

## 107933-2026 - Mededinging

**Duitsland – Advies inzake ontwikkeling – 81322201 - Expert pool for advisory services on vehicle electrification in Latin America**

**OJ S 32/2026 16/02/2026**

**Aankondiging van een opdracht of concessie – standaardregeling - Bericht van wijziging van een aankondiging**

**Diensten**

### 1. Koper

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#### 1.1. Koper

Officiële naam: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-mail: [lisa-marie.friebel@twobirds.com](mailto:lisa-marie.friebel@twobirds.com)

Rechtsvorm van de koper: Overheidsonderneming onder zeggenschap van een centrale overheidsinstantie

Activiteit van de aanbestedende dienst: Algemene overheidsdiensten

### 2. Procedure

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#### 2.1. Procedure

Titel: 81322201 - Expert pool for advisory services on vehicle electrification in Latin America

Beschrijving: Latin America and the Caribbean (LAC) are at a critical moment in its transport decarbonization journey. The transport sector is one of the region's largest and fastest-growing sources of greenhouse gas emissions, driven by entrenched car dependence, under-investment in public transit, high exposure to urban air pollution, and unequal access to mobility. While many countries have abundant low-carbon electricity sources (hydro, wind, solar) and growing political commitment to climate goals - for instance, zero emission targets for fleet acquisition and operation - the conditions for scaling e-mobility are not yet in place: pilots and early adopters are evident, but high capital costs, regulatory uncertainty, and infrastructure gaps continue to constrain large-scale deployment. Often the barriers to establishing these conditions are related to the following key challenges: regulatory, policy & institutional gaps; high upfront costs & financing barriers; technical know-how & operational capacity; infrastructure & grid readiness; and equity, gender & social inclusion. The E-Motion Program is commissioned by the Green Climate Fund (GCF) to the Development Bank of Latin America and the Caribbean (CAF) and the Agence Française de Développement (AFD) as accredited entities, executing entities, and co-financiers for the Financial Assistance (FA). GIZ takes part in the program as the executing entity for Technical Assistance (TA). The TA is integrated into the Mobilize Net Zero Project of the International Climate Initiative (IKI). In the program, GIZ implements large parts of the TA, while CAF and AFD are mainly implementing the FA. E-Motion represents one of the most comprehensive regional efforts to decarbonize the transport sector in LAC. It is anchored in two complementary parts: sub-program 1, implemented by GIZ and AFD in Argentina, Brazil, Colombia, Costa Rica, Dominican Republic, Mexico, and Peru; and sub-program 2, implemented by GIZ and CAF in Panama, Paraguay and Uruguay. Together, they constitute a multi-country platform supporting the transition toward low-carbon, inclusive, and resilient transport systems. They combine policy and institutional strengthening with investment in e-mobility infrastructure and fleets, creating the enabling conditions for large-scale transformation. The program addresses key challenges and structural barriers that hinder the large-scale deployment of e-mobility in fleets in LAC, with

primary focus on buses and their supporting infrastructure but also dealing with fleets of light commercial vehicles (LCV). E-Motion's objective is to translate climate ambition into practical transformation, building the institutional, financial, and technical foundations that enable countries to move from framework to fleet. Its TA and FA model strengthens governance, mobilizes investment, builds capacities, and delivers concrete e-mobility solutions on the ground. GIZ intends to contract a service provider to implement and support the TA activities of the program, while working in close contact with the GIZ team and program partners. Thus, the contractor will perform activities related to 5 core areas: - policy, governance and regulation for building coherent, inclusive, and harmonized policy frameworks - market development, finance and business models to enable financial viability and to mobilize investment - infrastructure, energy and technology for large-scale e-mobility deployment - fleet deployment and operations bringing e-mobility into practice through large-scale fleet deployment - capacity development, awareness and knowledge exchange building institutional, industry and human capacities

Identificatiecode van de procedure: 2ce5884b-7c75-4bc7-bbdc-b4821c531bd5

Interne identificatiecode: 81322201

Type procedure: Onderhandelingsprocedure met voorafgaande oproep tot mededinging / mededingingsprocedure met onderhandeling

De procedure wordt versneld: neen

#### **2.1.1. Doel**

Aard van het contract: Diensten

Belangrijkste classificatie (cpv): 73220000 Advies inzake ontwikkeling

#### **2.1.2. Plaats van uitvoering**

Land: Grenada

Aanvullende informatie: Regional - Latin America and Caribbean (LAC)

#### **2.1.4. Algemene informatie**

Aanvullende informatie: #Bekanntmachungs-ID: CXTRY6YTX8MH1S9# All communication takes place in English via communication tool in the project area of the procurement portal.

##### **Rechtsgrondslag:**

Richtlijn 2014/24/EU

vgv -

#### **2.1.6. Gronden voor uitsluiting**

Bronnen voor uitsluitingsgronden: Aankondiging

Niet-nakoming van verplichtingen op grond van louter nationale uitsluitingsgronden: In accordance with §§ 123,124 GWB, § 22 LkSG

## **5. Perceel**

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### **5.1. Perceel: LOT-0001**

Titel: 81322201 - Expert pool for advisory services on vehicle electrification in Latin America

Beschrijving: The Consultant's team combines strategic management, technical expertise, and operational support, complemented by flexible expert pools that ensure responsiveness to the program's multi-country and multi-sectoral nature. The contractor is responsible for providing the following work packages. The activities listed in each work packages are indicative, and other activities can be added to the scope of each work package. Not all activities are relevant for each country and might be requested by only a specific country or a number of countries. Specific objectives and impacts that shall be achieved and how this will be measured as well

as the deliverables will be defined in a Request for Service. Work Package 1: Policy, Governance and Regulation In this work package, the contractor's role focuses on building coherent, inclusive, and harmonized policy frameworks that enable the large-scale adoption of e-mobility. The activities involve strengthening national and local institutions, supporting regulatory development, and ensuring that equity, gender, social inclusion, and just transition principles are embedded in policy and regulatory frameworks. Work Package 2: Market Development, Finance and Business Models The contractor works to enable financial viability and to mobilize investment by designing and/or improving sustainable business models, fiscal frameworks, and territorial assessments. This work package contributes to the objective that e-mobility markets are ready to scale, attractive for private investment, and financially sustainable. Work Package 3: Infrastructure, Energy and Technology This work package ensures that technical and infrastructure systems are in place for large-scale e-mobility deployment. It focuses on charging and depot infrastructure, renewable integration, grid readiness, interoperability, circular economy approaches for batteries, and integration with urban mobility improvements. Work Package 4: Fleet Deployment and Operations In this work package, the contractor role focuses on bringing e-mobility into practice through large-scale real-world fleet deployment in public transport, municipal services, and logistics. This work package aims to develop and support procurement processes, O&M systems, and scaling models to ensure replicable solutions. Work Package 5: Capacity Development, Awareness and Knowledge Exchange In this work package the contractor role focuses on building institutional, industry and human capacities, while fostering knowledge creation and exchange at regional and national levels. The contractor should also work to raise public awareness, strengthen ownership of the e-mobility transition, and promote regional and local supply chain improvements. Work packages 1-5 are implemented by three expert pools that ensure flexibility and technical depth. - Pool 1 - Senior Experts with International Experience: 4 to 8 experts (in total up to 800 expert days) in finance, business models, SME development, energy systems, and battery and charging infrastructure. They provide international know-how for activities related to market development, finance and business models; and infrastructure, energy and technology, by developing bankable solutions and technical standards for large-scale e-mobility. - Pool 2 - Senior Experts with Regional Experience: 7 to 15 experts (in total up to 2800 expert days) in policy, legal, gender, finance, infrastructure, and urban mobility. They ensure contextualized regional expertise to support activities in policy, governance and regulation; market development, finance and business models; infrastructure, energy and technology; and fleet deployment and operations, by focusing on regulation, incentives, and institutional reforms. - Pool 3 - Junior Experts with Regional Experience: 6 to 15 experts (in total up to 2400 expert days) in procurement, gender, fleet operations, training, communication, and social impact. They support activities related to policy, governance and regulation; fleet deployment and operations; and capacity development, awareness and knowledge exchange, by implementing awareness campaigns, training programs, and operational design and management. Work Package 6: Contract Management, Overarching tasks and responsibilities The contractor will be actively involved in contract management, ensuring all aspects of the contract are managed efficiently and in accordance with the ToR. The Project Management Team ensures the strategic, technical, administrative and operational steering of the contract and encompasses three experts: - The Team Leader assumes overall responsibility for project coordination, quality assurance, financial oversight, and communication with GIZ. With at least 10 years of international management experience in multi-stakeholder projects, this expert ensures methodological coherence and strategic alignment across work packages. - The Senior Technical Expert on E-Mobility provides high-level technical advice on fleet electrification, charging infrastructure, and energy systems, ensuring consistency and complementarity in project design and implementation. The expert

combines 10 years of transport and mobility experience with advanced competence in quality assurance of studies, policy drafts, training materials, and reports. - The Project Officer ensures operational continuity through administrative backstopping and support on logistical and financial management. With over 5 years of experience in project administration and familiarity with GIZ processes, the expert supports reporting, contracting, and coordination. This personnel structure ensures strategic leadership, technical excellence, and operational flexibility. It enables access to the right expertise efficiently and adaptation of inputs and deliverables to evolving project needs in alignment with the program's objectives, regional diversity, and quality standards.

Interne identificatiecode: 81322201

#### **5.1.1. Doel**

Aard van het contract: Diensten

Belangrijkste classificatie (cpv): 73220000 Advies inzake ontwikkeling

##### **Opties:**

Beschrijving van de opties: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

#### **5.1.2. Plaats van uitvoering**

Land: Grenada

Aanvullende informatie: Regional - Latin America and Caribbean (LAC)

#### **5.1.3. Geraamde duur**

Looptijd: 42 Maanden

#### **5.1.4. Verlenging**

Maximumaantal verlengingen: 2

Overige informatie over verlengingen: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

#### **5.1.6. Algemene informatie**

##### **Voorbehouden deelname:**

Deelname is niet voorbehouden.

De namen en beroepskwalificaties van het voor de uitvoering van de opdracht ingezette personeel moeten worden vermeld: Niet vereist

Aanbestedingsproject dat geheel of gedeeltelijk uit EU-fondsen wordt gefinancierd

De aanbesteding valt onder de Overeenkomst inzake overheidsopdrachten (GPA): ja

Deze aanbesteding is ook geschikt voor kleine en middelgrote ondernemingen (kmo's): ja

Aanvullende informatie: #Besonders auch geeignet für:other-sme#

#### **5.1.7. Strategische aanbestedingen**

Doel van strategische aanbestedingen: Vermindering van milieueffecten

Beschrijving: See tender documents

Doel van strategische aanbestedingen: Innovatieve aankoop

Beschrijving: See tender documents

Doel van strategische aanbestedingen: Verwezenlijking van sociale doelstellingen

Beschrijving: See tender documents

Aanpak voor het beperken van milieueffecten: De bescherming en het herstel van de biodiversiteit en ecosystemen, De transitie naar een circulaire economie, De adaptatie aan klimaatverandering, De mitigatie van klimaatverandering

Bevorderde sociale doelstelling: Etnische gelijkheid, Gendergelijkheid  
Innovatiegericht aanbesteden: De aanbestede werken, leveringen of diensten brengen activiteiten op het gebied van onderzoek en ontwikkeling met zich mee.

#### 5.1.9. Selectiecriteria

Bronnen van selectiecriteria: Aankondiging

Criterium: Andere economische of financiële eisen

Beschrijving van het selectie criterium: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Criterium: Andere economische of financiële eisen

Beschrijving van het selectie criterium: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 3 requests to participate. If it is not possible to make a clear selection of up to 5 candidates for the tendering phase on the basis of the criteria listed in the procurement documents (e.g. if a number of candidates achieve the same overall eligibility score), we reserve the right to increase the maximum number of 5. Weighted criteria for the selection of candidates: 1. Technical experience (50%) - Policy, Governance and Regulation in Electric Mobility/Public Transport (10%) - Market Development, Finance and Business Models (10%) - Infrastructure, Energy and Technology for Electric Mobility (10%) - Fleet Deployment and Operations in Public Transport (10%) - Capacity Development, Awareness and Knowledge Exchange (10%) 2. Regional experience in Latin America and the Caribbea (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Criterium: Referenties voor gespecificeerde diensten

Beschrijving van het selectie criterium: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. At least 3 references in the technical field of electric mobility in the last 36 months (reference date: date of publication of this tender) that had a minimum commission value of EUR 500,000.00 (net) (exclusion criterion). 2. At least 3 references in the region of sustainable transport in Latin America and the Caribbea in the last 36 months (reference date: date of publication of this tender) that had a minimum commission value of EUR 500,000.00 EUR (exclusion criterion). 3. Only ongoing reference projects and reference projects that have finished in the last 36 months (reference date: date of publication of this tender) will be assessed. If a reference fulfils both the criteria for the technical field and for the region/country, it will be used to assess both criteria.

Criterium: Gemiddelde jaarlijkse omzet

Beschrijving van het selectie criterium: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 5.000.000 EUR (net).

Criterium: Andere economische of financiële eisen

Beschrijving van het selectiecriterium: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

Criterium: Andere economische of financiële eisen

Beschrijving van het selectiecriterium: Non-inclusion on French financial sanctions list (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Our company is not included on the designated list(s) of specifically named individuals, groups or organisations subject to financial sanctions by France.

Criterium: Referenties voor gespecificeerde diensten

Beschrijving van het selectiecriterium: Assessment of technical eligibility / weighted criteria for the selection of candidates - Weighted criteria for the selection of candidates: 1. Technical experience (50%) - Policy, Governance and Regulation in Electric Mobility/Public Transport (10%) - Market Development, Finance and Business Models (10%) - Infrastructure, Energy and Technology for Electric Mobility (10%) - Fleet Deployment and Operations in Public Transport (10%) - Capacity Development, Awareness and Knowledge Exchange (10%) 2. Regional experience in Latin America and the Caribbea (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

De criteria zullen worden gebruikt om de gegadigden te selecteren die voor de tweede fase van de procedure zullen worden uitgenodigd

Gewicht (percentage, exact): 100,00

**Informatie over de tweede fase van een procedure in twee fasen:**

Minimumaantal gegadigden dat voor de tweede fase van de procedure moet worden uitgenodigd: 3

Maximumaantal gegadigden dat voor de tweede fase van de procedure kan worden uitgenodigd: 5

De procedure verloopt in opeenvolgende fasen. In elke fase kunnen deelnemers afvallen

De koper behoudt zich het recht voor de opdracht zonder verdere onderhandelingen te gunnen op basis van de oorspronkelijke inschrijvingen

#### **5.1.10. Gunningscriteria**

**Criterium:**

Type: Prijs

Naam: Preis

Beschrijving: Price criteria for "Bestangebots-Quotienten-Methode"

Categorie van het gunningscriterium gewicht: Gewicht (punten, exact)

Gunningscriterium numerieke waarde: 30

**Criterium:**

Type: Kwaliteit

Naam: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Beschrijving: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Categorie van het gunningscriterium gewicht: Gewicht (punten, exact)

Gunningscriterium numerieke waarde: 70

#### **5.1.11. Aanbestedingsstukken**

Talen waarin de aanbestedingsstukken officieel beschikbaar zijn: Engels

Termijn voor verzoeken om aanvullende informatie: 18/02/2026 23:59:59 (UTC+01:00) Midden-Europese tijd, West-Europese zomertijd

Adres van de aanbestedingsstukken: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTX8MH1S9/documents>

**Ad-hoccommunicatiekanaal:**

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTX8MH1S9>

#### **5.1.12. Voorwaarden van de aanbesteding**

**Voorwaarden van de procedure:**

Vermoedelijke datum van verzending van de uitnodigingen tot inschrijving: 16/03/2026

**Voorwaarden voor indiening:**

Elektronische indiening: Vereist

Adres voor indiening: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTX8MH1S9>

Talen waarin inschrijvingen of verzoeken tot deelname kunnen worden ingediend: Engels

Elektronische catalogus: Niet toegestaan

Varianten: Niet toegestaan

Inschrijvers mogen meer dan één inschrijving indienen: Niet toegestaan

Uiterste datum voor de ontvangst van verzoeken tot deelname: 26/02/2026 12:00:00 (UTC+01:00) Midden-Europese tijd, West-Europese zomertijd

**Informatie die na het verstrijken van de indieningstermijn kan worden aangevuld:**

Voor zover de afnemer dit toestaat, kunnen sommige ontbrekende documenten in verband met de inschrijver later worden ingediend.

Aanvullende informatie: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

**Voorwaarden van het contract:**

De uitvoering van de opdracht moet plaatsvinden binnen het kader van programma's voor maatwerkbedrijven: Neen

Voorwaarden met betrekking tot de uitvoering van de opdracht: The execution conditions result from the information given in the contract notice and the tender documents.

Elektronische facturering: Vereist

Er zal worden gebruikgemaakt van elektronische orderplaatsing: ja

Er zal worden gebruikgemaakt van elektronische betaling: ja

#### **5.1.15. Technieken**

**Raamovereenkomst:**

Geen raamovereenkomst

**Informatie over het dynamische aankoopstelsel:**

Geen dynamisch aankoopstelsel

#### **5.1.16. Nadere inlichtingen, bemiddeling en evaluatie**

Organisatie voor beroepsprocedures: Vergabekammern des Bundes

Informatie over de termijnen voor beroep: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting

authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisatie die nadere inlichtingen over de aanbestedingsprocedure verstrekt: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisatie die verzoeken tot deelname ontvangt: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

## 8. Organisaties

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### 8.1. ORG-0001

Officiële naam: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registratienummer: 993-80072-52

Postadres: Dag-Hammarskjöld-Weg 1 - 5

Stad: Eschborn

Postcode: 65760

Onderverdeling land (NUTS): Main-Taunus-Kreis (DE71A)

Land: Duitsland

E-mail: [lisa-marie.friebel@twobirds.com](mailto:lisa-marie.friebel@twobirds.com)

Telefoon: +49 619679

Fax: +49 6196791115

Internetadres: <https://www.giz.de>

#### **Rollen van deze organisatie:**

Koper

Organisatie die nadere inlichtingen over de aanbestedingsprocedure verstrekt

Organisatie die verzoeken tot deelname ontvangt

### 8.1. ORG-0002

Officiële naam: Vergabekammern des Bundes

Registratienummer: 022894990

Postadres: Kaiser-Friedrich-Straße 16

Stad: Bonn

Postcode: 53113

Onderverdeling land (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Land: Duitsland

E-mail: [yk@bundeskartellamt.bund.de](mailto:yk@bundeskartellamt.bund.de)

Telefoon: +49 2289499-0

Fax: +49 2289499-163

Internetadres: <https://www.bundeskartellamt.de>

#### **Rollen van deze organisatie:**

Organisatie voor beroepsprocedures

### 8.1. ORG-0003

Officiële naam: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registratienummer: 0204:994-DOEVD-83

Stad: Bonn

Postcode: 53119

Onderverdeling land (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Land: Duitsland

E-mail: [noreply.esender\\_hub@bescha.bund.de](mailto:noreply.esender_hub@bescha.bund.de)

Telefoon: +49228996100

**Rollen van deze organisatie:**

TED eSender

## 10. Wijziging van een aankondiging

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Versie van de eerdere aankondiging die moet worden gewijzigd

:

be4994cb-35f1-47e1-9ac7-0a2ffa2611f-01

Voornaamste reden voor de wijziging

:

Informatie bijgewerkt

### 10.1. Wijziging van een aankondiging

Identificatiecode afdeling: PROCEDURE

Beschrijving van de wijzigingen: Addition clarifying the turnover value of the reference in 05

Self-declaration

De aanbestedingsstukken zijn gewijzigd op: 12/02/2026

## Informatie over een aankondiging

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Identificatiecode/versie van de aankondiging: 9a37c61c-fa8f-4b9e-990c-07afb758e849 - 01

Type formulier: Mededinging

Type aankondiging: Aankondiging van een opdracht of concessie – standaardregeling

Subtype aankondiging: 16

Verzenddatum van de aankondiging: 13/02/2026 10:11:02 (UTC+01:00) Midden-Europese tijd, West-Europese zomertijd

Talen waarin deze aankondiging officieel beschikbaar is: Engels

Publicatienummer aankondiging: 107933-2026

Nummer uitgave PB S: 32/2026

Datum van bekendmaking: 16/02/2026