

491457-2026 - Mededinging

Duitsland – Zakelijke dienstverlening: juridisch, marketing, consulting, drukkerij en beveiliging – 10023631-Feasibility Study for an African Railway Competence Centre

OJ S 135/2026 16/07/2026

Aankondiging van een opdracht of concessie – standaardregeling

Diensten

1. Koper

1.1. Koper

Officiële naam: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-mail: giz.ausschreibungen@fgvw.de

Rechtsvorm van de koper: Overheidsonderneming onder zeggenschap van een centrale overheidsinstantie

Activiteit van de aanbestedende dienst: Algemene overheidsdiensten

2. Procedure

2.1. Procedure

Titel: 10023631-Feasibility Study for an African Railway Competence Centre

Beschrijving: Rail transport is a key driver of economic development in Africa, addressing logistical and mobility challenges across long distances and underdeveloped infrastructure. It supports inner-city, regional, and long-distance transport - especially freight - by creating jobs, promoting economic growth along corridors, and connecting landlocked countries to seaports for international market access. Historically focused on raw material transport, modern projects now prioritize regional integration, boosting intra-African trade and economic development. Shifting from road to rail reduces costs, enhances competitiveness, and lowers CO2 emissions, fostering regional value chains. To sustain this growth, training centers are essential. The African Development Bank's (AfDB) 2024-2033 strategy emphasizes investing in youth skills, TVET, and leadership to transform demographic growth into economic productivity, aligning with regional integration, gender equality, and climate-resilient infrastructure. For rail, this means locally tailored, skills-based training to support technical and managerial expertise, aligning with AfCFTA and industrialization goals. GIZ's "Transforming Urban Mobility Initiative (TUMI) Just Mobility" promotes sustainable mobility for economic and social development on behalf of BMZ and co-financed by the EU. It advises cities on climate-friendly transport, improves mobility in Yaoundé and Costa Rica, and supports urban mobility strategies via the MobiliseYourCity alliance. TUMI integrates gender equality and inclusion, ensuring equitable access to skills, employment, and private-sector cooperation in rail, addressing structural barriers. GIZ and AfDB collaborate to build inclusive training capacities in rail transport, focusing on increasing participation of women and underrepresented groups. African countries often lack trained personnel for rail construction, operation, and management, risking dependence on foreign expertise. Rail Competence Centres, often with international partners, provide specialized training (e.g., for train drivers, technicians, and managers), ensuring local expertise for infrastructure longevity and efficiency. A strong and growing rail sector on the African continent represents an opportunity for European companies. European companies cover the entire value chain, from large-scale turnkey projects to specialised suppliers. An industry dialogue will serve as a sounding board for this study and create dedicated business-oriented platforms for structured exchange between

European and African public and private stakeholders. This study addresses a particularly pressing challenge in the development and sustainability of railways in Africa. Specifically, this involves the implementation of - A feasibility study on the establishment of rail transport competence centres in Africa - the development and piloting of initial training courses on the subject of rail transport

Identificatiecode van de procedure: ad9c2e9a-e2be-451a-8a68-ae118d27cc1

Interne identificatiecode: 10023631

Type procedure: Openbaar

De procedure wordt versneld: neen

2.1.1. Doel

Aard van het contract: Diensten

Belangrijkste classificatie (cpv): 79000000 Zakelijke dienstverlening: juridisch, marketing, consulting, drukkerij en beveiliging

2.1.2. Plaats van uitvoering

Onderverdeling land (NUTS): Main-Taunus-Kreis (DE71A)

Land: Duitsland

Aanvullende informatie: Germany

2.1.4. Algemene informatie

Aanvullende informatie: #Bekanntmachungs-ID: CXTRY6YT1P39U7T# All communication takes place in English via communication tool in the project area of the procurement portal.

Rechtsgrondslag:

Richtlijn 2014/24/EU

vgv -

2.1.6. Gronden voor uitsluiting

Bronnen voor uitsluitingsgronden: Aankondiging

Niet-nakoming van verplichtingen op grond van louter nationale uitsluitingsgronden: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Perceel

5.1. Perceel: LOT-0001

Titel: 10023631-Feasibility Study for an African Railway Competence Centre

Beschrijving: The objectives of the study: - Stakeholders that could significantly contribute to the achievement of the objectives and/or participate in an industry dialogue are identified. - Labour market demand as well as skills gaps are assessed considering current and future skills needed for the modernisation and development of the railway network in Africa. - The technical, financial, and operational feasibility of one or more sustainable Rail Transport Competence Centres (RCCs) in Africa is assessed including a governance model and conditions for long-term viability and development of a strategic plan considering financial and operations considerations. - Relevant training programs and curricula across all professional qualification levels are developed or modernized. - A strategic plan considering financial and operations considerations has been developed. - Pilot trainings are implemented Work Package 1: Data Collection & Market Analysis: Anticipating and Matching Skills and Jobs in the Railway Sector Consultant shall assess African railway sector: (a) Skills Demand - current /future workforce needs (4-15 years), including job volumes, required skills by qualification level, and necessary training/education; (b) Skills Supply - assess available qualified workforce and analyse current/planned vocational/academic training, mapping existing providers

/programs and their capacity/relevance; (c) Skills Gaps - identify geographic, qualification-specific, institutional, and capacity-related gaps, deriving rationale for regional/sub-regional training solutions. The methodology shall be based on ILO's Working at Sectoral Level: Guide to anticipating and matching skills and jobs, Volume 3 (2016), using desk-based analysis, interviews, focus groups, round tables, surveys, and in-depth case studies. Work Package 2: Pilot training courses about rail transport Following Gap Analysis, pilot trainings (classroom /blended/online) test training models and support stakeholder engagement. They target decision-makers (strategic) and instructors (technical, prioritizing maintenance/asset management). Trainings are universal, tech-independent, with European aspects where relevant and gender-responsive: inclusive outreach, accessible formats, participation targets for underrepresented groups. The contractor shall identify topics; develop compliant technical curriculum (train-the-trainer, study visits, African/European partners); train 20 railway operators (study visit to Europe); create online course on African railway infrastructure/ operation (TUMI platform); evaluate lessons. Work Package 3: Regional Competence Center: Analysis & Modelling The contractor must develop and assess three alternative models for a regional railway training structure in Africa, including regional hubs and online/blended learning. Each model must define institutional setup, governance, curriculum scope, staffing, and CAPEX /OPEX estimates, ensuring inclusive governance, gender balance, and equal access. The contractor will define design assumptions (target groups, qualification levels, geographic scope, accessibility, alignment with AfDB/EU/Germany, language policy, digitalisation), develop three models-(a) centralized independent legal entity, (b) regional hub-and-spoke, (c) existing offers + online academy-each covering institutional setup, functional scope, delivery modes, partnerships, private sector engagement, and technical/institutional/financial/political risks, assess financial viability through a 10-year plan (CAPEX/OPEX, revenue streams, financing mechanisms, cost-effectiveness, scalability, socio-economic benefits), develop training portfolios and curricula for three priority courses (adapted international material), standardized programs/certifications, and trainer/ToT profiles, outline the centre as an innovation space for business exchange, pilot solutions, and project initiation, and conduct a comparative assessment, evaluating models against relevance, effectiveness, sustainability, scalability, and feasibility, conducting SWOT, and recommending the preferred model. Work Package 4: Action Plan & Recommendations for the preferred model This Work Package aims to translate the analytical findings and preferred model(s) into a practical and phased implementation roadmap. The contractor shall prepare an action plan outlining institutional, operational, financial, and governance steps required for implementation and provide clear recommendations for next steps, including preparatory actions, partnerships, and potential financing approaches. Work packages are implemented by key experts and three expert pools that ensure strategic leadership, technical excellence, and operational flexibility. - The Team Leader with international experience with at least 10 years of international management experience and experience in preparing analytical studies in economic policy, TVET or labour market and employment promotion - The Institutional development and Financing with international experience that combines 10 years of professional experience in strategic and organisational development related to operation of training institutions with experience in education and training, working with the private sector and economic and financial assessments. - Pool 1 Senior Experts in the Railway sector with international experience with 2-3 Experts with 10 years of professional experience in the railway sector and provide experience in education and training in railways, in particular technologies such as ETCS and private sector cooperation. - Pool 2 - Short-term experts with national experience with 4-8 experts with 5 years of professional experience in labour market analysis and skills needs assessment. - Pool 3 - Short-term experts in education and training with international experience with 4-8 experts with 5 years of professional experience in education and training.

5.1.1. Doel

Aard van het contract: Diensten

Belangrijkste classificatie (cpv): 79000000 Zakelijke dienstverlening: juridisch, marketing, consulting, drukkerij en beveiliging

Opties:

Beschrijving van de opties: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Plaats van uitvoering

Onderverdeling land (NUTS): Main-Taunus-Kreis (DE71A)

Land: Duitsland

Aanvullende informatie: Germany

5.1.3. Geraamde duur

Looptijd: 14 Maanden

5.1.4. Verlenging

Maximumaantal verlengingen: 2

Overige informatie over verlengingen: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Algemene informatie

Voorbehouden deelname:

Deelname is niet voorbehouden.

De namen en beroepskwalificaties van het voor de uitvoering van de opdracht ingezette personeel moeten worden vermeld: Vereist in inschrijving

Aanbestedingsproject dat niet uit EU-fondsen wordt gefinancierd

De aanbesteding valt onder de Overeenkomst inzake overheidsopdrachten (GPA): ja

Deze aanbesteding is ook geschikt voor kleine en middelgrote ondernemingen (kmo's): ja

Aanvullende informatie: #Besonders auch geeignet für:selbst#

5.1.7. Strategische aanbestedingen

Doel van strategische aanbestedingen: Vermindering van milieueffecten

Beschrijving: Reference is made to the Terms of reference (ToRs), especially 2.5 and 3.3.4.

Doel van strategische aanbestedingen: Verwezenlijking van sociale doelstellingen

Beschrijving: Reference is made to the Terms of reference (ToRs), especially 2.5 and 3.3.4.

Aanpak voor het beperken van milieueffecten: De preventie en bestrijding van verontreiniging

Bevorderde sociale doelstelling: Gendergelijkheid, Zorgvuldigheid inzake de mensenrechten in wereldwijde toeleveringsketens, Billijke arbeidsvoorwaarden, Andere

5.1.9. Selectiecriteria

Bronnen van selectiecriteria: Aankondiging

Criterium: Andere economische of financiële eisen

Beschrijving van het selectiecriterium: EN-A1: Principles for the execution of orders (Mit dem Angebot; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion

pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions, 3. Declaration of bidding consortium and/or declaration of Eligibility through reliance upon the capacities of other entities and or sub-contractors (if applicable) (if applicable)

Criterium: Referenties voor gespecificeerde diensten

Beschrijving van het selectiecriterium: EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 150,000 EUR (net). 2. At least 3 reference projects in the technical field "Setting-up and/or improving Rail Training Centres" and at least 3 reference projects in the region Africa in the technical field "railways" each in the last 36 months

Criterium: Gemiddelde jaarlijkse omzet

Beschrijving van het selectiecriterium: EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 800,000 EUR (net).

Criterium: Gemiddeld jaarlijks personeelsbestand

Beschrijving van het selectiecriterium: EN-B2: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 10 persons.

5.1.11. Aanbestedingsstukken

Talen waarin de aanbestedingsstukken officieel beschikbaar zijn: Engels

Termijn voor verzoeken om aanvullende informatie: 04/08/2026 23:59:59 (UTC+02:00) Oost-Europese tijd, Midden-Europese zomertijd

Adres van de aanbestedingsstukken: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YT1P39U7T/documents>

Ad-hoccommunicatiekanaal:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YT1P39U7T>

5.1.12. Voorwaarden van de aanbesteding

Voorwaarden voor indiening:

Elektronische indiening: Vereist

Adres voor indiening: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YT1P39U7T>

Talen waarin inschrijvingen of verzoeken tot deelname kunnen worden ingediend: Engels

Elektronische catalogus: Niet toegestaan

Varianten: Niet toegestaan

Inschrijvers mogen meer dan één inschrijving indienen: Niet toegestaan

Beschrijving van de financiële garantie: An advance payment guarantee may be required

Uiterste datum voor de ontvangst van inschrijvingen: 14/08/2026 12:00:00 (UTC+02:00) Oost-Europese tijd, Midden-Europese zomertijd

Duur waarin de aanbidding geldig moet blijven: 139 Dagen

Informatie die na het verstrijken van de indieningstermijn kan worden aangevuld:

Voor zover de afnemer dit toestaat, kunnen alle ontbrekende documenten in verband met de inschrijver later worden ingediend.

Aanvullende informatie: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Voorwaarden van het contract:

De uitvoering van de opdracht moet plaatsvinden binnen het kader van programma's voor maatwerkbedrijven: Neen

Voorwaarden met betrekking tot de uitvoering van de opdracht: The execution conditions result from the information given in the contract notice and the tender documents. Where the Federal Act on Compliance with Collective Agreements applies, it must be taken into account.

Elektronische facturering: Vereist

Er zal worden gebruikgemaakt van elektronische orderplaatsing: ja

Er zal worden gebruikgemaakt van elektronische betaling: ja

5.1.15. Technieken

Raamovereenkomst:

Geen raamovereenkomst

Informatie over het dynamische aankoopstelsel:

Geen dynamisch aankoopstelsel

5.1.16. Nadere inlichtingen, bemiddeling en evaluatie

Organisatie voor beroepsprocedures: Vergabekammern des Bundes

Informatie over de termijnen voor beroep: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisatie die nadere inlichtingen over de aanbestedingsprocedure verstrekt: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisatie die verzoeken tot deelname ontvangt: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisaties

8.1. ORG-0001

Officiële naam: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registratienummer: 993-80072-52

Postadres: Dag-Hammarskjöld-Weg 1 - 5

Stad: Eschborn

Postcode: 65760

Onderverdeling land (NUTS): Main-Taunus-Kreis (DE71A)

Land: Duitsland

Contactpunt: Friedrich Graf von Westphalen & Partner mbB Rechtsanwälte

E-mail: giz.ausschreibungen@fgvw.de

Telefoon: +49 69719189012

Internetadres: <https://www.giz.de>

Rollen van deze organisatie:

Koper

Organisatie die nadere inlichtingen over de aanbestedingsprocedure verstrekt

Organisatie die verzoeken tot deelname ontvangt

8.1. ORG-0002

Officiële naam: Vergabekammern des Bundes

Registratienummer: 022894990

Postadres: Kaiser-Friedrich-Straße 16

Stad: Bonn

Postcode: 53113

Onderverdeling land (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Land: Duitsland

E-mail: vk@bundeskartellamt.bund.de

Telefoon: +49 2289499-0

Fax: +49 2289499-163

Internetadres: <https://www.bundeskartellamt.de>

Rollen van deze organisatie:

Organisatie voor beroepsprocedures

8.1. ORG-0003

Officiële naam: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registratienummer: 0204:994-DOEVD-83

Stad: Bonn

Postcode: 53119

Onderverdeling land (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Land: Duitsland

E-mail: noreply.esender_hub@bescha.bund.de

Telefoon: +49228996100

Rollen van deze organisatie:

TED eSender

Informatie over een aankondiging

Identificatiecode/versie van de aankondiging: 5cad70c7-ea34-4376-810d-0c35dc10a12b - 01

Type formulier: Mededinging

Type aankondiging: Aankondiging van een opdracht of concessie – standaardregeling

Subtype aankondiging: 16

Verzenddatum van de aankondiging: 14/07/2026 17:26:47 (UTC+02:00) Oost-Europese tijd, Midden-Europese zomertijd

Talen waarin deze aankondiging officieel beschikbaar is: Engels

Publicatienummer aankondiging: 491457-2026

Nummer uitgave PB S: 135/2026

Datum van bekendmaking: 16/07/2026