

329834-2026 - Mededinging

Denemarken – Luchtvervoer volgens dienstregeling – 16.08 Flyrejser (2027)

OJ S 92/2026 13/05/2026

Aankondiging van een opdracht of concessie – standaardregeling

Diensten

1. Koper

1.1. Koper

Officiële naam: Staten og Kommunernes Indkøbsservice A/S

E-mail: rura@ski.dk

Rechtsvorm van de koper: Publiekrechtelijke instelling

Activiteit van de aanbestedende dienst: Economische zaken

2. Procedure

2.1. Procedure

Titel: 16.08 Flyrejser (2027)

Beschrijving: SKI, a central purchasing body, puts up for tender a framework agreement for the purchase of air journeys for passenger transport. The tender is conducted as an open procedure. An air journey is defined as a return flight between two destinations. The tender comprises a total of 548 routes, each put up for tender as separate lots. Each lot is evaluated, awarded and contract-managed individually. For administrative purposes, however, SKI has decided to publish the material for the tendered routes under one overall framework agreement, as the contract documents are identical for all the routes, subject to limited route-specific variations set out in Appendix B. Likewise, an overall tender document (bill of quantities) has been prepared, in which the tenderer can submit tender for the routes (lots) desired by the tenderer. The framework agreement is mandatory for state authorities and optional for SKI's other customer segments. The customers entitled to use the framework agreement are specified in Appendix A and Appendix A.1.

Identificatiecode van de procedure: 92036fd2-1a20-4060-8bde-80cc97698079

Interne identificatiecode: 8d2e1548-a598-4b89-a241-23ee144b1f50

Type procedure: Openbaar

De procedure wordt versneld: neen

Belangrijkste kenmerken van de procedure: The description of the procedure is set out in the procurement documents.

2.1.1. Doel

Aard van het contract: Diensten

Belangrijkste classificatie (cpv): 60410000 Luchtvervoer volgens dienstregeling

2.1.2. Plaats van uitvoering

Waar dan ook

Aanvullende informatie: The place of performance depends on the specific air route (lot) and may take place in multiple countries.

2.1.3. Waarde

Geraamde waarde exclusief btw: 751 100 000,00 DKK

Maximumwaarde van de raamovereenkomst: 2 621 300 000,00 DKK

2.1.4. Algemene informatie

Aanvullende informatie: The procurement substantively covers a total of 594 separate lots. However, it has not been technically possible to create these as individual lots in the contract notice, as the procurement system does not support the creation and publication of such a large number of lots without a significant risk that the notice cannot be published correctly or in due time. Furthermore, due to technical limitations, including a maximum character limit in the present text field "Additional information" (BT-300-Procedure) of the contract notice, it is not possible to specify the information that must be provided for each individual lot pursuant to the Danish Public Procurement Act and Annex V, Part C, of Directive 2014/24/EU, including information on the subject matter of the lots and their estimated maximum value. In order to ensure compliance with the information requirements of the Danish Public Procurement Act in accordance with Annex V to Directive 2014/24/EU, the relevant information has therefore been compiled in "Appendix to Contract notice - Details about the lots" and must be considered an integral part of the information contained in this contract notice. Accordingly, this contract notice covers a total of 594 lots, cf. Annex 1. Prior to the award decision, the tenderers to whom the contracting authority intends to award the contract shall submit appropriate documentation proving that the information provided in the ESPD is correct. Where a tenderer participates as part of a consortium, this must be indicated in Part II, Section A of the ESPD (Information about the economic operator), under the field "Is the economic operator participating in the procurement procedure together with others?". Each participating economic operator shall complete and sign a separate ESPD containing the required information. The tenderer and any consortium members must not be subject to the exclusion grounds laid down in sections 135, 136 and section 137(1)(2) of the Danish Public Procurement Act.

Documentation substantiating the information provided in the ESPD with regard to the exclusion grounds set out in sections 135, 136 and section 137(1)(2) of the Danish Public Procurement Act shall be submitted. This requirement applies to the tenderer as well as any consortium members. The European Commission's eCertis service indicates what constitutes sufficient documentation for each economic operator, depending on the country of establishment. With regard to sections 2.1.3 Value and 5.1.5 Value, the indication of the estimated value and the maximum value of the framework agreement represents an estimate of the expected future consumption, based on the following factors: - Revenue and revenue development under the previous framework agreement 16.08 Air Travel (2023); - The development of historical consumption within the central government, based on the State's total procurement of air travel in 2025; - Knowledge of other market conditions identified in the market analysis, including that it is not considered likely that new significant suppliers will tender for the forthcoming framework agreement; - The fact that the framework agreement is mandatory for state authorities but optional for other customers. Several factors are included in the estimation, including a higher utilisation rate under the existing agreement for covered routes, with reservations for routes affected by EU Presidency countries, expanded possibilities for multiple suppliers on all routes, and an overall adjustment based on the risk of significantly increased oil prices. The estimated value therefore reflects a cautious and realistic expectation of the use of the framework agreement, but is significantly below the total theoretical market for the services covered. Over the total duration of the framework agreement and across all customers, there is uncertainty as to the actual turnover under the framework agreement. The estimation therefore includes both an assessment of the estimated value and an assessment of the maximum value of the framework agreement. These values are not considered clearly unrealistic, but are subject to uncertainty, as the framework agreement is optional for some customer segments and competes with customers' existing procurement solutions. The difference between the estimated value and the maximum value is

due to the uncertainty regarding the final value of the individual lots. The estimation of the estimated value and the maximum value represents SKI's best qualified and transparent assessment of the expected consumption under the lots at the time of the tender, including possible extensions and options, and across all economic operators participating in the lots, regardless of their final number. Please note that the total estimated value and the total maximum value for all lots are stated in section 5.1.5. Tenderers are specifically reminded that they are fully responsible for the prices tendered in all respects, regardless of the actual turnover achieved under the individual lots, including where the actual turnover deviates from the estimates, whether upwards or downwards. The framework agreement is subject to the prohibition laid down in Article 5k of Council Regulation (EU) No 833/2014, and SKI requires a declaration from the tenderer(s) to whom SKI intends to award the framework agreement, as further specified in section 16.2 of the procurement conditions.

Rechtsgrondslag:

Richtlijn 2014/24/EU

2.1.6. Gronden voor uitsluiting

Bronnen voor uitsluitingsgronden: Uniform Europees Aanbestedingsdocument (UEA)

5. Perceel

5.1. Perceel: LOT-0000

Titel: 16.08 Flyrejser (2027)

Beschrijving: SKI, a central purchasing body, puts up for tender a framework agreement for the purchase of air journeys for passenger transport. The tender is conducted as an open procedure. An air journey is defined as a return flight between two destinations. The tender comprises a total of 548 routes, each put up for tender as separate lots. Each lot is evaluated, awarded and contract-managed individually. For administrative purposes, however, SKI has decided to publish the material for the tendered routes under one overall framework agreement, as the contract documents are identical for all the routes, subject to limited route-specific variations set out in Appendix B. Likewise, an overall tender document (bill of quantities) has been prepared, in which the tenderer can submit tender for the routes (lots) desired by the tenderer. The framework agreement is mandatory for state authorities and optional for SKI's other customer segments. The customers entitled to use the framework agreement are specified in Appendix A and Appendix A.1.

Interne identificatiecode: 25aa2e42-6e20-4339-ac52-2bff5f64f9f8

5.1.1. Doel

Aard van het contract: Diensten

Belangrijkste classificatie (cpv): 60410000 Luchtvervoer volgens dienstregeling

5.1.2. Plaats van uitvoering

Waar dan ook

Aanvullende informatie: The place of performance depends on the specific air route (lot) and may take place in multiple countries.

5.1.3. Geraamde duur

Looptijd: 4 Jaren

5.1.4. Verlenging

Maximumaantal verlengingen: 2

Overige informatie over verlengingen: The framework agreement may be extended for up to two periods of 12 months each, corresponding to a total extension period of 24 months.

5.1.5. Waarde

Geraamde waarde exclusief btw: 751 100 000,00 DKK

Maximumwaarde van de raamovereenkomst: 2 621 300 000,00 DKK

5.1.6. Algemene informatie

Voorbehouden deelname:

Deelname is niet voorbehouden.

Aanbestedingsproject dat niet uit EU-fondsen wordt gefinancierd

De aanbesteding valt onder de Overeenkomst inzake overheidsopdrachten (GPA): ja

Aanvullende informatie: The procurement substantively covers a total of 594 separate lots.

However, it has not been technically possible to create these as individual lots in the contract notice, as the procurement system does not support the creation and publication of such a large number of lots without a significant risk that the notice cannot be published correctly or in due time. Furthermore, due to technical limitations, including a maximum character limit in the present text field "Additional information" (BT-300-Procedure) of the contract notice, it is not possible to specify the information that must be provided for each individual lot pursuant to the Danish Public Procurement Act and Annex V, Part C, of Directive 2014/24/EU, including information on the subject matter of the lots and their estimated maximum value. In order to ensure compliance with the information requirements of the Danish Public Procurement Act in accordance with Annex V to Directive 2014/24/EU, the relevant information has therefore been compiled in "Appendix to Contract notice - Details about the lots" and must be considered an integral part of the information contained in this contract notice. Accordingly, this contract notice covers a total of 594 lots, cf. Annex 1. Prior to the award decision, the tenderers to whom the contracting authority intends to award the contract shall submit appropriate documentation proving that the information provided in the ESPD is correct. Where a tenderer participates as part of a consortium, this must be indicated in Part II, Section A of the ESPD (Information about the economic operator), under the field "Is the economic operator participating in the procurement procedure together with others?". Each participating economic operator shall complete and sign a separate ESPD containing the required information. The tenderer and any consortium members must not be subject to the exclusion grounds laid down in sections 135, 136 and section 137(1)(2) of the Danish Public Procurement Act.

Documentation substantiating the information provided in the ESPD with regard to the exclusion grounds set out in sections 135, 136 and section 137(1)(2) of the Danish Public Procurement Act shall be submitted. This requirement applies to the tenderer as well as any consortium members. The European Commission's eCertis service indicates what constitutes sufficient documentation for each economic operator, depending on the country of establishment. With regard to sections 2.1.3 Value and 5.1.5 Value, the indication of the estimated value and the maximum value of the framework agreement represents an estimate of the expected future consumption, based on the following factors: - Revenue and revenue development under the previous framework agreement 16.08 Air Travel (2023); - The development of historical consumption within the central government, based on the State's total procurement of air travel in 2025; - Knowledge of other market conditions identified in the market analysis, including that it is not considered likely that new significant suppliers will tender for the forthcoming framework agreement; - The fact that the framework agreement is mandatory for state authorities but optional for other customers. Several factors are included in the estimation, including a higher utilisation rate under the existing agreement for covered routes, with reservations for routes affected by EU Presidency countries, expanded possibilities for multiple suppliers on all routes, and an overall adjustment based on the risk of significantly increased oil prices. The estimated value therefore reflects a cautious and realistic

expectation of the use of the framework agreement, but is significantly below the total theoretical market for the services covered. Over the total duration of the framework agreement and across all customers, there is uncertainty as to the actual turnover under the framework agreement. The estimation therefore includes both an assessment of the estimated value and an assessment of the maximum value of the framework agreement. These values are not considered clearly unrealistic, but are subject to uncertainty, as the framework agreement is optional for some customer segments and competes with customers' existing procurement solutions. The difference between the estimated value and the maximum value is due to the uncertainty regarding the final value of the individual lots. The estimation of the estimated value and the maximum value represents SKI's best qualified and transparent assessment of the expected consumption under the lots at the time of the tender, including possible extensions and options, and across all economic operators participating in the lots, regardless of their final number. Please note that the total estimated value and the total maximum value for all lots are stated in section 5.1.5. Tenderers are specifically reminded that they are fully responsible for the prices tendered in all respects, regardless of the actual turnover achieved under the individual lots, including where the actual turnover deviates from the estimates, whether upwards or downwards. The framework agreement is subject to the prohibition laid down in Article 5k of Council Regulation (EU) No 833/2014, and SKI requires a declaration from the tenderer(s) to whom SKI intends to award the framework agreement, as further specified in section 16.2 of the procurement conditions.

5.1.9. Selectiecriteria

Bronnen van selectiecriteria: Uniform Europees Aanbestedingsdocument (UEA)

5.1.10. Gunningscriteria

Beschrijving van de methode die moet worden gebruikt als de weging niet aan de hand van criteria kan worden uitgedrukt: Tenders will be evaluated separately per route on the basis of the award criterion "best value for money". For each received and admissible tender for a given route, an evaluation price will be calculated. The evaluation price is determined on the basis of a weighted price consisting of historical prices and the discounts offered per booking class. The weighted price is adjusted to reflect the quality offered by applying a percentage reduction factor defined for each qualitative element, as stated by the tenderer in the tender list.

5.1.11. Aanbestedingsstukken

Adres van de aanbestedingsstukken: <https://www.ethics.dk/ethics/eo#/76a6af89-6e89-4552-b172-6da502684903/publicMaterial>

5.1.12. Voorwaarden van de aanbesteding

Voorwaarden voor indiening:

Elektronische indiening: Vereist

Adres voor indiening: <https://www.ethics.dk/ethics/eo#/76a6af89-6e89-4552-b172-6da502684903/homepage>

Talen waarin inschrijvingen of verzoeken tot deelname kunnen worden ingediend: Engels

Elektronische catalogus: Niet toegestaan

Uiterste datum voor de ontvangst van inschrijvingen: 19/06/2026 11:00:00 (UTC+00:00) West-Europese tijd, GMT

Duur waarin de aanbidding geldig moet blijven: 12 Jaren

Voorwaarden van het contract:

De uitvoering van de opdracht moet plaatsvinden binnen het kader van programma's voor maatwerkbedrijven: Neen

Elektronische facturering: Vereist

Er zal worden gebruikgemaakt van elektronische orderplaatsing: ja

Er zal worden gebruikgemaakt van elektronische betaling: ja

Financiële regeling: Where the tenderer is a group of economic operators (such as a consortium), the members of the group shall be jointly and severally liable for the performance of any delivery contracts awarded under the system and shall appoint a common authorised representative responsible for communication with SKI.

5.1.15. Technieken

Raamovereenkomst:

Raamovereenkomst, zonder hernieuwde oproep tot mededinging

Maximumaantal deelnemers: 2 416

Informatie over het dynamische aankoopstelsel:

Geen dynamisch aankoopstelsel

5.1.16. Nadere inlichtingen, bemiddeling en evaluatie

Organisatie voor beroepsprocedures: Klagenævnet for Udbud

Informatie over de termijnen voor beroep: Complaints concerning this procurement procedure must be submitted to the Complaints Board for Public Procurement within 6 months after SKI has concluded the framework agreement, calculated from the day following the day on which SKI has informed the tenderers concerned, cf. section 7(2)(3) of the Danish Act on the Complaints Board for Public Procurement (Act No. 593 of 2 June 2016, as amended). At the latest at the same time as a complaint is submitted to the Complaints Board for Public Procurement, the complainant must notify SKI in writing that a complaint has been lodged and state whether the complaint has been submitted during the standstill period, cf. section 6(4) of the Act. Where the complaint has not been submitted during the standstill period, the complainant must also state whether interim measures are requested, cf. section 12(1) in conjunction with section 6(4) of the Act.

Organisatie die meer informatie geeft over beroepsprocedures: Konkurrence- og Forbrugerstyrelsen

8. Organisaties

8.1. ORG-0001

Officiële naam: Staten og Kommunernes Indkøbsservice A/S

Registratienummer: 17472437

Postadres: Pakkerivej 6

Stad: Valby

Postcode: 2500

Onderverdeling land (NUTS): Byen København (DK011)

Land: Denemarken

Contactpunt: Rune Ramming Laugesen

E-mail: rura@ski.dk

Telefoon: 20668578

Internetadres: <https://www.ski.dk>

Rollen van deze organisatie:

Koper

8.1. ORG-0002

Officiële naam: Klagenævnet for Udbud

Registratienummer: 37795526

Postadres: Toldboden 2
Stad: Viborg
Postcode: 8800
Onderverdeling land (NUTS): Vestjylland (DK041)
Land: Denemarken
Contactpunt: Klagenævnet for Udbud
E-mail: klfu@naevneneshus.dk
Telefoon: +45 72405600
Internetadres: <https://naevneneshus.dk/start-din-klage/klagenaevnet-for-udbud/>
Eindpunt voor informatie-uitwisseling (URL): <https://naevneneshus.dk/start-din-klage/klagenaevnet-for-udbud/>

Rollen van deze organisatie:

Organisatie voor beroepsprocedures

8.1. ORG-0003

Officiële naam: Konkurrence- og Forbrugerstyrelsen
Registratienummer: 10294819
Postadres: Carl Jacobsens Vej 35
Stad: Valby
Postcode: 2500
Onderverdeling land (NUTS): Byen København (DK011)
Land: Denemarken
Contactpunt: Konkurrence- og Forbrugerstyrelsen
E-mail: kfst@kfst.dk
Telefoon: +45 41715000
Internetadres: <https://www.kfst.dk>
Eindpunt voor informatie-uitwisseling (URL): <https://www.kfst.dk>

Rollen van deze organisatie:

Organisatie die meer informatie geeft over beroepsprocedures

8.1. ORG-0004

Officiële naam: Mercell Holding ASA
Registratienummer: 980921565
Postadres: Askekroken 11
Stad: Oslo
Postcode: 0277
Onderverdeling land (NUTS): Oslo (NO081)
Land: Noorwegen
Contactpunt: eSender
E-mail: publication@mercell.com
Telefoon: +47 21018800
Fax: +47 21018801
Internetadres: <http://mercell.com/>

Rollen van deze organisatie:

TED eSender

Informatie over een aankondiging

Identificatiecode/versie van de aankondiging: 5d644972-7f4a-4ca8-8b64-d9b5ac7928b9 - 01
Type formulier: Mededinging

Type aankondiging: Aankondiging van een opdracht of concessie – standaardregeling

Subtype aankondiging: 16

Verzenddatum van de aankondiging: 12/05/2026 09:19:17 (UTC+00:00) West-Europese tijd, GMT

Aankondiging datum verzending (eSender): 12/05/2026 09:19:37 (UTC+00:00) West-Europese tijd, GMT

Talen waarin deze aankondiging officieel beschikbaar is: Engels

Publicatienummer aankondiging: 329834-2026

Nummer uitgave PB S: 92/2026

Datum van bekendmaking: 13/05/2026