

584598-2026 - Mededinging

Duitsland – Zakelijke dienstverlening: juridisch, marketing, consulting, drukkerij en beveiliging – 10032984-Technical advisory services for aquaculture value chain development

OJ S 163/2026 25/08/2026

Aankondiging van een opdracht of concessie – standaardregeling

Diensten

1. Koper

1.1. Koper

Officiële naam: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-mail: giz.ausschreibungen@fgvw.de

Rechtsvorm van de koper: Overheidsonderneming onder zeggenschap van een centrale overheidsinstantie

Activiteit van de aanbestedende dienst: Algemene overheidsdiensten

2. Procedure

2.1. Procedure

Titel: 10032984-Technical advisory services for aquaculture value chain development

Beschrijving: The ProsperBlue Programme (formerly the Western Indian Ocean Governance Initiative - WIOGI), through the EU Action Stawi Bluu - Sustainable Blue Businesses in Tanzania, seeks to promote an inclusive, climate-resilient and sustainable Blue Economy along the Tanzanian mainland coast and Zanzibar. The Action is jointly co-financed by the European Union (EU) and the German Federal Ministry for Economic Cooperation and Development (BMZ) and implemented by Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH as part of the Team Europe Initiative on Blue Economy for Job Creation and Climate Change Adaptation in Tanzania. The Action contributes to strengthening marine and coastal biodiversity conservation while simultaneously creating sustainable economic opportunities, improving livelihoods, and increasing the resilience of coastal communities. This procurement contributes directly to Specific Objective 2 of the Action by strengthening sustainable and job-intensive businesses operating within the Blue Economy. The assignment focuses primarily on Output 2.1, while creating strong synergies with activities supporting enterprise development, access to finance, business incubation and sustainable coastal tourism under Outputs 2.2 and 2.3. The contractor will provide strategic and technical advisory services to strengthen selected aquaculture and fisheries value chains through a comprehensive market systems and value chain development approach. During the inception phase, the contractor shall undertake a comprehensive value chain analysis to validate priority value chains, identify critical systemic constraints, opportunities for public and private investment, and entry points for sustainable interventions. The assignment is expected to promote innovation, strengthen business competitiveness, improve market access, increase productivity, enhance post-harvest value addition, and facilitate stronger linkages between producers, processors, service providers, financial institutions, research organisations and public sector stakeholders. The intervention places particular emphasis on strengthening micro, small and medium-sized enterprises (MSMEs), promoting women's economic empowerment, creating employment opportunities for young people, and improving climate resilience through environmentally sustainable production systems and responsible resource management. Capacity development, institutional strengthening, practical training, business

development services, demonstration activities and policy dialogue will support long-term sector transformation. The contractor will work closely with GIZ, national and local government agencies, research and training institutions, the private sector, civil society organisations and financial institutions to facilitate coordinated implementation and ensure sustainability of results. The assignment is expected to contribute to resilient, competitive and inclusive aquaculture and fisheries value chains capable of generating economic growth while supporting the sustainable management of Tanzania's marine and coastal resources.

Identificatiecode van de procedure: 1d03a8b1-77c6-43d2-ac1f-747616a402ac

Interne identificatiecode: 10032984

Type procedure: Openbaar

De procedure wordt versneld: neen

2.1.1. Doel

Aard van het contract: Diensten

Belangrijkste classificatie (cpv): 79000000 Zakelijke dienstverlening: juridisch, marketing, consulting, drukkerij en beveiliging

Aanvullende classificatie (cpv): 77800000 Aquacultuurdiensten

2.1.2. Plaats van uitvoering

Land: Tanzania

Aanvullende informatie: Services are to provided in Tanzania-coastal region and Zanzibar

2.1.4. Algemene informatie

Aanvullende informatie: #Bekanntmachungs-ID: CXTRY6DYZZ6DHR# All communication takes place in English via communication tool in the project area of the procurement portal.

Rechtsgrondslag:

Richtlijn 2014/24/EU

vgv -

2.1.6. Gronden voor uitsluiting

Bronnen voor uitsluitingsgronden: Aankondiging

Niet-nakoming van verplichtingen op grond van louter nationale uitsluitingsgronden: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Perceel

5.1. Perceel: LOT-0001

Titel: 10032984-Technical advisory services for aquaculture value chain development

Beschrijving: The contractor shall provide comprehensive technical advisory services for the design, implementation, technical coordination and quality assurance of interventions supporting sustainable aquaculture and fisheries value chain development under Output 2.1 of the EU Action Stawi Bluu - Sustainable Blue Businesses in Tanzania. The assignment forms part of the ProsperBlue Programme implemented by GIZ and contributes to the broader objective of promoting a climate-resilient, inclusive and sustainable Blue Economy in Tanzania. At the beginning of the assignment, the contractor shall undertake an inception phase that includes a comprehensive aquaculture and fisheries value chain analysis using recognised value chain development methodologies, including the ValueLinks 2.0 approach. The analysis shall validate priority value chains, identify market opportunities, analyse constraints affecting competitiveness, map relevant stakeholders and institutions, assess governance arrangements, identify opportunities for public and private investment, examine environmental and climate-related risks, and integrate gender equality, youth inclusion and

social inclusion considerations into the intervention strategy. Based on the findings, the contractor shall design, implement and continuously adapt integrated interventions addressing bottlenecks across selected value chains.. The assignment shall strengthen production systems, post-harvest handling, processing, storage, quality assurance, product diversification, marketing, business management and market access while promoting environmentally sustainable production practices, innovation and climate resilience. Particular attention shall be given to strengthening economic opportunities for women, youth and other underrepresented groups within the Blue Economy. The contractor shall provide technical assistance to MSMEs, producer organisations, cooperatives, private enterprises and other value chain actors through coaching, mentoring, business development services and practical capacity development measures. This shall include strengthening entrepreneurship capacities, improving business planning, facilitating market linkages, promoting investment readiness, facilitating access to finance, and supporting the development of commercially viable business models capable of attracting public and private investment. The contractor shall design and implement capacity development activities for public institutions, research organisations, vocational education and training institutions, extension services and business support organisations to strengthen the enabling environment for sustainable aquaculture and fisheries value chains. Activities may include Training of Trainers (ToT), curriculum enhancement, demonstration facilities and practical learning environments, institutional partnerships and knowledge exchange mechanisms that promote long-term institutional capacity. The contractor shall facilitate dialogue and collaboration among government institutions, private sector actors, financial institutions, development partners, academia and civil society organisations to strengthen coordination, improve sector governance and promote evidence-based decision-making. Where appropriate, the contractor shall support the development of standard operating procedures, technical guidelines, business models and other practical tools that improve sector performance and facilitate sustainable investment. Throughout implementation, the contractor shall apply participatory, gender-responsive, conflict-sensitive and environmentally sustainable approaches consistent with the principles of the EU Action and GIZ quality standards. Cross-cutting themes, including climate resilience, biodiversity conservation, social inclusion, decent employment, occupational health and safety, digital innovation, monitoring and knowledge management, shall be systematically integrated throughout implementation. All activities shall be implemented in accordance with the principles of the EU Action and GIZ quality standards. The contractor shall establish robust monitoring, evaluation, learning and knowledge management systems to document progress against agreed indicators, capture lessons learned, generate evidence for adaptive management and support communication of project achievements. Close coordination with GIZ, implementing partners and relevant stakeholders will be required throughout implementation to ensure complementarity with other Action outputs, maximise synergies with ongoing initiatives and promote sustainability beyond the contract period. The contractor shall be responsible for delivering all agreed outputs within the contractual timeframe while maintaining high standards of technical quality, financial accountability, professional integrity and compliance with GIZ procurement, environmental and social safeguard requirements. All activities shall contribute to strengthening competitive, inclusive and sustainable aquaculture and fisheries value chains that generate employment, improve livelihoods, enhance food security, mobilise sustainable public and private investment, and support the long-term conservation and sustainable use of Tanzania's marine and coastal ecosystems.

Interne identificatiecode: 10032984

5.1.1. Doel

Aard van het contract: Diensten

Belangrijkste classificatie (cpv): 79000000 Zakelijke dienstverlening: juridisch, marketing, consulting, drukkerij en beveiliging

Aanvullende classificatie (cpv): 77800000 Aquacultuurdiensten

Opties:

Beschrijving van de opties: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Plaats van uitvoering

Land: Tanzania

Aanvullende informatie: Services are to provided in Tanzania-coastal region and Zanzibar

5.1.3. Geraamde duur

Looptijd: 34 Maanden

5.1.4. Verlenging

Maximumaantal verlengingen: 2

Overige informatie over verlengingen: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Algemene informatie

Voorbehouden deelname:

Deelname is niet voorbehouden.

De namen en beroepskwalificaties van het voor de uitvoering van de opdracht ingezette personeel moeten worden vermeld: Vereist in inschrijving

Aanbestedingsproject dat geheel of gedeeltelijk uit EU-fondsen wordt gefinancierd

De aanbesteding valt onder de Overeenkomst inzake overheidsopdrachten (GPA): ja

Deze aanbesteding is ook geschikt voor kleine en middelgrote ondernemingen (kmo's): ja

Aanvullende informatie: #Besonders auch geeignet für:selbst#

5.1.7. Strategische aanbestedingen

Doel van strategische aanbestedingen: Vermindering van milieueffecten

Beschrijving: Reference is made to the Terms of reference (ToRs), especially 2.5.

Doel van strategische aanbestedingen: Verwezenlijking van sociale doelstellingen

Beschrijving: Reference is made to the Terms of reference (ToRs), especially 2.5 and 3.3.4.

Aanpak voor het beperken van milieueffecten: De mitigatie van klimaatverandering

Bevorderde sociale doelstelling: Etnische gelijkheid, Gendergelijkheid,

Werkgelegenheidskansen voor langdurig werklozen, kansarmen en/of personen met een handicap, Billijke arbeidsvoorwaarden, Andere

5.1.9. Selectiecriteria

Bronnen van selectiecriteria: Aankondiging

Criterium: Andere economische of financiële eisen

Beschrijving van het selectie criterium: EN-A1: Principles for the execution of orders (Mit dem Angebot; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions and Federal Collective Agreements Act. 3. Declaration of bidding consortium and/or declaration of Eligibility through reliance upon the capacities of other entities and or sub-contractors (if applicable)

Criterium: Referenties voor gespecificeerde diensten

Beschrijving van het selectiecriterium: EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 300,000 EUR (net). 2. At least 3 reference projects in the technical field "Fisheries and / or the management of marine resources" thereof at least 3 reference projects in the region "Eastern Africa in the above-mentioned technical field (fisheries and / or the management of marine resources)" in the last 36 months

Criterium: Gemiddelde jaarlijkse omzet

Beschrijving van het selectiecriterium: EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 2,500,000.00 EUR (net).

Criterium: Andere economische of financiële eisen

Beschrijving van het selectiecriterium: EN-B2: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

5.1.11. Aanbestedingsstukken

Talen waarin de aanbestedingsstukken officieel beschikbaar zijn: Engels

Termijn voor verzoeken om aanvullende informatie: 14/09/2026 23:59:59 (UTC+02:00) Oost-Europese tijd, Midden-Europese zomertijd

Adres van de aanbestedingsstukken: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6DYZZ6DHR/documents>

Ad-hoccommunicatiekanaal:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6DYZZ6DHR>

5.1.12. Voorwaarden van de aanbesteding

Voorwaarden voor indiening:

Elektronische indiening: Vereist

Adres voor indiening: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6DYZZ6DHR>

Talen waarin inschrijvingen of verzoeken tot deelname kunnen worden ingediend: Engels

Elektronische catalogus: Niet toegestaan

Varianten: Niet toegestaan

Inschrijvers mogen meer dan één inschrijving indienen: Niet toegestaan

Beschrijving van de financiële garantie: An advance payment guarantee may be required

Uiterste datum voor de ontvangst van inschrijvingen: 24/09/2026 12:00:00 (UTC+02:00) Oost-Europese tijd, Midden-Europese zomertijd

Duur waarin de aanbidding geldig moet blijven: 157 Dagen

Informatie die na het verstrijken van de indieningstermijn kan worden aangevuld:

Voor zover de afnemer dit toestaat, kunnen alle ontbrekende documenten in verband met de inschrijver later worden ingediend.

Aanvullende informatie: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Voorwaarden van het contract:

De uitvoering van de opdracht moet plaatsvinden binnen het kader van programma's voor maatwerkbedrijven: Neen

Voorwaarden met betrekking tot de uitvoering van de opdracht: The execution conditions result from the information given in the contract notice and the tender documents.

Elektronische facturering: Vereist

Er zal worden gebruikgemaakt van elektronische orderplaatsing: ja

Er zal worden gebruikgemaakt van elektronische betaling: ja

5.1.15. Technieken

Raamovereenkomst:

Geen raamovereenkomst

Informatie over het dynamische aankoopstelsel:

Geen dynamisch aankoopstelsel

5.1.16. Nadere inlichtingen, bemiddeling en evaluatie

Organisatie voor beroepsprocedures: Vergabekammern des Bundes

Informatie over de termijnen voor beroep: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisatie die nadere inlichtingen over de aanbestedingsprocedure verstrekt: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisatie die verzoeken tot deelname ontvangt: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisaties

8.1. ORG-0001

Officiële naam: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registratienummer: 993-80072-52

Postadres: Dag-Hammarskjöld-Weg 1 - 5

Stad: Eschborn

Postcode: 65760

Onderverdeling land (NUTS): Main-Taunus-Kreis (DE71A)

Land: Duitsland

Contactpunt: Friedrich Graf von Westphalen & Partner mbB Rechtsanwälte

E-mail: giz.ausschreibungen@fgvw.de

Telefoon: +49 69719189012

Internetadres: <https://www.giz.de>

Rollen van deze organisatie:

Koper

Organisatie die nadere inlichtingen over de aanbestedingsprocedure verstrekt
Organisatie die verzoeken tot deelname ontvangt

8.1. **ORG-0002**

Officiële naam: Vergabekammern des Bundes
Registratienummer: 022894990
Postadres: Kaiser-Friedrich-Straße 16
Stad: Bonn
Postcode: 53113
Onderverdeling land (NUTS): Bonn, Kreisfreie Stadt (DEA22)
Land: Duitsland
E-mail: vk@bundeskartellamt.bund.de
Telefoon: +49 2289499-0
Fax: +49 2289499-163
Internetadres: <https://www.bundeskartellamt.de>

Rollen van deze organisatie:

Organisatie voor beroepsprocedures

8.1. **ORG-0003**

Officiële naam: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)
Registratienummer: 0204:994-DOEVD-83
Stad: Bonn
Postcode: 53119
Onderverdeling land (NUTS): Bonn, Kreisfreie Stadt (DEA22)
Land: Duitsland
E-mail: noreply.esender_hub@bescha.bund.de
Telefoon: +49228996100

Rollen van deze organisatie:

TED eSender

Informatie over een aankondiging

Identificatiecode/versie van de aankondiging: 57bffb9a-0a44-423d-8a22-670935974a2f - 01
Type formulier: Mededinging
Type aankondiging: Aankondiging van een opdracht of concessie – standaardregeling
Subtype aankondiging: 16
Verzenddatum van de aankondiging: 24/08/2026 13:14:22 (UTC+02:00) Oost-Europese tijd, Midden-Europese zomertijd
Talen waarin deze aankondiging officieel beschikbaar is: Engels
Publicatienummer aankondiging: 584598-2026
Nummer uitgave PB S: 163/2026
Datum van bekendmaking: 25/08/2026