

107933-2026 - Gara

Germania – Servizi di consulenza nel campo dello sviluppo – 81322201 - Expert pool for advisory services on vehicle electrification in Latin America

OJ S 32/2026 16/02/2026

Bando di gara o di concessione – regime ordinario - Avviso di rettifica

Servizi

1. Committente

1.1. Committente

Nome ufficiale: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-mail: lisa-marie.friebel@twobirds.com

Forma giuridica del committente: Impresa pubblica controllata da un'autorità governativa centrale

Attività dell'amministrazione aggiudicatrice: Servizi generali delle amministrazioni pubbliche

2. Procedura

2.1. Procedura

Titolo: 81322201 - Expert pool for advisory services on vehicle electrification in Latin America

Descrizione: Latin America and the Caribbean (LAC) are at a critical moment in its transport decarbonization journey. The transport sector is one of the region's largest and fastest-growing sources of greenhouse gas emissions, driven by entrenched car dependence, under-investment in public transit, high exposure to urban air pollution, and unequal access to mobility. While many countries have abundant low-carbon electricity sources (hydro, wind, solar) and growing political commitment to climate goals - for instance, zero emission targets for fleet acquisition and operation - the conditions for scaling e-mobility are not yet in place: pilots and early adopters are evident, but high capital costs, regulatory uncertainty, and infrastructure gaps continue to constrain large-scale deployment. Often the barriers to establishing these conditions are related to the following key challenges: regulatory, policy & institutional gaps; high upfront costs & financing barriers; technical know-how & operational capacity; infrastructure & grid readiness; and equity, gender & social inclusion. The E-Motion Program is commissioned by the Green Climate Fund (GCF) to the Development Bank of Latin America and the Caribbean (CAF) and the Agence Française de Développement (AFD) as accredited entities, executing entities, and co-financiers for the Financial Assistance (FA). GIZ takes part in the program as the executing entity for Technical Assistance (TA). The TA is integrated into the Mobilize Net Zero Project of the International Climate Initiative (IKI). In the program, GIZ implements large parts of the TA, while CAF and AFD are mainly implementing the FA. E-Motion represents one of the most comprehensive regional efforts to decarbonize the transport sector in LAC. It is anchored in two complementary parts: sub-program 1, implemented by GIZ and AFD in Argentina, Brazil, Colombia, Costa Rica, Dominican Republic, Mexico, and Peru; and sub-program 2, implemented by GIZ and CAF in Panama, Paraguay and Uruguay. Together, they constitute a multi-country platform supporting the transition toward low-carbon, inclusive, and resilient transport systems. They combine policy and institutional strengthening with investment in e-mobility infrastructure and fleets, creating the enabling conditions for large-scale transformation. The program addresses key challenges and structural barriers that hinder the large-scale deployment of e-mobility in fleets in LAC, with primary focus on buses and their supporting infrastructure but also dealing with fleets of light

commercial vehicles (LCV). E-Motion's objective is to translate climate ambition into practical transformation, building the institutional, financial, and technical foundations that enable countries to move from framework to fleet. Its TA and FA model strengthens governance, mobilizes investment, builds capacities, and delivers concrete e-mobility solutions on the ground. GIZ intends to contract a service provider to implement and support the TA activities of the program, while working in close contact with the GIZ team and program partners. Thus, the contractor will perform activities related to 5 core areas: - policy, governance and regulation for building coherent, inclusive, and harmonized policy frameworks - market development, finance and business models to enable financial viability and to mobilize investment - infrastructure, energy and technology for large-scale e-mobility deployment - fleet deployment and operations bringing e-mobility into practice through large-scale fleet deployment - capacity development, awareness and knowledge exchange building institutional, industry and human capacities

Identificativo della procedura: 2ce5884b-7c75-4bc7-bbdc-b4821c531bd5

Identificativo interno: 81322201

Tipo di procedura: Negoziata con previa indizione di gara / competitiva con negoziazione

La procedura è accelerata: no

2.1.1. Finalità

Natura dell'appalto: Servizi

Classificazione principale (cpv): 73220000 Servizi di consulenza nel campo dello sviluppo

2.1.2. Luogo di esecuzione

Paese: Grenada

Informazioni supplementari: Regional - Latin America and Caribbean (LAC)

2.1.4. Informazioni generali

Informazioni supplementari: #Bekanntmachungs-ID: CXTRY6YTX8MH1S9# All communication takes place in English via communication tool in the project area of the procurement portal.

Base giuridica:

Direttiva 2014/24/UE

vgv -

2.1.6. Motivi di esclusione

Fonti dei motivi di esclusione: Avviso

Violazione degli obblighi connessi a motivi di esclusione previsti esclusivamente dalla legislazione nazionale: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Lotto

5.1. Lotto: LOT-0001

Titolo: 81322201 - Expert pool for advisory services on vehicle electrification in Latin America
Descrizione: The Consultant's team combines strategic management, technical expertise, and operational support, complemented by flexible expert pools that ensure responsiveness to the program's multi-country and multi-sectoral nature. The contractor is responsible for providing the following work packages. The activities listed in each work packages are indicative, and other activities can be added to the scope of each work package. Not all activities are relevant for each country and might be requested by only a specific country or a number of countries. Specific objectives and impacts that shall be achieved and how this will be measured as well as the deliverables will be defined in a Request for Service. Work Package 1: Policy,

Governance and Regulation In this work package, the contractor's role focuses on building coherent, inclusive, and harmonized policy frameworks that enable the large-scale adoption of e-mobility. The activities involve strengthening national and local institutions, supporting regulatory development, and ensuring that equity, gender, social inclusion, and just transition principles are embedded in policy and regulatory frameworks.

Work Package 2: Market Development, Finance and Business Models The contractor works to enable financial viability and to mobilize investment by designing and/or improving sustainable business models, fiscal frameworks, and territorial assessments. This work package contributes to the objective that e-mobility markets are ready to scale, attractive for private investment, and financially sustainable.

Work Package 3: Infrastructure, Energy and Technology This work package ensures that technical and infrastructure systems are in place for large-scale e-mobility deployment. It focuses on charging and depot infrastructure, renewable integration, grid readiness, interoperability, circular economy approaches for batteries, and integration with urban mobility improvements.

Work Package 4: Fleet Deployment and Operations In this work package, the contractor role focuses on bringing e-mobility into practice through large-scale real-world fleet deployment in public transport, municipal services, and logistics. This work package aims to develop and support procurement processes, O&M systems, and scaling models to ensure replicable solutions.

Work Package 5: Capacity Development, Awareness and Knowledge Exchange In this work package the contractor role focuses on building institutional, industry and human capacities, while fostering knowledge creation and exchange at regional and national levels. The contractor should also work to raise public awareness, strengthen ownership of the e-mobility transition, and promote regional and local supply chain improvements.

Work packages 1-5 are implemented by three expert pools that ensure flexibility and technical depth.

- Pool 1 - Senior Experts with International Experience: 4 to 8 experts (in total up to 800 expert days) in finance, business models, SME development, energy systems, and battery and charging infrastructure. They provide international know-how for activities related to market development, finance and business models; and infrastructure, energy and technology, by developing bankable solutions and technical standards for large-scale e-mobility.
- Pool 2 - Senior Experts with Regional Experience: 7 to 15 experts (in total up to 2800 expert days) in policy, legal, gender, finance, infrastructure, and urban mobility. They ensure contextualized regional expertise to support activities in policy, governance and regulation; market development, finance and business models; infrastructure, energy and technology; and fleet deployment and operations, by focusing on regulation, incentives, and institutional reforms.
- Pool 3 - Junior Experts with Regional Experience: 6 to 15 experts (in total up to 2400 expert days) in procurement, gender, fleet operations, training, communication, and social impact. They support activities related to policy, governance and regulation; fleet deployment and operations; and capacity development, awareness and knowledge exchange, by implementing awareness campaigns, training programs, and operational design and management.

Work Package 6: Contract Management, Overarching tasks and responsibilities The contractor will be actively involved in contract management, ensuring all aspects of the contract are managed efficiently and in accordance with the ToR. The Project Management Team ensures the strategic, technical, administrative and operational steering of the contract and encompasses three experts:

- The Team Leader assumes overall responsibility for project coordination, quality assurance, financial oversight, and communication with GIZ. With at least 10 years of international management experience in multi-stakeholder projects, this expert ensures methodological coherence and strategic alignment across work packages.
- The Senior Technical Expert on E-Mobility provides high-level technical advice on fleet electrification, charging infrastructure, and energy systems, ensuring consistency and complementarity in project design and implementation. The expert combines 10 years of transport and mobility experience with advanced competence in quality

assurance of studies, policy drafts, training materials, and reports. - The Project Officer ensures operational continuity through administrative backstopping and support on logistical and financial management. With over 5 years of experience in project administration and familiarity with GIZ processes, the expert supports reporting, contracting, and coordination. This personnel structure ensures strategic leadership, technical excellence, and operational flexibility. It enables access to the right expertise efficiently and adaptation of inputs and deliverables to evolving project needs in alignment with the program's objectives, regional diversity, and quality standards.

Identificativo interno: 81322201

5.1.1. Finalità

Natura dell'appalto: Servizi

Classificazione principale (cpv): 73220000 Servizi di consulenza nel campo dello sviluppo

Opzioni:

Descrizione delle opzioni: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender.

For details, please see the terms of reference.

5.1.2. Luogo di esecuzione

Paese: Grenada

Informazioni supplementari: Regional - Latin America and Caribbean (LAC)

5.1.3. Durata stimata

Durata: 42 Mesi

5.1.4. Rinnovo

Rinnovi massimi: 2

Altre informazioni sul rinnovo: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender.

For details, please see the terms of reference.

5.1.6. Informazioni generali

Partecipazione riservata:

La partecipazione non è riservata.

Vanno indicati nomi e qualifiche professionali del personale incaricato dell'esecuzione dell'appalto: Indicazione non necessaria

Progetto di appalto finanziato in tutto o in parte con fondi UE

L'appalto è soggetto all'accordo sugli appalti pubblici (AAP): sì

L'appalto si addice anche alle piccole e medie imprese (PMI): sì

Informazioni supplementari: #Besonders auch geeignet für:other-sme#

5.1.7. Appalto strategico

Obiettivo dell'appalto strategico: Riduzione degli impatti ambientali

Descrizione: See tender documents

Obiettivo dell'appalto strategico: Acquisto innovativo

Descrizione: See tender documents

Obiettivo dell'appalto strategico: Conseguimento di obiettivi sociali

Descrizione: See tender documents

Approccio per ridurre gli impatti ambientali: La protezione e il ripristino della biodiversità e degli ecosistemi, La transizione verso un'economia circolare, L'adattamento ai cambiamenti climatici , La mitigazione dei cambiamenti climatici

Obiettivo di carattere sociale perseguito: Parità etnica, Parità di genere

Appalti per l'innovazione: I lavori, le forniture o i servizi oggetto dell'appalto comportano attività di ricerca e sviluppo.

5.1.9. Criteri di selezione

Fonti dei criteri di selezione: Avviso

Criterio: Altri requisiti economici o finanziari

Descrizione del criterio di selezione: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Criterio: Altri requisiti economici o finanziari

Descrizione del criterio di selezione: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 3 requests to participate. If it is not possible to make a clear selection of up to 5 candidates for the tendering phase on the basis of the criteria listed in the procurement documents (e.g. if a number of candidates achieve the same overall eligibility score), we reserve the right to increase the maximum number of 5. Weighted criteria for the selection of candidates: 1. Technical experience (50%) - Policy, Governance and Regulation in Electric Mobility/Public Transport (10%) - Market Development, Finance and Business Models (10%) - Infrastructure, Energy and Technology for Electric Mobility (10%) - Fleet Deployment and Operations in Public Transport (10%) - Capacity Development, Awareness and Knowledge Exchange (10%) 2. Regional experience in Latin America and the Caribbea (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Criterio: Riferenze su servizi specifici

Descrizione del criterio di selezione: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. At least 3 references in the technical field of electric mobility in the last 36 months (reference date: date of publication of this tender) that had a minimum commission value of EUR 500,000.00 (net) (exclusion criterion). 2. At least 3 references in the region of sustainable transport in Latin America and the Caribbea in the last 36 months (reference date: date of publication of this tender) that had a minimum commission value of EUR 500,000.00 EUR (exclusion criterion). 3. Only ongoing reference projects and reference projects that have finished in the last 36 months (reference date: date of publication of this tender) will be assessed. If a reference fulfils both the criteria for the technical field and for the region/country, it will be used to assess both criteria.

Criterio: Fatturato annuo medio

Descrizione del criterio di selezione: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 5.000.000 EUR (net).

Criterio: Altri requisiti economici o finanziari

Descrizione del criterio di selezione: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

Criterio: Altri requisiti economici o finanziari

Descrizione del criterio di selezione: Non-inclusion on French financial sanctions list (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Our company is not included on the designated list (s) of specifically named individuals, groups or organisations subject to financial sanctions by France.

Criterio: Referenze su servizi specifici

Descrizione del criterio di selezione: Assessment of technical eligibility / weighted criteria for the selection of candidates - Weighted criteria for the selection of candidates: 1. Technical experience (50%) - Policy, Governance and Regulation in Electric Mobility/Public Transport (10%) - Market Development, Finance and Business Models (10%) - Infrastructure, Energy and Technology for Electric Mobility (10%) - Fleet Deployment and Operations in Public Transport (10%) - Capacity Development, Awareness and Knowledge Exchange (10%) 2. Regional experience in Latin America and the Caribbea (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

I criteri saranno utilizzati per selezionare i candidati da invitare alla seconda fase della procedura

Ponderazione (percentuale, esatta): 100,00

Informazioni sulla seconda fase di una procedura in due fasi:

Numero minimo di candidati da invitare alla seconda fase della procedura: 3

Numero massimo di candidati da invitare alla seconda fase della procedura: 5

La procedura si svolge in diverse fasi. In ogni fase possono essere eliminati alcuni partecipanti
Il committente si riserva il diritto di aggiudicare l'appalto in base alle offerte iniziali senza ulteriore negoziazione

5.1.10. Criteri di aggiudicazione

Criterio:

Tipo: Prezzo

Nome: Preis

Descrizione: Price criteria for "Bestangebots-Quotienten-Methode"

Categoria del criterio di aggiudicazione peso: Ponderazione (punti, esatta)

Criterio di aggiudicazione: numero: 30

Criterio:

Tipo: Qualità

Nome: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Descrizione: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Categoria del criterio di aggiudicazione peso: Ponderazione (punti, esatta)

Criterio di aggiudicazione: numero: 70

5.1.11. Documenti di gara

Lingue in cui i documenti di gara sono ufficialmente disponibili: inglese

Termine per la richiesta di informazioni supplementari: 18/02/2026 23:59:59 (UTC+01:00) ora dell'Europa centrale, ora legale dell'Europa occidentale

Indirizzo dei documenti di gara: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTX8MH1S9/documents>

Canale di comunicazione ad hoc:

5.1.12. Condizioni di appalto

Condizioni della procedura:

Data stimata dell'invio degli inviti a presentare le offerte: 16/03/2026

Modalità di presentazione:

Presentazione elettronica delle offerte: Obbligatoria

Indirizzo per la presentazione: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTX8MH1S9>

Lingue in cui possono essere presentate le offerte o le domande di partecipazione: inglese

Catalogo elettronico: Non consentita

Varianti: Non consentita

Gli offerenti possono presentare più di un'offerta: Non consentita

Termine per il ricevimento delle domande di partecipazione: 26/02/2026 12:00:00 (UTC+01:00) ora dell'Europa centrale, ora legale dell'Europa occidentale

Informazioni che possono essere integrate dopo la scadenza del termine di presentazione:

A discrezione dell'acquirente, alcuni documenti mancanti relativi all'offerente possono essere presentati successivamente.

Informazioni supplementari: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Condizioni contrattuali:

L'esecuzione dell'appalto deve avvenire nel contesto di programmi di lavoro protetti: No

Condizioni relative all'esecuzione dell'appalto: The execution conditions result from the information given in the contract notice and the tender documents.

Fatturazione elettronica: Obbligatoria

Si farà ricorso all'ordinazione elettronica: sì

Sarà utilizzato il pagamento elettronico: sì

5.1.15. Tecniche

Accordo quadro:

Nessun accordo quadro

Informazioni sul sistema dinamico di acquisizione:

Nessun sistema dinamico di acquisizione

5.1.16. Ulteriori informazioni, mediazione e ricorsi

Organizzazione competente per i ricorsi: Vergabekammern des Bundes

Informazioni sui termini per il riesame: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting

authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organizzazione alla quale rivolgersi per informazioni complementari sulla procedura di appalto

: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organizzazione che riceve le domande di partecipazione: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organizzazioni

8.1. ORG-0001

Nome ufficiale: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Numero di registrazione: 993-80072-52

Indirizzo postale: Dag-Hammarskjöld-Weg 1 - 5

Località: Eschborn

Codice postale: 65760

Suddivisione del paese (NUTS): Main-Taunus-Kreis (DE71A)

Paese: Germania

E-mail: lisa-marie.friebel@twobirds.com

Telefono: +49 619679

Fax: +49 6196791115

Indirizzo internet: <https://www.giz.de>

Ruoli di questa organizzazione:

Committente

Organizzazione alla quale rivolgersi per informazioni complementari sulla procedura di appalto

Organizzazione che riceve le domande di partecipazione

8.1. ORG-0002

Nome ufficiale: Vergabekammern des Bundes

Numero di registrazione: 022894990

Indirizzo postale: Kaiser-Friedrich-Straße 16

Località: Bonn

Codice postale: 53113

Suddivisione del paese (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Paese: Germania

E-mail: yk@bundeskartellamt.bund.de

Telefono: +49 2289499-0

Fax: +49 2289499-163

Indirizzo internet: <https://www.bundeskartellamt.de>

Ruoli di questa organizzazione:

Organizzazione competente per i ricorsi

8.1. ORG-0003

Nome ufficiale: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Numero di registrazione: 0204:994-DOEVD-83

Località: Bonn

Codice postale: 53119

Suddivisione del paese (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Paese: Germania

E-mail: noreply.esender_hub@bescha.bund.de

Telefono: +49228996100

Ruoli di questa organizzazione:

TED eSender

10. Modifica

Versione dell'avviso precedente da modificare

:

be4994cb-35f1-47e1-9ac7-0a2fffa2611f-01

Motivo principale della modifica

:

Aggiornamento informazioni

10.1. Modifica

Identificativo della sezione: PROCEDURE

Descrizione delle modifiche: Addition clarifying the turnover value of the reference in 05 Self-declaration

I documenti di gara sono stati modificati il: 12/02/2026

Informazioni sull'avviso

Identificativo/versione dell'avviso: 9a37c61c-fa8f-4b9e-990c-07afb758e849 - 01

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Tipo di avviso: Bando di gara o di concessione – regime ordinario

Sottotipo di avviso: 16

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