

## 107933-2026 - Procedură concurențială

**Germania – Servicii de consultanță în dezvoltare – 81322201 - Expert pool for advisory services on vehicle electrification in Latin America**

**OJ S 32/2026 16/02/2026**

**Anunț de participare sau de concesionare - regim standard - Anunț de schimbare Servicii**

### 1. Cumpărător

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#### 1.1. Cumpărător

Denumire oficială: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-mail: [lisa-marie.friebel@twobirds.com](mailto:lisa-marie.friebel@twobirds.com)

Forma juridică a achizitorului: Întreprindere de stat, controlată de o autoritate guvernamentală centrală

Activitatea autorității contractante: Servicii publice generale

### 2. Procedură

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#### 2.1. Procedură

Titlu: 81322201 - Expert pool for advisory services on vehicle electrification in Latin America

Descriere: Latin America and the Caribbean (LAC) are at a critical moment in its transport decarbonization journey. The transport sector is one of the region's largest and fastest-growing sources of greenhouse gas emissions, driven by entrenched car dependence, under-investment in public transit, high exposure to urban air pollution, and unequal access to mobility. While many countries have abundant low-carbon electricity sources (hydro, wind, solar) and growing political commitment to climate goals - for instance, zero emission targets for fleet acquisition and operation - the conditions for scaling e-mobility are not yet in place: pilots and early adopters are evident, but high capital costs, regulatory uncertainty, and infrastructure gaps continue to constrain large-scale deployment. Often the barriers to establishing these conditions are related to the following key challenges: regulatory, policy & institutional gaps; high upfront costs & financing barriers; technical know-how & operational capacity; infrastructure & grid readiness; and equity, gender & social inclusion. The E-Motion Program is commissioned by the Green Climate Fund (GCF) to the Development Bank of Latin America and the Caribbean (CAF) and the Agence Française de Développement (AFD) as accredited entities, executing entities, and co-financiers for the Financial Assistance (FA). GIZ takes part in the program as the executing entity for Technical Assistance (TA). The TA is integrated into the Mobilize Net Zero Project of the International Climate Initiative (IKI). In the program, GIZ implements large parts of the TA, while CAF and AFD are mainly implementing the FA. E-Motion represents one of the most comprehensive regional efforts to decarbonize the transport sector in LAC. It is anchored in two complementary parts: sub-program 1, implemented by GIZ and AFD in Argentina, Brazil, Colombia, Costa Rica, Dominican Republic, Mexico, and Peru; and sub-program 2, implemented by GIZ and CAF in Panama, Paraguay and Uruguay. Together, they constitute a multi-country platform supporting the transition toward low-carbon, inclusive, and resilient transport systems. They combine policy and institutional strengthening with investment in e-mobility infrastructure and fleets, creating the enabling conditions for large-scale transformation. The program addresses key challenges and structural barriers that hinder the large-scale deployment of e-mobility in fleets in LAC, with primary focus on buses and their supporting infrastructure but also dealing with fleets of light

commercial vehicles (LCV). E-Motion's objective is to translate climate ambition into practical transformation, building the institutional, financial, and technical foundations that enable countries to move from framework to fleet. Its TA and FA model strengthens governance, mobilizes investment, builds capacities, and delivers concrete e-mobility solutions on the ground. GIZ intends to contract a service provider to implement and support the TA activities of the program, while working in close contact with the GIZ team and program partners. Thus, the contractor will perform activities related to 5 core areas: - policy, governance and regulation for building coherent, inclusive, and harmonized policy frameworks - market development, finance and business models to enable financial viability and to mobilize investment - infrastructure, energy and technology for large-scale e-mobility deployment - fleet deployment and operations bringing e-mobility into practice through large-scale fleet deployment - capacity development, awareness and knowledge exchange building institutional, industry and human capacities

Identificatorul procedurii: 2ce5884b-7c75-4bc7-bbdc-b4821c531bd5

Identificator intern: 81322201

Tip de procedură: Negociată cu publicarea prealabilă a unei proceduri concurențiale de ofertare / competitivă cu negociere

Procedura este accelerată: nu

#### **2.1.1. Scop**

Natura contractului: Servicii

Clasificarea principală (cpv): 73220000 Servicii de consultanță în dezvoltare

#### **2.1.2. Locul de executare**

Țara: Grenada

Informații suplimentare: Regional - Latin America and Caribbean (LAC)

#### **2.1.4. Informații generale**

Informații suplimentare: #Bekanntmachungs-ID: CXTRY6YTX8MH1S9# All communication takes place in English via communication tool in the project area of the procurement portal.

##### **Temei juridic:**

Directiva 2014/24/UE

vgv -

#### **2.1.6. Motive de excludere**

Sursele motivelor de excludere: Anunț

Încălcarea obligațiilor stabilite în temeiul unor motive de excludere pur naționale: In accordance with §§ 123,124 GWB, § 22 LkSG

## **5. Lot**

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### **5.1. Lot: LOT-0001**

Titlu: 81322201 - Expert pool for advisory services on vehicle electrification in Latin America

Descriere: The Consultant's team combines strategic management, technical expertise, and operational support, complemented by flexible expert pools that ensure responsiveness to the program's multi-country and multi-sectoral nature. The contractor is responsible for providing the following work packages. The activities listed in each work packages are indicative, and other activities can be added to the scope of each work package. Not all activities are relevant for each country and might be requested by only a specific country or a number of countries. Specific objectives and impacts that shall be achieved and how this will be measured as well as the deliverables will be defined in a Request for Service. Work Package 1: Policy,

Governance and Regulation In this work package, the contractor's role focuses on building coherent, inclusive, and harmonized policy frameworks that enable the large-scale adoption of e-mobility. The activities involve strengthening national and local institutions, supporting regulatory development, and ensuring that equity, gender, social inclusion, and just transition principles are embedded in policy and regulatory frameworks.

Work Package 2: Market Development, Finance and Business Models The contractor works to enable financial viability and to mobilize investment by designing and/or improving sustainable business models, fiscal frameworks, and territorial assessments. This work package contributes to the objective that e-mobility markets are ready to scale, attractive for private investment, and financially sustainable.

Work Package 3: Infrastructure, Energy and Technology This work package ensures that technical and infrastructure systems are in place for large-scale e-mobility deployment. It focuses on charging and depot infrastructure, renewable integration, grid readiness, interoperability, circular economy approaches for batteries, and integration with urban mobility improvements.

Work Package 4: Fleet Deployment and Operations In this work package, the contractor role focuses on bringing e-mobility into practice through large-scale real-world fleet deployment in public transport, municipal services, and logistics. This work package aims to develop and support procurement processes, O&M systems, and scaling models to ensure replicable solutions.

Work Package 5: Capacity Development, Awareness and Knowledge Exchange In this work package the contractor role focuses on building institutional, industry and human capacities, while fostering knowledge creation and exchange at regional and national levels. The contractor should also work to raise public awareness, strengthen ownership of the e-mobility transition, and promote regional and local supply chain improvements.

Work packages 1-5 are implemented by three expert pools that ensure flexibility and technical depth.

- Pool 1 - Senior Experts with International Experience: 4 to 8 experts (in total up to 800 expert days) in finance, business models, SME development, energy systems, and battery and charging infrastructure. They provide international know-how for activities related to market development, finance and business models; and infrastructure, energy and technology, by developing bankable solutions and technical standards for large-scale e-mobility.
- Pool 2 - Senior Experts with Regional Experience: 7 to 15 experts (in total up to 2800 expert days) in policy, legal, gender, finance, infrastructure, and urban mobility. They ensure contextualized regional expertise to support activities in policy, governance and regulation; market development, finance and business models; infrastructure, energy and technology; and fleet deployment and operations, by focusing on regulation, incentives, and institutional reforms.
- Pool 3 - Junior Experts with Regional Experience: 6 to 15 experts (in total up to 2400 expert days) in procurement, gender, fleet operations, training, communication, and social impact. They support activities related to policy, governance and regulation; fleet deployment and operations; and capacity development, awareness and knowledge exchange, by implementing awareness campaigns, training programs, and operational design and management.

Work Package 6: Contract Management, Overarching tasks and responsibilities The contractor will be actively involved in contract management, ensuring all aspects of the contract are managed efficiently and in accordance with the ToR. The Project Management Team ensures the strategic, technical, administrative and operational steering of the contract and encompasses three experts:

- The Team Leader assumes overall responsibility for project coordination, quality assurance, financial oversight, and communication with GIZ. With at least 10 years of international management experience in multi-stakeholder projects, this expert ensures methodological coherence and strategic alignment across work packages.
- The Senior Technical Expert on E-Mobility provides high-level technical advice on fleet electrification, charging infrastructure, and energy systems, ensuring consistency and complementarity in project design and implementation. The expert combines 10 years of transport and mobility experience with advanced competence in quality

assurance of studies, policy drafts, training materials, and reports. - The Project Officer ensures operational continuity through administrative backstopping and support on logistical and financial management. With over 5 years of experience in project administration and familiarity with GIZ processes, the expert supports reporting, contracting, and coordination. This personnel structure ensures strategic leadership, technical excellence, and operational flexibility. It enables access to the right expertise efficiently and adaptation of inputs and deliverables to evolving project needs in alignment with the program's objectives, regional diversity, and quality standards.

Identificator intern: 81322201

#### **5.1.1. Scop**

Natura contractului: Servicii

Clasificarea principală (cpv): 73220000 Servicii de consultanță în dezvoltare

##### **Opțiuni:**

Descrierea opțiunilor: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

#### **5.1.2. Locul de executare**

Țara: Grenada

Informații suplimentare: Regional - Latin America and Caribbean (LAC)

#### **5.1.3. Durata estimată**

Durată: 42 Luni

#### **5.1.4. Reînnoire**

Numărul maxim de reînnoiri: 2

Alte informații despre reînnoire: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

#### **5.1.6. Informații generale**

##### **Participare rezervată:**

Participarea nu este rezervată.

Trebuie să fie specificate numele și calificările profesionale ale personalului însărcinat cu executarea contractului: Nu este obligatorie

Proiect de achiziții publice finanțat integral sau parțial din fonduri UE

Achiziția face obiectul Acordului privind achizițiile publice (AAP): da

Această procedură de achiziții publice este adecvată și pentru întreprinderile mici și mijlocii (IMM-uri): da

Informații suplimentare: #Besonders auch geeignet für:other-sme#

#### **5.1.7. Achiziție publică strategică**

Obiectivul achiziției publice strategice: Reducerea impactului asupra mediului

Descriere: See tender documents

Obiectivul achiziției publice strategice: Achiziție inovatoare

Descriere: See tender documents

Obiectivul achiziției publice strategice: Îndeplinirea obiectivelor sociale

Descriere: See tender documents

Abordarea pentru reducerea impactului asupra mediului: Protecția și refacerea biodiversității și a ecosistemelor, Tranziția către o economie circulară, Adaptarea la schimbările climatice, Atenuarea schimbărilor climatice

Obiectiv social promovat: Egalitatea etnică, Egalitatea de gen

Achiziții publice pentru inovare: Lucrările, bunurile sau serviciile achiziționate implică activități de cercetare și dezvoltare.

#### 5.1.9. Criterii de selecție

Sursele criteriilor de selecție: Anunț

Criteriu: Alte cerințe economice sau financiare

Descrierea criteriului de selecție: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Criteriu: Alte cerințe economice sau financiare

Descrierea criteriului de selecție: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 3 requests to participate. If it is not possible to make a clear selection of up to 5 candidates for the tendering phase on the basis of the criteria listed in the procurement documents (e.g. if a number of candidates achieve the same overall eligibility score), we reserve the right to increase the maximum number of 5.

Weighted criteria for the selection of candidates: 1. Technical experience (50%) - Policy, Governance and Regulation in Electric Mobility/Public Transport (10%) - Market Development, Finance and Business Models (10%) - Infrastructure, Energy and Technology for Electric Mobility (10%) - Fleet Deployment and Operations in Public Transport (10%) - Capacity Development, Awareness and Knowledge Exchange (10%) 2. Regional experience in Latin America and the Caribbea (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Criteriu: Referințe despre servicii specificate

Descrierea criteriului de selecție: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. At least 3 references in the technical field of electric mobility in the last 36 months (reference date: date of publication of this tender) that had a minimum commission value of EUR 500,000.00 (net) (exclusion criterion). 2. At least 3 references in the region of sustainable transport in Latin America and the Caribbea in the last 36 months (reference date: date of publication of this tender) that had a minimum commission value of EUR 500,000.00 EUR (exclusion criterion). 3. Only ongoing reference projects and reference projects that have finished in the last 36 months (reference date: date of publication of this tender) will be assessed. If a reference fulfils both the criteria for the technical field and for the region/country, it will be used to assess both criteria.

Criteriu: Cifra de afaceri medie anuală

Descrierea criteriului de selecție: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 5.000.000 EUR (net).

Criteriu: Alte cerințe economice sau financiare

Descrierea criteriului de selecție: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

Criteriu: Alte cerințe economice sau financiare

Descrierea criteriului de selecție: Non-inclusion on French financial sanctions list (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Our company is not included on the designated list (s) of specifically named individuals, groups or organisations subject to financial sanctions by France.

Criteriu: Referințe despre servicii specificate

Descrierea criteriului de selecție: Assessment of technical eligibility / weighted criteria for the selection of candidates - Weighted criteria for the selection of candidates: 1. Technical experience (50%) - Policy, Governance and Regulation in Electric Mobility/Public Transport (10%) - Market Development, Finance and Business Models (10%) - Infrastructure, Energy and Technology for Electric Mobility (10%) - Fleet Deployment and Operations in Public Transport (10%) - Capacity Development, Awareness and Knowledge Exchange (10%) 2. Regional experience in Latin America and the Caribbea (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Criteriile vor fi utilizate pentru a selecta candidații care urmează să fie invitați în a doua etapă a procedurii

Ponderare (procentaj, valoare exactă): 100,00

**Informații privind a doua etapă a unei proceduri în două etape:**

Numărul minim de candidați care urmează să fie invitați în a doua etapă a procedurii: 3

Numărul maxim de candidați care urmează să fie invitați în a doua etapă a procedurii: 5

Procedura se va desfășura în mai multe etape. În fiecare etapă, unii participanți pot fi eliminați

Achizitorul își rezervă dreptul de a atribui contractul pe baza ofertelor inițiale, fără alte negocieri

**5.1.10. Criterii de atribuire**

**Criteriu:**

Tip: Preț

Denumire: Preis

Descriere: Price criteria for "Bestangebots-Quotienten-Methode"

Categorie a criteriului de atribuire greutate: Ponderare (puncte, valoare exactă)

Număr legat de criteriul de atribuire: 30

**Criteriu:**

Tip: Calitate

Denumire: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Descriere: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Categorie a criteriului de atribuire greutate: Ponderare (puncte, valoare exactă)

Număr legat de criteriul de atribuire: 70

**5.1.11. Documentele achiziției**

Limbile în care documentele achiziției sunt disponibile oficial: engleză

Termenul-limită pentru solicitarea de informații suplimentare: 18/02/2026 23:59:59 (UTC+01:00) ora Europei Centrale, ora de vară a Europei Occidentale

Unde se găsesc documentele achiziției: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTX8MH1S9/documents>

**Canal de comunicare ad-hoc:**

#### **5.1.12. Condițiile achiziției publice**

##### **Condițiile procedurii:**

Data estimată de trimitere a invitațiilor de depunere a ofertelor: 16/03/2026

##### **Condiții de depunere:**

Depunere electronică: Obligatorie

Adresa de depunere: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTX8MH1S9>

Limbile în care pot fi depuse ofertele sau cererile de participare: engleză

Catalog electronic: Nu este permisă

Variante: Nu este permisă

Ofertanții pot depune mai multe oferte: Nu este permisă

Termenul-limită pentru primirea cererilor de participare: 26/02/2026 12:00:00 (UTC+01:00) ora Europei Centrale, ora de vară a Europei Occidentale

##### **Informații care pot fi completate după termenul-limită de depunere:**

La latitudinea cumpărătorului, o parte din documentele lipsă legate de ofertant pot fi depuse ulterior.

Informații suplimentare: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

##### **Clauzele contractuale:**

Executarea contractului trebuie efectuată în cadrul unor programe de angajare protejată: Nu  
Condiții privind executarea contractului: The execution conditions result from the information given in the contract notice and the tender documents.

Facturare electronică: Obligatorie

Se va utiliza comanda electronică: da

Se va utiliza plata electronică: da

#### **5.1.15. Aspecte tehnice**

##### **Acord-cadru:**

Niciun acord-cadru

##### **Informații despre sistemul dinamic de achiziții:**

Nu există un sistem dinamic de achiziție

#### **5.1.16. Informații suplimentare, mediere și căi de atac**

Organizația responsabilă cu căile de atac: Vergabekammern des Bundes

Informații privind termenele-limită pentru reexaminare: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organizația care furnizează informații suplimentare cu privire la procedura de achiziții:  
Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH  
Organizația care primește cererile de participare: Deutsche Gesellschaft für Internationale  
Zusammenarbeit (GIZ) GmbH

## 8. Organizații

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### 8.1. ORG-0001

Denumire oficială: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH  
Număr de înregistrare: 993-80072-52  
Adresă poștală: Dag-Hammarskjöld-Weg 1 - 5  
Localitate: Eschborn  
Cod poștal: 65760  
Subdiviziunea țării (NUTS): Main-Taunus-Kreis (DE71A)  
Țara: Germania  
E-mail: [lisa-marie.friebel@twobirds.com](mailto:lisa-marie.friebel@twobirds.com)  
Telefon: +49 619679  
Fax: +49 6196791115  
Adresa de internet: <https://www.giz.de>

#### **Rolurile acestei organizații:**

Cumpărător

Organizația care furnizează informații suplimentare cu privire la procedura de achiziții

Organizația care primește cererile de participare

### 8.1. ORG-0002

Denumire oficială: Vergabekammern des Bundes  
Număr de înregistrare: 022894990  
Adresă poștală: Kaiser-Friedrich-Straße 16  
Localitate: Bonn  
Cod poștal: 53113  
Subdiviziunea țării (NUTS): Bonn, Kreisfreie Stadt (DEA22)  
Țara: Germania  
E-mail: [vk@bundeskartellamt.bund.de](mailto:vk@bundeskartellamt.bund.de)  
Telefon: +49 2289499-0  
Fax: +49 2289499-163  
Adresa de internet: <https://www.bundeskartellamt.de>

#### **Rolurile acestei organizații:**

Organizația responsabilă cu căile de atac

### 8.1. ORG-0003

Denumire oficială: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)  
Număr de înregistrare: 0204:994-DOEVD-83  
Localitate: Bonn  
Cod poștal: 53119  
Subdiviziunea țării (NUTS): Bonn, Kreisfreie Stadt (DEA22)  
Țara: Germania  
E-mail: [noreply.esender\\_hub@bescha.bund.de](mailto:noreply.esender_hub@bescha.bund.de)  
Telefon: +49228996100

#### **Rolurile acestei organizații:**

## 10. Modificare

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Versiunea anunțului anterior care urmează să fie modificată

:

be4994cb-35f1-47e1-9ac7-0a2ffa2611f-01

Principalul motiv al modificării

:

Informații actualizate

### 10.1. Modificare

Identificator secțiune: PROCEDURE

Descrierea modificărilor: Addition clarifying the turnover value of the reference in 05 Self-declaration

Documentele achiziției au fost modificate la data de: 12/02/2026

## Informații privind anunțul

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Identificatorul/versiunea anunțului: 9a37c61c-fa8f-4b9e-990c-07afb758e849 - 01

Tip de formular: Procedură concurențială

Tip de anunț: Anunț de participare sau de concesiune - regim standard

Subtipul anunțului: 16

Data notificării expedierii: 13/02/2026 10:11:02 (UTC+01:00) ora Europei Centrale, ora de vară a Europei Occidentale

Limbile în care acest anunț este disponibil oficial: engleză

Numărul de publicare al anunțului: 107933-2026

Numărul ediției JO S: 32/2026

Data publicării: 16/02/2026