

397327-2026 - Mededinging

Finland – Adviezen inzake transportsystemen – Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

OJ S 110/2026 10/06/2026

Aankondiging van een opdracht of concessie – standaardregeling

Diensten

1. Koper

1.1. Koper

Officiële naam: Liikenne- ja viestintävirasto

E-mail: rare@traficom.fi

Rechtsvorm van de koper: Centrale overheidsinstantie

Activiteit van de aanbestedende dienst: Algemene overheidsdiensten

2. Procedure

2.1. Procedure

Titel: Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

Beschrijving: SUBJECT OF THE PROCUREMENT The Contracting Authority intends to procure advisory services from a single Supplier (one company) to support the planning, competitive tendering, evaluation, award, and mobilisation of Public Service Contracts (PSC) for subsidised passenger rail services. The services will be delivered by a team of experts covering the competence areas defined in the tender. See further details regarding the object of the procurement in the Annex 1. CONTRACT PERIOD Base contract period: 21.8.2026 - 21.8.2027. The contract includes also four options, each of which will be decided on separately. Options: 22.8.2027 – 21.8.2028 22.8.2028 - 21.8.2029 22.8.2029 - 21.8.2030 22.8.2030 - 31.12.2031 ESTIMATED VALUE OF THE CONTRACT The total value of base contract period excluding the option is a maximum of 150,000 € + VAT. The procurement also includes four options of 150,000 € + VAT each to continue the planning or to train the client for independent planning. However, the Contracting Authority does not guarantee a specific total invoicing amount; the workload will be agreed upon separately, and invoicing will be based on approved work plans.

Identificatiecode van de procedure: 51fce55f-0d35-426f-aef5-e6530c397345

Interne identificatiecode: Dnro/Dnr TRAFICOM/357700/02.03.01/2026

Type procedure: Openbaar

De procedure wordt versneld: neen

Belangrijkste kenmerken van de procedure: 1. GENERAL Public procurement legislation applies to the procurement. The tendering process is carried out using the open procedure referred to in Section 32 of the Act on Public Procurement and Concession Contracts (1397 /2016) (the Public Procurement Act). 2. CONTRACT NOTICE A contract notice has been published at www.hankintailmoitukset.fi. A contract award notice will also be published after the procurement decision. 3. TENDERING AS A GROUP AND SUBCONTRACTING RELATIONSHIPS The contract will be concluded with the supplier (company) in whose name the tender is submitted. That supplier is responsible for all contractual obligations, including when subcontractors are used. Conditions related to subcontracting are set out in the draft contract attached to the request for tenders. 4. RELIANCE ON THE RESOURCES OF OTHER ENTITIES A tenderer may rely on the resources of other companies for the

performance of the contract, regardless of the legal nature of their relationship. The resources of other entities must be genuinely available to the tenderer during contract performance. Traficom reserves the right to request evidence (such as commitments or agreements between companies) that the resources of other entities are available to the tenderer. Such resources may include, for example: experience in delivering the services that are the subject of the procurement from a company belonging to the same group or another company, provided that this entity is named in the tender as a subcontractor for those services professional qualifications of personnel employed by another company, provided that the persons actually participate in the performance of the service resources related to financial situation and financing capacity resources related to technical performance, provided that these resources are actually used in performing the contract.

5. EVALUATION OF TENDERS

5.1 Suitability of tenderers

Before evaluating tenders, it will be assessed whether tenderers meet the requirements set for financial and economic standing, technical performance, and professional competence. Suitability is assessed based on the information provided in the tender (ESPD form and other requested information). Tenderers are requested to verify that the information in the system is correct before submitting their tender. Tenderers will be excluded from the procedure if they or a person with representation, decision-making, or supervisory authority has committed any of the offences listed in Article 57(1) of the Procurement Directive or aggravated usury-type labour exploitation under Chapter 47, Section 3a of the Finnish Criminal Code (mandatory exclusion grounds). Tenderers may also be excluded on discretionary exclusion grounds as defined in procurement legislation.

5.2 Compliance of tenders with the request for tenders

The offered services must comply with the request for tenders and its appendices. The tenderer must answer all questions and attach all requested clarifications. Tenders that do not comply with the request for tenders will be excluded from the procedure.

5.3 Comparison of tenders

The comparison of tenders will be carried out as described under “Award criteria”.

5.4 Procurement decision and notification

The procurement decision will be sent electronically to all tenderers. The contract is not concluded by notification of the procurement decision and requires a separate written agreement. The contract may be signed once the procurement decision has become legally binding or a court has permitted implementation of the procurement.

2.1.1. Doel

Aard van het contract: Diensten

Belangrijkste classificatie (cpv): 71311200 Adviezen inzake transportsystemen

Aanvullende classificatie (cpv): 79410000 Advies inzake bedrijfsvoering en management

2.1.2. Plaats van uitvoering

Overall in de Europese Economische Ruimte

Aanvullende informatie: Place of performance: Remote and on site (Helsinki / Finland) as required.

2.1.4. Algemene informatie

Aanvullende informatie: Availability required during 2026–2031, with focus on key milestones: tender drafting, market dialogue, bid evaluation, contract award, and mobilisation/start-up.

Rechtsgrondslag:

Richtlijn 2014/24/EU

2.1.6. Gronden voor uitsluiting

Bronnen voor uitsluitingsgronden: Aanbestedingsstuk, Aankondiging, Uniform Europees Aanbestedingsdocument (UEA)

Corruptie: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for corruption, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Fraude: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for fraud, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Witwassen van geld of financieren van terrorisme: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for money laundering or terrorist financing, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Deelname aan een criminele organisatie: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for participation in a criminal organisation, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Terroristische misdrijven of strafbare feiten in verband met terroristische activiteiten: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for terrorist offences or offences linked to terrorist activities, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Kinderarbeid en andere vormen van mensenhandel: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for child labour and other forms of trafficking in human beings, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Niet-nakoming van verplichtingen op het gebied van milieurecht: The economic operator has breached its obligations in the field of environmental law.

Niet-nakoming van verplichtingen op het gebied van arbeidsrecht: The economic operator has breached its obligations in the field of labour law.

Niet-nakoming van verplichtingen op het gebied van sociaal recht: The economic operator has breached its obligations in the field of social law.

Vervalsing van de mededinging: The economic operator has entered into agreements with other economic operators aimed at distorting competition.

Ernstige beroepsfout: The economic operator is guilty of grave professional misconduct.

Gaf valse verklaringen af, hield informatie achter, was niet in staat vereiste documenten te verstrekken of verkreeg vertrouwelijke informatie over deze procedure: The economic operator can confirm that: a) It has been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria, b) It has withheld such information, c) It has not been able, without delay, to submit the supporting documents required by a contracting authority or contracting entity, and d) It has undertaken to unduly influence the decision making process of the contracting

authority or contracting entity, to obtain confidential information that may confer upon it undue advantages in the procurement procedure or to negligently provide misleading information that may have a material influence on decisions concerning exclusion, selection or award.

Belangenconflict als gevolg van deelneming aan de aanbestedingsprocedure: The economic operator is aware of any conflict of interest, as indicated in national law, the relevant notice or the procurement documents due to its participation in the procurement procedure.

Directe of indirecte betrokkenheid bij de voorbereiding van deze aanbestedingsprocedure: The economic operator or an undertaking related to it has advised the contracting authority or contracting entity or otherwise been involved in the preparation of the procurement procedure.

Voortijdige beëindiging, schadevergoeding of andere vergelijkbare sancties: The economic operator has experienced that a prior public contract, a prior contract with a contracting entity or a prior concession contract was terminated early, or that damages or other comparable sanctions were imposed in connection with that prior contract.

Niet-nakoming van verplichtingen op grond van louter nationale uitsluitingsgronden: Any person who is a member of the economic operator's administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for work safety offence, working hours offence, work discrimination, extortionate work discrimination, violation of the right to organise or unauthorised use of foreign labour.

Niet-nakoming van de verplichting tot betaling van socialezekerheidsbijdragen: The economic operator has breached its obligations relating to the payment social security contributions, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

Niet-nakoming van de verplichting tot betaling van belastingen: The economic operator has breached its obligations relating to the payment of taxes, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

Staking van bedrijfsactiviteiten: The business activities of the economic operator are suspended.

Faillissement: The economic operator is bankrupt.

Regeling met schuldeisers: The economic operator is in arrangement with creditors.

Insolventie: The economic operator is the subject of insolvency or winding-up.

Activa beheerd door vereffenaar: The assets of the economic operator are being administered by a liquidator or by the court.

Met faillissement vergelijkbare toestand uit hoofde van nationale recht: The economic operator is in any analogous situation like bankruptcy arising from a similar procedure under national laws and regulations.

5. Perceel

5.1. Perceel: LOT-0000

Titel: Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

Beschrijving: SUBJECT OF THE PROCUREMENT The Contracting Authority intends to procure advisory services from a single Supplier (one company) to support the planning, competitive tendering, evaluation, award, and mobilisation of Public Service Contracts (PSC) for subsidised passenger rail services. The services will be delivered by a team of experts covering the competence areas defined in the tender. See further details regarding the object of the procurement in the Annex 1. CONTRACT PERIOD Base contract period: 21.8.2026 - 21.8.2027. The contract includes also four options, each of which will be decided on separately. Options: 22.8.2027 – 21.8.2028 22.8.2028 - 21.8.2029 22.8.2029 - 21.8.2030

22.8.2030 - 31.12.2031 ESTIMATED VALUE OF THE CONTRACT The total value of base contract period excluding the option is a maximum of 150,000 € + VAT. The procurement also includes four options of 150,000 € + VAT each to continue the planning or to train the client for independent planning. However, the Contracting Authority does not guarantee a specific total invoicing amount; the workload will be agreed upon separately, and invoicing will be based on approved work plans.

Interne identificatiecode: Dnro/Dnr TRAFICOM/357700/02.03.01/2026

5.1.1. Doel

Aard van het contract: Diensten

Belangrijkste classificatie (cpv): 71311200 Adviezen inzake transportsystemen

Aanvullende classificatie (cpv): 79410000 Advies inzake bedrijfsvoering en management

5.1.2. Plaats van uitvoering

Overall in de Europese Economische Ruimte

Aanvullende informatie: Place of performance: Remote and on site (Helsinki / Finland) as required.

5.1.3. Geraamde duur

Begindatum: 21/08/2026

Einddatum van de duur: 21/08/2027

5.1.4. Verlenging

Maximumaantal verlengingen: 4

Overige informatie over verlengingen: Options: 21.8.2027 – 21.8.2028 22.8.2028 - 21.8.2029 22.8.2029 - 21.8.2030 22.8.2030 - 31.12.2031

5.1.6. Algemene informatie

Voorbehouden deelname:

Deelname is niet voorbehouden.

Aanbestedingsproject dat niet uit EU-fondsen wordt gefinancierd

De aanbesteding valt onder de Overeenkomst inzake overheidsopdrachten (GPA): ja

Deze aanbesteding is ook geschikt voor kleine en middelgrote ondernemingen (kmo's): neen

Aanvullende informatie: Availability required during 2026–2031, with focus on key milestones: tender drafting, market dialogue, bid evaluation, contract award, and mobilisation/start-up.

5.1.9. Selectiecriteria

Bronnen van selectiecriteria: Aanbestedingsstuk, Aankondiging, Uniform Europees

Aanbestedingsdocument (UEA)

Criterium: Professionele risico-indemniteitsverzekering

Beschrijving van het selectie criterium: The candidate, member of the consortium or a resource subcontractor holds a comprehensive indemnity insurance. The insured amount in its risk indemnity insurance is at least 500.000 euros.

Criterium: Gemiddelde jaarlijkse omzet

Beschrijving van het selectie criterium: The tenderer's general annual turnover for the past two financial years must be over 200000 euros.

5.1.10. Gunningscriteria

Criterium:

Type: Prijs

Naam: Price

Beschrijving: Price: 40 %. For price comparison, the total comparison price in Annex 3 “Experts” is used. It is formed for the relevant party in cell F8 on the “Expert team” tab. The bidder’s total comparison price is converted into comparison points using the formula: cheapest total comparison price / tender’s total comparison price × price weighting (40).

Criterium:

Type: Kwaliteit

Naam: Quality

Beschrijving: Quality: 60 %. In addition to the minimum requirements, the designated experts are subject to additional experience-related requirements, from which quality points may be awarded in accordance with the instructions provided in the annex “Experts” and Annex 2 Minimum requirements and evaluation model. The bidder’s quality points are converted into comparison points using the formula: bidder’s quality points / maximum quality points × quality weighting (60).

5.1.11. Aanbestedingsstukken

Termijn voor verzoeken om aanvullende informatie: 25/06/2026 09:00:00 (UTC+00:00) West-Europese tijd, GMT

Adres van de aanbestedingsstukken: <https://tarjouspalvelu.fi/traficom?id=612399&tpk=b379e4a6-9963-46c0-9744-b0f3275579cc>

5.1.12. Voorwaarden van de aanbesteding

Voorwaarden voor indiening:

Elektronische indiening: Vereist

Adres voor indiening: <https://tarjouspalvelu.fi/traficom?id=612399&tpk=b379e4a6-9963-46c0-9744-b0f3275579cc>

Talen waarin inschrijvingen of verzoeken tot deelname kunnen worden ingediend: Engels

Elektronische catalogus: Niet toegestaan

Inschrijvers mogen meer dan één inschrijving indienen: Niet toegestaan

Uiterste datum voor de ontvangst van inschrijvingen: 05/08/2026 09:00:00 (UTC+00:00) West-Europese tijd, GMT

Duur waarin de aanbieding geldig moet blijven: 180 Dagen

Informatie over de openbare opening:

Openingsdatum: 05/08/2026 09:01:00 (UTC+00:00) West-Europese tijd, GMT

Voorwaarden van het contract:

De uitvoering van de opdracht moet plaatsvinden binnen het kader van programma’s voor maatwerkbedrijven: Neen

Een geheimhoudingsovereenkomst is vereist: ja

Nadere inlichtingen over de geheimhoudingsovereenkomst: NDAs are required before accessing restricted documentation.

Elektronische facturering: Vereist

Er zal worden gebruikgemaakt van elektronische orderplaatsing: ja

Er zal worden gebruikgemaakt van elektronische betaling: ja

5.1.15. Technieken

Raamovereenkomst:

Geen raamovereenkomst

Informatie over het dynamische aankoopstelsel:

Geen dynamisch aankoopstelsel

5.1.16. Nadere inlichtingen, bemiddeling en evaluatie

Organisatie voor beroepsprocedures: Markkinaoikeus

Informatie over de termijnen voor beroep: Appeals must be lodged with the Market Court within 14 days of the tenderer having received notice of the procurement decision and the appeal instructions, in accordance with the Act on Public Procurement and Concession Contracts (1397/2016).

Organisatie die meer informatie geeft over beroepsprocedures: Markkinaoikeus

8. Organisaties

8.1. ORG-0001

Officiële naam: Liikenne- ja viestintävirasto
Registratienummer: 2924753-3
Postadres: PL 320
Stad: TRAFICOM
Postcode: 00059
Onderverdeling land (NUTS): Helsinki-Uusimaa (FI1B1)
Land: Finland
Contactpunt: RARE
E-mail: rare@traficom.fi
Telefoon: +358 295345000
Internetadres: <http://www.traficom.fi>
Rollen van deze organisatie:
Koper

8.1. ORG-0002

Officiële naam: Markkinaoikeus
Registratienummer: 3006157-6
Postadres: Radanrakentajantie 5
Stad: Helsinki
Postcode: 00520
Onderverdeling land (NUTS): Helsinki-Uusimaa (FI1B1)
Land: Finland
E-mail: markkinaoikeus@oikeus.fi
Telefoon: +358 295643300
Internetadres: <https://www.markkinaoikeus.fi>
Rollen van deze organisatie:
Organisatie voor beroepsprocedures
Organisatie die meer informatie geeft over beroepsprocedures

8.1. ORG-0003

Officiële naam: Hansel Oy (Hilma)
Registratienummer: FI09880841
Postadres: Mannerheiminaukio 1a
Stad: Helsinki
Postcode: 00100
Onderverdeling land (NUTS): Helsinki-Uusimaa (FI1B1)
Land: Finland
Contactpunt: eSender
E-mail: tekninen@hankintailmoitukset.fi
Telefoon: 029 55 636 30
Internetadres: <http://hankintailmoitukset.fi>

Rollen van deze organisatie:

TED eSender

Informatie over een aankondiging

Identificatiecode/versie van de aankondiging: 179c5e16-3cf4-4a4f-a0e9-815da3c0fde3 - 01

Type formulier: Mededinging

Type aankondiging: Aankondiging van een opdracht of concessie – standaardregeling

Subtype aankondiging: 16

Verzenddatum van de aankondiging: 09/06/2026 05:15:49 (UTC+00:00) West-Europese tijd, GMT

Aankondiging datum verzending (eSender): 09/06/2026 05:15:52 (UTC+00:00) West-Europese tijd, GMT

Talen waarin deze aankondiging officieel beschikbaar is: Engels

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