

## 608262-2026 - Concurso

**Alemanha – Serviços a empresas: direito, comercialização, consultoria, recrutamento, impressão e segurança – 10032984-Technical advisory services for aquaculture value chain development**

**OJ S 170/2026 03/09/2026**

**Anúncio de concurso ou de concessão – regime normal - Anúncio de alteração  
Serviços**

### 1. Adquirente

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#### 1.1. Adquirente

Nome oficial: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Correio eletrónico: [giz.ausschreibungen@fgvw.de](mailto:giz.ausschreibungen@fgvw.de)

Forma jurídica do adquirente: Empresa pública, controlada por uma autoridade da administração central

Atividade da autoridade adjudicante: Serviços públicos das administrações públicas

### 2. Procedimento

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#### 2.1. Procedimento

Título: 10032984-Technical advisory services for aquaculture value chain development

Descrição: The ProsperBlue Programme (formerly the Western Indian Ocean Governance Initiative - WIOGI), through the EU Action Stawi Bluu - Sustainable Blue Businesses in Tanzania, seeks to promote an inclusive, climate-resilient and sustainable Blue Economy along the Tanzanian mainland coast and Zanzibar. The Action is jointly co-financed by the European Union (EU) and the German Federal Ministry for Economic Cooperation and Development (BMZ) and implemented by Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH as part of the Team Europe Initiative on Blue Economy for Job Creation and Climate Change Adaptation in Tanzania. The Action contributes to strengthening marine and coastal biodiversity conservation while simultaneously creating sustainable economic opportunities, improving livelihoods, and increasing the resilience of coastal communities. This procurement contributes directly to Specific Objective 2 of the Action by strengthening sustainable and job-intensive businesses operating within the Blue Economy. The assignment focuses primarily on Output 2.1, while creating strong synergies with activities supporting enterprise development, access to finance, business incubation and sustainable coastal tourism under Outputs 2.2 and 2.3. The contractor will provide strategic and technical advisory services to strengthen selected aquaculture and fisheries value chains through a comprehensive market systems and value chain development approach. During the inception phase, the contractor shall undertake a comprehensive value chain analysis to validate priority value chains, identify critical systemic constraints, opportunities for public and private investment, and entry points for sustainable interventions. The assignment is expected to promote innovation, strengthen business competitiveness, improve market access, increase productivity, enhance post-harvest value addition, and facilitate stronger linkages between producers, processors, service providers, financial institutions, research organisations and public sector stakeholders. The intervention places particular emphasis on strengthening micro, small and medium-sized enterprises (MSMEs), promoting women's economic empowerment, creating employment opportunities for young people, and improving climate resilience through environmentally sustainable production systems and responsible resource

management. Capacity development, institutional strengthening, practical training, business development services, demonstration activities and policy dialogue will support long-term sector transformation. The contractor will work closely with GIZ, national and local government agencies, research and training institutions, the private sector, civil society organisations and financial institutions to facilitate coordinated implementation and ensure sustainability of results. The assignment is expected to contribute to resilient, competitive and inclusive aquaculture and fisheries value chains capable of generating economic growth while supporting the sustainable management of Tanzania's marine and coastal resources.

Identificador do procedimento: 1d03a8b1-77c6-43d2-ac1f-747616a402ac

Identificador interno: 10032984

Tipo de procedimento: Aberto

O procedimento é acelerado: não

#### **2.1.1. Finalidade**

Natureza do contrato: Serviços

Classificação principal (cpv): 79000000 Serviços a empresas: direito, comercialização, consultoria, recrutamento, impressão e segurança

Classificação adicional (cpv): 77800000 Serviços de aquicultura

#### **2.1.2. Local de execução**

País: Tanzânia

Informações adicionais: Services are to provided in Tanzania-coastal region and Zanzibar

#### **2.1.4. Informações gerais**

Informações adicionais: #Bekanntmachungs-ID: CXTRYY6DYYZZ6DHR# All communication takes place in English via communication tool in the project area of the procurement portal.

##### **Base jurídica:**

Diretiva 2014/24/UE

vgv -

#### **2.1.6. Motivos de exclusão**

Fontes dos motivos de exclusão: Anúncio

Incumprimento de obrigações determinadas por motivos de exclusão puramente nacionais: In accordance with §§ 123,124 GWB, § 22 LkSG

## **5. Lote**

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### **5.1. Lote: LOT-0001**

Título: 10032984-Technical advisory services for aquaculture value chain development

Descrição: The contractor shall provide comprehensive technical advisory services for the design, implementation, technical coordination and quality assurance of interventions supporting sustainable aquaculture and fisheries value chain development under Output 2.1 of the EU Action Stawi Bluu - Sustainable Blue Businesses in Tanzania. The assignment forms part of the ProsperBlue Programme implemented by GIZ and contributes to the broader objective of promoting a climate-resilient, inclusive and sustainable Blue Economy in Tanzania. At the beginning of the assignment, the contractor shall undertake an inception phase that includes a comprehensive aquaculture and fisheries value chain analysis using recognised value chain development methodologies, including the ValueLinks 2.0 approach. The analysis shall validate priority value chains, identify market opportunities, analyse constraints affecting competitiveness, map relevant stakeholders and institutions, assess governance arrangements, identify opportunities for public and private investment, examine

environmental and climate-related risks, and integrate gender equality, youth inclusion and social inclusion considerations into the intervention strategy. Based on the findings, the contractor shall design, implement and continuously adapt integrated interventions addressing bottlenecks across selected value chains.. The assignment shall strengthen production systems, post-harvest handling, processing, storage, quality assurance, product diversification, marketing, business management and market access while promoting environmentally sustainable production practices, innovation and climate resilience. Particular attention shall be given to strengthening economic opportunities for women, youth and other underrepresented groups within the Blue Economy. The contractor shall provide technical assistance to MSMEs, producer organisations, cooperatives, private enterprises and other value chain actors through coaching, mentoring, business development services and practical capacity development measures. This shall include strengthening entrepreneurship capacities, improving business planning, facilitating market linkages, promoting investment readiness, facilitating access to finance, and supporting the development of commercially viable business models capable of attracting public and private investment. The contractor shall design and implement capacity development activities for public institutions, research organisations, vocational education and training institutions, extension services and business support organisations to strengthen the enabling environment for sustainable aquaculture and fisheries value chains. Activities may include Training of Trainers (ToT), curriculum enhancement, demonstration facilities and practical learning environments, institutional partnerships and knowledge exchange mechanisms that promote long-term institutional capacity. The contractor shall facilitate dialogue and collaboration among government institutions, private sector actors, financial institutions, development partners, academia and civil society organisations to strengthen coordination, improve sector governance and promote evidence-based decision-making. Where appropriate, the contractor shall support the development of standard operating procedures, technical guidelines, business models and other practical tools that improve sector performance and facilitate sustainable investment. Throughout implementation, the contractor shall apply participatory, gender-responsive, conflict-sensitive and environmentally sustainable approaches consistent with the principles of the EU Action and GIZ quality standards. Cross-cutting themes, including climate resilience, biodiversity conservation, social inclusion, decent employment, occupational health and safety, digital innovation, monitoring and knowledge management, shall be systematically integrated throughout implementation. All activities shall be implemented in accordance with the principles of the EU Action and GIZ quality standards. The contractor shall establish robust monitoring, evaluation, learning and knowledge management systems to document progress against agreed indicators, capture lessons learned, generate evidence for adaptive management and support communication of project achievements. Close coordination with GIZ, implementing partners and relevant stakeholders will be required throughout implementation to ensure complementarity with other Action outputs, maximise synergies with ongoing initiatives and promote sustainability beyond the contract period. The contractor shall be responsible for delivering all agreed outputs within the contractual timeframe while maintaining high standards of technical quality, financial accountability, professional integrity and compliance with GIZ procurement, environmental and social safeguard requirements. All activities shall contribute to strengthening competitive, inclusive and sustainable aquaculture and fisheries value chains that generate employment, improve livelihoods, enhance food security, mobilise sustainable public and private investment, and support the long-term conservation and sustainable use of Tanzania's marine and coastal ecosystems.

Identificador interno: 10032984

#### **5.1.1. Finalidade**

Natureza do contrato: Serviços

Classificação principal (cpv): 79000000 Serviços a empresas: direito, comercialização, consultoria, recrutamento, impressão e segurança

Classificação adicional (cpv): 77800000 Serviços de aquicultura

**Opções:**

Descrição das opções: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

**5.1.2. Local de execução**

País: Tanzânia

Informações adicionais: Services are to provided in Tanzania-coastal region and Zanzibar

**5.1.3. Duração estimada**

Duração: 34 Meses

**5.1.4. Renovação**

Renovações máximas: 2

Mais informações sobre renovações: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

**5.1.6. Informações gerais**

**Participação reservada:**

A participação não está reservada.

Há que indicar os nomes e as qualificações profissionais do pessoal encarregado da execução do contrato: Requisito na proposta

Projeto de contratação pública total ou parcialmente financiado por fundos da UE

O concurso é abrangido pelo Acordo sobre Contratos Públicos (ACP): sim

Este concurso também é adequado para as pequenas e médias empresas (PME): sim

Informações adicionais: #Besonders auch geeignet für:selbst#

**5.1.7. Contratação estratégica**

Objetivo da contratação estratégica: Redução dos impactos ambientais

Descrição: Reference is made to the Terms of reference (ToRs), especially 2.5.

Objetivo da contratação estratégica: Realização dos objetivos sociais

Descrição: Reference is made to the Terms of reference (ToRs), especially 2.5 and 3.3.4.

Abordagem para reduzir os impactos ambientais: A mitigação das alterações climáticas

Objetivo social promovido: Igualdade étnica, Igualdade de género, Oportunidades de emprego para os desempregados de longa duração, as pessoas desfavorecidas e/ou as pessoas com deficiência, Condições de trabalho justas, Outros

**5.1.9. Critérios de seleção**

Fontes dos critérios de seleção: Anúncio

Critério: Outros requisitos económicos ou financeiros

Descrição do critério de seleção: EN-A1: Principles for the execution of orders (Mit dem Angebot; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion

pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions and Federal Collective Agreements Act. 3. Declaration of bidding consortium and/or declaration of Eligibility through reliance upon the capacities of other entities and or sub-contractors (if applicable)

**Critério:** Referências sobre serviços especificados

**Descrição do critério de seleção:** EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 300,000 EUR (net). 2. At least 3 reference projects in the technical field "Fisheries and / or the management of marine resources" thereof at least 3 reference projects in the region "Eastern Africa in the above-mentioned technical field (fisheries and / or the management of marine resources)" in the last 36 months

**Critério:** Faturamento médio anual

**Descrição do critério de seleção:** EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 2,500,000.00 EUR (net).

**Critério:** Outros requisitos económicos ou financeiros

**Descrição do critério de seleção:** EN-B2: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

#### **5.1.11. Documentos do concurso**

Línguas em que os documentos do concurso estão oficialmente disponíveis: inglês

Prazo para solicitar informações adicionais: 28/09/2026 23:59:59 (UTC+02:00) hora da Europa Oriental, hora de verão da Europa Central

Endereço dos documentos do concurso: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6DYYZZ6DHR/documents>

**Canal de comunicação ad hoc:**

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6DYYZZ6DHR>

#### **5.1.12. Condições do concurso**

**Condições de apresentação:**

Apresentação por via eletrónica: Necessário

Endereço para apresentação: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6DYYZZ6DHR>

Línguas em que podem ser apresentadas as propostas ou pedidos de participação: inglês

Catálogo eletrónico: Não autorizado

Variantes: Não autorizado

Os proponentes podem apresentar mais do que uma proposta: Não autorizado

Descrição da garantia financeira: An advance payment guarantee may be required

Prazo para a receção das propostas: 08/10/2026 12:00:00 (UTC+02:00) hora da Europa Oriental, hora de verão da Europa Central

Duração durante a qual a proposta deve permanecer válida: 143 Dias

**Informações que podem ser completadas após o prazo de apresentação:**

Ao critério do comprador, todos os documentos em falta relacionados com o proponente poderão ser apresentados posteriormente.

Informações adicionais: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

**Condições do contrato:**

A execução do contrato tem de ser efetuada no âmbito de programas de emprego protegido:  
Não

Condições relacionadas com a execução do contrato: The execution conditions result from the information given in the contract notice and the tender documents.

Faturação eletrónica: Necessário

Serão utilizadas encomendas eletrónicas: sim

Será utilizado o pagamento eletrónico: sim

**5.1.15. Técnicas****Acordo-quadro:**

Inexistência de acordo-quadro

**Informações sobre o sistema de aquisição dinâmico:**

Inexistência de sistema de aquisição dinâmico

**5.1.16. Informações adicionais, mediação e recurso**

Instância de recurso: Vergabekammern des Bundes

Informações sobre os prazos de recurso: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organização que fornece informações adicionais sobre o processo de adjudicação: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organização que recebe pedidos de participação: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

## 8. Organizações

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**8.1. ORG-0001**

Nome oficial: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Número de registo: 993-80072-52

Endereço postal: Dag-Hammarskjöld-Weg 1 - 5

Cidade: Eschborn

Código postal: 65760

Subdivisão do país (NUTS): Main-Taunus-Kreis (DE71A)

País: Alemanha

Ponto de contacto: Friedrich Graf von Westphalen & Partner mbB Rechtsanwälte

Correio eletrónico: [giz.ausschreibungen@fgvw.de](mailto:giz.ausschreibungen@fgvw.de)

Telefone: +49 69719189012

Endereço Internet: <https://www.giz.de>

**Funções desta organização:**

Adquirente

Organização que fornece informações adicionais sobre o processo de adjudicação

Organização que recebe pedidos de participação

**8.1. ORG-0002**

Nome oficial: Vergabekammern des Bundes

Número de registo: 022894990

Endereço postal: Kaiser-Friedrich-Straße 16

Cidade: Bonn

Código postal: 53113

Subdivisão do país (NUTS): Bonn, Kreisfreie Stadt (DEA22)

País: Alemanha

Correio eletrónico: [vk@bundeskartellamt.bund.de](mailto:vk@bundeskartellamt.bund.de)

Telefone: +49 2289499-0

Fax: +49 2289499-163

Endereço Internet: <https://www.bundeskartellamt.de>

**Funções desta organização:**

Instância de recurso

**8.1. ORG-0003**

Nome oficial: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Número de registo: 0204:994-DOEVD-83

Cidade: Bonn

Código postal: 53119

Subdivisão do país (NUTS): Bonn, Kreisfreie Stadt (DEA22)

País: Alemanha

Correio eletrónico: [noreply.esender\\_hub@bescha.bund.de](mailto:noreply.esender_hub@bescha.bund.de)

Telefone: +49228996100

**Funções desta organização:**

TED eSender

## 10. Alteração

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Versão do anúncio anterior a alterar

:

57bffb9a-0a44-423d-8a22-670935974a2f-01

Principal motivo da alteração

:

Informações agora disponíveis

Descrição

:

Amendment of the submission deadline.

**10.1. Alteração**

Identificador da secção: PROCEDURE

Descrição das alterações: Amendment of the submission deadline. Submission deadline was extended. The new submission deadline is 12:00 noon (Berlin, Germany time zone) on 8 October 2026.

## Informações sobre o anúncio

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Identificador/versão do anúncio: ed19116c-edd4-4263-bd1c-7ac9ede802fa - 01

Tipo de formulário: Concurso

Tipo de anúncio: Anúncio de concurso ou de concessão – regime normal

Subtipo de anúncio: 16

Data de envio do anúncio: 02/09/2026 11:08:41 (UTC+02:00) hora da Europa Oriental, hora de verão da Europa Central

Línguas em que o presente anúncio está oficialmente disponível: inglês

Número de publicação do anúncio: 608262-2026

N.º de edição do JO S: 170/2026

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