

596269-2026 - Gara

Finlandia – Servizi di consulenza commerciale e di gestione e servizi connessi – Global Employer of Record (EoR) Services
OJ S 166/2026 28/08/2026
Bando di gara o di concessione – regime ordinario
Servizi

1. Committente

1.1. Committente

Nome ufficiale: HAUS kehittämiskeskus Oy

E-mail: kilpailutus@haus.fi

Forma giuridica del committente: Organismo di diritto pubblico controllato da un'autorità governativa centrale

Attività dell'amministrazione aggiudicatrice: Istruzione

2. Procedura

2.1. Procedura

Titolo: Global Employer of Record (EoR) Services

Descrizione: HAUS Finnish Institute of Public Management Ltd (hereinafter "HAUS") invites tenders for the establishment of a framework agreement for Global Employer of Record (EoR) Services. HAUS implements international development cooperation, public sector reform and capacity-building projects in several countries worldwide. In countries where HAUS does not have a legal presence, local HR administration, payroll infrastructure or capacity to fulfil statutory employer obligations, HAUS requires Employer of Record (EoR) services to engage locally recruited personnel in compliance with applicable legislation. The purpose of this procurement is to establish a framework agreement with multiple service providers capable of providing compliant EoR services in a broad range of countries. Under the framework agreement, selected service providers will act as the legal employer of locally recruited staff while HAUS retains responsibility for recruitment decisions, work supervision and operational management. The EoR service shall include, at minimum: Legal employment of personnel in accordance with local labour legislation; Preparation and administration of employment contracts; Payroll processing and salary payments; Administration of statutory deductions, taxes and social security contributions; Benefits administration and mandatory insurance coverage; Onboarding and offboarding services; HR administration and local employee support; Compliance monitoring and reporting; Support related to work permits, visas and immigration matters when required; Provision or management of agreed work equipment where applicable. The services are currently required in countries including the Philippines, Moldova, Nigeria, Bosnia and Herzegovina, and Albania. In addition to these, future needs are foreseen in Nepal, Indonesia, Ethiopia and Tanzania. The list of countries is indicative only and may change during the framework agreement period. The procurement concerns the establishment of a framework agreement for Employer of Record (EoR) services for an initial contract period of 24 months. The Contracting Authority reserves the right to extend the framework agreement by two (2) optional periods of 12 months each (12 + 12 months). The maximum total duration of the framework agreement, including the optional periods, is 48 months (24 + 12 + 12). The purpose of the procurement is to select a maximum of three (3) service providers for the framework agreement. The selected service providers will deliver

EoR services for locally recruited personnel in different countries, based on separate assignments issued during the framework agreement period. Individual assignments will be awarded later through mini-competitions between the selected framework agreement service providers. The framework agreement does not create any minimum purchase obligation for HAUS. The estimated maximum value of the framework agreement is EUR 8,000,000 (VAT 0%). The estimated value is not a commitment to purchase and does not guarantee any minimum volume of assignments. HAUS reserves the right to order services according to its actual needs throughout the framework agreement period. The procurement is intended for experienced international EoR service providers with proven capability to deliver employment, payroll, compliance and HR administration services across multiple jurisdictions, either directly or through legally compliant local entities and partner networks. A more detailed description of the procurement is provided in Annex 1 (TOR).

Identificativo della procedura: 279a8f95-316b-4f44-8f85-e06c1d905830

Identificativo interno: 624067

Tipo di procedura: Aperta

La procedura è accelerata: no

Caratteristiche principali della procedura: The procurement is subject to the Finnish Act on Public Procurement and Concession Contracts (the 'Procurement Act', 1397/2016). The procurement constitutes an above-EU-threshold procurement as referred to in Section 26 of the Procurement Act. Procurement procedure is carried out according to the open procedure stated in the section 32 of the Finnish Act on Public Procurements and Concession Contracts (1397/2016). In an open procedure, all interested parties may review the tender materials and submit their tenders. The procurement procedure will progress as follows: 1. Opening of the tenders. 2. Verification of the suitability of the Tenderers. Tenderers that do not fulfil the suitability requirements will be excluded from the procurement procedure. 3. Verification that the tenders comply with the requirements of the Call for Tenders. Tenders that do not comply with the requirements will be excluded from the procurement procedure. 4. Evaluation and comparison of the tenders based on the award criteria specified in the Call for Tenders. 5. Selection of up to three (3) service providers to be admitted to the framework agreement based on the evaluation results. 6. Verification of the supporting documents and references submitted by the selected service providers regarding their suitability. 7. Contract award decision and notification. 8. Conclusion and signing of the framework agreement with the selected service providers. Throughout the duration of the framework agreement, all assignments shall be awarded through mini-competitions among the service providers admitted to the framework agreement. The service provider for each individual assignment shall be selected on the basis of the evaluation criteria and procedures specified in the framework agreement and the invitation to participate in the mini-competition.

2.1.1. Finalità

Natura dell'appalto: Servizi

Classificazione principale (cpv): 79400000 Servizi di consulenza commerciale e di gestione e servizi connessi

2.1.2. Luogo di esecuzione

Paese: Sud Africa

Informazioni supplementari: As described in the Annex 1: Terms of Reference

2.1.3. Valore

Valore massimo dell'accordo quadro: 8 000 000,00 EUR

2.1.4. Informazioni generali

Base giuridica:

Direttiva 2014/24/UE

2.1.6. Motivi di esclusione

Fonti dei motivi di esclusione: Documento di gara unico europeo (DGUE)

5. Lotto

5.1. Lotto: LOT-0000

Titolo: Global Employer of Record (EoR) Services

Descrizione: HAUS Finnish Institute of Public Management Ltd (hereinafter "HAUS") invites tenders for the establishment of a framework agreement for Global Employer of Record (EoR) Services. HAUS implements international development cooperation, public sector reform and capacity-building projects in several countries worldwide. In countries where HAUS does not have a legal presence, local HR administration, payroll infrastructure or capacity to fulfil statutory employer obligations, HAUS requires Employer of Record (EoR) services to engage locally recruited personnel in compliance with applicable legislation. The purpose of this procurement is to establish a framework agreement with multiple service providers capable of providing compliant EoR services in a broad range of countries. Under the framework agreement, selected service providers will act as the legal employer of locally recruited staff while HAUS retains responsibility for recruitment decisions, work supervision and operational management. The EoR service shall include, at minimum: Legal employment of personnel in accordance with local labour legislation; Preparation and administration of employment contracts; Payroll processing and salary payments; Administration of statutory deductions, taxes and social security contributions; Benefits administration and mandatory insurance coverage; Onboarding and offboarding services; HR administration and local employee support; Compliance monitoring and reporting; Support related to work permits, visas and immigration matters when required; Provision or management of agreed work equipment where applicable. The services are currently required in countries including the Philippines, Moldova, Nigeria, Bosnia and Herzegovina, and Albania. In addition to these, future needs are foreseen in Nepal, Indonesia, Ethiopia and Tanzania. The list of countries is indicative only and may change during the framework agreement period. The procurement concerns the establishment of a framework agreement for Employer of Record (EoR) services for an initial contract period of 24 months. The Contracting Authority reserves the right to extend the framework agreement by two (2) optional periods of 12 months each (12 + 12 months). The maximum total duration of the framework agreement, including the optional periods, is 48 months (24 + 12 + 12). The purpose of the procurement is to select a maximum of three (3) service providers for the framework agreement. The selected service providers will deliver EoR services for locally recruited personnel in different countries, based on separate assignments issued during the framework agreement period. Individual assignments will be awarded later through mini-competitions between the selected framework agreement service providers. The framework agreement does not create any minimum purchase obligation for HAUS. The estimated maximum value of the framework agreement is EUR 8,000,000 (VAT 0%). The estimated value is not a commitment to purchase and does not guarantee any minimum volume of assignments. HAUS reserves the right to order services according to its actual needs throughout the framework agreement period. The procurement is intended for experienced international EoR service providers with proven capability to deliver employment, payroll, compliance and HR administration services across multiple jurisdictions, either directly or through legally compliant local entities and partner networks. A more detailed description of the procurement is provided in Annex 1 (TOR).

5.1.1. Finalità

Natura dell'appalto: Servizi

Classificazione principale (cpv): 79400000 Servizi di consulenza commerciale e di gestione e servizi connessi

5.1.2. Luogo di esecuzione

Paese: Sud Africa

Informazioni supplementari: As described in the Annex 1: Terms of Reference

5.1.3. Durata stimata

Data di inizio: 01/10/2026

Data di fine durata: 30/09/2028

5.1.5. Valore

Valore massimo dell'accordo quadro: 8 000 000,00 EUR

5.1.6. Informazioni generali

Partecipazione riservata:

La partecipazione non è riservata.

Vanno indicati nomi e qualifiche professionali del personale incaricato dell'esecuzione dell'appalto: Indicazione non necessaria

Progetto di appalto finanziato in tutto o in parte con fondi UE

L'appalto è soggetto all'accordo sugli appalti pubblici (AAP): sì

L'appalto si addice anche alle piccole e medie imprese (PMI): sì

5.1.7. Appalto strategico

Obiettivo di carattere sociale perseguito: Verifica del rispetto dei diritti umani nelle catene di approvvigionamento globali, Condizioni di lavoro eque

5.1.9. Criteri di selezione

Fonti dei criteri di selezione: Documento di gara unico europeo (DGUE)

5.1.10. Criteri di aggiudicazione

Criterio:

Tipo: Prezzo

Criterio:

Tipo: Qualità

5.1.11. Documenti di gara

Termine per la richiesta di informazioni supplementari: 15/09/2026 09:00:00 (UTC+00:00) ora dell'Europa occidentale, GMT

Indirizzo dei documenti di gara: <https://tarjouspalvelu.fi/hausoy?id=624067&tpk=09b772cd-0a07-4be2-a563-238c5e2a01ba>

5.1.12. Condizioni di appalto

Modalità di presentazione:

Presentazione elettronica delle offerte: Obbligatoria

Indirizzo per la presentazione: <https://tarjouspalvelu.fi/hausoy?id=624067&tpk=09b772cd-0a07-4be2-a563-238c5e2a01ba>

Lingue in cui possono essere presentate le offerte o le domande di partecipazione: inglese

Catalogo elettronico: Non consentita

Gli offerenti possono presentare più di un'offerta: Non consentita

Termine per il ricevimento delle offerte: 28/09/2026 09:00:00 (UTC+00:00) ora dell'Europa occidentale, GMT

Durata durante la quale l'offerta deve rimanere valida: 6 Mesi

Informazioni sull'apertura pubblica delle offerte:

Data di apertura: 28/09/2026 09:01:00 (UTC+00:00) ora dell'Europa occidentale, GMT

Condizioni contrattuali:

L'esecuzione dell'appalto deve avvenire nel contesto di programmi di lavoro protetti: No

È richiesto un accordo di non divulgazione: no

Fatturazione elettronica: Obbligatoria

Si farà ricorso all'ordinazione elettronica: sì

Sarà utilizzato il pagamento elettronico: sì

5.1.15. Tecniche

Accordo quadro:

Accordo quadro, con riapertura della gara

Numero massimo di partecipanti: 3

Informazioni sul sistema dinamico di acquisizione:

Nessun sistema dinamico di acquisizione

5.1.16. Ulteriori informazioni, mediazione e ricorsi

Organizzazione competente per i ricorsi: Markkinaoikeus

Informazioni sui termini per il riesame: An economic operator that is dissatisfied with a procurement decision or another measure taken during the procurement procedure may lodge an appeal with the Market Court in accordance with the Finnish Act on Public Procurement and Concession Contracts (1397/2016). As a rule, the appeal must be submitted within 14 days from the date on which the tenderer received notice of the procurement decision together with the appeal instructions. If the contracting authority has concluded the contract without observing the mandatory standstill period, the appeal must be lodged within 30 days from the date on which the tenderer received notice of the decision and the conclusion of the contract. If the procurement decision or the appeal instructions have been materially deficient, an appeal may be lodged within six months of the procurement decision. More detailed appeal instructions will be attached to the procurement decision.

8. Organizzazioni

8.1. ORG-0001

Nome ufficiale: Markkinaoikeus

Numero di registrazione: 3006157-6

Indirizzo postale: Radanrakentajantie 5

Località: Helsinki

Codice postale: 00520

Suddivisione del paese (NUTS): Helsinki-Uusimaa (FI1B1)

Paese: Finlandia

E-mail: markkinaoikeus@oikeus.fi

Telefono: +358 295643300

Indirizzo internet: <http://www.oikeus.fi/markkinaoikeus>

Ruoli di questa organizzazione:

Organizzazione competente per i ricorsi

8.1. ORG-0002

Nome ufficiale: HAUS kehittämiskeskus Oy

Numero di registrazione: 1778388-1
Indirizzo postale: Yliopistonkatu 5, 5.krs
Località: Helsinki
Codice postale: 00100
Suddivisione del paese (NUTS): Helsinki-Uusimaa (FI1B1)
Paese: Finlandia
Referente: HAUS
E-mail: kilpailutus@haus.fi
Telefono: +358 447877028
Indirizzo internet: <http://www.haus.fi>
Ruoli di questa organizzazione:
Committente

8.1. ORG-0003

Nome ufficiale: Hansel Oy (Hilma)
Numero di registrazione: FI09880841
Indirizzo postale: Mannerheiminaukio 1a
Località: Helsinki
Codice postale: 00100
Suddivisione del paese (NUTS): Helsinki-Uusimaa (FI1B1)
Paese: Finlandia
Referente: eSender
E-mail: tekninen@hankintailmoitukset.fi
Telefono: 029 55 636 30
Indirizzo internet: <http://hankintailmoitukset.fi>
Ruoli di questa organizzazione:
TED eSender

Informazioni sull'avviso

Identificativo/versione dell'avviso: d42fe916-0d8f-4c8c-83e8-20c424cc410e - 01
Tipo di formulario: Gara
Tipo di avviso: Bando di gara o di concessione – regime ordinario
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