

608440-2026 - Mededinging

Duitsland – Advisering omtrent bedrijfsontwikkeling – 10040388-Consulting Services for Fostering a Just Transition in the Mexican Industrial Sector

OJ S 170/2026 03/09/2026

Aankondiging van een opdracht of concessie – standaardregeling Diensten

1. Koper

1.1. Koper

Officiële naam: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-mail: olena.dudko@giz.de

Rechtsvorm van de koper: Overheidsonderneming onder zeggenschap van een centrale overheidsinstantie

Activiteit van de aanbestedende dienst: Algemene overheidsdiensten

2. Procedure

2.1. Procedure

Titel: 10040388-Consulting Services for Fostering a Just Transition in the Mexican Industrial Sector

Beschrijving: The project "Supporting a Just Transition in Mexico" aims to strengthen the capacities of key public, private and civil society actors to design and implement socially just decarbonization processes in strategic sectors of the Mexican economy, with a particular focus in key industrial (incl. industrial parks) and the energy sector. The project is commissioned by the German Federal Ministry for Economic Cooperation and Development (BMZ) and implemented by GIZ, with the Mexican Ministry of Economy (SE) as technical partner. It contributes to the BMZ core theme "Climate and energy", to Mexico's implementation of the Paris Agreement and Agenda 2030 SDGs 13, 9, 7, 5, 16 and 17. Mexico's export-oriented industrial model, the rapid expansion of industrial parks and rising energy demand create pressure and opportunities for low-carbon transformation. Building on the updated climate targets set out in Mexico's Nationally Determined Contribution (NDC), the country faces the challenge of turning these commitments into coherent implementation. Regulatory gaps, insufficient technical and financial capacities, and social and gender inequalities still limit progress towards a decarbonised economy. The project responds to these challenges by promoting an integrated approach that combines climate protection, industrial competitiveness and social justice. The overall objective is to strengthen the capacities of key actors to implement just transition processes in strategic sectors of the Mexican economy. To achieve this, the project supports the development of participatory governance frameworks for a just transition. Multistakeholder dialogue formats will foster coordination between federal and subnational authorities, the private sector, financial institutions, workers' representatives and civil society organisations. At the meso and micro levels, the project aims to improve the enabling conditions for the adoption of green technologies by companies and industrial parks in selected sectors. This includes technical and economic feasibility studies, advisory services on energy-efficient and renewable energy solutions, and targeted capacity development for park operators, firms and service providers, with special attention to SMEs and the qualification of women and groups in vulnerable situations for future-oriented jobs. In addition, the project works with public development banks and other financial institutions to align their

product portfolios with the needs of companies and park operators investing in green technologies and sustainable infrastructure. Together with these actors, it promotes demand-oriented "just transition finance" instruments that are consistent with Mexico's emerging sustainable finance taxonomy and that can be deployed in and around industrial parks, among other industry sectors. The project also supports the design and implementation of social and gender justice strategies in at least one subnational context. Together with public institutions, private sector actors and social partners, it will pilot mechanisms to identify and mitigate negative social impacts of industrial transformation, and to ensure that women and other groups in vulnerable situations benefit from new economic opportunities. Lessons learned will be documented and shared with key institutions across the country to enable replication in additional industrial parks and regions. By 2028, the project expects that several just transition-oriented policy and regulatory instruments have been adopted; that industrial parks and companies in prioritised sectors have taken investment decisions leading to measurable GHG emission reductions; that financial institutions provide suitable financing instruments for such investments; and that institutions in other regions make use of the experience gained with social and gender justice approaches in the Mexican just transition. The project is implemented from October 2024 to September 2028.

Identificatiecode van de procedure: 2ca62fcb-2ab8-41b1-948c-371092164b93

Interne identificatiecode: 10040388

Type procedure: Onderhandelingsprocedure met voorafgaande oproep tot mededinging / mededingingsprocedure met onderhandeling

De procedure wordt versneld: neen

2.1.1. Doel

Aard van het contract: Diensten

Belangrijkste classificatie (cpv): 79411100 Advisering omtrent bedrijfsontwikkeling

Aanvullende classificatie (cpv): 71313000 Advies inzake milieutechniek, 90713000

Adviesdiensten inzake milieuproblematiek

2.1.2. Plaats van uitvoering

Postadres: Permanent establishment of the GIZ project "Supporting a Just Transition in Mexico"

Stad: 03100 Col. Insurgentes San Borja, CDMX

Postcode: 00000

Land: Mexico

2.1.4. Algemene informatie

Aanvullende informatie: #Bekanntmachungs-ID: CXTRY6DYYV9V1S3# All communication takes place in English via communication tool in the project area of the procurement portal.

Rechtsgrondslag:

Richtlijn 2014/24/EU

vgv -

2.1.6. Gronden voor uitsluiting

Bronnen voor uitsluitingsgronden: Aankondiging

Niet-nakoming van verplichtingen op grond van louter nationale uitsluitingsgronden: In accordance with §§ 123,124 GWB, § 22 LkSG

Deelname aan een criminele organisatie:

Terroristische misdrijven of strafbare feiten in verband met terroristische activiteiten:

Witwassen van geld of financiering van terrorisme:

Fraude:

Corruptie:

Kinderarbeid en andere vormen van mensenhandel:

Niet-nakoming van de verplichting tot betaling van belastingen:

Niet-nakoming van de verplichting tot betaling van socialezekerheidsbijdragen:

Niet-nakoming van verplichtingen op het gebied van milieurecht:

Niet-nakoming van verplichtingen op het gebied van sociaal recht:

Niet-nakoming van verplichtingen op het gebied van arbeidsrecht:

Insolventie:

Activa beheerd door vereffenaar:

Staking van bedrijfsactiviteiten:

Met faillissement vergelijkbare toestand uit hoofde van nationale recht:

Ernstige beroepsfout:

Vervalsing van de mededinging:

Belangenconflict als gevolg van deelneming aan de aanbestedingsprocedure:

Directe of indirecte betrokkenheid bij de voorbereiding van deze aanbestedingsprocedure:

Voortijdige beëindiging, schadevergoeding of andere vergelijkbare sancties:

Gaf valse verklaringen af, hield informatie achter, was niet in staat vereiste documenten te verstrekken of verkreeg vertrouwelijke informatie over deze procedure:

5. Perceel

5.1. Perceel: LOT-0001

Titel: 10040388-Consulting Services for Fostering a Just Transition in the Mexican Industrial Sector

Beschrijving: Under the framework of the bilateral technical cooperation project "Supporting a Just Transition in Mexico", GIZ intends to award a contract for consulting services to foster a just transition in the Mexican industrial sector. The assignment will provide technical advisory services to support the design and implementation of socially just decarbonisation processes in key industrial sectors, with a particular focus on industrial parks and their interaction with the energy sector. The contract is tendered through an international competitive procedure in line with GIZ rules and applicable EU public procurement regulations. In close coordination with GIZ, the contractor will support Mexican partner institutions and other stakeholders in translating just transition principles into concrete action in emissions-intensive industries. This includes promoting industrial decarbonisation, enabling the deployment of clean energy and circular economy solutions, and integrating social and gender considerations in industrial transformation processes. The assignment contributes directly to the achievement of the project's outcome and to four key result areas: strengthening governance frameworks for a just transition; improving enabling conditions for green technologies in industry and energy; advancing "just transition finance"; and piloting social and gender justice strategies at subnational level. A first core area of work is the provision of on-demand technical advice and specialised analysis on just transition in the industrial sector, including industrial parks. The contractor will support partners in assessing and designing regulatory and policy approaches to improve the business environment for low-carbon investments, and identifying opportunities where industrial decarbonisation can be aligned with energy transition planning, industrial policy, circular economy models and the use of green materials. All support is expected to systematically address social and gender dimensions, in line with the project's just transition approach. A second core area involves in-depth analytical work on mitigation potential and decarbonisation pathways for selected industrial parks and industrial clusters. This may include the development of emissions baselines and marginal abatement cost curves, scenario modelling for different technology and investment options, and the analysis of

economic, social and environmental co-benefits under a just transition perspective. The contractor will work closely with GIZ and national partners to define the scope of these analyses and to translate findings into practical recommendations for policymakers, industrial park operators, companies and financial institutions. A third area of work is strategic communication and knowledge management. The contractor will support the development of narratives around just transition in the Mexican industrial sector and will produce communication and knowledge products such as policy briefs, reports, infographics, editorial and audiovisual materials. The services may also include conceptual and organisational support to events, dialogue formats and peer-learning activities, to disseminate lessons learned and good practices from pilot interventions in industrial parks and other industrial contexts. A fourth area focuses on capacity development. The contractor will design and implement training formats, workshops and other learning tools for key actors at national and subnational levels, including public institutions, industrial park operators, companies, financial institutions, academia and civil society. These activities aim to strengthen technical competencies and practical know-how on just transition, industrial decarbonisation, green and climate finance, circular economy and energy transition, with particular attention to the inclusion of women and groups in vulnerable situations. The contract is expected to run from February 2027 to August 2028. Primary target groups include key actors from the energy, industrial sectors and industrial park operators, as well as state-level economic and environmental authorities and relevant federal institutions. Secondary target groups comprise affected communities, labour representatives, civil society organisations and academic institutions. The assignment builds on and complements cooperation with national and international partners, including UNIDO, Mexican state-level associations such as AMSDE and ANAAE, and the Mexican Association of Private Industrial Parks (AMPIP). To deliver these services, the contractor is expected to provide a multidisciplinary expert team. This includes a team leader with strong experience in industrial decarbonisation and just transition, as well as experts in energy, industrial technologies and eco-industrial park developments, green and climate finance, social and gender impact analysis, strategic communication and capacity development. A pool of additional short-term specialists with national and international experience should be available to cover specific thematic and methodological needs. Bidders are expected to demonstrate substantial experience in climate change mitigation, industrial and energy transitions, and collaboration with public and private stakeholders, and previous work with international cooperation, preferably in Mexico or Latin America. The services will be delivered through a combination of on-demand support and the implementation of result-oriented activities and milestones agreed with GIZ. The assignment includes robust project and knowledge management, results-based monitoring and regular reporting, and must comply with GIZ requirements on data protection, information security, gender equality and environmental and climate safeguards.

Interne identificatiecode: 10040388

5.1.1. Doel

Aard van het contract: Diensten

Belangrijkste classificatie (cpv): 79411100 Advisering omtrent bedrijfsontwikkeling

Aanvullende classificatie (cpv): 71313000 Advies inzake milieutechniek, 90713000

Adviesdiensten inzake milieuproblematiek

Opties:

Beschrijving van de opties: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Plaats van uitvoering

Postadres: Permanent establishment of the GIZ project "Supporting a Just Transition in Mexico"

Stad: 03100 Col. Insurgentes San Borja, CDMX

Postcode: 00000

Land: Mexico

5.1.3. Geraamde duur

Looptijd: 19 Maanden

5.1.4. Verlenging

Maximumaantal verlengingen: 2

Overige informatie over verlengingen: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Algemene informatie

Voorbehouden deelname:

Deelname is niet voorbehouden.

De namen en beroepskwalificaties van het voor de uitvoering van de opdracht ingezette personeel moeten worden vermeld: Niet vereist

Aanbestedingsproject dat niet uit EU-fondsen wordt gefinancierd

De aanbesteding valt onder de Overeenkomst inzake overheidsopdrachten (GPA): ja

Deze aanbesteding is ook geschikt voor kleine en middelgrote ondernemingen (kmo's): ja

Aanvullende informatie: #Besonders auch geeignet für:other-sme#

5.1.7. Strategische aanbestedingen

Doel van strategische aanbestedingen: Vermindering van milieueffecten

Beschrijving: see above

Doel van strategische aanbestedingen: Innovatieve aankoop

Beschrijving: see above

Doel van strategische aanbestedingen: Verwezenlijking van sociale doelstellingen

Beschrijving: see above

Aanpak voor het beperken van milieueffecten: De transitie naar een circulaire economie, De mitigatie van klimaatverandering, De preventie en bestrijding van verontreiniging

Bevorderde sociale doelstelling: Gendergelijkheid, Zorgvuldigheid inzake de mensenrechten in wereldwijde toeleveringsketens, Billijke arbeidsvoorwaarden, Andere

Innovatiegericht aanbesteden: Voor de aanbestede werken, leveringen of diensten is procesinnovatie nodig.

5.1.9. Selectiecriteria

Bronnen van selectiecriteria: Aankondiging

Criterium: Andere economische of financiële eisen

Beschrijving van het selectie criterium: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Criterium: Andere economische of financiële eisen

Beschrijving van het selectiecriteria: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 4 requests to participate, we will make a selection based on the criteria laid out in the procurement documents and invite tenders only from the 4 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 2 requests to participate. B.III Weighted criteria: 1. Technical experience (90%) 1.1 Industrial decarbonisation, mitigation assessment and transition pathways - advisory services, technical studies and/or capacity development (35%) 1.2 (Eco-) Industrial Parks - advisory services and capacity development to design/plan or operate industrial areas (20%) 1.3 Industrial policy and governance - advisory services and capacity development for national and subnational authorities (20%) 1.4 Just transition approaches, including social and environmental safeguards, stakeholder participation, workforce transformation or equitable transition outcomes - advisory services, technical studies and/or capacity development (15%) 2. Regional Experience (0%) 3. Experience of development projects (at least 50% ODA-financed) (10%)

Criterium: Referenties voor gespecificeerde diensten

Beschrijving van het selectiecriteria: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 500,000.00 EUR. 2. At least 5 reference projects in the technical field "Low-Carbon Industrial Transformation", of which at least 3 reference projects in the region of Latin America and the Caribbean and/or Southern America and/or Central America in the last 36 months (deadline: date of publication of invitation to tender).

Criterium: Gemiddelde jaarlijkse omzet

Beschrijving van het selectiecriteria: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three financial years (last-but-four financial year can be included in case of tenders held within six months of end of last financial year), at least: 1,500,000.00 EUR.

Criterium: Andere economische of financiële eisen

Beschrijving van het selectiecriteria: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers for the past three calendar years, at least 15 persons.

Criterium: Referenties voor gespecificeerde diensten

Beschrijving van het selectiecriteria: Assessment of technical eligibility / weighted criteria for the selection of candidates - B.III Weighted criteria: 1. Technical experience (90%) 1.1 Industrial decarbonisation, mitigation assessment and transition pathways - advisory services, technical studies and/or capacity development (35%) 1.2 (Eco-) Industrial Parks - advisory services and capacity development to design/plan or operate industrial areas (20%) 1.3 Industrial policy and governance - advisory services and capacity development for national and subnational authorities (20%) 1.4 Just transition approaches, including social and environmental safeguards, stakeholder participation, workforce transformation or equitable transition outcomes - advisory services, technical studies and/or capacity development (15%) 2. Regional Experience (0%) 3. Experience of development projects (at least 50% ODA-financed) (10%)

De criteria zullen worden gebruikt om de gegadigden te selecteren die voor de tweede fase van de procedure zullen worden uitgenodigd

Gewicht (percentage, exact): 100,00

Informatie over de tweede fase van een procedure in twee fasen:

Minimumaantal gegadigden dat voor de tweede fase van de procedure moet worden uitgenodigd: 4

Maximumaantal gegadigden dat voor de tweede fase van de procedure kan worden uitgenodigd: 4

De procedure verloopt in opeenvolgende fasen. In elke fase kunnen deelnemers afvallen

De koper behoudt zich het recht voor de opdracht zonder verdere onderhandelingen te gunnen op basis van de oorspronkelijke inschrijvingen

5.1.11. Aanbestedingsstukken

Talen waarin de aanbestedingsstukken officieel beschikbaar zijn: Engels

Termijn voor verzoeken om aanvullende informatie: 23/09/2026 23:59:59 (UTC+02:00) Oost-Europese tijd, Midden-Europese zomertijd

Adres van de aanbestedingsstukken: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6DYYV9V1S3/documents>

Ad-hoccommunicatiekanaal:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6DYYV9V1S3>

5.1.12. Voorwaarden van de aanbesteding

Voorwaarden van de procedure:

Vermoedelijke datum van verzending van de uitnodigingen tot inschrijving: 22/10/2026

Voorwaarden voor indiening:

Elektronische indiening: Vereist

Adres voor indiening: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6DYYV9V1S3>

Talen waarin inschrijvingen of verzoeken tot deelname kunnen worden ingediend: Engels

Elektronische catalogus: Niet toegestaan

Varianten: Niet toegestaan

Inschrijvers mogen meer dan één inschrijving indienen: Niet toegestaan

Uiterste datum voor de ontvangst van verzoeken tot deelname: 05/10/2026 12:00:00 (UTC+02:00) Oost-Europese tijd, Midden-Europese zomertijd

Informatie die na het verstrijken van de indieningstermijn kan worden aangevuld:

Voor zover de afnemer dit toestaat, kunnen sommige ontbrekende documenten in verband met de inschrijver later worden ingediend.

Aanvullende informatie: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Voorwaarden van het contract:

De uitvoering van de opdracht moet plaatsvinden binnen het kader van programma's voor maatwerkbedrijven: Neen

Voorwaarden met betrekking tot de uitvoering van de opdracht: The execution conditions result from the information given in the contract notice and the tender documents.

Elektronische facturering: Vereist

Er zal worden gebruikgemaakt van elektronische orderplaatsing: ja

Er zal worden gebruikgemaakt van elektronische betaling: ja

5.1.15. Technieken

Raamovereenkomst:

Geen raamovereenkomst

Informatie over het dynamische aankoopstelsel:

Geen dynamisch aankoopstelsel

5.1.16. Nadere inlichtingen, bemiddeling en evaluatie

Organisatie voor beroepsprocedures: Vergabekammern des Bundes

Informatie over de termijnen voor beroep: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisatie die nadere inlichtingen over de aanbestedingsprocedure verstrekt: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisatie die verzoeken tot deelname ontvangt: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisaties

8.1. ORG-0001

Officiële naam: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registratienummer: 993-80072-52

Postadres: Dag-Hammarskjöld-Weg 1 - 5

Stad: Eschborn

Postcode: 65760

Onderverdeling land (NUTS): Main-Taunus-Kreis (DE71A)

Land: Duitsland

E-mail: olena.dudko@giz.de

Telefoon: +49 6196794670

Fax: +49 6196791115

Internetadres: <https://www.giz.de>

Rollen van deze organisatie:

Koper

Organisatie die nadere inlichtingen over de aanbestedingsprocedure verstrekt

Organisatie die verzoeken tot deelname ontvangt

8.1. ORG-0002

Officiële naam: Vergabekammern des Bundes

Registratienummer: 022894990

Postadres: Kaiser-Friedrich-Straße 16

Stad: Bonn

Postcode: 53113

Onderverdeling land (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Land: Duitsland

E-mail: vk@bundeskartellamt.bund.de

Telefoon: +49 2289499-0
Fax: +49 2289499-163
Internetadres: <https://www.bundeskartellamt.de>

Rollen van deze organisatie:

Organisatie voor beroepsprocedures

8.1. ORG-0003

Officiële naam: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registratienummer: 0204:994-DOEVD-83

Stad: Bonn

Postcode: 53119

Onderverdeling land (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Land: Duitsland

E-mail: noreply.esender_hub@bescha.bund.de

Telefoon: +49228996100

Rollen van deze organisatie:

TED eSender

Informatie over een aankondiging

Identificatiecode/versie van de aankondiging: 89a0aa16-29ff-4e1f-bdbc-0493cf2ca9b7 - 01

Type formulier: Mededinging

Type aankondiging: Aankondiging van een opdracht of concessie – standaardregeling

Subtype aankondiging: 16

Verzenddatum van de aankondiging: 02/09/2026 12:22:44 (UTC+02:00) Oost-Europese tijd, Midden-Europese zomertijd

Talen waarin deze aankondiging officieel beschikbaar is: Engels

Publicatienummer aankondiging: 608440-2026

Nummer uitgave PB S: 170/2026

Datum van bekendmaking: 03/09/2026