

397327-2026 - Gara

Finlandia – Servizi di consulenza in sistemi di trasporto – Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

OJ S 110/2026 10/06/2026

Bando di gara o di concessione – regime ordinario

Servizi

1. Committente

1.1. Committente

Nome ufficiale: Liikenne- ja viestintävirasto

E-mail: rare@traficom.fi

Forma giuridica del committente: Autorità governativa centrale

Attività dell'amministrazione aggiudicatrice: Servizi generali delle amministrazioni pubbliche

2. Procedura

2.1. Procedura

Titolo: Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

Descrizione: SUBJECT OF THE PROCUREMENT The Contracting Authority intends to procure advisory services from a single Supplier (one company) to support the planning, competitive tendering, evaluation, award, and mobilisation of Public Service Contracts (PSC) for subsidised passenger rail services. The services will be delivered by a team of experts covering the competence areas defined in the tender. See further details regarding the object of the procurement in the Annex 1. CONTRACT PERIOD Base contract period: 21.8.2026 - 21.8.2027. The contract includes also four options, each of which will be decided on separately. Options: 22.8.2027 – 21.8.2028 22.8.2028 - 21.8.2029 22.8.2029 - 21.8.2030 22.8.2030 - 31.12.2031 ESTIMATED VALUE OF THE CONTRACT The total value of base contract period excluding the option is a maximum of 150,000 € + VAT. The procurement also includes four options of 150,000 € + VAT each to continue the planning or to train the client for independent planning. However, the Contracting Authority does not guarantee a specific total invoicing amount; the workload will be agreed upon separately, and invoicing will be based on approved work plans.

Identificativo della procedura: 51fce55f-0d35-426f-aef5-e6530c397345

Identificativo interno: Dnro/Dnr TRAFICOM/357700/02.03.01/2026

Tipo di procedura: Aperta

La procedura è accelerata: no

Caratteristiche principali della procedura: 1. GENERAL Public procurement legislation applies to the procurement. The tendering process is carried out using the open procedure referred to in Section 32 of the Act on Public Procurement and Concession Contracts (1397/2016) (the Public Procurement Act). 2. CONTRACT NOTICE A contract notice has been published at www.hankintailmoitukset.fi. A contract award notice will also be published after the procurement decision. 3. TENDERING AS A GROUP AND SUBCONTRACTING RELATIONSHIPS The contract will be concluded with the supplier (company) in whose name the tender is submitted. That supplier is responsible for all contractual obligations, including when subcontractors are used. Conditions related to subcontracting are set out in the draft contract attached to the request for tenders. 4. RELIANCE ON THE RESOURCES OF OTHER ENTITIES A tenderer may rely on the resources of other companies for the

performance of the contract, regardless of the legal nature of their relationship. The resources of other entities must be genuinely available to the tenderer during contract performance. Traficom reserves the right to request evidence (such as commitments or agreements between companies) that the resources of other entities are available to the tenderer. Such resources may include, for example: experience in delivering the services that are the subject of the procurement from a company belonging to the same group or another company, provided that this entity is named in the tender as a subcontractor for those services professional qualifications of personnel employed by another company, provided that the persons actually participate in the performance of the service resources related to financial situation and financing capacity resources related to technical performance, provided that these resources are actually used in performing the contract.

5. EVALUATION OF TENDERS

5.1 Suitability of tenderers

Before evaluating tenders, it will be assessed whether tenderers meet the requirements set for financial and economic standing, technical performance, and professional competence. Suitability is assessed based on the information provided in the tender (ESPD form and other requested information). Tenderers are requested to verify that the information in the system is correct before submitting their tender. Tenderers will be excluded from the procedure if they or a person with representation, decision-making, or supervisory authority has committed any of the offences listed in Article 57(1) of the Procurement Directive or aggravated usury-type labour exploitation under Chapter 47, Section 3a of the Finnish Criminal Code (mandatory exclusion grounds). Tenderers may also be excluded on discretionary exclusion grounds as defined in procurement legislation.

5.2 Compliance of tenders with the request for tenders

The offered services must comply with the request for tenders and its appendices. The tenderer must answer all questions and attach all requested clarifications. Tenders that do not comply with the request for tenders will be excluded from the procedure.

5.3 Comparison of tenders

The comparison of tenders will be carried out as described under “Award criteria”.

5.4 Procurement decision and notification

The procurement decision will be sent electronically to all tenderers. The contract is not concluded by notification of the procurement decision and requires a separate written agreement. The contract may be signed once the procurement decision has become legally binding or a court has permitted implementation of the procurement.

2.1.1. Finalità

Natura dell'appalto: Servizi

Classificazione principale (cpv): 71311200 Servizi di consulenza in sistemi di trasporto

Classificazione aggiuntiva (cpv): 79410000 Servizi di consulenza commerciale e di gestione

2.1.2. Luogo di esecuzione

Ovunque nello Spazio economico europeo

Informazioni supplementari: Place of performance: Remote and on site (Helsinki / Finland) as required.

2.1.4. Informazioni generali

Informazioni supplementari: Availability required during 2026–2031, with focus on key milestones: tender drafting, market dialogue, bid evaluation, contract award, and mobilisation/start-up.

Base giuridica:

Direttiva 2014/24/UE

2.1.6. Motivi di esclusione

Fonti dei motivi di esclusione: Documento di gara, Avviso, Documento di gara unico europeo (DGUE)

Corruzione: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for corruption, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Frode: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for fraud, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Riciclaggio di proventi di attività criminose o finanziamento del terrorismo: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for money laundering or terrorist financing, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Partecipazione a un'organizzazione criminale: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for participation in a criminal organisation, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Reati terroristici o reati connessi alle attività terroristiche: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for terrorist offences or offences linked to terrorist activities, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Lavoro minorile e altre forme di tratta di esseri umani: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for child labour and other forms of trafficking in human beings, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Violazione di obblighi in materia di diritto ambientale: The economic operator has breached its obligations in the field of environmental law.

Violazione degli obblighi in materia di diritto del lavoro: The economic operator has breached its obligations in the field of labour law.

Violazione degli obblighi in materia di diritto sociale: The economic operator has breached its obligations in the field of social law.

Accordi con altri operatori economici intesi a falsare la concorrenza: The economic operator has entered into agreements with other economic operators aimed at distorting competition.

Grave illecito professionale: The economic operator is guilty of grave professional misconduct.

False dichiarazioni, omessa informazione, incapacità di fornire i documenti richiesti o acquisizione di informazioni confidenziali in merito alla procedura in questione: The economic operator can confirm that: a) It has been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria, b) It has withheld such information, c) It has not been able, without delay, to submit the supporting documents required by a contracting authority or contracting entity, and d) It has undertaken to unduly influence the decision making process of

the contracting authority or contracting entity, to obtain confidential information that may confer upon it undue advantages in the procurement procedure or to negligently provide misleading information that may have a material influence on decisions concerning exclusion, selection or award.

Conflitto di interessi legato alla partecipazione alla procedura di appalto: The economic operator is aware of any conflict of interest, as indicated in national law, the relevant notice or the procurement documents due to its participation in the procurement procedure.

Partecipazione diretta o indiretta alla preparazione della procedura di appalto: The economic operator or an undertaking related to it has advised the contracting authority or contracting entity or otherwise been involved in the preparation of the procurement procedure.

Cessazione anticipata, risarcimento danni o altre sanzioni comparabili: The economic operator has experienced that a prior public contract, a prior contract with a contracting entity or a prior concession contract was terminated early, or that damages or other comparable sanctions were imposed in connection with that prior contract.

Violazione degli obblighi connessi a motivi di esclusione previsti esclusivamente dalla legislazione nazionale: Any person who is a member of the economic operator's administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for work safety offence, working hours offence, work discrimination, extortionate work discrimination, violation of the right to organise or unauthorised use of foreign labour.

Violazione dell'obbligo di pagamento dei contributi previdenziali: The economic operator has breached its obligations relating to the payment social security contributions, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

Violazione dell'obbligo di pagamento delle imposte: The economic operator has breached its obligations relating to the payment of taxes, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

Cessazione di attività: The business activities of the economic operator are suspended.

Fallimento: The economic operator is bankrupt.

Concordato preventivo con i creditori: The economic operator is in arrangement with creditors.

Insolvenza: The economic operator is the subject of insolvency or winding-up.

Amministrazione controllata: The assets of the economic operator are being administered by a liquidator or by the court.

Situazione analoga al fallimento ai sensi della normativa nazionale: The economic operator is in any analogous situation like bankruptcy arising from a similar procedure under national laws and regulations.

5. Lotto

5.1. Lotto: LOT-0000

Titolo: Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

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Identificativo interno: Dnro/Dnr TRAFICOM/357700/02.03.01/2026

5.1.1. Finalità

Natura dell'appalto: Servizi

Classificazione principale (cpv): 71311200 Servizi di consulenza in sistemi di trasporto

Classificazione aggiuntiva (cpv): 79410000 Servizi di consulenza commerciale e di gestione

5.1.2. Luogo di esecuzione

Ovunque nello Spazio economico europeo

Informazioni supplementari: Place of performance: Remote and on site (Helsinki / Finland) as required.

5.1.3. Durata stimata

Data di inizio: 21/08/2026

Data di fine durata: 21/08/2027

5.1.4. Rinnovo

Rinnovi massimi: 4

Altre informazioni sul rinnovo: Options: 21.8.2027 – 21.8.2028 22.8.2028 - 21.8.2029
22.8.2029 - 21.8.2030 22.8.2030 - 31.12.2031

5.1.6. Informazioni generali

Partecipazione riservata:

La partecipazione non è riservata.

Progetto di appalto non finanziato con fondi UE

L'appalto è soggetto all'accordo sugli appalti pubblici (AAP): sì

L'appalto si addice anche alle piccole e medie imprese (PMI): no

Informazioni supplementari: Availability required during 2026–2031, with focus on key milestones: tender drafting, market dialogue, bid evaluation, contract award, and mobilisation /start-up.

5.1.9. Criteri di selezione

Fonti dei criteri di selezione: Documento di gara, Avviso, Documento di gara unico europeo (DGUE)

Criterio: Assicurazione professionale di indennizzo del rischio

Descrizione del criterio di selezione: The candidate, member of the consortium or a resource subcontractor holds a comprehensive indemnity insurance. The insured amount in its risk indemnity insurance is at least 500.000 euros.

Criterio: Fatturato annuo medio

Descrizione del criterio di selezione: The tenderer's general annual turnover for the past two financial years must be over 200000 euros.

5.1.10. Criteri di aggiudicazione

Criterio:

Tipo: Prezzo

Nome: Price

Descrizione: Price: 40 %. For price comparison, the total comparison price in Annex 3 "Experts" is used. It is formed for the relevant party in cell F8 on the "Expert team" tab. The bidder's total comparison price is converted into comparison points using the formula: cheapest total comparison price / tender's total comparison price × price weighting (40).

Criterio:

Tipo: Qualità

Nome: Quality

Descrizione: Quality: 60 %. In addition to the minimum requirements, the designated experts are subject to additional experience-related requirements, from which quality points may be awarded in accordance with the instructions provided in the annex "Experts" and Annex 2 Minimum requirements and evaluation model. The bidder's quality points are converted into comparison points using the formula: bidder's quality points / maximum quality points × quality weighting (60).

5.1.11. Documenti di gara

Termine per la richiesta di informazioni supplementari: 25/06/2026 09:00:00 (UTC+00:00) ora dell'Europa occidentale, GMT

Indirizzo dei documenti di gara: <https://tarjouspalvelu.fi/traficom?id=612399&tpk=b379e4a6-9963-46c0-9744-b0f3275579cc>

5.1.12. Condizioni di appalto

Modalità di presentazione:

Presentazione elettronica delle offerte: Obbligatoria

Indirizzo per la presentazione: <https://tarjouspalvelu.fi/traficom?id=612399&tpk=b379e4a6-9963-46c0-9744-b0f3275579cc>

Lingue in cui possono essere presentate le offerte o le domande di partecipazione: inglese

Catalogo elettronico: Non consentita

Gli offerenti possono presentare più di un'offerta: Non consentita

Termine per il ricevimento delle offerte: 05/08/2026 09:00:00 (UTC+00:00) ora dell'Europa occidentale, GMT

Durata durante la quale l'offerta deve rimanere valida: 180 Giorni

Informazioni sull'apertura pubblica delle offerte:

Data di apertura: 05/08/2026 09:01:00 (UTC+00:00) ora dell'Europa occidentale, GMT

Condizioni contrattuali:

L'esecuzione dell'appalto deve avvenire nel contesto di programmi di lavoro protetti: No

È richiesto un accordo di non divulgazione: sì

Informazioni supplementari sull'accordo di non divulgazione: NDAs are required before accessing restricted documentation.

Fatturazione elettronica: Obbligatoria

Si farà ricorso all'ordinazione elettronica: sì

Sarà utilizzato il pagamento elettronico: sì

5.1.15. Tecniche

Accordo quadro:

Nessun accordo quadro

Informazioni sul sistema dinamico di acquisizione:

Nessun sistema dinamico di acquisizione

5.1.16. Ulteriori informazioni, mediazione e ricorsi

Organizzazione competente per i ricorsi: Markkinaoikeus

Informazioni sui termini per il riesame: Appeals must be lodged with the Market Court within 14 days of the tenderer having received notice of the procurement decision and the appeal instructions, in accordance with the Act on Public Procurement and Concession Contracts (1397/2016).

Organizzazione alla quale rivolgersi per informazioni complementari sulle procedure di ricorso: Markkinaoikeus

8. Organizzazioni

8.1. ORG-0001

Nome ufficiale: Liikenne- ja viestintävirasto
Numero di registrazione: 2924753-3
Indirizzo postale: PL 320
Località: TRAFICOM
Codice postale: 00059
Suddivisione del paese (NUTS): Helsinki-Uusimaa (FI1B1)
Paese: Finlandia
Referente: RARE
E-mail: rare@traficom.fi
Telefono: +358 295345000
Indirizzo internet: <http://www.traficom.fi>
Ruoli di questa organizzazione:
Committente

8.1. ORG-0002

Nome ufficiale: Markkinaoikeus
Numero di registrazione: 3006157-6
Indirizzo postale: Radanrakentajantie 5
Località: Helsinki
Codice postale: 00520
Suddivisione del paese (NUTS): Helsinki-Uusimaa (FI1B1)
Paese: Finlandia
E-mail: markkinaoikeus@oikeus.fi
Telefono: +358 295643300
Indirizzo internet: <https://www.markkinaoikeus.fi>
Ruoli di questa organizzazione:
Organizzazione competente per i ricorsi
Organizzazione alla quale rivolgersi per informazioni complementari sulle procedure di ricorso

8.1. ORG-0003

Nome ufficiale: Hansel Oy (Hilma)
Numero di registrazione: FI09880841
Indirizzo postale: Mannerheiminaukio 1a
Località: Helsinki
Codice postale: 00100
Suddivisione del paese (NUTS): Helsinki-Uusimaa (FI1B1)
Paese: Finlandia
Referente: eSender
E-mail: tekninen@hankintailmoitukset.fi
Telefono: 029 55 636 30

Indirizzo internet: <http://hankintailmoitukset.fi>

Ruoli di questa organizzazione:

TED eSender

Informazioni sull'avviso

Identificativo/versione dell'avviso: 179c5e16-3cf4-4a4f-a0e9-815da3c0fde3 - 01

Tipo di formulario: Gara

Tipo di avviso: Bando di gara o di concessione – regime ordinario

Sottotipo di avviso: 16

Data di trasmissione dell'avviso: 09/06/2026 05:15:49 (UTC+00:00) ora dell'Europa occidentale, GMT

Data di trasmissione da parte dell'eSender dell'avviso o bando: 09/06/2026 05:15:52 (UTC+00:00) ora dell'Europa occidentale, GMT

Lingue in cui il presente avviso è ufficialmente disponibile: inglese

Numero di pubblicazione dell'avviso: 397327-2026

Numero dell'edizione della GU S: 110/2026

Data di pubblicazione: 10/06/2026