

491457-2026 - Procedură concurențială

Germania – Servicii pentru întreprinderi: drept, marketing, consultanță, recrutare, tipărire și securitate – 10023631-Feasibility Study for an African Railway Competence Centre

OJ S 135/2026 16/07/2026

Anunț de participare sau de concesiune - regim standard

Servicii

1. Cumpărător

1.1. Cumpărător

Denumire oficială: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-mail: giz.ausschreibungen@fgvw.de

Forma juridică a achizitorului: Întreprindere de stat, controlată de o autoritate guvernamentală centrală

Activitatea autorității contractante: Servicii publice generale

2. Procedură

2.1. Procedură

Titlu: 10023631-Feasibility Study for an African Railway Competence Centre

Descriere: Rail transport is a key driver of economic development in Africa, addressing logistical and mobility challenges across long distances and underdeveloped infrastructure. It supports inner-city, regional, and long-distance transport - especially freight - by creating jobs, promoting economic growth along corridors, and connecting landlocked countries to seaports for international market access. Historically focused on raw material transport, modern projects now prioritize regional integration, boosting intra-African trade and economic development. Shifting from road to rail reduces costs, enhances competitiveness, and lowers CO2 emissions, fostering regional value chains. To sustain this growth, training centers are essential. The African Development Bank's (AfDB) 2024-2033 strategy emphasizes investing in youth skills, TVET, and leadership to transform demographic growth into economic productivity, aligning with regional integration, gender equality, and climate-resilient infrastructure. For rail, this means locally tailored, skills-based training to support technical and managerial expertise, aligning with AfCFTA and industrialization goals. GIZ's "Transforming Urban Mobility Initiative (TUMI) Just Mobility" promotes sustainable mobility for economic and social development on behalf of BMZ and co-financed by the EU. It advises cities on climate-friendly transport, improves mobility in Yaoundé and Costa Rica, and supports urban mobility strategies via the MobiliseYourCity alliance. TUMI integrates gender equality and inclusion, ensuring equitable access to skills, employment, and private-sector cooperation in rail, addressing structural barriers. GIZ and AfDB collaborate to build inclusive training capacities in rail transport, focusing on increasing participation of women and underrepresented groups. African countries often lack trained personnel for rail construction, operation, and management, risking dependence on foreign expertise. Rail Competence Centres, often with international partners, provide specialized training (e.g., for train drivers, technicians, and managers), ensuring local expertise for infrastructure longevity and efficiency. A strong and growing rail sector on the African continent represents an opportunity for European companies. European companies cover the entire value chain, from large-scale turnkey projects to specialised suppliers. An industry dialogue will serve as a sounding board for this study and create dedicated business-oriented platforms for structured exchange between

European and African public and private stakeholders. This study addresses a particularly pressing challenge in the development and sustainability of railways in Africa. Specifically, this involves the implementation of - A feasibility study on the establishment of rail transport competence centres in Africa - the development and piloting of initial training courses on the subject of rail transport

Identificatorul procedurii: ad9c2e9a-e2be-451a-8a68-ae118d27cc1

Identificator intern: 10023631

Tip de procedură: Deschisă

Procedura este accelerată: nu

2.1.1. Scop

Natura contractului: Servicii

Clasificarea principală (cpv): 79000000 Servicii pentru întreprinderi: drept, marketing, consultanță, recrutare, tipărire și securitate

2.1.2. Locul de executare

Subdiviziunea țării (NUTS): Main-Taunus-Kreis (DE71A)

Țara: Germania

Informații suplimentare: Germany

2.1.4. Informații generale

Informații suplimentare: #Bekanntmachungs-ID: CXTRY6YT1P39U7T# All communication takes place in English via communication tool in the project area of the procurement portal.

Temei juridic:

Directiva 2014/24/UE

vgv -

2.1.6. Motive de excludere

Sursele motivelor de excludere: Anunț

Încălcarea obligațiilor stabilite în temeiul unor motive de excludere pur naționale: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Lot

5.1. Lot: LOT-0001

Titlu: 10023631-Feasibility Study for an African Railway Competence Centre

Descriere: The objectives of the study: - Stakeholders that could significantly contribute to the achievement of the objectives and/or participate in an industry dialogue are identified. - Labour market demand as well as skills gaps are assessed considering current and future skills needed for the modernisation and development of the railway network in Africa. - The technical, financial, and operational feasibility of one or more sustainable Rail Transport Competence Centres (RCCs) in Africa is assessed including a governance model and conditions for long-term viability and development of a strategic plan considering financial and operations considerations. - Relevant training programs and curricula across all professional qualification levels are developed or modernized. - A strategic plan considering financial and operations considerations has been developed. - Pilot trainings are implemented Work Package 1: Data Collection & Market Analysis: Anticipating and Matching Skills and Jobs in the Railway Sector Consultant shall assess African railway sector: (a) Skills Demand - current /future workforce needs (4-15 years), including job volumes, required skills by qualification level, and necessary training/education; (b) Skills Supply - assess available qualified workforce and analyse current/planned vocational/academic training, mapping existing providers

/programs and their capacity/relevance; (c) Skills Gaps - identify geographic, qualification-specific, institutional, and capacity-related gaps, deriving rationale for regional/sub-regional training solutions. The methodology shall be based on ILO's Working at Sectoral Level: Guide to anticipating and matching skills and jobs, Volume 3 (2016), using desk-based analysis, interviews, focus groups, round tables, surveys, and in-depth case studies. Work Package 2: Pilot training courses about rail transport Following Gap Analysis, pilot trainings (classroom /blended/online) test training models and support stakeholder engagement. They target decision-makers (strategic) and instructors (technical, prioritizing maintenance/asset management). Trainings are universal, tech-independent, with European aspects where relevant and gender-responsive: inclusive outreach, accessible formats, participation targets for underrepresented groups. The contractor shall identify topics; develop compliant technical curriculum (train-the-trainer, study visits, African/European partners); train 20 railway operators (study visit to Europe); create online course on African railway infrastructure/ operation (TUMI platform); evaluate lessons. Work Package 3: Regional Competence Center: Analysis & Modelling The contractor must develop and assess three alternative models for a regional railway training structure in Africa, including regional hubs and online/blended learning. Each model must define institutional setup, governance, curriculum scope, staffing, and CAPEX /OPEX estimates, ensuring inclusive governance, gender balance, and equal access. The contractor will define design assumptions (target groups, qualification levels, geographic scope, accessibility, alignment with AfDB/EU/Germany, language policy, digitalisation), develop three models-(a) centralized independent legal entity, (b) regional hub-and-spoke, (c) existing offers + online academy-each covering institutional setup, functional scope, delivery modes, partnerships, private sector engagement, and technical/institutional/financial/political risks, assess financial viability through a 10-year plan (CAPEX/OPEX, revenue streams, financing mechanisms, cost-effectiveness, scalability, socio-economic benefits), develop training portfolios and curricula for three priority courses (adapted international material), standardized programs/certifications, and trainer/ToT profiles, outline the centre as an innovation space for business exchange, pilot solutions, and project initiation, and conduct a comparative assessment, evaluating models against relevance, effectiveness, sustainability, scalability, and feasibility, conducting SWOT, and recommending the preferred model. Work Package 4: Action Plan & Recommendations for the preferred model This Work Package aims to translate the analytical findings and preferred model(s) into a practical and phased implementation roadmap. The contractor shall prepare an action plan outlining institutional, operational, financial, and governance steps required for implementation and provide clear recommendations for next steps, including preparatory actions, partnerships, and potential financing approaches. Work packages are implemented by key experts and three expert pools that ensure strategic leadership, technical excellence, and operational flexibility. - The Team Leader with international experience with at least 10 years of international management experience and experience in preparing analytical studies in economic policy, TVET or labour market and employment promotion - The Institutional development and Financing with international experience that combines 10 years of professional experience in strategic and organisational development related to operation of training institutions with experience in education and training, working with the private sector and economic and financial assessments. - Pool 1 Senior Experts in the Railway sector with international experience with 2-3 Experts with 10 years of professional experience in the railway sector and provide experience in education and training in railways, in particular technologies such as ETCS and private sector cooperation. - Pool 2 - Short-term experts with national experience with 4-8 experts with 5 years of professional experience in labour market analysis and skills needs assessment. - Pool 3 - Short-term experts in education and training with international experience with 4-8 experts with 5 years of professional experience in education and training.

5.1.1. Scop

Natura contractului: Servicii

Clasificarea principală (cpv): 79000000 Servicii pentru întreprinderi: drept, marketing, consultanță, recrutare, tipărire și securitate

Opțiuni:

Descrierea opțiunilor: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Locul de executare

Subdiviziunea țării (NUTS): Main-Taunus-Kreis (DE71A)

Țara: Germania

Informații suplimentare: Germany

5.1.3. Durata estimată

Durată: 14 Luni

5.1.4. Reînnoire

Numărul maxim de reînnoiri: 2

Alte informații despre reînnoire: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Informații generale

Participare rezervată:

Participarea nu este rezervată.

Trebuie să fie specificate numele și calificările profesionale ale personalului însărcinat cu executarea contractului: Cerință referitoare la ofertă

Proiect de achiziții publice nefinanțat din fonduri UE

Achiziția face obiectul Acordului privind achizițiile publice (AAP): da

Această procedură de achiziții publice este adecvată și pentru întreprinderile mici și mijlocii (IMM-uri): da

Informații suplimentare: #Besonders auch geeignet für:selbst#

5.1.7. Achiziție publică strategică

Obiectivul achiziției publice strategice: Reducerea impactului asupra mediului

Descriere: Reference is made to the Terms of reference (ToRs), especially 2.5 and 3.3.4.

Obiectivul achiziției publice strategice: Îndeplinirea obiectivelor sociale

Descriere: Reference is made to the Terms of reference (ToRs), especially 2.5 and 3.3.4.

Abordarea pentru reducerea impactului asupra mediului: Prevenirea și controlul poluării

Obiectiv social promovat: Egalitatea de gen, Obligația de diligență în privința drepturilor omului în cadrul lanțurilor de aprovizionare globale, Condiții de muncă echitabile, Altele

5.1.9. Criterii de selecție

Sursele criteriilor de selecție: Anunț

Criteriu: Alte cerințe economice sau financiare

Descrierea criteriului de selecție: EN-A1: Principles for the execution of orders (Mit dem Angebot; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in

accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions, 3. Declaration of bidding consortium and/or declaration of Eligibility through reliance upon the capacities of other entities and or sub-contractors (if applicable) (if applicable)

Criteriu: Referințe despre servicii specificate

Descrierea criteriului de selecție: EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 150,000 EUR (net). 2. At least 3 reference projects in the technical field "Setting-up and/or improving Rail Training Centres" and at least 3 reference projects in the region Africa in the technical field "railways" each in the last 36 months

Criteriu: Cifra de afaceri medie anuală

Descrierea criteriului de selecție: EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 800,000 EUR (net).

Criteriu: Media anuală a forței de muncă

Descrierea criteriului de selecție: EN-B2: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 10 persons.

5.1.11. Documentele achiziției

Limbile în care documentele achiziției sunt disponibile oficial: engleză

Termenul-limită pentru solicitarea de informații suplimentare: 04/08/2026 23:59:59 (UTC+02:00) ora Europei de Est, ora de vară a Europei Centrale

Unde se găsesc documentele achiziției: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YT1P39U7T/documents>

Canal de comunicare ad-hoc:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YT1P39U7T>

5.1.12. Condițiile achiziției publice

Condiții de depunere:

Depunere electronică: Obligatorie

Adresa de depunere: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YT1P39U7T>

Limbile în care pot fi depuse ofertele sau cererile de participare: engleză

Catalog electronic: Nu este permisă

Variante: Nu este permisă

Ofertanții pot depune mai multe oferte: Nu este permisă

Descrierea garanției financiare: An advance payment guarantee may be required

Termenul-limită pentru primirea ofertelor: 14/08/2026 12:00:00 (UTC+02:00) ora Europei de Est, ora de vară a Europei Centrale

Durata în care oferta trebuie să rămână valabilă: 139 Zile

Informații care pot fi completate după termenul-limită de depunere:

La latitudinea cumpărătorului, toate documentele lipsă legate de ofertant pot fi depuse ulterior.

Informații suplimentare: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Clauzele contractuale:

Executarea contractului trebuie efectuată în cadrul unor programe de angajare protejată: Nu

Condiții privind executarea contractului: The execution conditions result from the information given in the contract notice and the tender documents. Where the Federal Act on Compliance with Collective Agreements applies, it must be taken into account.

Facturare electronică: Obligatorie

Se va utiliza comanda electronică: da

Se va utiliza plata electronică: da

5.1.15. Aspecte tehnice

Acord-cadru:

Niciun acord-cadru

Informații despre sistemul dinamic de achiziții:

Nu există un sistem dinamic de achiziție

5.1.16. Informații suplimentare, mediere și căi de atac

Organizația responsabilă cu căile de atac: Vergabekammern des Bundes

Informații privind termenele-limită pentru reexaminare: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organizația care furnizează informații suplimentare cu privire la procedura de achiziții:

Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organizația care primește cererile de participare: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organizații

8.1. ORG-0001

Denumire oficială: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Număr de înregistrare: 993-80072-52

Adresă poștală: Dag-Hammarskjöld-Weg 1 - 5

Localitate: Eschborn

Cod poștal: 65760

Subdiviziunea țării (NUTS): Main-Taunus-Kreis (DE71A)

Țara: Germania

Punct de contact: Friedrich Graf von Westphalen & Partner mbB Rechtsanwälte

E-mail: giz.ausschreibungen@fgvw.de

Telefon: +49 69719189012

Adresa de internet: <https://www.giz.de>

Rolurile acestei organizații:

Cumpărător

Organizația care furnizează informații suplimentare cu privire la procedura de achiziții

Organizația care primește cererile de participare

8.1. ORG-0002

Denumire oficială: Vergabekammern des Bundes

Număr de înregistrare: 022894990

Adresă poștală: Kaiser-Friedrich-Straße 16

Localitate: Bonn

Cod poștal: 53113

Subdiviziunea țării (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Țara: Germania

E-mail: vk@bundeskartellamt.bund.de

Telefon: +49 2289499-0

Fax: +49 2289499-163

Adresa de internet: <https://www.bundeskartellamt.de>

Rolurile acestei organizații:

Organizația responsabilă cu căile de atac

8.1. ORG-0003

Denumire oficială: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Număr de înregistrare: 0204:994-DOEVD-83

Localitate: Bonn

Cod poștal: 53119

Subdiviziunea țării (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Țara: Germania

E-mail: noreply.esender_hub@bescha.bund.de

Telefon: +49228996100

Rolurile acestei organizații:

TED eSender

Informații privind anunțul

Identificatorul versiunea anunțului: 5cad70c7-ea34-4376-810d-0c35dc10a12b - 01

Tip de formular: Procedură concurențială

Tip de anunț: Anunț de participare sau de concesiune - regim standard

Subtipul anunțului: 16

Data notificării expedierii: 14/07/2026 17:26:47 (UTC+02:00) ora Europei de Est, ora de vară a Europei Centrale

Limbile în care acest anunț este disponibil oficial: engleză

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