

# 166826-2026 - Kompetizzjoni

## Il-Greċja – Servizi tal-preżentazzjoni ta' l-ikel – Provision of Third-Party In-Flight Catering Ramp Handling Services to Airport Users

OJ S 48/2026 10/03/2026

Avviż tal-kuntratt jew tal-konċessjoni – reġim standard

Servizzi

### 1. Xerrej

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#### 1.1. Xerrej

Isem uffiċjali: Athens International Airport S.A.

Email: [procurement@aia.gr](mailto:procurement@aia.gr)

Attività tal-entità kontraenti: Attivitàjiet relatati mal-ajruporti

### 2. Proċedura

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#### 2.1. Proċedura

Titlu: Provision of Third-Party In-Flight Catering Ramp Handling Services to Airport Users  
Deskrizzjoni: Athens International Airport S.A. (hereinafter called AIA) in compliance with Article 13 of the Airport Development Agreement (ADA) as ratified by Law 2338/1995 (Government Gazette A'202/14.09.95) and amended and ratified by virtue of Law 4594/2019 (Government Gazette A'29/19.2.2019), and the stipulations of the applicable legislation, intends to grant to natural persons and/ or companies or consortia or groups of companies (hereinafter called the 'Suppliers'), the Airport Right in relation to the provision of Third-Party In-Flight Catering Ramp Handling Services to Airport Users at Athens International Airport 'Eleftherios Venizelos'. The Supplier will undertake the financing, the procurement of the necessary equipment and the operation related to the provision of those services. AIA intends to award one (1) additional vacant Airport Right for the aforementioned category of ground handling services.

Identifikatur tal-proċedura: 2077f648-817d-42ad-b6da-38dc9dd81cbf

Tip ta' proċedura: Ristretta

Il-proċedura hija aċċellerata: Ie

##### 2.1.1. Għan

Natura tal-kuntratt: Servizi

Klassifikazzjoni prinċipali (cpv): 55520000 Servizi tal-preżentazzjoni ta' l-ikel

##### 2.1.2. Post tal-prestazzjoni

Sottodivizjoni tal-pajjiż (NUTS): Ανατολική Αττική (EL305)

Pajjiż: Il-Greċja

##### 2.1.4. Informazzjoni ġenerali

Informazzjoni addizzjonali: In 2022 the Airport's actual traffic reached 22.73 million passengers and 213,351 air traffic movements (ATMs), while in 2023, traffic increased to 28.17 million passengers and 241,604 ATMs, rising in 2024 further to 31.85 million passengers and 268,301 ATMs. In 2025 passenger traffic grew to 33,99 million passengers and 283,590 ATMs.

Documents required under 5.1.9 should be submitted by all applicants (in case of consortium by each individual member). Interested applicants must be established within the European Union, as provided in Article 4.5 of the Basic Ground Handling Regulation. Applicants may be

requested to supply additional information and attend interviews. Further indicative dates: dispatch of invitations to tender by AIA is estimated for early May 2026 and the submission of proposals by short-listed tenderers for July 2026. The award of the Airport Right is expected to take place by October 2026. The minimum time frame during which the applicants must maintain the tender is until 31/07/2027. AIA reserves the right not to proceed with the contract at any stage of the tender process. The contract will be subject to Greek Law.

**Baži legali:**

Ieħor

Basic Ground Handling Regulations

**2.1.6. Raġunijiet għall-esklużjoni**

Sors tal-motivi għall-eżklussjoni: Dokument tal-Akkwist

## 5. Lott

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**5.1. Lott: LOT-0000**

Titlu: Provision of Third-Party In-Flight Catering Ramp Handling Services to Airport Users

Deskrizzjoni: For the purpose of this tender Third-Party In-Flight Catering Ramp Handling Services means the transport, loading onto and unloading from the aircraft of food and beverages.

**5.1.1. Għan**

Natura tal-kuntratt: Servizzi

Klassifikazzjoni prinċipali (cpv): 55520000 Servizzi tal-preżentazzjoni ta' l-ikel

**5.1.2. Post tal-prestazzjoni**

Sottodivizjoni tal-pajjiż (NUTS): Ανατολική Αττική (EL305)

Pajjiż: Il-Greċja

**5.1.3. Tul ta' żmien stmat**

Data tal-bidu: 01/01/2027

Data tat-tmiem tad-durata: 31/10/2029

**5.1.4. Tiġdid**

Numru massimu ta' tiġdid: 0

**5.1.6. Informazzjoni ġenerali**

Dan huwa akkwist rikorrenti

**Parteċipazzjoni riżervata:**

Il-parteeċipazzjoni mhijiex riżervata.

Iridu jingħataw l-ismijiet u l-kwalifiki professjonali tal-istaff assenjat biex iwettaq il-kuntratt:

Għadha mhijiex magħrufa

Proġett ta' akkwist mhux iffinanzjat mill-Fondi tal-UE

L-akkwist huwa kopert mill-Ftehim dwar l-Akkwisti Pubbliċi (GPA): iva

Informazzjoni addizzjonali: Reference to the relevant law, regulation or administrative provision: This tender is construed in accordance with the stipulations of EU Directive 96/67 and its implementation into Greek Law by Presidential Decree 285/98 (Government Gazette A'207/07.09.98), the Basic Ground-Handling Regulation (Ministerial Decision No. D3/B/16067 /3831, Government Gazette B'1138/03.06.11) and AIA's Local Ground-Handling Regulation (Ministerial Decision No. D3/B/37696/6702, Government Gazette B'1836/5.10.99). More

specifically, the Airport Right is granted in accordance with the procedures of Articles 4 and 5 of the Basic Ground-Handling Regulation and of Articles 5, 6 and 8a of the Local Ground-Handling Regulation.

#### **5.1.9. Kriterji tal-għażla**

Sors tal-kriterji ta' għażla: Avviż

Kriterju: Kwalifiki edukattivi u professjonali rilevanti

Deskrizzjoni tal-kriterju ta' selezzjoni: Information and formalities necessary for evaluating if the requirements are met: Details of company profile, company structure, including link with parent company and/ or other consortium or group of company members, if applicable.

Names, professional qualifications (CVs) and experience of principal officers and key personnel that is likely to be responsible for the project. Service that applicant is interested in providing at Athens International Airport. Documentation evidencing the appointment of a nominated tender representative. The representative must have delegated powers to reply, on behalf of the applicant, to any questions AIA might have and to sign the contract. In case of consortium or group of companies, they should nominate one representative only. In addition to the above the following are also required: Certificate(s) (original or duly certified) of enrolment on the professional or trade register under the conditions laid down by the laws of the State in which the applicant(s) is (are) established.

Il-kriterji se jintużaw biex jintgħażlu l-kandidati li għandhom jiġu mistiedna għat-tieni stadju tal-proċedura

Kriterju: Rekwiżiti ekonomiċi jew finanzjarji oħra

Deskrizzjoni tal-kriterju ta' selezzjoni: Audited accounts for each of the previous two (2) financial years (if applicable), including the applicant's overall turnover, or separate accounts as per applicable legislation in respect of the services to which this contract relates. Income tax declaration of the previous two (2) financial years in case the applicant is a natural person. Bank references. Evidence of insurance coverage against any loss or damage arising as a result of the supplier's actions.

Il-kriterji se jintużaw biex jintgħażlu l-kandidati li għandhom jiġu mistiedna għat-tieni stadju tal-proċedura

Kriterju: Referenzi fuq servizzi speċifiċi

Deskrizzjoni tal-kriterju ta' selezzjoni: Proof of expertise regarding the provision of relevant ground-handling services at other airports in a hydrant environment with annual traffic of at least 3 million passengers each, during the previous three (3) consecutive calendar years. For each airport or project of relevance the following information must be provided: • list of services provided, the duties and the responsibilities held and the resources (human, as well as equipment) mobilised; • list of airport company references including names and contact details; • list of airport users served and services provided to each of them at the airport of reference including relevant representatives' names and contact details; • number and nature of competitors; • market share achieved, total passengers and a/c turnarounds (per category of wide-body, narrow body and turbo-props) annually handled at each airport of reference; • range of applicant's current activities; • evidence of quality management system in effect, including any certificates of registration issued by an accredited certification body. Applicants will be assessed on the basis of equal opportunities in respect to their professional credentials and reliability, their financial status and ability to cope with the scope and size of the respective project and their operational expertise/ know-how in the provision of services. The threshold for pre-selection qualification for the combination of economic and financial ability and technical capacity for the criterion under 5.1.9 is set at 50 %.

Il-kriterji se jintużaw biex jintgħażlu l-kandidati li għandhom jiġu mistiedna għat-tieni stadju tal-proċedura

**Informazzjoni dwar it-tieni stadju ta' proċedura b'żewġ stadji:**

Numru massimu ta' kandidati li għandhom jiġu mistiedna għat-tieni stadju tal-proċedura: 6  
Il-proċedura se ssir fi stadji suċċessivi. F'kull stadju, xi parteċipanti jistgħu jiġu eliminati

**5.1.10. Kriterji tal-għoti**

**Kriterju:**

Tip: Kost

Deskrizzjoni: Price is not the only award criterion and all criteria are stated only in the tender documents.

**5.1.11. Dokumenti tal-akkwist**

Aċċess għal ċerti dokumenti tal-akkwist hu ristrett.

Lingwi li bihom id-dokumenti tal-akkwist huma disponibbli uffiċjalment: Ingliż

Informazzjoni dwar id-dokumenti ristretti hija disponibbli fuq: <https://apps.aia.gr/current-tenders>

**5.1.12. Termini tal-akkwist**

**Termini tal-proċedura:**

Data stmata ta' meta ntbagħtu l-istediniet għas-sottomissjoni tal-offerti: 29/05/2026

Hija meħtieġa approvazzjoni tas-sigurtà

Deskrizzjoni: Security clearance will be required for employees to obtain access permits

**Termini tas-sottomissjoni:**

Sottomissjoni elettronika: Mhux permessa

Ġustifikazzjoni għaliex is-sottomissjoni elettronika mhijiex possibbli: Għodod, apparati jew formati ta' fajls li ma jkunux disponibbli b'mod ġenerali

Deskrizzjoni: The Expression of Interest statement (cover letter signed by the representative(s) of each organisation) and all requested documents must be submitted in two (2) copies (one (1) of which must be in hard copy and clearly marked as 'Original' and initialled whilst the other shall be in soft copy (on CDs or USBs) in a sealed envelope, carrying the indication 'Pre-selection of organisations for the award of Airport Right related to In-Flight Catering Ramp Handling Services' to be sent to: Athens International Airport S.A., Administration Building (17), Procurement Department, for the attention of Mr. G. Dimitriou, GR-Spata 190 19, Greece. The Expressions of Interest must be submitted until 15:00 hrs (local Greek time) on 6th April 2026. As stated, the official tender submission language of the tender is English. However, certificates and official documents issued by judicial or administrative authorities in Greece may be submitted in Greek language. In case applicant is not established in Greece, official documents issued by administrative or judicial authorities or before a notary, of the country of origin of the applicant, shall be officially translated and submitted in English.

Lingwi li bihom jistgħu jiġu sottomessi offerti jew talbiet għall-partecipazzjoni: Ingliż

Katalogu elettroniku: Mhux permessa

Varjanti: Mhux permessa

L-offerenti jistgħu jifgħu aktar minn offerta waħda: Mhux permessa

Deskrizzjoni tal-garanzija finanzjarja: The short-listed applicants will be asked to submit, with their proposals, a Participation Bond, to be returned following award of the contract, in accordance with the terms and conditions of the tender documents. The awarded suppliers will then submit a Performance Bond upon signing of the contract. Details and prerequisites will be provided for in the tender documents.

Skadenza biex jintlaqgħu t-talbiet għall-partecipazzjoni: 06/04/2026 15:00:00 (UTC+03:00) Hin tas-sajf tal-Ewropa tal-Lvant

**Termini tal-kuntratt:**

L-eżekuzzjoni tal-kuntratt għandha titwettaq fil-qafas ta' programmi ta' impjieg protetti: Għadu mhux magħruf

Kundizzjonijiet relatati mat-twettiq tal-kuntratt: Details will be provided in the tender documents  
Forma legali li għandha tittiehed minn grupp ta' offerenti li jingħata kuntratt: The short-listed applicants that participate in the tender as a consortium or group of companies may be required to execute a binding consortium consolidation deed or to form a capital company, prior to contract award, with joint and several liability. More details will be provided for in the tender documents.

Arrangament finanzjarju: To be detailed in the tender documents.

#### **5.1.15. Tekniki**

##### **Ftehim qafas:**

Ebda ftehim ta' qafas

##### **Informazzjoni dwar is-sistema dinamika tax-xiri:**

Ebda sistema dinamika ta' xiri

#### **5.1.16. Aktar informazzjoni, medjazzjoni u riežami**

Organizzazzjoni tal-medjazzjoni: Will be detailed in the Tender Documents (if applicable)

Organizzazzjoni tar-riežami: Will be detailed in the Tender Documents (if applicable)

Informazzjoni dwar l-iskadenzi tar-riežami: Will be detailed in the Tender Documents (if applicable)

Organizzazzjoni li tipprovdi informazzjoni dwar il-qafas regolatorju ġenerali għat-taxxi applikabbli fil-post fejn irid jitwettaq il-kuntratt: Will be detailed in the Tender Documents (if applicable)

Organizzazzjoni li tipprovdi informazzjoni dwar il-qafas regolatorju ġenerali għall-protezzjoni ambjentali applikabbli fil-post fejn irid jitwettaq il-kuntratt: Will be detailed in the Tender Documents (if applicable)

Organizzazzjoni li tipprovdi informazzjoni dwar il-qafas regolatorju ġenerali għall-protezzjoni tal-impjieg u għall-kundizzjonijiet tax-xogħol applikabbli fil-post fejn irid jitwettaq il-kuntratt: Will be detailed in the Tender Documents (if applicable)

Organizzazzjoni li tipprovdi informazzjoni addizzjonali dwar il-proċedura tal-akkwist: Athens International Airport S.A.

Organizzazzjoni li tipprovdi aċċess offline għad-dokumenti tal-akkwist: Athens International Airport S.A.

Organizzazzjoni li tirċievi t-talbiet għall-partecipazzjoni: Athens International Airport S.A.

Organizzazzjoni li tipproċessa l-offerti: Athens International Airport S.A.

## **8. Organizzazzjonijiet**

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### **8.1. ORG-0001**

Isem uffiċjali: Athens International Airport S.A.

Numru tar-registrazzjoni: 2229601000

Indirizz postali: Administration Building (17)/ Procurement Department, Spata

Belt: Athens

Kodiċi postali: 19019

Sottodivizjoni tal-pajjiż (NUTS): Ανατολική Αττική (EL305)

Pajjiż: Il-Greċja

Punt ta' kuntatt: Mr. George Dimitriou

Email: [procurement@aia.gr](mailto:procurement@aia.gr)

Telefown: +30 210 3536490

Indirizz tal-internet: <https://www.aia.gr/en/business/active-tenders>

Profil tax-xerrej: <https://www.aia.gr/en/business/active-tenders>

**Rwoli ta' din l-organizzazzjoni:**

Xerrej

Fornitur ta' servizzi tal-akkwist

Organizzazzjoni li tipprovdi informazzjoni addizzjonali dwar il-proċedura tal-akkwist

Organizzazzjoni li tipprovdi aċċess offline għad-dokumenti tal-akkwist

Organizzazzjoni li tirċievi t-talbiet għall-partecipazzjoni

Organizzazzjoni li tipproċessa l-offerti

**8.1. ORG-0002**

Isem uffiċjali: Will be detailed in the Tender Documents (if applicable)

Numru tar-reġistrazzjoni: 2229601000

Belt: Athens

Kodiċi postali: 190 19

Sottodivizjoni tal-pajjiż (NUTS): Ανατολική Αττική (EL305)

Pajjiż: Il-Greċja

**Rwoli ta' din l-organizzazzjoni:**

Organizzazzjoni tar-rieżami

Organizzazzjoni tal-medjazzjoni

Organizzazzjoni li tipprovdi informazzjoni dwar il-qafas regolatorju ġenerali għat-taxxi applikabbli fil-post fejn irid jitwettaq il-kuntratt

Organizzazzjoni li tipprovdi informazzjoni dwar il-qafas regolatorju ġenerali għall-protezzjoni ambjentali applikabbli fil-post fejn irid jitwettaq il-kuntratt

Organizzazzjoni li tipprovdi informazzjoni dwar il-qafas regolatorju ġenerali għall-protezzjoni tal-impjegi u għall-kundizzjonijiet tax-xogħol applikabbli fil-post fejn irid jitwettaq il-kuntratt

**8.1. ORG-0000**

Isem uffiċjali: Publications Office of the European Union

Numru tar-reġistrazzjoni: PUBL

Belt: Luxembourg

Kodiċi postali: 2417

Sottodivizjoni tal-pajjiż (NUTS): Luxembourg (LU000)

Pajjiż: Il-Lussemburgu

Email: [ted@publications.europa.eu](mailto:ted@publications.europa.eu)

Telefown: +352 29291

Indirizz tal-internet: <https://op.europa.eu>

**Rwoli ta' din l-organizzazzjoni:**

TED eSender

## Informazzjoni dwar l-avviż

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Identifikatur/verżjoni tal-avviż: 182bdb1a-3f74-4fa4-93d2-8d80ab4f5ae9 - 01

Tip ta' formola: Kompetizzjoni

Tip ta' avviż: Avviż tal-kuntratt jew tal-konċessjoni – reġim standard

Sottotip tal-avviż: 17

Data ta' meta ntbagħat l-avviż: 06/03/2026 15:30:51 (UTC+00:00) H'in tal-Ewropa tal-Punent, GMT

Lingwi li bihom dan l-avviż huwa disponibbli uffiċjalment: Ingliż

Numru tal-pubblikazzjoni tal-avviż: 166826-2026

