

657847-2026 - Gara

Finlandia – Servizi di vendita al dettaglio – Finavia / Flagship restaurant entity and related business operations to Schengen Gate Area 28-29 at Helsinki Airport - Concession Notice - Request to Participate

OJ S 185/2026 24/09/2026

Bando di gara o di concessione – regime ordinario

Servizi

1. Committente

1.1. Committente

Nome ufficiale: Finavia Oyj

E-mail: tuomas.pitkanen@finavia.fi

Forma giuridica del committente: Impresa pubblica

Il committente è un ente aggiudicatore

Attività dell'ente aggiudicatore: Attività aeroportuali

2. Procedura

2.1. Procedura

Titolo: Finavia / Flagship restaurant entity and related business operations to Schengen Gate Area 28-29 at Helsinki Airport - Concession Notice - Request to Participate

Descrizione: Procurement content: Finavia grants possession of specified Food & Beverage premises in a landmark location within the Schengen gate area (G28-29) of Helsinki Airport and concession rights to operate restaurant business for Helsinki Airport's customers within these premises for the contract term.

Identificativo della procedura: 6f2c8318-c117-4128-807b-b0d565b0c430

Identificativo interno: 628902

Tipo di procedura: Negoziata con previa indizione di gara / competitiva con negoziazione

Caratteristiche principali della procedura: Schedule (times are Helsinki times, dates are DD. MM.): 05.10.2026 - Questions concerning the procedure by 13:00 14.10.2026 - Submitting the Request to Participate by 13:00 14.10.2026 - Invitation to Negotiate, at earliest 19.10.2026 - Questions and comments submitted by 13:00 21.10.2026 – Negotiations round 22.10.2026 - Negotiations end (without separate notice) 23.10.2026 - Final Invitation to Tender is published, at earliest 30.10.2026 - Questions regarding the Final Invitation to Tender by 13:00 09.11.2026 - Final Tender submitted by 13:00 10.11.2026 - Live Tastings – Day 1 11.11.2026 - Live Tastings – Day 2 17.11.2026 - Procurement decision, at earliest 01.12.2026 - Signing of the Agreement, at earliest Finavia reserves the right to change the schedule. Candidates are responsible for submitting their participation, questions and Final Tenders in due time. In the first phase of the procurement, potential Candidates will be invited to participate. Based on the Requests to Participate, Candidates meeting the minimum requirements shall be invited to participate as Tenderers and invited to Negotiate. Tenderers are invited to provide feedback, comments and suggestions regarding the documentation. Finavia may invite the Tenderers to several rounds of meetings, if necessary. Negotiation agenda shall be instructed in the Invitation to Negotiate. Participants have the opportunity to ask questions at each stage. Tenderers are advised to consider that after the Procurement Decision has been made, agreements shall not be negotiated. Minor clarifications and additions to contact details and dates shall be made. Finavia sets suitability requirements to the Tenderers. Tenderer's own

conditions and terms may not be included in any of the material it submits. Registration to Tarjouspalvelu supplier portal is free of charge. To avoid confusion, Candidates are advised to register to Tarjouspalvelu using the company name and ID of the entity that shall sign the Agreement. The procurement documentation, including the Agreement, any security details and floor plans etc. are available only against a duly filled-in and signed NDU. The NDU form is available in Tarjouspalvelu for registered users. Upon receipt of the signed NDU, Finavia sends the entire material to the email the NDU was received from. The signed NDU shall be sent to hankintapaallikot@finavia.fi with subject: "Flagship restaurant entity and related business operations to Schengen Gate Area 28-29 at Helsinki Airport". The technical documentation is subject to change due to the nature of construction planning and processes.

2.1.1. Finalità

Natura dell'appalto: Servizi

Classificazione principale (cpv): 55900000 Servizi di vendita al dettaglio

2.1.2. Luogo di esecuzione

Suddivisione del paese (NUTS): Helsinki-Uusimaa (FI1B1)

Paese: Finlandia

2.1.4. Informazioni generali

Informazioni supplementari: Procurement description: Finavia seeks a dedicated restaurant partner to create, deliver and continuously evolve a flagship-level restaurant entity and its business and operational model that will aim to become a defining part of Helsinki Airport's Food & Beverage offering. Flagship-level refers to a concept becoming a well-known and acclaimed destination dining concept. Flagship-level restaurant demonstrates distinctive identity, strong culinary credentials, and high standards of hospitality, and which attracts customers primarily on the merits of its food, beverage, service, and overall experience. The flagship restaurant is centered around a high quality dine-in experience that creates unique moments across customer touchpoints, delivering an elevated atmosphere and a feeling of being cared for before departure. The flagship restaurant entity that is to be created, shall include a combination of restaurant concept(s) / brand(s) specifically created or fitted for the tendered location and for the needs of Helsinki Airport's passengers. The upper floor of the flagship restaurant entity shall be an elevated à la carte restaurant with table service while remaining approachable and avoiding niche or overly exclusive positioning. The lower floor of the flagship restaurant entity shall serve as an elevated but slightly more relaxed all-day food and beverage concept (that might also consist of several concepts or brands) with table service or counter-to-table service while also ensuring the speed of service required in airport environment. Elevated refers to positioning the concept into a upper-scale segment: providing high quality and premium feel and offering a clear uplift to everyday life, while remaining affordable and not becoming overly niche or exclusive. The premises are centrally and visibly located (above; landmark location) next to Schengen gates 28-29 and serve all passengers (international and domestic) with access to the Schengen area of the terminal. The unit must be open to all potential customers without purchasing obligation. The unit shall follow Helsinki Airport's unified commercial opening hours and part of the offering, preferably the lower floor, must be scalable to 24/7 opening hours. Finavia's vision is to offer world-class services for air passengers and airlines. At the heart of our strategy is the development of Helsinki Airport. World class customer experience will distinguish us from our competitors. Our customer promise "For smooth travelling" underlines the vision and is kept by actions lead by customer experience pillars which refers to the desired emotions and experiences of our passengers: GIFT OF TIME CONFIDENCE HAPPINESS FINNISH EXPERIENCE Finavia has a dynamic long-term strategy for Helsinki Airport, with the vision of creating a consumer-friendly,

sustainable, efficient, unique and successful airport. The Operator shall fully support and adhere to this strategy and actively contribute to its successful implementation.

Base giuridica:

Direttiva 2014/23/UE

2.1.6. Motivi di esclusione

Fonti dei motivi di esclusione: Documento di gara

5. Lotto

5.1. Lotto: LOT-0000

Titolo: Finavia / Flagship restaurant entity and related business operations to Schengen Gate Area 28-29 at Helsinki Airport - Concession Notice - Request to Participate

Descrizione: Procurement content: Finavia grants possession of specified Food & Beverage premises in a landmark location within the Schengen gate area (G28-29) of Helsinki Airport and concession rights to operate restaurant business for Helsinki Airport's customers within these premises for the contract term.

Identificativo interno: 628902

5.1.1. Finalità

Natura dell'appalto: Servizi

Classificazione principale (cpv): 55900000 Servizi di vendita al dettaglio

5.1.2. Luogo di esecuzione

Suddivisione del paese (NUTS): Helsinki-Uusimaa (FI1B1)

Paese: Finlandia

5.1.3. Durata stimata

Data di inizio: 01/01/2027

Durata: 91 Mesi

5.1.6. Informazioni generali

Partecipazione riservata:

La partecipazione non è riservata.

Progetto di appalto non finanziato con fondi UE

L'appalto si addice anche alle piccole e medie imprese (PMI): no

Informazioni supplementari: Procurement description: Finavia seeks a dedicated restaurant partner to create, deliver and continuously evolve a flagship-level restaurant entity and its business and operational model that will aim to become a defining part of Helsinki Airport's Food & Beverage offering. Flagship-level refers to a concept becoming a well-known and acclaimed destination dining concept. Flagship-level restaurant demonstrates distinctive identity, strong culinary credentials, and high standards of hospitality, and which attracts customers primarily on the merits of its food, beverage, service, and overall experience. The flagship restaurant is centered around a high quality dine-in experience that creates unique moments across customer touchpoints, delivering an elevated atmosphere and a feeling of being cared for before departure. The flagship restaurant entity that is to be created, shall include a combination of restaurant concept(s) / brand(s) specifically created or fitted for the tendered location and for the needs of Helsinki Airport's passengers. The upper floor of the flagship restaurant entity shall be an elevated à la carte restaurant with table service while remaining approachable and avoiding niche or overly exclusive positioning. The lower floor of the flagship restaurant entity shall serve as an elevated but slightly more relaxed all-day food and beverage concept (that might also consist of several concepts or brands) with table

service or counter-to-table service while also ensuring the speed of service required in airport environment. Elevated refers to positioning the concept into a upper-scale segment: providing high quality and premium feel and offering a clear uplift to everyday life, while remaining affordable and not becoming overly niche or exclusive. The premises are centrally and visibly located (above; landmark location) next to Schengen gates 28-29 and serve all passengers (international and domestic) with access to the Schengen area of the terminal. The unit must be open to all potential customers without purchasing obligation. The unit shall follow Helsinki Airport's unified commercial opening hours and part of the offering, preferably the lower floor, must be scalable to 24/7 opening hours. Finavia's vision is to offer world-class services for air passengers and airlines. At the heart of our strategy is the development of Helsinki Airport. World class customer experience will distinguish us from our competitors. Our customer promise "For smooth travelling" underlines the vision and is kept by actions lead by customer experience pillars which refers to the desired emotions and experiences of our passengers: GIFT OF TIME CONFIDENCE HAPPINESS FINNISH EXPERIENCE Finavia has a dynamic long-term strategy for Helsinki Airport, with the vision of creating a consumer-friendly, sustainable, efficient, unique and successful airport. The Operator shall fully support and adhere to this strategy and actively contribute to its successful implementation.

5.1.7. Appalto strategico

Obiettivo di carattere sociale perseguito: Verifica del rispetto dei diritti umani nelle catene di approvvigionamento globali, Condizioni di lavoro eque

5.1.9. Criteri di selezione

Fonti dei criteri di selezione: Documento di gara

5.1.10. Criteri di aggiudicazione

Criterio:

Tipo: Prezzo

Descrizione: Kuten kuvattu hankintailmoituksessa

Criterio:

Tipo: Qualità

Descrizione: Kuten kuvattu hankintailmoituksessa

5.1.11. Documenti di gara

L'accesso a determinati documenti di gara è limitato

Termine per la richiesta di informazioni supplementari: 05/10/2026 10:00:00 (UTC+00:00) ora dell'Europa occidentale, GMT

Le informazioni sui documenti riservati sono disponibili all'indirizzo seguente:

<https://tarjouspalvelu.fi/finaviaoyj?id=628902&tpk=090d92c8-63fa-4ee6-9571-f6d45500c25b>

5.1.12. Condizioni di appalto

Modalità di presentazione:

Presentazione elettronica delle offerte: Obbligatoria

Indirizzo per la presentazione: <https://tarjouspalvelu.fi/finaviaoyj?id=628902&tpk=090d92c8-63fa-4ee6-9571-f6d45500c25b>

Lingue in cui possono essere presentate le offerte o le domande di partecipazione: inglese

Gli offerenti possono presentare più di un'offerta: Non consentita

Termine per il ricevimento delle domande di partecipazione: 14/10/2026 10:00:00 (UTC+00:00) ora dell'Europa occidentale, GMT

Condizioni contrattuali:

L'esecuzione dell'appalto deve avvenire nel contesto di programmi di lavoro protetti: No

5.1.16. Ulteriori informazioni, mediazione e ricorsi

Organizzazione competente per i ricorsi: Markkinaoikeus

Informazioni sui termini per il riesame: Kuten kuvattu hankintailmoituksessa

Organizzazione alla quale rivolgersi per informazioni complementari sulla procedura di appalto : Finavia Oyj

Organizzazione alla quale rivolgersi per informazioni complementari sulle procedure di ricorso: Markkinaoikeus

8. Organizzazioni

8.1. ORG-0001

Nome ufficiale: Markkinaoikeus

Numero di registrazione: 3006157-6

Indirizzo postale: Radanrakentajantie 5

Località: Helsinki

Codice postale: 00520

Suddivisione del paese (NUTS): Helsinki-Uusimaa (FI1B1)

Paese: Finlandia

E-mail: markkinaoikeus@oikeus.fi

Telefono: +358 295643300

Indirizzo internet: <http://www.oikeus.fi/markkinaoikeus>

Ruoli di questa organizzazione:

Organizzazione competente per i ricorsi

Organizzazione alla quale rivolgersi per informazioni complementari sulle procedure di ricorso

8.1. ORG-0002

Nome ufficiale: Finavia Oyj

Numero di registrazione: 2302570-2

Indirizzo postale: Lentäjätie 3

Località: Vantaa

Codice postale: 01530

Suddivisione del paese (NUTS): Helsinki-Uusimaa (FI1B1)

Paese: Finlandia

Referente: Tuomas Pitkanen

E-mail: tuomas.pitkanen@finavia.fi

Telefono: +358 503170948

Indirizzo internet: <http://www.finavia.fi>

Ruoli di questa organizzazione:

Committente

Organizzazione alla quale rivolgersi per informazioni complementari sulla procedura di appalto

8.1. ORG-0003

Nome ufficiale: Hansel Oy (Hilma)

Numero di registrazione: FI09880841

Indirizzo postale: Mannerheiminaukio 1a

Località: Helsinki

Codice postale: 00100

Suddivisione del paese (NUTS): Helsinki-Uusimaa (FI1B1)

Paese: Finlandia

Referente: eSender

E-mail: tekninen@hankintailmoitukset.fi

Telefono: 029 55 636 30

Indirizzo internet: <http://hankintailmoitukset.fi>

Ruoli di questa organizzazione:

TED eSender

Informazioni sull'avviso

Identificativo/versione dell'avviso: c487469a-135f-40d4-af4f-74a42c173322 - 01

Tipo di formulario: Gara

Tipo di avviso: Bando di gara o di concessione – regime ordinario

Sottotipo di avviso: 19

Data di trasmissione dell'avviso: 23/09/2026 12:06:45 (UTC+00:00) ora dell'Europa occidentale, GMT

Data di trasmissione da parte dell'eSender dell'avviso o bando: 23/09/2026 12:06:46 (UTC+00:00) ora dell'Europa occidentale, GMT

Lingue in cui il presente avviso è ufficialmente disponibile: inglese

Numero di pubblicazione dell'avviso: 657847-2026

Numero dell'edizione della GU S: 185/2026

Data di pubblicazione: 24/09/2026