

317373-2026 - Procedură concurențială

Germania – Servicii de ajutor economic extern – 10000445-Protected Area Management in Viet Nam

OJ S 89/2026 08/05/2026

Anunț de participare sau de concesiune - regim standard

Servicii

1. Cumpărător

1.1. Cumpărător

Denumire oficială: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-mail: eva.theis@giz.de

Forma juridică a achizitorului: Întreprindere de stat, controlată de o autoritate guvernamentală centrală

Activitatea autorității contractante: Servicii publice generale

2. Procedură

2.1. Procedură

Titlu: 10000445-Protected Area Management in Viet Nam

Descriere: Viet Nam is one of the 20 regions in the world with the highest biodiversity. Intact and diverse ecosystems are key for climate protection. Protected areas in Viet Nam cover a wide range of ecosystems, including various types of forests, wetland or marine areas. Many people living in rural areas, including ethnic communities, depend on the services provided by healthy ecosystems to secure their livelihoods. At the same time, the country's resource-intensive economic development model steadily increases pressure on ecosystems. Exploitation, industrial or tourist development harm protected areas. This resulted for example in a large part of the natural forests being degraded. Responsibilities for the regulatory framework or for strengthening capacities of protected areas are allocated to different government agencies. Moreover, until now protected area administrations in Viet Nam face a lack of resources, including finances or qualified staff for the tasks of conservation. These factors make it challenging to ensure an integrated and effective management of protected areas with diverse ecosystems. Funded by the German Federal Ministry for Economic Cooperation and Development (BMZ), the project "Management and protection of protected areas with diverse ecosystems in Viet Nam" (MEPA project for short) has officially started in 01 /2025 with the major part of the implementation taking off in 2026. It involves diverse state actors, including the Ministry of Agriculture and Environment (MAE) as a political partner, the Department of Forestry and Forest Protection (VNFOREST) as implementation partner, the Department of Agriculture and Environment (DAE), Provincial People's Committees (PPC) and the Protected Area Management Board of three pilot areas (Hoang Lien National Park, Van Long Nature Reserve and Xuan Lien National Park) located in three provinces (Lao Cai, Ninh Binh, Thanh Hoa). The MEPA project aims to enhance regulatory, institutional and technical capacities for implementing integrated management of protected areas among the responsible authorities and the local population. The project interventions focus on: - Output 1: Improving the regulatory framework for an integrated management of protected areas in general and in three selected areas through the development of technical guidelines and capacity building for integrated management of special-use forests - Output 2: Identification and piloting of sustainable financing mechanisms - Output 3: Development of ecosystem restoration plans

and provide support on ecosystem restoration for selected special-use forests - Output 4: Advancing the capacities of the management authorities and local communities of the selected special-use forests are improved for the planning and implementation of sustainable, community-based tourism. The collaboration with the management boards of the three protected areas, as well as with the provincial and national authorities will ensure sustained technical capacity building results as well as advancing the overall regulatory and institutional framework. Potentials for fostering gender equality are used throughout all activities. The effective management and protection of Viet Nam"s diverse protected areas requires coordinated, multi-level interventions and the application of internationally recognised technical expertise. The MEPA project is in the process of completing essential preparatory steps to ensure that technical activities can commence without delay once the project receives approval from the Vietnamese authorities. In order to ensure the effective implementation of integrated management approaches for protected areas with diverse ecosystems, the project requires comprehensive technical expertise, innovative solutions, and alignment with global best practices. Given the complexity of protected area management - including conservation finance for protect areas, digital approaches to capacity building and biodiversity monitoring, forest carbon, ecosystem restoration, and community-based tourism - the project demands highly specialised knowledge that often extends beyond domestic expertise and resources.

Identificatorul procedurii: cf125d05-03ee-4ce0-a25e-67d6bcc73137

Identificator intern: 10000445

Tip de procedură: Negociată cu publicarea prealabilă a unei proceduri concurențiale de ofertare / competitivă cu negociere

Procedura este accelerată: nu

2.1.1. Scop

Natura contractului: Servicii

Clasificarea principală (cpv): 75211200 Servicii de ajutor economic extern

Clasificare suplimentară (cpv): 79300000 Studii de piață și cercetare economică; sondaje și statistici, 79411100 Servicii de consultanță în dezvoltarea societăților

2.1.2. Locul de executare

Țara: Vietnam

Informații suplimentare: ct. tender documents

2.1.4. Informații generale

Informații suplimentare: #Bekanntmachungs-ID: CXTRY6YTPKYRE3M# All communication takes place in English via communication tool in the project area of the procurement portal.

Temei juridic:

Directiva 2014/24/UE

vgv -

2.1.6. Motive de excludere

Sursele motivelor de excludere: Anunț

Încălcarea obligațiilor stabilite în temeiul unor motive de excludere pur naționale: In accordance with §§ 123,124 GWB, § 22 LkSG

Participarea la o organizație criminală:

Infracțiuni teroriste sau infracțiuni legate de activități teroriste:

Combaterea spălării banilor sau a finanțării terorismului:

Frauda:

Corupție:

Munca copiilor și alte forme de trafic de persoane:

Încălcarea obligației de plată a impozitelor:
Încălcarea obligației de plată a contribuțiilor la asigurările sociale:
Încălcarea obligațiilor în domeniile legislației de mediu:
Încălcarea obligațiilor în domeniile legislației sociale:
Încălcarea obligațiilor în domeniile legislației muncii:
Insolvență:
Active administrate de lichidator:
Activitățile economice sunt suspendate:
Situații similare, în temeiul legislației naționale, cum ar fi falimentul:
Abaterea profesională gravă:
Acorduri cu alți operatori economici care vizează denaturarea concurenței:
Conflict de interese care decurge din participarea la procedura de achiziții publice:
Implicare directă sau indirectă în pregătirea acestei proceduri de achiziții publice:
Încetare anticipată, daune-interese sau alte sancțiuni comparabile:
Interpretare eronată, nedivulgare de informații, incapacitate de a furniza documentele necesare sau obținere de informații confidențiale referitoare la această procedură:

5. Lot

5.1. Lot: LOT-0001

Titlu: 10000445-Protected Area Management in Viet Nam

Descriere: In order to ensure the effective implementation of integrated management approaches for protected areas with diverse ecosystems, the project requires comprehensive technical expertise, innovative solutions, and alignment with global best practices. Given the complexity of protected area management - including conservation finance for protect areas, digital approaches to capacity building and biodiversity monitoring, forest carbon, ecosystem restoration, and community-based tourism - the project demands highly specialised knowledge that often extends beyond domestic expertise and resources. Services to be provided in the above-mentioned fields shall be in line with international standards and best practices.

Required are technical assistance, facilitate capacity building, and introduce international standards and methodologies in protected area management. Required is further a profound understanding of the Vietnamese context and actors in the biodiversity conservation sector to match international best practices to local needs and systems. Contribution is needed to achieving the outcome and three outputs (outputs 1, 3, and 4) of the project Management and Protection of Protected Areas with Diverse Ecosystems in Viet Nam (MEPA) through delivering on selected indicators and task packages as well as full responsibility for delivering on one output (output 2) as described in key tasks below. WP 1 on Output 1: The objective of this output is to improve the knowledge base among the responsible authorities on regulatory and technical aspects of integrated protected area management. - Studies for informing advancing policy instruments for the integrated management of protected areas in Viet Nam - Develop, standardise, and digitalise training curriculum on conservation finance WP2 on Output 2: The objective of this output is to strengthen protected area management boards' capacities for financial planning and management as well as to mobilise additional investment for biodiversity conservation. - Analysis of the current financial capacity, gaps and needs of the three pilot PAs in responding to their management and protection tasks and responsibilities. This will include the review and analysis of all available fundings and the efficiency in use of current financial resources applying the Protected Area Financing Self-Assessment (PAFSAT). - Develop sustainable financing "models" through plans and roadmaps for three pilot PAs including identifying potential additional sources of finance for the PA management and protection and how to mobilise/access it. A focus lies on private sector cooperation. -

Coaching, training and facilitated expert exchanges during the entire assessment, planning and model implementation. This may include but is not limited to theory and practice of financial management, accounting, monitoring and reporting; fund raising, application writing and negotiation. Capacity building measures are based on PA's needs and PA specific training plans are to be developed and implemented. - Prepare contents for the self-learning training curriculum on sustainable financing to incorporate into the digitalized training modules of the project. - Standardise reporting and accounting systems according to the requirements and regulations of donors/investors for the pilot protected area. Equip each pilot PA with an up-to-date accounting software if necessary. - Monitor and evaluate the financial management capacity as well as progress in resource mobilisation of each pilot PA by the project end to see the impact. Output 2 is outsourced in its entirety, that is the complete responsibility for delivery of results. A comprehensive concept note is to be developed for agreement with GIZ, VNFOREST and 3 PAs. WP3 on Output 3: The objective of this output is to advance ecosystem restoration including the halting and reversing ecosystem degradation or unsustainable resource use in protected areas. This should be achieved through participatory, multi-stakeholder and cross-sectoral approaches. - Carry out study on ecosystem degradation risk / deforestation risk - Develop and test an approach for using digital tools (drones, remote sensing) for forest carbon assessment of a prevalent eco-system in the PA - Conduct eligibility and (pre-)feasibility study for a potential forest carbon project - Standardize carbon stock assessment method for the prevalent eco-system in the PA as an input to the national forest MRV. - Develop road map with options for financing to advance digital approaches to PA management WP4 on Output 4: The objective if this output is to improve the professional capacities of the administration and residents of selected protected areas for the planning and implementation of community-based, socially and environmentally compatible tourism. - Summarise good practices internationally on socially and environmentally responsible community-based tourism - Develop approach for assessing social and environmental compatibility of tourist development in PAs in Viet Nam - Assess existing trainings material and trainings on community-based tourism conducted against international best practice For the implementation of these tasks, core experts for a large part will need to deliver the services in country. The majority of work in the expert pools can be performed from their home bases; individual trips to or in Vietnam are necessary.

Identificator intern: 10000445

5.1.1. Scop

Natura contractului: Servicii

Clasificarea principală (cpv): 75211200 Servicii de ajutor economic extern

Clasificare suplimentară (cpv): 79300000 Studii de piață și cercetare economică; sondaje și statistici, 79411100 Servicii de consultanță în dezvoltarea societăților

Opțiuni:

Descrierea opțiunilor: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Locul de executare

Țara: Vietnam

Informații suplimentare: ct. tender documents

5.1.3. Durata estimată

Durată: 22 Luni

5.1.4. Reînnoire

Numărul maxim de reînnoiri: 2

Alte informații despre reînnoire: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Informații generale

Participare rezervată:

Participarea nu este rezervată.

Trebuie să fie specificate numele și calificările profesionale ale personalului însărcinat cu executarea contractului: Nu este obligatorie

Proiect de achiziții publice nefinanțat din fonduri UE

Achiziția face obiectul Acordului privind achizițiile publice (AAP): da

Această procedură de achiziții publice este adecvată și pentru întreprinderile mici și mijlocii (IMM-uri): da

Informații suplimentare: #Besonders auch geeignet für:other-sme#

5.1.7. Achiziție publică strategică

Obiectivul achiziției publice strategice: Reducerea impactului asupra mediului

Descriere: cf. tender documents

Obiectivul achiziției publice strategice: Îndeplinirea obiectivelor sociale

Descriere: cf. tender documents

Abordarea pentru reducerea impactului asupra mediului: Protecția și refacerea biodiversității și a ecosistemelor, Tranziția către o economie circulară, Adaptarea la schimbările climatice, Atenuarea schimbărilor climatice, Prevenirea și controlul poluării

Obiectiv social promovat: Egalitatea etnică, Egalitatea de gen, Obligația de diligență în privința drepturilor omului în cadrul lanțurilor de aprovizionare globale, Condiții de muncă echitabile, Altele

5.1.9. Criterii de selecție

Sursele criteriilor de selecție: Anunț

Criteriu: Alte cerințe economice sau financiare

Descrierea criteriului de selecție: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable) 4.a Vietnamese Enterprise Registration Certificate (ERC) or Business Registration Certificate (BRC) 4.b valid Vietnamese Tax Identification Number (TIN)

Criteriu: Alte cerințe economice sau financiare

Descrierea criteriului de selecție: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 4 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 4 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 3 requests to participate. Weighted criteria for the selection of candidates: 1. Technical experience (50%) 1.1 Integrated Protected Area Management and Environmental Governance (15%) 1.2 Conservation Finance and Financial Management Systems for PAs, incl. Private & Public Funding mechanisms (15%) 1.3 Capacity Development, Training Design, and Institutionalization of approaches (10%) 1.4

Application of Data, Digital Tools, and Monitoring Systems for Environmental Management and Carbon Accounting (5%) 1.5 Implementation of Multi-Stakeholder Processes and Cross-Sectoral Approaches (5%) 2. Regional experience in Vietnam (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Criteriu: Referințe despre servicii specificate

Descrierea criteriului de selecție: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 100,000 EUR (net, in words: one hundred thousand euros). 2. At least 4 reference projects in the technical field "biodiversity conservation and integrated protected area management" and of which at least 2 reference projects in Vietnam, all of which in the last 36 months.

Criteriu: Cifra de afaceri medie anuală

Descrierea criteriului de selecție: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 1 million EUR (net).

Criteriu: Alte cerințe economice sau financiare

Descrierea criteriului de selecție: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 10 persons.

Criteriu: Referințe despre servicii specificate

Descrierea criteriului de selecție: Assessment of technical eligibility / weighted criteria for the selection of candidates - Weighted criteria for the selection of candidates: 1. Technical experience (50%) 1.1 Integrated Protected Area Management and Environmental Governance (15%) 1.2 Conservation Finance and Financial Management Systems for PAs, incl. Private & Public Funding mechanisms (15%) 1.3 Capacity Development, Training Design, and Institutionalization of approaches (10%) 1.4 Application of Data, Digital Tools, and Monitoring Systems for Environmental Management and Carbon Accounting (5%) 1.5 Implementation of Multi-Stakeholder Processes and Cross-Sectoral Approaches (5%) 2. Regional experience in Vietnam (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Criteriile vor fi utilizate pentru a selecta candidații care urmează să fie invitați în a doua etapă a procedurii

Ponderare (procentaj, valoare exactă): 100,00

Informații privind a doua etapă a unei proceduri în două etape:

Numărul minim de candidați care urmează să fie invitați în a doua etapă a procedurii: 3

Numărul maxim de candidați care urmează să fie invitați în a doua etapă a procedurii: 5

Procedura se va desfășura în mai multe etape. În fiecare etapă, unii participanți pot fi eliminați. Achizitorul își rezervă dreptul de a atribui contractul pe baza ofertelor inițiale, fără alte negocieri

5.1.10. Criterii de atribuire

Criteriu:

Tip: Preț

Denumire: Preis

Descriere: Price criteria for "Bestangebots-Quotienten-Methode"

Categorie a criteriului de atribuire greutate: Ponderare (puncte, valoare exactă)

Număr legat de criteriul de atribuire: 30

Criteriu:

Tip: Calitate

Denumire: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Descriere: Zur Ermittlung des wirtschaftlichsten Bieters wird hier von der Vergabestelle die erreichte Gesamtpunktzahl nach fachlicher Wertung eingetragen. Es werden nur Angebote mit einer fachlichen Bewertung von mindestens 500 Punkten gewertet. Fachliche Angebote mit weniger Punkten scheiden als fachlich ungeeignet aus.

Categorie a criteriului de atribuire greutate: Ponderare (puncte, valoare exactă)

Număr legat de criteriul de atribuire: 70

Criteriu:

Tip: Calitate

Denumire: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Descriere: Zur Ermittlung des wirtschaftlichsten Bieters wird hier von der Vergabestelle die erreichte Gesamtpunktzahl nach fachlicher Wertung eingetragen. Es werden nur Angebote mit einer fachlichen Bewertung von mindestens 500 Punkten gewertet. Fachliche Angebote mit weniger Punkten scheiden als fachlich ungeeignet aus.

Categorie a criteriului de atribuire prag: Punctaj minim

Număr legat de criteriul de atribuire: 500

5.1.11. Documentele achiziției

Limbile în care documentele achiziției sunt disponibile oficial: engleză

Termenul-limită pentru solicitarea de informații suplimentare: 28/05/2026 23:59:59 (UTC+02:00) ora Europei de Est, ora de vară a Europei Centrale

Unde se găsesc documentele achiziției: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTPKYRE3M/documents>

Canal de comunicare ad-hoc:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTPKYRE3M>

5.1.12. Condițiile achiziției publice**Condițiile procedurii:**

Data estimată de trimitere a invitațiilor de depunere a ofertelor: 26/06/2026

Condiții de depunere:

Depunere electronică: Obligatorie

Adresa de depunere: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTPKYRE3M>

Limbile în care pot fi depuse ofertele sau cererile de participare: engleză

Catalog electronic: Nu este permisă

Variante: Nu este permisă

Ofertanții pot depune mai multe oferte: Nu este permisă

Termenul-limită pentru primirea cererilor de participare: 08/06/2026 12:00:00 (UTC+02:00) ora Europei de Est, ora de vară a Europei Centrale

Informații care pot fi completate după termenul-limită de depunere:

La latitudinea cumpărătorului, o parte din documentele lipsă legate de ofertant pot fi depuse ulterior.

Informații suplimentare: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Clauzele contractuale:

Executarea contractului trebuie efectuată în cadrul unor programe de angajare protejată: Nu

Condiții privind executarea contractului: The execution conditions result from the information given in the contract notice and the tender documents.

Facturare electronică: Obligatorie

Se va utiliza comanda electronică: da

Se va utiliza plata electronică: da

5.1.15. Aspecte tehnice

Acord-cadru:

Niciun acord-cadru

Informații despre sistemul dinamic de achiziții:

Nu există un sistem dinamic de achiziție

5.1.16. Informații suplimentare, mediere și căi de atac

Organizația responsabilă cu căile de atac: Vergabekammern des Bundes

Informații privind termenele-limită pentru reexaminare: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organizația care furnizează informații suplimentare cu privire la procedura de achiziții:

Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organizația care primește cererile de participare: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organizații

8.1. ORG-0001

Denumire oficială: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Număr de înregistrare: 993-80072-52

Adresă poștală: Dag-Hammarskjöld-Weg 1 - 5

Localitate: Eschborn

Cod poștal: 65760

Subdiviziunea țării (NUTS): Main-Taunus-Kreis (DE71A)

Țara: Germania

E-mail: eva.theis@giz.de

Telefon: +49 6196793681

Fax: +49 6196791115

Adresa de internet: <https://www.giz.de>

Rolurile acestei organizații:

Cumpărător

Organizația care furnizează informații suplimentare cu privire la procedura de achiziții

Organizația care primește cererile de participare

8.1. ORG-0002

Denumire oficială: Vergabekammern des Bundes
Număr de înregistrare: 022894990
Adresă poștală: Kaiser-Friedrich-Straße 16
Localitate: Bonn
Cod poștal: 53113
Subdiviziunea țării (NUTS): Bonn, Kreisfreie Stadt (DEA22)
Țara: Germania
E-mail: vk@bundeskartellamt.bund.de
Telefon: +49 2289499-0
Fax: +49 2289499-163
Adresa de internet: <https://www.bundeskartellamt.de>

Rolurile acestei organizații:

Organizația responsabilă cu căile de atac

8.1. ORG-0003

Denumire oficială: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)
Număr de înregistrare: 0204:994-DOEVD-83
Localitate: Bonn
Cod poștal: 53119
Subdiviziunea țării (NUTS): Bonn, Kreisfreie Stadt (DEA22)
Țara: Germania
E-mail: noreply.esender_hub@bescha.bund.de
Telefon: +49228996100

Rolurile acestei organizații:

TED eSender

Informații privind anunțul

Identificatorul versiunea anunțului: 6d9da620-81ef-48fb-a87b-c4bb8f4a76b0 - 01
Tip de formular: Procedură concurențială
Tip de anunț: Anunț de participare sau de concesiune - regim standard
Subtipul anunțului: 16
Data notificării expedierii: 06/05/2026 16:14:01 (UTC+02:00) ora Europei de Est, ora de vară a Europei Centrale
Limbile în care acest anunț este disponibil oficial: engleză
Numărul de publicare al anunțului: 317373-2026
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Data publicării: 08/05/2026