

473371-2026 - Mededinging

Duitsland – Zakelijke dienstverlening: juridisch, marketing, consulting, drukkerij en beveiliging – 10012159-Scaling for Impact - SME Challenge Fund

OJ S 130/2026 09/07/2026

Aankondiging van een opdracht of concessie – standaardregeling

Diensten

1. Koper

1.1. Koper

Officiële naam: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-mail: giuliafrancesca.kearney@twobirds.com

Rechtsvorm van de koper: Overheidsonderneming onder zeggenschap van een centrale overheidsinstantie

Activiteit van de aanbestedende dienst: Algemene overheidsdiensten

2. Procedure

2.1. Procedure

Titel: 10012159-Scaling for Impact - SME Challenge Fund

Beschrijving: Green Resilient Agricultural-Centred Private Sector Economic Development (GRAPE 2) works with the Government of Nepal to promote sustainable economic development. The project collaborates with Nepali and international partners to strengthen entrepreneurship, build climate resilience, and create new economic opportunities for women and youth. The project connects producer groups, entrepreneurs, cooperatives, traders, associations, policy makers, and other stakeholders. By strengthening these connections, it aims to create a vibrant entrepreneurial ecosystem that supports agriculture-centred private sector development in Nepal. GRAPE 2 project is jointly financed by the European Union (EU) and the German Federal Ministry for Economic Cooperation and Development (BMZ). It is implemented under the guidance of the Ministry of Land Management, Co-operatives, Federal Affairs & General Administration. The Areas of Work are: 1. Driving Private Sector Development: Inclusive and resilient agricultural markets require strong local businesses. Support is therefore provided to Nepali enterprises and cooperatives at different stages of growth. Start-ups can access incubation programs to develop and test their ideas, while emerging SMEs benefit from coaching and advisory services to strengthen their business models. More established companies are supported to build partnerships that strengthen agricultural value chains and market systems, including access to international markets, such as the EU. The project connects entrepreneurs, producer groups, investors, and other market actors to strengthen collaboration across agricultural value chains. It promotes innovation, digital solutions, and value addition, improves access to business services, and helps small producers and entrepreneurs reach national and international markets. 2. Strengthening Climate Resilience Climate change is already affecting agriculture in Nepal. The project supports farmers, businesses, and local governments in adapting to these changes and building more resilient agricultural systems. As a key driver of climate action, Small and medium-sized enterprises (SMEs) receive support to adopt climate-smart practices, develop green business models, and manage climate risks in agricultural value chains. Strengthening the environmental performance of businesses also helps them access new markets and financing opportunities, particularly for sustainable and biodiversity-friendly products. GRAPE

2 works with farmers, local communities, and civil society organizations to promote sustainable farming practices, resource-efficient technologies, and circular economy solutions. Through collaboration and shared learning, the project strengthens green entrepreneurship, supports local climate governance, and scales innovative solutions that enhance climate resilience and adaptation. 3. Empowering Women and Youth Women and young people are central to inclusive economic development. Through the project, women entrepreneurs receive business development support, guidance on accessing financial services, and opportunities to connect with networks that strengthen their skills, confidence, and business growth. Young innovators are supported through the incubation lab, which helps start-ups develop and launch new business ideas. Media organisations, civil society groups, and community-based organisations raise awareness of women's economic contributions and challenge restrictive gender norms. Dialogue platforms, media campaigns, and community events highlight the achievements of women and youth entrepreneurs and encourage public discussion on evolving social roles. At the institutional level, municipalities are supported to apply gender-responsive planning and budgeting so that women's priorities are better reflected in local economic development. Through the agri-tech fellowship, young graduates are placed in municipalities to gain work experience, while infusing fresh perspectives in local governance processes.

Identificatiecode van de procedure: 4a8a3ace-241c-4ca7-8ca3-f244f8752a1f

Interne identificatiecode: 10012159

Type procedure: Openbaar

De procedure wordt versneld: neen

2.1.1. Doel

Aard van het contract: Diensten

Belangrijkste classificatie (cpv): 79000000 Zakelijke dienstverlening: juridisch, marketing, consulting, drukkerij en beveiliging

2.1.2. Plaats van uitvoering

Land: Nepal

Aanvullende informatie: Please see tender documents.

2.1.4. Algemene informatie

Aanvullende informatie: #Bekanntmachungs-ID: CXTRYY6YTWXQE82G# Communication / questions can only be submitted using GIZ's eProcurement Tender Platform for the award of contracts.

Rechtsgrondslag:

Richtlijn 2014/24/EU

vgv -

2.1.6. Gronden voor uitsluiting

Bronnen voor uitsluitingsgronden: Aankondiging

Niet-nakoming van verplichtingen op grond van louter nationale uitsluitingsgronden: In accordance with §§ 123,124 GWB, § 22 LkSG

Deelname aan een criminele organisatie: In accordance with §§ 123,124 GWB, § 22 LkSG

Terroristische misdrijven of strafbare feiten in verband met terroristische activiteiten: In accordance with §§ 123,124 GWB, § 22 LkSG

Witwassen van geld of financiering van terrorisme: In accordance with §§ 123,124 GWB, § 22 LkSG

Fraude: In accordance with §§ 123,124 GWB, § 22 LkSG

Corruptie: In accordance with §§ 123,124 GWB, § 22 LkSG

Kinderarbeid en andere vormen van mensenhandel: In accordance with §§ 123,124 GWB, § 22 LkSG

Niet-nakoming van de verplichting tot betaling van belastingen: In accordance with §§ 123,124 GWB, § 22 LkSG

Niet-nakoming van de verplichting tot betaling van socialezekerheidsbijdragen: In accordance with §§ 123,124 GWB, § 22 LkSG

Niet-nakoming van verplichtingen op het gebied van milieurecht: In accordance with §§ 123,124 GWB, § 22 LkSG

Niet-nakoming van verplichtingen op het gebied van sociaal recht: In accordance with §§ 123,124 GWB, § 22 LkSG

Niet-nakoming van verplichtingen op het gebied van arbeidsrecht: In accordance with §§ 123,124 GWB, § 22 LkSG

Insolventie: In accordance with §§ 123,124 GWB, § 22 LkSG

Activa beheerd door vereffenaar: In accordance with §§ 123,124 GWB, § 22 LkSG

Staking van bedrijfsactiviteiten: In accordance with §§ 123,124 GWB, § 22 LkSG

Met faillissement vergelijkbare toestand uit hoofde van nationale recht: In accordance with §§ 123,124 GWB, § 22 LkSG

Ernstige beroepsfout: In accordance with §§ 123,124 GWB, § 22 LkSG

Vervalsing van de mededinging: In accordance with §§ 123,124 GWB, § 22 LkSG

Belangenconflict als gevolg van deelneming aan de aanbestedingsprocedure: In accordance with §§ 123,124 GWB, § 22 LkSG

Directe of indirecte betrokkenheid bij de voorbereiding van deze aanbestedingsprocedure: In accordance with §§ 123,124 GWB, § 22 LkSG

Voortijdige beëindiging, schadevergoeding of andere vergelijkbare sancties: In accordance with §§ 123,124 GWB, § 22 LkSG

Gaf valse verklaringen af, hield informatie achter, was niet in staat vereiste documenten te verstrekken of verkreeg vertrouwelijke informatie over deze procedure: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Perceel

5.1. Perceel: LOT-0001

Titel: 10012159-Scaling for Impact - SME Challenge Fund

Beschrijving: The contractor is responsible for providing the following work packages and for achieving the corresponding milestones. The overall Objective is the strengthen gender-equitable and climate-resilient economic development in Nepal. Work package 1: Design and Launch of the Challenge Fund The objective of Work Package 1 is to identify high-potential SMEs to scale agricultural products and services (based on the themes outlined below) through a competitive process. Under this work package, the contractor will design and launch a competitive SME Challenge Fund to select promising SMEs across Nepal. This work package includes the establishment of a clear eligibility and evaluation criteria, the setting up a robust application management system, and the promotion of the Call in both English and Nepali languages to reach SMEs in different provinces and relevant sectors. This will result in a well-documented selection process and shortlist of enterprises to join the bootcamps (WP2). Work package 2: Bootcamps and assessment of the shortlisted SMEs The objective of Work Package 2 is to strengthen the communication and pitching skills of the 100 shortlisted SMEs through provincial bootcamps. The bootcamps also serve as first point of contact with the shortlisted SMEs to understand what their needs, interests and capacity gaps are. SMEs can develop their business and pitching skills to articulate their business value, explain the market opportunity and their business model better, and outline their contribution to climate resilience

and women economic empowerment. Each SME will have a chance to pitch to an expert panel at the end of the bootcamp. The panel will select the top 40 SMEs by the end of the bootcamp.

Work package 3: Pitching Competition and contracting of SMEs The objective of Work Package 3 is to organise a pitching event for the 40 selected SMEs. The SMEs will have a chance to present their business plans to scale access to products and services to an expert jury. The jury will evaluate the pitches on a competitive basis and select the strongest proposals. Subject to a due diligence process, the top 25 SMEs will be eligible to access milestone-based disbursements through subcontracts of work to support the development and scaling of their businesses, along with customized business development and investment readiness support. The contractor is expected to organise a national-level pitching competition, whereby an expert jury selects 25 SMEs that will have the chance to access milestone-based disbursements through contracts of work and technical assistance.

Work package 4: Business Development Services for the selected SMEs The objective of Work Package 4 is to provide tailored business development services, networking opportunities and guidance to the 25 selected SMEs over an 18-month period. The aim is to support the SMEs in reaching their scaling goals and growth as outlined in the contracts of work, and to ensure the smooth implementation of their plans. Moreover, the contractor is expected to design and organise networking and learning events for the SMEs to exchange experiences and lessons learned among themselves, and to engage with external experts, particularly on topics related to climate resilience and women's and youth economic empowerment. Business Development Services refers to a range of services that aim to improve the performance, competitiveness, and growth potential of businesses, especially small and medium-sized enterprises (SMEs). BDS can include 1) business advisory, including strategic planning, business model reviews, legal and regulatory compliance, financial management advice, HR policy development, use of ICT and communication tools, peer networks; 2) access to finance, such as investment readiness support, pitching, and linkages with financial institutions; 3) market access, including market research and information, branding and marketing, participation in trade fairs, 4) supply chain management, like finding suppliers and assuring quality, 5) training, coaching and mentoring, for instance, on leadership or public speaking skills. Ultimately, the aim is to support SMEs to grow and expand their customer base, increasing access to agricultural products and services that enable customers to adapt to climate change and increase income and job opportunities, particularly for women and youth.

Work package 5: Monitoring, evaluation, communication and knowledge management The objective of Work Package 5 is to establish and implement a robust Monitoring, Evaluation, Communication, and Knowledge Management system to track results and impacts from the assignment. The Monitoring and Evaluation system shall be two-fold. First, the contractor shall ensure timely monitoring, verification, and reporting on the achievement of milestones agreed under the milestone-based contracts of work. Second, the contractor shall design and implement a system to track and report on outcome and impact indicators, including climate adaptation, income increases, job creation, scalability of solutions and improvements in revenue and business competitiveness. Timelines for monitoring, verification, and reporting activities shall be agreed in close coordination with GIZ and aligned with GIZ's reporting requirements and operational needs.

Interne identificatiecode: 10012159

5.1.1. Doel

Aard van het contract: Diensten

Belangrijkste classificatie (cpv): 79000000 Zakelijke dienstverlening: juridisch, marketing, consulting, drukkerij en beveiliging

Opties:

Beschrijving van de opties: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Plaats van uitvoering

Land: Nepal

Aanvullende informatie: Please see tender documents.

5.1.3. Geraamde duur

Begindatum: 01/01/2027

Einddatum van de duur: 30/04/2029

5.1.4. Verlenging

Maximumaantal verlengingen: 1

Overige informatie over verlengingen: The overall contract term must not exceed three times the original contract term, and the overall contract value must not exceed twice the original contract value.

5.1.6. Algemene informatie

Vorbehouden deelname:

Deelname is niet voorbehouden.

De namen en beroepskwalificaties van het voor de uitvoering van de opdracht ingezette personeel moeten worden vermeld: Niet vereist

Aanbestedingsproject dat geheel of gedeeltelijk uit EU-fondsen wordt gefinancierd

De aanbesteding valt onder de Overeenkomst inzake overheidsopdrachten (GPA): ja

Deze aanbesteding is ook geschikt voor kleine en middelgrote ondernemingen (kmo's): ja

Aanvullende informatie: #Besonders auch geeignet für:other-sme#

5.1.7. Strategische aanbestedingen

Doel van strategische aanbestedingen: Vermindering van milieueffecten

Beschrijving: Please see tender documents.

Doel van strategische aanbestedingen: Verwezenlijking van sociale doelstellingen

Beschrijving: Please see tender documents.

Aanpak voor het beperken van milieueffecten: De bescherming en het herstel van de biodiversiteit en ecosystemen, De adaptatie aan klimaatverandering, De mitigatie van klimaatverandering

Bevorderde sociale doelstelling: Gendergelijkheid, Werkgelegenheidskansen voor langdurig werklozen, kansarmen en/of personen met een handicap, Billijke arbeidsvoorwaarden

5.1.9. Selectiecriteria

Bronnen van selectiecriteria: Aankondiging

Criterium: Andere economische of financiële eisen

Beschrijving van het selectie criterium: EN-A1: Principles for the execution of orders (Mit dem Angebot; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Criterium: Referenties voor gespecificeerde diensten

Beschrijving van het selectiecriteria: EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 400,000.00 EUR (net). 2. At least 3 reference projects in the technical field SME funding and at least 2 reference projects in Asia on entrepreneurship in the last 36 months

Criterium: Gemiddelde jaarlijkse omzet

Beschrijving van het selectiecriteria: EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 2,500,000.00 EUR (net).

Criterium: Andere economische of financiële eisen

Beschrijving van het selectiecriteria: EN-C2: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

5.1.11. Aanbestedingsstukken

Talen waarin de aanbestedingsstukken officieel beschikbaar zijn: Engels

Termijn voor verzoeken om aanvullende informatie: 31/07/2026 23:59:59 (UTC+02:00) Oost-Europese tijd, Midden-Europese zomertijd

Adres van de aanbestedingsstukken: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTWXQE82G/documents>

Ad-hoccommunicatiekanaal:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTWXQE82G>

5.1.12. Voorwaarden van de aanbesteding

Voorwaarden voor indiening:

Elektronische indiening: Vereist

Adres voor indiening: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTWXQE82G>

Talen waarin inschrijvingen of verzoeken tot deelname kunnen worden ingediend: Engels

Elektronische catalogus: Niet toegestaan

Varianten: Niet toegestaan

Inschrijvers mogen meer dan één inschrijving indienen: Niet toegestaan

Uiterste datum voor de ontvangst van inschrijvingen: 07/08/2026 12:00:00 (UTC+02:00) Oost-Europese tijd, Midden-Europese zomertijd

Duur waarin de aanbidding geldig moet blijven: 145 Dagen

Informatie die na het verstrijken van de indieningstermijn kan worden aangevuld:

Voor zover de afnemer dit toestaat, kunnen sommige ontbrekende documenten in verband met de inschrijver later worden ingediend.

Aanvullende informatie: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Voorwaarden van het contract:

De uitvoering van de opdracht moet plaatsvinden binnen het kader van programma's voor maatwerkbedrijven: Neen

Voorwaarden met betrekking tot de uitvoering van de opdracht: The execution conditions result from the information given in the contract notice and the tender documents.

Elektronische facturering: Vereist

Er zal worden gebruikgemaakt van elektronische orderplaatsing: ja

Er zal worden gebruikgemaakt van elektronische betaling: ja

5.1.15. Technieken

Raamovereenkomst:

Geen raamovereenkomst

Informatie over het dynamische aankoopstelsel:

Geen dynamisch aankoopstelsel

5.1.16. Nadere inlichtingen, bemiddeling en evaluatie

Organisatie voor beroepsprocedures: Vergabekammern des Bundes

Informatie over de termijnen voor beroep: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected; 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice; 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids; 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisatie die nadere inlichtingen over de aanbestedingsprocedure verstrekt: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisatie die verzoeken tot deelname ontvangt: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisaties

8.1. ORG-0001

Officiële naam: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registratienummer: 993-80072-52

Postadres: Dag-Hammarskjöld-Weg 1 - 5

Stad: Eschborn

Postcode: 65760

Onderverdeling land (NUTS): Main-Taunus-Kreis (DE71A)

Land: Duitsland

E-mail: giuliafrancesca.kearney@twobirds.com

Telefoon: +49 40 460 63 6175

Internetadres: <https://www.giz.de>

Rollen van deze organisatie:

Koper

Organisatie die nadere inlichtingen over de aanbestedingsprocedure verstrekt

Organisatie die verzoeken tot deelname ontvangt

8.1. ORG-0002

Officiële naam: Vergabekammern des Bundes

Registratienummer: 022894990

Postadres: Kaiser-Friedrich-Straße 16
Stad: Bonn
Postcode: 53113
Onderverdeling land (NUTS): Bonn, Kreisfreie Stadt (DEA22)
Land: Duitsland
E-mail: vk@bundeskartellamt.bund.de
Telefoon: +49 2289499-0
Fax: +49 2289499-163
Internetadres: <https://www.bundeskartellamt.de>

Rollen van deze organisatie:

Organisatie voor beroepsprocedures

8.1. ORG-0003

Officiële naam: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registratienummer: 0204:994-DOEVD-83

Stad: Bonn

Postcode: 53119

Onderverdeling land (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Land: Duitsland

E-mail: noreply.esender_hub@bescha.bund.de

Telefoon: +49228996100

Rollen van deze organisatie:

TED eSender

Informatie over een aankondiging

Identificatiecode/versie van de aankondiging: d8c3d05f-2bb5-4e28-84ef-ae3330061afa - 01

Type formulier: Mededinging

Type aankondiging: Aankondiging van een opdracht of concessie – standaardregeling

Subtype aankondiging: 16

Verzenddatum van de aankondiging: 07/07/2026 21:11:46 (UTC+02:00) Oost-Europese tijd, Midden-Europese zomertijd

Talen waarin deze aankondiging officieel beschikbaar is: Engels

Publicatienummer aankondiging: 473371-2026

Nummer uitgave PB S: 130/2026

Datum van bekendmaking: 09/07/2026