders to participate in trade under AfCFTA The contractor will identify and manage pools of STE that will assist the initiatives in the programme's areas of intervention. While the project operates Africa-wide, it focuses interventions at national level in 8 countries: Ethiopia, Ghana, Ivory Coast, Kenya, Malawi, Rwanda, Tunisia, and Zambia. At REC level it focuses at EAC, ECOWAS, and SADC. Interventions to additional AU MS and RECs will be implemented based on partner demand. Across the work packages named below, the contractor is responsible for the following tasks: - Supporting the GIZ in defining the required expertise to reach the project objectives under the described outputs - Identifying and proposing suitable experts from the STE pool - Selecting experts together with the GIZ team - Managing the deployment of experts Expected services that may be included in the work packages are: - Technical, operational, and strategic policy advisory services in the thematic areas listed above - Support in developing, drafting and reviewing reports, studies, analyses, position papers, guidelines, action plans, strategies, implementation plans, legislation, regulations in the thematic areas listed above. - Research

and analysis, including diagnostic missions to assess implementation efforts of the AfCFTA protocols, identify obstacles and propose measures to advance implementation. - Facilitation of private sector participation in policy-making processes, facilitation of dialogue and coordination between public and private sector actors relevant to AfCFTA negotiations and implementation - Facilitation of national, regional, and continental workshops and conferences, including interpretation and translation services and providing expert inputs - Provision of support services to the project, including on optimising M&E systems, the design of communication materials, workshop moderation, translation and interpretation services. Deliverables will mainly be in English or French, but may also be in the other official AU languages (Arabic, Portuguese, Spanish, Swahili) depending on the context of the activity The required services are focused, but not limited, on five work packages which are oriented to different stakeholders: Work package 1: Strengthen the AfCFTA Secretariat's capacity to guide and monitor AfCFTA implementation. Work package 2: Strengthen AUC ETTIM's capacity to support and monitor the enabling environment for production of goods and services for African markets. Work package 3: Support the coordination of the AfCFTA implementation approach among selected RECs (EAC, ECOWAS, and SADC). Work package 4: Support the domestication and ratification of the AfCFTA Protocols and their Annexes in selected AU MS. Work package 5: Enable private sector actors to trade under AfCFTA rules on the country and regional level. Additionally, the contractor is required to support the provision of support services to the project as well as to partner institutions at the continental, regional and national level under all the work packages above. This includes communication services, moderation services, Monitoring & Evaluation support, translation services, and interpretation services.

Interna identifikacijska oznaka: 10022598

#### **5.1.1. Svrha**

Priroda ugovora: Usluge

Glavna klasifikacija (cpv): 79411100 Usluge savjetovanja na području razvoja poslovanja

Dodatna klasifikacija (cpv): 79410000 Usluge savjetovanja na području poslovanja i upravljanja

##### **Opcije:**

Opis opcija: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

#### **5.1.2. Mjesto izvršenja**

Zemlja: Gana

Dodatne informacije: African Union, please see the tender documents.

#### **5.1.3. Očekivano trajanje**

Datum početka: 31/12/2026

Datum završetka trajanja: 31/03/2028

#### **5.1.4. Obnova**

Maksimalan broj obnavljanja: 2

Druge informacije o obnovi: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

#### **5.1.6. Opće informacije**

##### **Rezervirano sudjelovanje:**

Sudjelovanje nije rezervirano.

Moraju se navesti imena i stručne kvalifikacije osoblja angažiranog za izvršenje ugovora: Nije obvezno

Projekt javne nabave u cijelosti se ili djelomično financira sredstvima EU-a  
Javna nabava obuhvaćena je Sporazumom o javnoj nabavi (GPA): da  
Ova javna nabava prikladna je i za mala i srednja poduzeća (MSP-ovi): da  
Dodatne informacije: #Besonders auch geeignet für:other-sme# The project is co-financed by the EU.

#### **5.1.7. Strateška nabava**

Cilj strateške nabave: Smanjenje utjecaja na okoliš

Opis: Please see tender documents.

Cilj strateške nabave: Ispunjenje socijalnih ciljeva

Opis: Please see tender documents.

Pristup smanjenju utjecaja na okoliš: Ublažavanje klimatskih promjena, Sprečavanje i kontrola onečišćenja

Socijalni cilj koji se promiče: Rodna ravnopravnost, Dužna pažnja u pogledu ljudskih prava u globalnim lancima opskrbe, Mogućnosti zapošljavanja dugotrajno nezaposlenih osoba, osoba u nepovoljnom položaju i/ili osoba s invaliditetom, Pravedni radni uvjeti

#### **5.1.9. Kriteriji za odabir**

Izvori kriterija odabira: Obavijest

Kriterij: Ostali ekonomski ili financijski zahtjevi

Opis kriterija odabira: EN-A1: Principles for the execution of orders (Mit dem Angebot; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Kriterij: Reference na određene usluge

Opis kriterija odabira: EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 750,000.00 EUR (net). 2. At least 4 reference projects in the technical field Regional Economic Integration in Africa and at least 6 reference projects in Africa in the last 36 months (deadline: date of publication of invitation to tender).

Kriterij: Prosječni godišnji promet

Opis kriterija odabira: EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 4,200,000.00 EUR (net).

Kriterij: Ostali ekonomski ili financijski zahtjevi

Opis kriterija odabira: EN-C2: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

#### **5.1.11. Dokumentacija o nabavi**

Jezici na kojima je dokumentacija o nabavi službeno dostupna: engleski

Rok za podnošenje zahtjeva za dodatne informacije: 10/09/2026 23:59:59 (UTC+02:00)  
istočnoeuropsko vrijeme, srednjoeuropsko ljetno vrijeme

Adresa dokumentacije o nabavi: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTT9JKR9U/documents>

**Ad hoc komunikacijski kanal:**

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTT9JKR9U>

#### **5.1.12. Uvjeti nabave**

**Uvjeti podnošenja:**

Elektroničko podnošenje: Obvezno

Adresa za podnošenje: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTT9JKR9U>

Jezici na kojima se mogu podnijeti ponude ili zahtjevi za sudjelovanje: engleski

Elektronički katalog: Nije dopušteno

Varijante: Nije dopušteno

Ponuditelji mogu podnijeti više od jedne ponude: Nije dopušteno

Rok za zaprimanje ponuda: 17/09/2026 12:00:00 (UTC+02:00) istočnoeuropsko vrijeme, srednjoeuropsko ljetno vrijeme

Razdoblje tijekom kojeg ponuda mora ostati valjana: 104 Dani

**Informacije koje se mogu dopuniti nakon roka za podnošenje:**

Ovisno o volji kupca, neki nedostajući dokumenti povezani s ponuditeljem mogu se dostaviti kasnije.

Dodatne informacije: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

**Uvjeti ugovora:**

Ugovor se mora izvršiti u okviru programa zaštićenih radnih mjesta: Ne

Uvjeti koji se odnose na izvršenje ugovora: The execution conditions result from the information given in the contract notice and the tender documents.

Elektroničko izdavanje računa: Obvezno

Naručivanje će biti elektroničko: da

Plaćanje će biti elektroničko: da

#### **5.1.15. Tehnike**

**Okvirni sporazum:**

Nema okvirnog sporazuma

**Informacije o dinamičkom sustavu nabave:**

Nema dinamičkog sustava nabave

#### **5.1.16. Dodatne informacije, posredovanje i pravna zaštita (preispitivanje)**

Organizacija za preispitivanje (pravnu zaštitu): Vergabekammern des Bundes

Informacije o rokovima za preispitivanje: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected; 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice; 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids; 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section

1 (2). Article 134, Section 1, Sentence 2 remains unaffected. Textvorlage erstellen/auswählen /bearbeiten

Organizacija koja pruža dodatne informacije o postupku javne nabave: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organizacija koja prima zahtjeve za sudjelovanje: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

## 8. Organizacije

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### 8.1. ORG-0001

Službeno ime: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registracijski broj: 993-80072-52

Poštanska adresa: Dag-Hammarskjöld-Weg 1 - 5

Grad: Eschborn

Poštanski broj: 65760

Zemlja – podregija (NUTS): Main-Taunus-Kreis (DE71A)

Zemlja: Njemačka

E-pošta: [giuliafrancesca.kearney@twobirds.com](mailto:giuliafrancesca.kearney@twobirds.com)

Tel.: +49 40 460 63 6175

Internet: <https://www.giz.de>

**Uloge ove organizacije:**

Kupac

Organizacija koja pruža dodatne informacije o postupku javne nabave

Organizacija koja prima zahtjeve za sudjelovanje

### 8.1. ORG-0002

Službeno ime: Vergabekammern des Bundes

Registracijski broj: 022894990

Poštanska adresa: Kaiser-Friedrich-Straße 16

Grad: Bonn

Poštanski broj: 53113

Zemlja – podregija (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Zemlja: Njemačka

E-pošta: [vk@bundeskartellamt.bund.de](mailto:vk@bundeskartellamt.bund.de)

Tel.: +49 2289499-0

Faks: +49 2289499-163

Internet: <https://www.bundeskartellamt.de>

**Uloge ove organizacije:**

Organizacija za preispitivanje (pravnu zaštitu)

### 8.1. ORG-0003

Službeno ime: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registracijski broj: 0204:994-DOEVD-83

Grad: Bonn

Poštanski broj: 53119

Zemlja – podregija (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Zemlja: Njemačka

E-pošta: [noreply.esender\\_hub@bescha.bund.de](mailto:noreply.esender_hub@bescha.bund.de)

Tel.: +49228996100

## 10. Promjena

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Verzija prethodne obavijesti koja se mijenja

:

975c6fed-3bc2-4c23-b0aa-267788573c01-01

Glavni razlog promjene

:

Ažurirane informacije

Opis

:

Extension of deadline.

### 10.1. Promjena

Identifikator odjeljka: PROCEDURE

Opis promjena: Extension of deadline for submitting bids.

Datum izmjene dokumentacije o nabavi: 14/08/2026

## Informacije o obavijesti

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Identifikacijska oznaka / verzija obavijesti: e88ca6a7-38e7-49ea-ae50-910cb98d55d8 - 01

Vrsta obrasca: Nadmetanje

Vrsta obavijesti: Obavijest o nadmetanju ili koncesiji – standardni režim

Podvrsta obavijesti: 16

Datum slanja obavijesti: 14/08/2026 10:00:27 (UTC+02:00) istočnoeuropsko vrijeme, srednjoeuropsko ljetno vrijeme

Jezici na kojima je ova obavijest službeno dostupna: engleski

Broj objave obavijesti: 566661-2026

Broj izdanja SL S-a: 157/2026

Datum objave: 17/08/2026