

353099-2026 - Mededinging

Finland – Onbemande luchtvaartuigen – Micro-UAS Procurement

OJ S 98/2026 22/05/2026

Aankondiging van een opdracht of concessie – standaardregeling

Leveringen

1. Koper

1.1. Koper

Officiële naam: The Finnish Border Guard

E-mail: kilpailutukset@raja.fi

Rechtsvorm van de koper: Centrale overheidsinstantie

Activiteit van de aanbestedende dienst: Openbare orde en veiligheid

2. Procedure

2.1. Procedure

Titel: Micro-UAS Procurement

Beschrijving: The Finnish Border Guard (later also Contracting Authority) is launching a restricted procurement procedure for the procurement of small unmanned aircraft systems (hereinafter referred to as the UAS) and is inviting suppliers to request participation. This Request for Participation alongside its appendices sets out general requirements for the unmanned aircraft system (hereinafter referred to as the system) and the unmanned aircraft (hereinafter referred to as the UAV) to be procured. More detailed requirements will be presented in the Call for Tenders, which will be published later. The Finnish Border Guard's unmanned aviation is civil aviation that complies with the provisions of the Aviation Act (864 /2014) and Traficom OPS M1-35 State Unmanned Aviation. The operations may deviate from the EASA drone regulations, taking into account the flight safety definitions of the 'specific' category. In addition, the operations of unmanned aircraft comply with the provisions and instructions of the Border Guard's permanent documents. The Finnish Border Guard uses unmanned aerial vehicles to perform statutory tasks on land and at sea. Unmanned aerial vehicles may be used in crime prevention, maritime rescue, special forces operations or in support of other authorities, for example in the search for a missing person. Unmanned aerial vehicles may also be used in other operational tasks as well as in research, development, education, training and communication activities. Interested candidates are requested to attach brochures of the proposed systems in their request to participate. If the product in the brochure does not meet the requirements stated in this Request for Participation, the participant may be excluded from the tendering phase. After submitting the tenders, the Finnish Border Guard may request tenderers to submit a test version of the proposed UAS to verify the requirements set out in the Call for Tenders. The total estimated value of this procurement is 450 000 €.

Identificatiecode van de procedure: 940c9135-3c51-4fd8-a0fe-efa98139b2af

Interne identificatiecode: RVLDDNo-2026-1038

Type procedure: Niet-openbaar

De procedure wordt versneld: neen

Belangrijkste kenmerken van de procedure: The Act on Public Procurement in the Fields of Defence and Security (1531/2011) shall be applied to the procurement. The value of the contract exceeds the EU threshold value of the applicable law. A restricted procedure will be

applied. Restricted procedure means that all interested candidates may request to participate; only those candidates selected by the Contracting Authority will receive the actual Call for Tenders in the next phase and may submit a tender. The Contracting Authority selects one (1) supplier with whom it will sign a procurement contract. The phases of the procurement process are as follows: 1. Request for Participation 2. Candidate questions and Contracting Authority answers 3. Submitting of Candidates' participation application 4. Processing participation applications: verifying the suitability of Candidates 5. Selection of tenderers out of the Candidates that have submitted a participation application and notifying participants of the decision. 6. Publishing the Call for Tenders 7. Tenderer questions and Contracting Authority answers 8. Submitting tenders 9. Opening of tenders: verifying the conformity of the tenders with the Call for Tenders 10. Potential field tests to verify the UAS's conformity with the technical requirements set in the Call for Tenders , if necessary. 11. Procurement decision and notification of the decision 12. Signing of security agreement and procurement contract Field testing phase takes place at a place in Finland to be later defined. All costs related to preparing and submitting the participation application or tender as well as all costs related to evaluation of tenders, including but not limited to field tests in Finland shall be totally at the Candidates or Tenderers expense and risk and no claims related to these costs can be submitted to the Contracting Authority. Should the procurement process be interrupted at any stage prior to a procurement decision, the Contracting Authority has no obligation whatsoever to indemnify any of the costs caused to the Candidates or Tenderers related to participating in the process.

2.1.1. Doel

Aard van het contract: Leveringen

Belangrijkste classificatie (cpv): 35613000 Onbemande luchtvaartuigen

2.1.2. Plaats van uitvoering

Waar dan ook

2.1.3. Waarde

Geraamde waarde exclusief btw: 450 000,00 EUR

2.1.4. Algemene informatie

Rechtsgrondslag:

Richtlijn 2009/81/EG

2.1.6. Gronden voor uitsluiting

Bronnen voor uitsluitingsgronden: Aanbestedingsstuk, Uniform Europees

Aanbestedingsdocument (UEA), Aankondiging

Corruptie: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for corruption, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Fraude: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for fraud, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Witwassen van geld of financiering van terrorisme: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final

judgment for money laundering or terrorist financing, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Deelname aan een criminele organisatie: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for participation in a criminal organisation, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Terroristische misdrijven of strafbare feiten in verband met terroristische activiteiten: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for terrorist offences or offences linked to terrorist activities, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Kinderarbeid en andere vormen van mensenhandel: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for child labour and other forms of trafficking in human beings, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Niet-nakoming van verplichtingen op het gebied van milieurecht: The economic operator has breached its obligations in the field of environmental law.

Niet-nakoming van verplichtingen op het gebied van arbeidsrecht: The economic operator has breached its obligations in the field of labour law.

Niet-nakoming van verplichtingen op het gebied van sociaal recht: The economic operator has breached its obligations in the field of social law.

Vervalsing van de mededinging: The economic operator has entered into agreements with other economic operators aimed at distorting competition.

Ernstige beroepsfout: The economic operator is guilty of grave professional misconduct.

Gaf valse verklaringen af, hield informatie achter, was niet in staat vereiste documenten te verstrekken of verkreeg vertrouwelijke informatie over deze procedure: The economic operator can confirm that: a) It has been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria, b) It has withheld such information, c) It has not been able, without delay, to submit the supporting documents required by a contracting authority or contracting entity, and d) It has undertaken to unduly influence the decision making process of the contracting authority or contracting entity, to obtain confidential information that may confer upon it undue advantages in the procurement procedure or to negligently provide misleading information that may have a material influence on decisions concerning exclusion, selection or award.

Belangenconflict als gevolg van deelneming aan de aanbestedingsprocedure: The economic operator is aware of any conflict of interest, as indicated in national law, the relevant notice or the procurement documents due to its participation in the procurement procedure.

Directe of indirecte betrokkenheid bij de voorbereiding van deze aanbestedingsprocedure: The economic operator or an undertaking related to it has advised the contracting authority or contracting entity or otherwise been involved in the preparation of the procurement procedure.

Voortijdige beëindiging, schadevergoeding of andere vergelijkbare sancties: The economic operator has experienced that a prior public contract, a prior contract with a contracting entity or a prior concession contract was terminated early, or that damages or other comparable sanctions were imposed in connection with that prior contract.

Niet-nakoming van verplichtingen op grond van louter nationale uitsluitingsgronden: Any person who is a member of the economic operator's administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for work safety offence, working hours offence, work discrimination, extortionate work discrimination, violation of the right to organise or unauthorised use of foreign labour.

Niet-nakoming van de verplichting tot betaling van socialezekerheidsbijdragen: The economic operator has breached its obligations relating to the payment social security contributions, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

Niet-nakoming van de verplichting tot betaling van belastingen: The economic operator has breached its obligations relating to the payment of taxes, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

Staking van bedrijfsactiviteiten: The business activities of the economic operator are suspended.

Faillissement: The economic operator is bankrupt.

Regeling met schuldeisers: The economic operator is in arrangement with creditors.

Insolventie: The economic operator is the subject of insolvency or winding-up.

Activa beheerd door vereffenaar: The assets of the economic operator are being administered by a liquidator or by the court.

Met faillissement vergelijkbare toestand uit hoofde van nationale recht: The economic operator is in any analogous situation like bankruptcy arising from a similar procedure under national laws and regulations.

5. Perceel

5.1. Perceel: LOT-0000

Titel: Micro-UAS Procurement

Beschrijving: The Finnish Border Guard (later also Contracting Authority) is launching a restricted procurement procedure for the procurement of small unmanned aircraft systems (hereinafter referred to as the UAS) and is inviting suppliers to request participation. This Request for Participation alongside its appendices sets out general requirements for the unmanned aircraft system (hereinafter referred to as the system) and the unmanned aircraft (hereinafter referred to as the UAV) to be procured. More detailed requirements will be presented in the Call for Tenders, which will be published later. The Finnish Border Guard's unmanned aviation is civil aviation that complies with the provisions of the Aviation Act (864 /2014) and Traficom OPS M1-35 State Unmanned Aviation. The operations may deviate from the EASA drone regulations, taking into account the flight safety definitions of the 'specific' category. In addition, the operations of unmanned aircraft comply with the provisions and instructions of the Border Guard's permanent documents. The Finnish Border Guard uses unmanned aerial vehicles to perform statutory tasks on land and at sea. Unmanned aerial vehicles may be used in crime prevention, maritime rescue, special forces operations or in support of other authorities, for example in the search for a missing person. Unmanned aerial vehicles may also be used in other operational tasks as well as in research, development, education, training and communication activities. Interested candidates are requested to attach brochures of the proposed systems in their request to participate. If the product in the brochure does not meet the requirements stated in this Request for Participation, the participant may be excluded from the tendering phase. After submitting the tenders, the Finnish Border Guard may request tenderers to submit a test version of the proposed UAS to

verify the requirements set out in the Call for Tenders. The total estimated value of this procurement is 450 000 €.

Interne identificatiecode: RVLDDNo-2026-1038

5.1.1. Doel

Aard van het contract: Leveringen

Belangrijkste classificatie (cpv): 35613000 Onbemande luchtvaartuigen

5.1.2. Plaats van uitvoering

Waar dan ook

5.1.3. Geraamde duur

Begindatum: 01/09/2026

Einddatum van de duur: 31/12/2027

5.1.4. Verlenging

Maximumaantal verlengingen: 0

5.1.5. Waarde

Geraamde waarde exclusief btw: 450 000,00 EUR

5.1.6. Algemene informatie

Voorbehouden deelname:

Deelname is niet voorbehouden.

Deze aanbesteding is ook geschikt voor kleine en middelgrote ondernemingen (kmo's): ja

5.1.7. Strategische aanbestedingen

Aanpak voor het beperken van milieueffecten: De transitie naar een circulaire economie

Bevorderde sociale doelstelling: Billijke arbeidsvoorwaarden

5.1.9. Selectiecriteria

Bronnen van selectiecriteria: Aanbestedingsstuk, Uniform Europees Aanbestedingsdocument (UEA), Aankondiging

Criterium: Specifieke gemiddelde jaarlijkse omzet

Beschrijving van het selectie criterium: The Candidate shall have made several deliveries of multiple Unmanned Aerial Systems. The overall value of deliveries shall be on average at minimum 1 million EURO annually, since the end of the year 2023.

Criterium: Monsters, beschrijvingen of foto's zonder certificering van echtheid

Beschrijving van het selectie criterium: The Candidate shall provide a brochure of the system (s) they plan to tender in the Call for Tenders phase. The brochure(s) will be used to verify the compliance of the system(s) with the technical requirements set in this Request for Participation and its appendices.

5.1.10. Gunningscriteria

Criterium:

Type: Prijs

Naam: Price

Beschrijving: Price

Criterium:

Type: Kwaliteit

Naam: Quality

Beschrijving: Quality.

5.1.11. Aanbestedingsstukken

Toegang tot bepaalde aanbestedingsstukken is beperkt

Termijn voor verzoeken om aanvullende informatie: 14/06/2026 20:59:00 (UTC+00:00) West-Europese tijd, GMT

Informatie over beperkt toegankelijke documenten is beschikbaar op: <https://tarjouspalvelu.fi/rajavartiolaitos?id=612972&tpk=a20fc2f0-b95c-4fb9-9752-d219b2fee6cc>

5.1.12. Voorwaarden van de aanbesteding

Voorwaarden voor indiening:

Verplichte vermelding van onderaanneming: Geen vermelding van onderaanneming

Elektronische indiening: Vereist

Adres voor indiening: <https://tarjouspalvelu.fi/rajavartiolaitos?id=612972&tpk=a20fc2f0-b95c-4fb9-9752-d219b2fee6cc>

Talen waarin inschrijvingen of verzoeken tot deelname kunnen worden ingediend: Engels

Inschrijvers mogen meer dan één inschrijving indienen: Niet toegestaan

Uiterste datum voor de ontvangst van verzoeken tot deelname: 24/06/2026 20:59:00 (UTC+00:00) West-Europese tijd, GMT

Voorwaarden van het contract:

De uitvoering van de opdracht moet plaatsvinden binnen het kader van programma's voor maatwerkbedrijven: Neen

Voorwaarden met betrekking tot de uitvoering van de opdracht: Draft contract shall be attached as an appendix to the Call for Tenders.

Een geheimhoudingsovereenkomst is vereist: ja

Nadere inlichtingen over de geheimhoudingsovereenkomst: The Call for Tenders shall include confidential information and data. As a result the Candidate shall commit to the Non-Disclosure Agreement (as appendix) in all mutual co-operation.

Elektronische facturering: Vereist

Er zal worden gebruikgemaakt van elektronische orderplaatsing: ja

Financiële regeling: .

Onderaanneming:

Geen verplichting tot onderaanneming.

5.1.15. Technieken

Raamovereenkomst:

Geen raamovereenkomst

Informatie over het dynamische aankoopstelsel:

Geen dynamisch aankoopstelsel

5.1.16. Nadere inlichtingen, bemiddeling en evaluatie

Organisatie voor beroepsprocedures: Markkinaoikeus

Informatie over de termijnen voor beroep: Instructions on rectification and appeal will be attached to each decision made by the contracting authority.

8. Organisaties

8.1. ORG-0001

Officiële naam: The Finnish Border Guard

Registratienummer: 0246003-5

Postadres: P.O. Box 3

Stad: Helsinki

Postcode: 00131
Onderverdeling land (NUTS): Helsinki-Uusimaa (FI1B1)
Land: Finland
Contactpunt: Commercial unit
E-mail: kilpailutukset@raja.fi
Telefoon: +358 295421000
Internetadres: <https://www.raja.fi>
Rollen van deze organisatie:
Koper

8.1. ORG-0002

Officiële naam: Markkinaoikeus
Registratienummer: 3006157-6
Postadres: Radanrakentajantie 5
Stad: Helsinki
Postcode: 00520
Onderverdeling land (NUTS): Helsinki-Uusimaa (FI1B1)
Land: Finland
E-mail: markkinaoikeus@oikeus.fi
Telefoon: +358 295643300
Internetadres: <https://www.markkinaoikeus.fi>
Rollen van deze organisatie:
Organisatie voor beroepsprocedures

8.1. ORG-0003

Officiële naam: Hansel Oy (Hilma)
Registratienummer: FI09880841
Postadres: Mannerheiminaukio 1a
Stad: Helsinki
Postcode: 00100
Onderverdeling land (NUTS): Helsinki-Uusimaa (FI1B1)
Land: Finland
Contactpunt: eSender
E-mail: tekninen@hankintailmoitukset.fi
Telefoon: 029 55 636 30
Internetadres: <http://hankintailmoitukset.fi>
Rollen van deze organisatie:
TED eSender

Informatie over een aankondiging

Identificatiecode/versie van de aankondiging: 31bb4dc3-f3b9-4cbe-9e4e-8e15d813974f - 01
Type formulier: Mededinging
Type aankondiging: Aankondiging van een opdracht of concessie – standaardregeling
Subtype aankondiging: 18
Verzenddatum van de aankondiging: 21/05/2026 10:22:51 (UTC+00:00) West-Europese tijd, GMT
Aankondiging datum verzending (eSender): 21/05/2026 10:22:53 (UTC+00:00) West-Europese tijd, GMT
Talen waarin deze aankondiging officieel beschikbaar is: Engels

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