

539735-2026 - Kompetizzjoni

Il-Ġermanja – Servizi ta' konsulenza dwar l-iżvilupp tan-negozju – 10013553-Pool of experts for implementation of inclusive Contract Farming (iCF) schemes

OJ S 148/2026 04/08/2026

Avviż tal-kuntratt jew tal-konċessjoni – reġim standard

Servizzi

1. Xerrej

1.1. Xerrej

Isem uffiċjali: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Email: chiara.geiger@giz.de

Tip legali tax-xerrej: Impriża pubblika, ikkontrollata minn awtorità tal-gvern ċentrali

Attività tal-awtorità kontraenti: Servizi publiċi ġenerali

2. Proċedura

2.1. Proċedura

Titlu: 10013553-Pool of experts for implementation of inclusive Contract Farming (iCF) schemes

Deskrizzjoni: The BMZ commissioned project "Strengthening Rural Value Chains" has received a co-financing from the Gates Foundation to develop a robust, competitive and inclusive horticulture sector in Ethiopia, Kenya and Uganda, in alignment with the implementation of the Ethiopia National Horticulture Strategy (ENHS) and the CEHA National Chapters in Kenya and Uganda. By strengthening fruit and vegetable value chains (in particular avocado, onion and potato), the project seeks to drive sustainable job creation, income growth, improved nutrition, and enhanced regional trade integration across the COMESA and EAC regions. The primary target group consists of small-scale producers (SSPs), with particular emphasis on women and youth aged 18-35, as well as agribusinesses engaged in production, aggregation, value addition, exports, and domestic market supply. The project focuses on enterprises with strong growth potential in structured domestic, regional, and international markets, while addressing systemic constraints faced by women and youth, including limited access to finance, technical skills, productive resources, and market opportunities. In addition, the project works closely with producer organizations, cooperatives, industry associations, and private-sector service providers in areas such as finance, insurance, climate-resilient inputs, innovation, and sustainable farming solutions. The project is built around two complementary intervention areas. The first focuses on strengthening inclusive business models through inclusive Contract Farming (iCF) schemes and investor readiness support. Small-scale producers will be professionalized and integrated into sustainable markets through partnerships with aggregators, exporters, and other off takers. The project promotes improved access to quality inputs, advisory services, finance, and reliable markets, while supporting contracting enterprises to strengthen governance systems, operational efficiencies, and internal controls. Depending on the maturity of the enterprise, investor readiness support may include business model strengthening, financial management improvements, governance support, and access-to-finance facilitation. This approach enables agribusinesses to become more creditworthy, scalable, and resilient, while simultaneously improving market access and income opportunities for SSPs. The project also supports the development of domestic, regional, and export markets to diversify market opportunities and

reduce vulnerability to market shocks. The second intervention area focuses on strengthening key market institutions and the enabling environment for the horticulture sector. The project supports the implementation capacities of the ENHS and the CEHA National Chapters in Kenya and Uganda, as well as their member associations. Horticulture sector associations will be strengthened to improve governance, service delivery, market information provision, collective marketing, and advocacy for conducive policy and regulatory frameworks. Enhanced institutional capacity will enable these organizations to better represent sector interests, influence policy reforms, and provide more effective services to their members. Addressing constraints simultaneously at micro, meso, and macro levels will improve sector competitiveness and create sustainable economic opportunities. By combining inclusive contract farming, investor readiness, market systems development, and institutional strengthening, the project is expected to increase the integration of small-scale producers into formal markets, improve access to finance and services for agribusinesses, strengthen sector coordination, and enhance the resilience and competitiveness of the horticulture sector.

Identifikatur tal-proċedura: 6bdf1cd6-ef5e-425c-870e-97f6b09dcb29

Identifikatur intern: 10013553

Tip ta' proċedura: Miftuħa

Il-proċedura hija aċċellerata: Ie

2.1.1. Għan

Natura tal-kuntratt: Servizzi

Klassifikazzjoni prinċipali (cpv): 79411100 Servizzi ta' konsulenza dwar l-iżvilupp tan-negozju

2.1.2. Post tal-prestazzjoni

Ikun fejn ikun

Informazzjoni addizzjonali: Ethiopia, Kenya, Uganda

2.1.4. Informazzjoni ġenerali

Informazzjoni addizzjonali: #Bekanntmachungs-ID: CXTRY6YTTQUU61U# All

communication takes place in English via communication tool in the project area of the procurement portal.

Bażi legali:

Direttiva 2014/24/UE

vgv -

2.1.6. Raġunijiet għall-esklużjoni

Sors tal-motivi għall-eżklussjoni: Avviż

Ksur tal-obbligi stabbiliti skont raġunijiet ta' esklużjoni purament nazzjonali: In accordance with §§ 123,124 GWB, § 22 LkS

Parteċipazzjoni f'organizzazzjoni kriminali: In accordance with §§ 123,124 GWB, § 22 LkS

Reati terroristiċi jew reati marbuta ma' attivitajiet terroristiċi: In accordance with §§ 123,124 GWB, § 22 LkS

Hasil tal-flus jew finanzjament tat-terroriżmu: In accordance with §§ 123,124 GWB, § 22 LkS

Frodi: In accordance with §§ 123,124 GWB, § 22 LkS

Il-korruzzjoni: In accordance with §§ 123,124 GWB, § 22 LkS

Thaddim tat-tfal u forom oħra ta' traffikar tal-bnedmin: In accordance with §§ 123,124 GWB, § 22 LkS

Ksur tal-obbligu relatat mal-ħlas tat-taxxi: In accordance with §§ 123,124 GWB, § 22 LkS

Ksur tal-obbligu relatat mal-ħlas tal-kontribuzzjonijiet tas-sigurtà soċjali: In accordance with §§ 123,124 GWB, § 22 LkS

Ksur tal-obbligi fl-oqsma tal-liġi ambjentali: In accordance with §§ 123,124 GWB, § 22 LkS

Ksur tal-obbligi fl-oqsma tal-liġi soċjali: In accordance with §§ 123,124 GWB, § 22 LkS
 Ksur tal-obbligi fl-oqsma tal-liġi tax-xogħol: In accordance with §§ 123,124 GWB, § 22 LkS
 Insolvenza: In accordance with §§ 123,124 GWB, § 22 LkS
 Assijiet amministrati minn likwidatur: In accordance with §§ 123,124 GWB, § 22 LkS
 L-attivitajiet kummerċjali huma sospizi: In accordance with §§ 123,124 GWB, § 22 LkS
 Sitwazzjoni analoga b'hal falliment skont il-liġi nazzjonali: In accordance with §§ 123,124 GWB, § 22 LkS
 Imġiba professjonali serjament ħażina: In accordance with §§ 123,124 GWB, § 22 LkS
 Ftehimiet ma' operaturi ekonomiċi oħrajn li għandhom l-għan li jikkawżaw distorsjoni tal-kompetizzjoni: In accordance with §§ 123,124 GWB, § 22 LkS
 Kunflitt ta' interess min'habba l-partecipazzjoni tiegħu fil-proċedura ta' akkwist: In accordance with §§ 123,124 GWB, § 22 LkS
 Involvement dirett jew indirett fit-tnejn ta' din il-proċedura ta' akkwist: In accordance with §§ 123,124 GWB, § 22 LkS
 Terminazzjoni bikrija, danni jew sanzjonijiet komparabbli oħra: In accordance with §§ 123,124 GWB, § 22 LkS
 Dikjarazzjoni falza, informazzjoni moħbija, ma setgħux jiġu pprovduti d-dokumenti meħtieġa jew inkisbet informazzjoni kunfidenzjali ta' din il-proċedura: In accordance with §§ 123,124 GWB, § 22 LkS

5. Lott

5.1. Lott: LOT-0001

Titlu: 10013553-Pool of experts for implementation of inclusive Contract Farming (iCF) schemes

Deskrizzjoni: The tender supports the implementation of Primary Outcome 1 of the project through the provision of specialized technical assistance for the design and implementation of inclusive Contract Farming (iCF) schemes in Ethiopia, Kenya, and Uganda. The contractor will work in close coordination with GIZ project teams and relevant public and private sector actors to strengthen agribusinesses operating in selected fruit and vegetable value chains and support the achievement of the Ethiopia National Horticulture Strategy (ENHS) and the CEHA National Chapters in Kenya and Uganda. The overall objective of the tender is to support the piloting and scaling of inclusive business models that improve market integration, competitiveness, and investor readiness of agribusinesses while enhancing opportunities for small-scale producers (SSPs), particularly women and youth. Through the implementation of iCF schemes, participating agribusinesses will improve access for SSPs to quality inputs, advisory services, innovative technologies, finance, and structured domestic and export markets. Using a pool of experts steered by team leads in each country, the tender foresees the provision of one-on-one advisory and business development support to 10 agribusinesses across the three countries (5 in Kenya, 3 in Ethiopia, and 2 in Uganda). Support will cover several business growth dimensions, including technical business development, investor readiness, digital transformation, climate adaptation, and access to finance. Key interventions include enterprise diagnostics, market analysis, business process optimization, governance and compliance strengthening, financial management improvements, climate-smart and digital business solutions, market linkage facilitation, and investment matchmaking. The contractor will also support agribusinesses in strengthening inclusive contract farming arrangements with smallholder farmers. This includes improving enterprises' capacities to sustainably implement iCF schemes, increasing awareness among farmers and enterprises on the opportunities and requirements of iCF, and applying the GIZ methodology for inclusive contract farming. Additional support will include facilitating business-to-business (B2B) and business-to-

consumer (B2C) linkages, strengthening partnerships with export promotion organizations such as the Import Promotion Desk (IPD), and supporting enterprises to better meet domestic and export market requirements related to quality, traceability, and compliance. The tender is structured around three interlinked work packages: Work Package 1: Agribusiness Onboarding and Strategy Development This work package focuses on the identification, onboarding, diagnostic assessment, and strategic planning support for participating agribusinesses. The contractor will develop comprehensive enterprise selection criteria to identify suitable enterprises for participation in the programme based on sector and market assessments. Following selection, the contractor will organize onboarding and kick-off sessions to align expectations, provide programme information, and formalize participation through commitments and non-disclosure agreements. The contractor will then conduct detailed enterprise diagnostic assessments covering areas such as statutory compliance, operational processes, stakeholder relations, market access, procurement systems, financial management, and infrastructure needs. Using these findings, enterprise-specific diagnostic reports and tailored business reform strategies will be developed. These strategies will identify key bottlenecks and define implementation roadmaps to strengthen enterprise competitiveness, internal systems, inclusivity, sustainability, and scalability. Work Package 2: Implementation Based on the approved business reform strategies, the contractor will provide bundled business development support tailored to the needs of each enterprise. This includes strategic-level support such as strengthening procurement systems, business process re-engineering and digitalization, product development, market access, and access to finance. Operational-level support will address day-to-day management issues, including accounting and bookkeeping, compliance with taxation, labour and environmental regulations, and human resource development. The contractor will strengthen the technical capacities of participating enterprises to sustainably implement iCF schemes, facilitate awareness raising among farmers and enterprises, and apply the GIZ iCF methodology and relevant country experiences. The contractor will also support enterprises in developing innovative services, technologies, and production methods that improve productivity, traceability, quality assurance, and climate resilience. In addition, the contractor will facilitate business exchange and exposure activities, including B2B and B2C roundtables, linkages with export promotion organizations such as the Import Promotion Desk (IPD), and participation in targeted market platforms. These interventions aim to strengthen commercial partnerships, improve understanding of buyer requirements and standards, and support enterprises in accessing high-value domestic and export markets. Work Package 3: Monitoring, Evaluation and Reporting The contractor will establish a monitoring and evaluation (M&E) system aligned with the overall project M&E framework in close coordination with GIZ. The system will support monitoring of implementation progress, assessment of enterprise performance, and tracking of project indicators and outcomes. The contractor will also document impact stories, case studies, and lessons learned from participating enterprises to support knowledge exchange and replication across the three countries.

Identifikatur intern: 10013553

5.1.1. Għan

Natura tal-kuntratt: Servizzi

Klassifikazzjoni prinċipali (cpv): 79411100 Servizzi ta' konsulenza dwar l-iżvilupp tan-negozju

Għażliet:

Deskrizzjoni tal-għażliet: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Post tal-prestazzjoni

Ikun fejn ikun

Informazzjoni addizzjonali: Ethiopia, Kenya, Uganda

5.1.3. Tul ta' żmien stmat

Tul ta' żmien: 18 Xhur

5.1.4. Tiġdid

Numru massimu ta' tiġdid: 2

Informazzjoni oħra dwar it-tiġdid: GLZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Informazzjoni ġenerali

Parteċipazzjoni riżervata:

Il-parteċipazzjoni mhijiex riżervata.

Iridu jingħataw l-ismijiet u l-kwalifiki professjonali tal-istaff assenjat biex iwettaq il-kuntratt: Ma hemmx għalfejn tingħata

Proġett ta' akkwist mhux iffinanzjat mill-Fondi tal-UE

L-akkwist huwa kopert mill-Ftehim dwar l-Akkwisti Pubbliċi (GPA): iva

Dan l-akkwist huwa adattat ukoll għall-intrapriżi żgħira u ta' daqs medju (SMEs): iva

Informazzjoni addizzjonali: #Besonders auch geeignet für:startup#, #Besonders auch geeignet für:other-sme#

5.1.7. Akkwist strateġiku

Għan tal-akkwist strateġiku: Tnaqqis tal-impatti ambjentali

Deskrizzjoni: In accordance with the tender documents.

Għan tal-akkwist strateġiku: Ksib tal-oġettivi soċjali

Deskrizzjoni: In accordance with the tender documents.

Approċċ għat-tnaqqis tal-impatti ambjentali: Il-protezzjoni u r-restawr tal-bijodiversità u l-ekosistemi, It-transizzjoni lejn ekonomija ċirkolari, L-adattament għat-tibdil fil-klima, Il-mitigazzjoni tat-tibdil fil-klima, Il-prevenzjoni u l-kontroll tat-tniġġis

Għan soċjali promoss: Ugwaljanza etnika, Ugwaljanza bejn in-nisa u l-irġiel, Dileġenza dovuta fir-rigward tad-drittijiet tal-bniedem fil-katini ta' provvista globali, Opportunitajiet ta' impjieg għall-persuni qiegħda fit-tul, għall-persuni żvantaġġati u/jew għall-persuni b'diżabbiltà, Kundizzjonijiet tax-xogħol ġusti, Oħrajn

5.1.9. Kriterji tal-għażla

Sors tal-kriterji ta' għażla: Avviż

Kriterju: Referenzi fuq servizzi speċifiċi

Deskrizzjoni tal-kriterju ta' selezzjoni: EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 100,000.00 EUR. 2. At least 04 reference projects in the technical field of enterprise development in the agribusiness sector, including inclusive contract farming and investor readiness of which at least 02 references in Eastern Africa, all of them in the last 36 months.

Kriterju: Volum ta' negozju annwali medju

Deskrizzjoni tal-kriterju ta' selezzjoni: EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 600,000.00 EUR.

Kriterju: Rekwiżiti ekonomiċi jew finanzjarji oħra

Deskrizzjoni tal-kriterju ta' selezzjoni: EN-C2: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 10 persons.

5.1.11. Dokumenti tal-akkwist

Lingwi li bihom id-dokumenti tal-akkwist huma disponibbli uffiċjalment: Ingliż

Skadenza biex tintalab informazzjoni addizzjonali: 27/08/2026 23:59:59 (UTC+02:00) Ħin tal-Ewropa tal-Lvant, Ħin tas-sajf tal-Ewropa Ċentrali

Indirizz tad-dokumenti tal-akkwist: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTTQUU61U/documents>

Mezz ta' komunikazzjoni ad hoc:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTTQUU61U>

5.1.12. Termini tal-akkwist

Termini tas-sottomissjoni:

Sottomissjoni elettronika: Meħtieġa

Indirizz għas-sottomissjoni: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTTQUU61U>

Lingwi li bihom jistgħu jiġu sottomessi offerti jew talbiet għall-partecipazzjoni: Ingliż

Katalogu elettroniku: Mhux permessa

Varjanti: Mhux permessa

L-offerenti jistgħu jifgħu aktar minn offerta waħda: Mhux permessa

Skadenza biex jintlaqgħu l-offerti: 03/09/2026 12:00:00 (UTC+02:00) Ħin tal-Ewropa tal-Lvant, Ħin tas-sajf tal-Ewropa Ċentrali

Perjodu waqt li l-offerta għandha tibqa' valida: 64 Jiem

Informazzjoni li tista' tiġi ssupplimentata wara l-iskadenza għas-sottomissjoni:

Fid-diskrezzjoni tax-xerrej, xi dokumenti neqsin relatati mal-offerent jistgħu jiġu ppreżentati aktar tard.

Informazzjoni addizzjonali: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Termini tal-kuntratt:

L-eżekuzzjoni tal-kuntratt għandha titwettag fil-qafas ta' programmi ta' impjiegi protetti: Le Kundizzjonijiet relatati mat-twettag tal-kuntratt: The execution conditions result from the information given in the contract notice and the tender documents.

Fatturazzjoni elettronika: Meħtieġa

Se tintuża l-ordni elettronika: iva

Se jintuża l-pagament elettroniku: iva

5.1.15. Tekniki

Ftehim qafas:

Ebda ftehim ta' qafas

Informazzjoni dwar is-sistema dinamika tax-xiri:

Ebda sistema dinamika ta' xiri

5.1.16. Aktar informazzjoni, medjazzjoni u rieżami

Organizzazzjoni tar-rieżami: Vergabekammern des Bundes

Informazzjoni dwar l-iskadenzi tar-rieżami: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before

submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organizzazzjoni li tipprovdi informazzjoni addizzjonali dwar il-proċedura tal-akkwist: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organizzazzjoni li tirċievi t-talbiet għall-partecipazzjoni: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organizzazzjonijiet

8.1. ORG-0001

Isem uffiċjali: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Numru tar-reġistrazzjoni: 993-80072-52

Indirizz postali: Dag-Hammarskjöld-Weg 1 - 5

Belt: Eschborn

Kodiċi postali: 65760

Sottodivizjoni tal-pajjiż (NUTS): Main-Taunus-Kreis (DE71A)

Pajjiż: Il-Ġermanja

Email: chiara.geiger@giz.de

Telefown: +49 619679254465

Fax: +49 6196791115

Indirizz tal-internet: <https://www.giz.de>

Rwoli ta' din l-organizzazzjoni:

Xerrej

Organizzazzjoni li tipprovdi informazzjoni addizzjonali dwar il-proċedura tal-akkwist

Organizzazzjoni li tirċievi t-talbiet għall-partecipazzjoni

8.1. ORG-0002

Isem uffiċjali: Vergabekammern des Bundes

Numru tar-reġistrazzjoni: 022894990

Indirizz postali: Kaiser-Friedrich-Straße 16

Belt: Bonn

Kodiċi postali: 53113

Sottodivizjoni tal-pajjiż (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Pajjiż: Il-Ġermanja

Email: vk@bundeskartellamt.bund.de

Telefown: +49 2289499-0

Fax: +49 2289499-163

Indirizz tal-internet: <https://www.bundeskartellamt.de>

Rwoli ta' din l-organizzazzjoni:

Organizzazzjoni tar-rieżami

8.1. ORG-0003

Isem uffiċjali: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Numru tar-reġistrazzjoni: 0204:994-DOEVD-83

Belt: Bonn

Kodiċi postali: 53119

Sottodivizjoni tal-pajjiż (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Pajjiż: Il-Ġermanja

Email: noreply.esender_hub@bescha.bund.de

Telefown: +49228996100

Rwoli ta' din l-organizzazzjoni:

TED eSender

Informazzjoni dwar l-avviż

Identifikatur/verżjoni tal-avviż: 34e1b3f6-098e-4878-ad9c-6af28960268d - 01

Tip ta' formola: Kompetizzjoni

Tip ta' avviż: Avviż tal-kuntratt jew tal-konċessjoni – reġim standard

Sottotip tal-avviż: 16

Data ta' meta ntbagħat l-avviż: 03/08/2026 11:38:48 (UTC+02:00) Hin tal-Ewropa tal-Lvant, Hin tas-sajf tal-Ewropa Ċentrali

Lingwi li bihom dan l-avviż huwa disponibbli uffiċjalment: Ingliz

Numru tal-pubblikazzjoni tal-avviż: 539735-2026

Numru tal-ħarġa tal-ĠU S: 148/2026

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