

473371-2026 - Concurso

Alemanha – Serviços a empresas: direito, comercialização, consultoria, recrutamento, impressão e segurança – 10012159-Scaling for Impact - SME Challenge Fund

OJ S 130/2026 09/07/2026

Anúncio de concurso ou de concessão – regime normal

Serviços

1. Adquirente

1.1. Adquirente

Nome oficial: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Correio eletrónico: giuliafrancesca.kearney@twobirds.com

Forma jurídica do adquirente: Empresa pública, controlada por uma autoridade da administração central

Atividade da autoridade adjudicante: Serviços públicos das administrações públicas

2. Procedimento

2.1. Procedimento

Título: 10012159-Scaling for Impact - SME Challenge Fund

Descrição: Green Resilient Agricultural-Centred Private Sector Economic Development (GRAPE 2) works with the Government of Nepal to promote sustainable economic development. The project collaborates with Nepali and international partners to strengthen entrepreneurship, build climate resilience, and create new economic opportunities for women and youth. The project connects producer groups, entrepreneurs, cooperatives, traders, associations, policy makers, and other stakeholders. By strengthening these connections, it aims to create a vibrant entrepreneurial ecosystem that supports agriculture-centred private sector development in Nepal. GRAPE 2 project is jointly financed by the European Union (EU) and the German Federal Ministry for Economic Cooperation and Development (BMZ). It is implemented under the guidance of the Ministry of Land Management, Co-operatives, Federal Affairs & General Administration. The Areas of Work are: 1. Driving Private Sector Development: Inclusive and resilient agricultural markets require strong local businesses. Support is therefore provided to Nepali enterprises and cooperatives at different stages of growth. Start-ups can access incubation programs to develop and test their ideas, while emerging SMEs benefit from coaching and advisory services to strengthen their business models. More established companies are supported to build partnerships that strengthen agricultural value chains and market systems, including access to international markets, such as the EU. The project connects entrepreneurs, producer groups, investors, and other market actors to strengthen collaboration across agricultural value chains. It promotes innovation, digital solutions, and value addition, improves access to business services, and helps small producers and entrepreneurs reach national and international markets. 2. Strengthening Climate Resilience Climate change is already affecting agriculture in Nepal. The project supports farmers, businesses, and local governments in adapting to these changes and building more resilient agricultural systems. As a key driver of climate action, Small and medium-sized enterprises (SMEs) receive support to adopt climate-smart practices, develop green business models, and manage climate risks in agricultural value chains. Strengthening the environmental performance of businesses also helps them access new markets and financing opportunities, particularly for sustainable and biodiversity-friendly products. GRAPE

2 works with farmers, local communities, and civil society organizations to promote sustainable farming practices, resource-efficient technologies, and circular economy solutions. Through collaboration and shared learning, the project strengthens green entrepreneurship, supports local climate governance, and scales innovative solutions that enhance climate resilience and adaptation. 3. Empowering Women and Youth Women and young people are central to inclusive economic development. Through the project, women entrepreneurs receive business development support, guidance on accessing financial services, and opportunities to connect with networks that strengthen their skills, confidence, and business growth. Young innovators are supported through the incubation lab, which helps start-ups develop and launch new business ideas. Media organisations, civil society groups, and community-based organisations raise awareness of women's economic contributions and challenge restrictive gender norms. Dialogue platforms, media campaigns, and community events highlight the achievements of women and youth entrepreneurs and encourage public discussion on evolving social roles. At the institutional level, municipalities are supported to apply gender-responsive planning and budgeting so that women's priorities are better reflected in local economic development. Through the agri-tech fellowship, young graduates are placed in municipalities to gain work experience, while infusing fresh perspectives in local governance processes.

Identificador do procedimento: 4a8a3ace-241c-4ca7-8ca3-f244f8752a1f

Identificador interno: 10012159

Tipo de procedimento: Aberto

O procedimento é acelerado: não

2.1.1. Finalidade

Natureza do contrato: Serviços

Classificação principal (cpv): 79000000 Serviços a empresas: direito, comercialização, consultoria, recrutamento, impressão e segurança

2.1.2. Local de execução

País: Nepal

Informações adicionais: Please see tender documents.

2.1.4. Informações gerais

Informações adicionais: #Bekanntmachungs-ID: CXTRYY6YTWXQE82G# Communication / questions can only be submitted using GIZ's eProcurement Tender Platform for the award of contracts.

Base jurídica:

Diretiva 2014/24/UE

vqv -

2.1.6. Motivos de exclusão

Fontes dos motivos de exclusão: Anúncio

Incumprimento de obrigações determinadas por motivos de exclusão puramente nacionais: In accordance with §§ 123,124 GWB, § 22 LkSG

Participação numa organização criminosa: In accordance with §§ 123,124 GWB, § 22 LkSG

Infrações terroristas ou infrações relacionadas com atividades terroristas: In accordance with §§ 123,124 GWB, § 22 LkSG

Branqueamento de capitais ou financiamento do terrorismo: In accordance with §§ 123,124 GWB, § 22 LkSG

Fraude: In accordance with §§ 123,124 GWB, § 22 LkSG

Corrupção: In accordance with §§ 123,124 GWB, § 22 LkSG

Trabalho infantil e outras formas de tráfico de seres humanos: In accordance with §§ 123,124 GWB, § 22 LkSG

Incumprimento da obrigação de pagamento de impostos: In accordance with §§ 123,124 GWB, § 22 LkSG

Incumprimento da obrigação de pagamento das contribuições para a segurança social: In accordance with §§ 123,124 GWB, § 22 LkSG

Violação das obrigações no domínio da legislação ambiental: In accordance with §§ 123,124 GWB, § 22 LkSG

Violação das obrigações no domínio da legislação social: In accordance with §§ 123,124 GWB, § 22 LkSG

Violação das obrigações no domínio da legislação laboral: In accordance with §§ 123,124 GWB, § 22 LkSG

Insolvência: In accordance with §§ 123,124 GWB, § 22 LkSG

Ativos sob gestão por um liquidatário: In accordance with §§ 123,124 GWB, § 22 LkSG

Atividades suspensas: In accordance with §§ 123,124 GWB, § 22 LkSG

Situação análoga, como falência ao abrigo da legislação nacional: In accordance with §§ 123,124 GWB, § 22 LkSG

Falta profissional grave: In accordance with §§ 123,124 GWB, § 22 LkSG

Acordos com outros operadores económicos com o objetivo de distorcer a concorrência: In accordance with §§ 123,124 GWB, § 22 LkSG

Conflitos de interesses decorrentes da participação no procedimento de contratação: In accordance with §§ 123,124 GWB, § 22 LkSG

Intervenção direta ou indireta na preparação do presente procedimento de contratação: In accordance with §§ 123,124 GWB, § 22 LkSG

Rescisão antecipada, indemnizações ou outras sanções comparáveis: In accordance with §§ 123,124 GWB, § 22 LkSG

Falsas declarações, ocultação de informações, incapacidade de fornecer os documentos exigidos ou obtenção de informações confidenciais sobre o presente procedimento: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Lote

5.1. Lote: LOT-0001

Título: 10012159-Scaling for Impact - SME Challenge Fund

Descrição: The contractor is responsible for providing the following work packages and for achieving the corresponding milestones. The overall Objective is the strengthen gender-equitable and climate-resilient economic development in Nepal. Work package 1: Design and Launch of the Challenge Fund The objective of Work Package 1 is to identify high-potential SMEs to scale agricultural products and services (based on the themes outlined below) through a competitive process. Under this work package, the contractor will design and launch a competitive SME Challenge Fund to select promising SMEs across Nepal. This work package includes the establishment of a clear eligibility and evaluation criteria, the setting up a robust application management system, and the promotion of the Call in both English and Nepali languages to reach SMEs in different provinces and relevant sectors. This will result in a well-documented selection process and shortlist of enterprises to join the bootcamps (WP2). Work package 2: Bootcamps and assessment of the shortlisted SMEs The objective of Work Package 2 is to strengthen the communication and pitching skills of the 100 shortlisted SMEs through provincial bootcamps. The bootcamps also serve as first point of contact with the shortlisted SMEs to understand what their needs, interests and capacity gaps are. SMEs can develop their business and pitching skills to articulate their business value, explain the market

opportunity and their business model better, and outline their contribution to climate resilience and women economic empowerment. Each SME will have a chance to pitch to an expert panel at the end of the bootcamp. The panel will select the top 40 SMEs by the end of the bootcamp.

Work package 3: Pitching Competition and contracting of SMEs The objective of Work Package 3 is to organise a pitching event for the 40 selected SMEs. The SMEs will have a chance to present their business plans to scale access to products and services to an expert jury. The jury will evaluate the pitches on a competitive basis and select the strongest proposals. Subject to a due diligence process, the top 25 SMEs will be eligible to access milestone-based disbursements through subcontracts of work to support the development and scaling of their businesses, along with customized business development and investment readiness support. The contractor is expected to organise a national-level pitching competition, whereby an expert jury selects 25 SMEs that will have the chance to access milestone-based disbursements through contracts of work and technical assistance.

Work package 4: Business Development Services for the selected SMEs The objective of Work Package 4 is to provide tailored business development services, networking opportunities and guidance to the 25 selected SMEs over an 18-month period. The aim is to support the SMEs in reaching their scaling goals and growth as outlined in the contracts of work, and to ensure the smooth implementation of their plans. Moreover, the contractor is expected to design and organise networking and learning events for the SMEs to exchange experiences and lessons learned among themselves, and to engage with external experts, particularly on topics related to climate resilience and women's and youth economic empowerment. Business Development Services refers to a range of services that aim to improve the performance, competitiveness, and growth potential of businesses, especially small and medium-sized enterprises (SMEs). BDS can include 1) business advisory, including strategic planning, business model reviews, legal and regulatory compliance, financial management advice, HR policy development, use of ICT and communication tools, peer networks; 2) access to finance, such as investment readiness support, pitching, and linkages with financial institutions; 3) market access, including market research and information, branding and marketing, participation in trade fairs, 4) supply chain management, like finding suppliers and assuring quality, 5) training, coaching and mentoring, for instance, on leadership or public speaking skills. Ultimately, the aim is to support SMEs to grow and expand their customer base, increasing access to agricultural products and services that enable customers to adapt to climate change and increase income and job opportunities, particularly for women and youth.

Work package 5: Monitoring, evaluation, communication and knowledge management The objective of Work Package 5 is to establish and implement a robust Monitoring, Evaluation, Communication, and Knowledge Management system to track results and impacts from the assignment. The Monitoring and Evaluation system shall be two-fold. First, the contractor shall ensure timely monitoring, verification, and reporting on the achievement of milestones agreed under the milestone-based contracts of work. Second, the contractor shall design and implement a system to track and report on outcome and impact indicators, including climate adaptation, income increases, job creation, scalability of solutions and improvements in revenue and business competitiveness. Timelines for monitoring, verification, and reporting activities shall be agreed in close coordination with GIZ and aligned with GIZ's reporting requirements and operational needs.

Identificador interno: 10012159

5.1.1. Finalidade

Natureza do contrato: Serviços

Classificação principal (cpv): 79000000 Serviços a empresas: direito, comercialização, consultoria, recrutamento, impressão e segurança

Opções:

Descrição das opções: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Local de execução

País: Nepal

Informações adicionais: Please see tender documents.

5.1.3. Duração estimada

Data de início: 01/01/2027

Data de fim da duração: 30/04/2029

5.1.4. Renovação

Renovações máximas: 1

Mais informações sobre renovações: The overall contract term must not exceed three times the original contract term, and the overall contract value must not exceed twice the original contract value.

5.1.6. Informações gerais**Participação reservada:**

A participação não está reservada.

Há que indicar os nomes e as qualificações profissionais do pessoal encarregado da execução do contrato: Não é exigida

Projeto de contratação pública total ou parcialmente financiado por fundos da UE

O concurso é abrangido pelo Acordo sobre Contratos Públicos (ACP): sim

Este concurso também é adequado para as pequenas e médias empresas (PME): sim

Informações adicionais: #Besonders auch geeignet für:other-sme#

5.1.7. Contratação estratégica

Objetivo da contratação estratégica: Redução dos impactos ambientais

Descrição: Please see tender documents.

Objetivo da contratação estratégica: Realização dos objetivos sociais

Descrição: Please see tender documents.

Abordagem para reduzir os impactos ambientais: A proteção e o restauro da biodiversidade e dos ecossistemas, A adaptação às alterações climáticas, A mitigação das alterações climáticas

Objetivo social promovido: Igualdade de género, Oportunidades de emprego para os desempregados de longa duração, as pessoas desfavorecidas e/ou as pessoas com deficiência, Condições de trabalho justas

5.1.9. Critérios de seleção

Fontes dos critérios de seleção: Anúncio

Critério: Outros requisitos económicos ou financeiros

Descrição do critério de seleção: EN-A1: Principles for the execution of orders (Mit dem Angebot; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Critério: Referências sobre serviços especificados

Descrição do critério de seleção: EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 400,000.00 EUR (net). 2. At least 3 reference projects in the technical field SME funding and at least 2 reference projects in Asia on entrepreneurship in the last 36 months

Critério: Faturamento médio anual

Descrição do critério de seleção: EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 2,500,000.00 EUR (net).

Critério: Outros requisitos económicos ou financeiros

Descrição do critério de seleção: EN-C2: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

5.1.11. Documentos do concurso

Línguas em que os documentos do concurso estão oficialmente disponíveis: inglês

Prazo para solicitar informações adicionais: 31/07/2026 23:59:59 (UTC+02:00) hora da Europa Oriental, hora de verão da Europa Central

Endereço dos documentos do concurso: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTWXQE82G/documents>

Canal de comunicação ad hoc:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTWXQE82G>

5.1.12. Condições do concurso

Condições de apresentação:

Apresentação por via eletrónica: Necessário

Endereço para apresentação: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTWXQE82G>

Línguas em que podem ser apresentadas as propostas ou pedidos de participação: inglês

Catálogo eletrónico: Não autorizado

Variantes: Não autorizado

Os proponentes podem apresentar mais do que uma proposta: Não autorizado

Prazo para a receção das propostas: 07/08/2026 12:00:00 (UTC+02:00) hora da Europa Oriental, hora de verão da Europa Central

Duração durante a qual a proposta deve permanecer válida: 145 Dias

Informações que podem ser completadas após o prazo de apresentação:

Ao critério do comprador, alguns documentos em falta relacionados com o proponente poderão ser apresentados posteriormente.

Informações adicionais: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Condições do contrato:

A execução do contrato tem de ser efetuada no âmbito de programas de emprego protegido: Não

Condições relacionadas com a execução do contrato: The execution conditions result from the information given in the contract notice and the tender documents.

Faturação eletrónica: Necessário

Serão utilizadas encomendas eletrônicas: sim

Será utilizado o pagamento eletrônico: sim

5.1.15. Técnicas

Acordo-quadro:

Inexistência de acordo-quadro

Informações sobre o sistema de aquisição dinâmico:

Inexistência de sistema de aquisição dinâmico

5.1.16. Informações adicionais, mediação e recurso

Instância de recurso: Vergabekammern des Bundes

Informações sobre os prazos de recurso: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected; 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice; 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids; 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organização que fornece informações adicionais sobre o processo de adjudicação: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organização que recebe pedidos de participação: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organizações

8.1. ORG-0001

Nome oficial: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Número de registo: 993-80072-52

Endereço postal: Dag-Hammarskjöld-Weg 1 - 5

Cidade: Eschborn

Código postal: 65760

Subdivisão do país (NUTS): Main-Taunus-Kreis (DE71A)

País: Alemanha

Correio eletrónico: giuliafrancesca.kearney@twobirds.com

Telefone: +49 40 460 63 6175

Endereço Internet: <https://www.giz.de>

Funções desta organização:

Adquirente

Organização que fornece informações adicionais sobre o processo de adjudicação

Organização que recebe pedidos de participação

8.1. ORG-0002

Nome oficial: Vergabekammern des Bundes

Número de registo: 022894990
Endereço postal: Kaiser-Friedrich-Straße 16
Cidade: Bonn
Código postal: 53113
Subdivisão do país (NUTS): Bonn, Kreisfreie Stadt (DEA22)
País: Alemanha
Correio eletrónico: vk@bundeskartellamt.bund.de
Telefone: +49 2289499-0
Fax: +49 2289499-163
Endereço Internet: <https://www.bundeskartellamt.de>
Funções desta organização:
Instância de recurso

8.1. ORG-0003

Nome oficial: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)
Número de registo: 0204:994-DOEVD-83
Cidade: Bonn
Código postal: 53119
Subdivisão do país (NUTS): Bonn, Kreisfreie Stadt (DEA22)
País: Alemanha
Correio eletrónico: noreply.esender_hub@bescha.bund.de
Telefone: +49228996100
Funções desta organização:
TED eSender

Informações sobre o anúncio

Identificador/versão do anúncio: d8c3d05f-2bb5-4e28-84ef-ae3330061afa - 01
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