

539478-2026 - Procedură concurențială

Germania – Servicii de ajutor economic extern – 10016823 - Technical Assistance for Digital Public Infrastructure Projects in the East African Community

OJ S 148/2026 04/08/2026

Anunț de participare sau de concesionare - regim standard

Servicii

1. Cumpărător

1.1. Cumpărător

Denumire oficială: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-mail: vahram.hovhannisyan@giz.de

Forma juridică a achizitorului: Întreprindere de stat, controlată de o autoritate guvernamentală centrală

Activitatea autorității contractante: Servicii publice generale

2. Procedură

2.1. Procedură

Titlu: 10016823 - Technical Assistance for Digital Public Infrastructure Projects in the East African Community

Descriere: The EU-EAC DEEP Project (EU-EAC Digital Economy, E-Commerce, E-Payments and E-Public Services Programme) is a 4 year project that started in June 2025. It is co-financed by the European Commission, the BMZ, France and Estonia, and implemented by GIZ, EstDev and Expertise France. The implementation is led by the GIZ EAC office in Arusha, Tanzania, but the project has team members in Kenya, Uganda and Rwanda as well. The overarching goal of the EU-EAC DEEP is to accelerate a secure, interoperable, and inclusive regional digital market within the East African Community (EAC). By advancing digital trade and e-governance at continental, regional, and national levels, the initiative aims to deepen regional integration, scale up the EAC Common Market, and support the implementation of the AfCFTA Digital Trade Protocol. The programme is structured around five Specific Objectives (SOs) defining its core thematic focus: - SO1: Digital Transformation Strategy & Bankable Projects: Supporting the implementation of the overarching EAC Digital Transformation Strategy (DTS) with a focus on digital public infrastructure. A primary focus is bridging the gap between available financing and the lack of structured digital infrastructure proposals by designing "bankable" digital projects to attract public, private, and blended investments. - SO2: Cross-Border E-Commerce: Strengthening the implementation of the EAC E-Commerce Strategy. This theme addresses expanding digital trade platforms, reducing cross-border trade barriers, and promoting inclusive market access for businesses. - SO3: Interoperable Cross-Border E-Payments: Supporting the EAC Cross-Border Payment Systems Master Plan. Thematic activities focus on harmonizing national payment systems and building regional infrastructure to promote efficient, secure, and affordable cross-border retail transactions, mobile money interoperability, and instant payment networks. - SO4: E-Government Services & Digital Public Infrastructure (DPI): Enhancing legal, institutional, and technical environments for e-governance. This targets the creation of cross-border DPI focusing on high-impact use-cases. - SO5: Cybersecurity Cooperation: Strengthening regional cooperation, capacity building, and harmonized protective frameworks on cybersecurity. The SOs are mutually interlinked and support each other. GIZ is the coordinating organisation and

is implementing SOs 1-3. This service contract will be the core of the implementation of SO1; development of bankable projects for DPI. The EUD Uganda added a dedicated funding window to SO1 in Uganda, therefore a large share of the work will be taking place in Uganda, supporting the Ugandan Ministry of ICT and National Guidance in the development of a sovereign loan package on DPI. Finally, the Digital Transformation Centre (DTC) Kenya has also added funding in the service contract to develop a bankable DPI project for Kenya, as part of their "DTC 2" project which is working with the Kenyan government to develop a roadmap on DPI and start its implementation.

Identificatorul procedurii: c6e30f6c-1e25-44e1-9fc8-abd613f035ad

Identificator intern: 10016823

Tip de procedură: Negociată cu publicarea prealabilă a unei proceduri concurențiale de ofertare / competitivă cu negociere

Procedura este accelerată: nu

2.1.1. Scop

Natura contractului: Servicii

Clasificarea principală (cpv): 75211200 Servicii de ajutor economic extern

Clasificare suplimentară (cpv): 79411100 Servicii de consultanță în dezvoltarea societăților

2.1.2. Locul de executare

Adresă poștală: EAC Headquarters, Former State Lodge EAC, P.O. Box 13854

Localitate: Arusha

Țara: Tanzania

Informații suplimentare: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH EAC Headquarters Former State Lodge EAC P.O. Box 13854 Arusha Tanzania

2.1.3. Valoare

Valoarea estimată fără TVA: 938 170,00 EUR

2.1.4. Informații generale

Informații suplimentare: #Bekanntmachungs-ID: CXTRY6YTT7H00PU# All communication takes place in English via communication tool in the project area of the procurement portal.

Temei juridic:

Directiva 2014/24/UE

vgv -

2.1.6. Motive de excludere

Sursele motivelor de excludere: Anunț

Încălcarea obligațiilor stabilite în temeiul unor motive de excludere pur naționale: In accordance with §§ 123,124 GWB, § 22 LkSG

Participarea la o organizație criminală:

Infrațiuni teroriste sau infracțiuni legate de activități teroriste:

Combaterea spălării banilor sau a finanțării terorismului:

Frauda:

Corupție:

Munca copiilor și alte forme de trafic de persoane:

Încălcarea obligației de plată a impozitelor:

Încălcarea obligației de plată a contribuțiilor la asigurările sociale:

Încălcarea obligațiilor în domeniile legislației de mediu:

Încălcarea obligațiilor în domeniile legislației sociale:

Încălcarea obligațiilor în domeniile legislației muncii:

Insolvență:

Active administrate de lichidator:
Activitățile economice sunt suspendate:
Situații similare, în temeiul legislației naționale, cum ar fi falimentul:
Abaterea profesională gravă:
Acorduri cu alți operatori economici care vizează denaturarea concurenței:
Conflict de interese care decurge din participarea la procedura de achiziții publice:
Implicare directă sau indirectă în pregătirea acestei proceduri de achiziții publice:
Încetare anticipată, daune-interese sau alte sancțiuni comparabile:
Interpretare eronată, nedivulgare de informații, incapacitate de a furniza documentele necesare sau obținere de informații confidențiale referitoare la această procedură:

5. Lot

5.1. Lot: LOT-0001

Titlu: 10016823 - Technical Assistance for Digital Public Infrastructure Projects in the East African Community

Descriere: The contractor is required to provide highly specialized advisory and technical assistance through the EAC DPI Acceleration Mechanism. The contractor helps project developers and government agencies design, structure, and scale Digital Public Infrastructure (DPI) use cases to bring them to a "bankable" status ready for international financing. The AM delivers four distinct types of specialized support to project promoters: 1. Development Support: Providing technical guidance at any stage of project development. This includes pre-feasibility and feasibility studies covering technical assessments, architectural designs, specifications, environmental impact assessments, regulatory analysis, cybersecurity assessments, hosting/infrastructure needs, and capacity assessments. 2. Structuring Support: Advising on essential operation, business, and financing models to ensure proposals match the expectations of financiers. This involves evaluating Public-Private Partnership (PPP) models, revenue streams, potential African and European private sector operators, and bundling separate projects to de-risk investments. 3. Access to Finance Support: Identifying appropriate financing options and aligning project documentation with the specific requirements of European and international institutions, such as the EU Global Gateway instruments (grants, guarantees, and blended finance like EFSD+). 4. Contract Closing / Transaction Support: Assisting with contractual negotiations during project preparation, including drafting financing transaction terms, term sheets, specialized contractual agreements, or fulfilling conditions. Work Packages The detailed scope of each work package is tailored to each project depending on its scope and maturity. It is not mandatory for a project to go through the entire sequence from EoI to Closing. Work Package 1: Clarification of the Assignment - Participate in initial online alignment sessions and a 2-day physical workshop in East Africa to understand the program vision and stakeholder landscape. - Present initial insights on technical feasibility, financial viability, gap analysis, and potential implementation risks. - Outline a clear process management approach detailing how each project proposal will be handled and which experts will be involved. - Develop a preliminary scope of work and estimate of effort for each selected project proposal. Work Package 2: Expression of Interest (EoI) Screening - Develop a transparent scoring system based on eligibility criteria to objectively rank and prioritize submitted EoIs against their likelihood of attracting financiers. - Conduct preliminary screenings of incoming EoIs, evaluating their alignment with the EAC Digital Transformation Strategy, and noting potential risks or opportunities. - Identify opportunities to "bundle" complementary projects to increase the overall investment ticket size and enhance commercial appeal. Work Package 3: Activity Brief Co-Development Steer a collaborative, iterative co-creation process between the project developer, GIZ, and financiers

to complete an Activity Brief. - Review existing master plans, pre-feasibility material, and technical designs, and conduct project needs assessments to pinpoint bankability barriers. - Carry out initial due diligence on institutional setups, public mandates, and legal frameworks. - Provide baseline cost estimates, market price benchmarks, revenue/pricing sensitivity analyses, and financial model operations. - Recommend project-specific PPP models that integrate financial and governance safeguards. - Draft the precise Terms of Reference (ToRs) for the deeper studies needed in the next stage.

Work Package 4: Technical Assistance (TA) Execution This core package focuses on delivering detailed technical and financial feasibility studies to serve as investment blueprints: - **Technical Feasibility:** Evaluate technology choices, tech stacks, hosting, and architecture for population-scale systems (such as e-ID, data-sharing, and payment switches). Ensure solutions incorporate user-centric design, digital sovereignty, and regional interoperability. - **Safeguards and Compliance:** Analyse project alignment with the Universal DPI Safeguards Framework and Principles for Digital Development. Conduct local/regional regulatory checks on data privacy, data protection, and localization laws. - **Risk and Infrastructure Assessment:** Conduct cybersecurity assessments, risk analyses, and evaluate the underlying telecommunications, energy, device, and storage infrastructure. - **Proposal Refinement and Deal Structuring:** Provide one-on-one assistance to refine financial projections, market analyses, and risk matrices. Craft tailored financing and capital structures aligned with instruments like the EFSD+.

Work Package 5: Contract Closing Support Support applicants directly during contract negotiations with financiers to secure optimal financing terms. - Finalize necessary supporting documentation, including risk matrices, sustainability and impact analyses, and inclusivity frameworks. - Hand over completed project dossiers to interested investors to ease their formal due diligence and appraisal processes. - Provide tailored documentation to assist government partners through state processes for sovereign debt approval.

Work Package 6: Knowledge Management & Communication - Maintain meticulous, results-based documentation of all advisory services, including tracking time-sheets, rates, and expert hours put into each file. - Synthesize aggregated lessons learned and feedback into two distinct "Insight-Papers" (compiled after the 3rd and 7th supported projects). - Organize and participate in a mid-term 2-day physical workshop to discuss learning outputs and adjust process methodologies.

Identificator intern: 10016823

5.1.1. Scop

Natura contractului: Servicii

Clasificarea principală (cpv): 75211200 Servicii de ajutor economic extern

Clasificare suplimentară (cpv): 79411100 Servicii de consultanță în dezvoltarea societăților

Opțiuni:

Descrierea opțiunilor: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Locul de executare

Adresă poștală: EAC Headquarters, Former State Lodge EAC, P.O. Box 13854

Localitate: Arusha

Țara: Tanzania

Informații suplimentare: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH EAC Headquarters Former State Lodge EAC P.O. Box 13854 Arusha Tanzania

5.1.3. Durata estimată

Durată: 30 Luni

5.1.4. Reînnoire

Numărul maxim de reînnoiri: 2

Alte informații despre reînnoire: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Informații generale

Participare rezervată:

Participarea nu este rezervată.

Trebuie să fie specificate numele și calificările profesionale ale personalului însărcinat cu executarea contractului: Cerință referitoare la ofertă

Proiect de achiziții publice finanțat integral sau parțial din fonduri UE

Achiziția face obiectul Acordului privind achizițiile publice (AAP): da

Această procedură de achiziții publice este adecvată și pentru întreprinderile mici și mijlocii (IMM-uri): da

Informații suplimentare: #Besonders auch geeignet für:other-sme#

5.1.7. Achiziție publică strategică

Obiectivul achiziției publice strategice: Reducerea impactului asupra mediului

Descriere: See section 2.5 of the ToR.

Obiectivul achiziției publice strategice: Îndeplinirea obiectivelor sociale

Descriere: See sections 2.5 and 3.3.4 of the ToR.

Abordarea pentru reducerea impactului asupra mediului: Atenuarea schimbărilor climatice, Prevenirea și controlul poluării

Obiectiv social promovat: Egalitatea de gen, Obligația de diligență în privința drepturilor omului în cadrul lanțurilor de aprovizionare globale

5.1.9. Criterii de selecție

Sursele criteriilor de selecție: Anunț

Criteriu: Alte cerințe economice sau financiare

Descrierea criteriului de selecție: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Criteriu: Alte cerințe economice sau financiare

Descrierea criteriului de selecție: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 2 requests to participate. Weighted criteria for the selection of candidates: 1. Technical experience (50%) a. Development of DPI projects from idea stage to bankable concept (feasibility, business case, specifications) (7%) b. Finalization of required documents and hand over to financing institutions with positive financing decision (5%) c. Technical specification of software-based DPI projects (architecture, specifications, interoperability, roll out plans) (10%) d. Technical specification and design of digital hardware projects such as data centres, fiber optic projects (8%) e. Design of financial architecture and structuring for blended finance including international and local capital (10%)

f. Advisory on PPP models, operation and maintenance structures for public infrastructure projects (10%) 2. Regional experience (in Africa) (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Criteriu: Referințe despre servicii specificate

Descrierea criteriului de selecție: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 150,000.00 EUR (net). 2. At least 5 reference projects in the technical field "Preparing a project to be investment ready for development finance institutions" in the last 36 months (reference date: date of publication of this tender) - of which at least 3 reference projects in the specific technical field of Digital Public Infrastructure (DPI), and - of which at least 3 reference projects from Sub Saharan Africa (in accordance with UN DESA Statistics Division).

Criteriu: Cifra de afaceri medie anuală

Descrierea criteriului de selecție: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 1,500,000.00 EUR (net).

Criteriu: Alte cerințe economice sau financiare

Descrierea criteriului de selecție: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 10 persons.

Criteriu: Referințe despre servicii specificate

Descrierea criteriului de selecție: Assessment of technical eligibility / weighted criteria for the selection of candidates - Weighted criteria for the selection of candidates: 1. Technical experience (50%) a. Development of DPI projects from idea stage to bankable concept (feasibility, business case, specifications) (7%) b. Finalization of required documents and hand over to financing institutions with positive financing decision (5%) c. Technical specification of software-based DPI projects (architecture, specifications, interoperability, roll out plans) (10%) d. Technical specification and design of digital hardware projects such as data centres, fiber optic projects (8%) e. Design of financial architecture and structuring for blended finance including international and local capital (10%) f. Advisory on PPP models, operation and maintenance structures for public infrastructure projects (10%) 2. Regional experience (in Africa) (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Criteriile vor fi utilizate pentru a selecta candidații care urmează să fie invitați în a doua etapă a procedurii

Ponderare (procentaj, valoare exactă): 100,00

Informații privind a doua etapă a unei proceduri în două etape:

Numărul minim de candidați care urmează să fie invitați în a doua etapă a procedurii: 3

Numărul maxim de candidați care urmează să fie invitați în a doua etapă a procedurii: 5

Procedura se va desfășura în mai multe etape. În fiecare etapă, unii participanți pot fi eliminați

Achizitorul își rezervă dreptul de a atribui contractul pe baza ofertelor inițiale, fără alte negocieri

5.1.10. Criterii de atribuire

Criteriu:

Tip: Preț

Denumire: Price

Descriere: Price criteria for "Bestangebots-Quotienten-Methode"

Categorie a criteriului de atribuire greutate: Ponderare (puncte, valoare exactă)

Număr legat de criteriul de atribuire: 20

Criteriu:

Tip: Calitate

Denumire: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Descriere: Zur Ermittlung des wirtschaftlichsten Bieters wird hier von der Vergabestelle die erreichte Gesamtpunktzahl nach fachlicher Wertung eingetragen. Es werden nur Angebote mit einer fachlichen Bewertung von mindestens 500 Punkten gewertet. Fachliche Angebote mit weniger Punkten scheiden als fachlich ungeeignet aus.

Categorie a criteriului de atribuire greutate: Ponderare (puncte, valoare exactă)

Număr legat de criteriul de atribuire: 80

Criteriu:

Tip: Calitate

Denumire: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Descriere: Zur Ermittlung des wirtschaftlichsten Bieters wird hier von der Vergabestelle die erreichte Gesamtpunktzahl nach fachlicher Wertung eingetragen. Es werden nur Angebote mit einer fachlichen Bewertung von mindestens 500 Punkten gewertet. Fachliche Angebote mit weniger Punkten scheiden als fachlich ungeeignet aus.

Categorie a criteriului de atribuire prag: Punctaj minim

Număr legat de criteriul de atribuire: 500

5.1.11. Documentele achiziției

Limbile în care documentele achiziției sunt disponibile oficial: engleză

Termenul-limită pentru solicitarea de informații suplimentare: 24/08/2026 23:59:59 (UTC+02:00) ora Europei de Est, ora de vară a Europei Centrale

Unde se găsesc documentele achiziției: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTT7H00PU/documents>

Canal de comunicare ad-hoc:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTT7H00PU>

5.1.12. Condițiile achiziției publice

Condițiile procedurii:

Data estimată de trimitere a invitațiilor de depunere a ofertelor: 15/09/2026

Condiții de depunere:

Depunere electronică: Obligatorie

Adresa de depunere: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTT7H00PU>

Limbile în care pot fi depuse ofertele sau cererile de participare: engleză

Catalog electronic: Nu este permisă

Variante: Nu este permisă

Ofertanții pot depune mai multe oferte: Nu este permisă

Termenul-limită pentru primirea cererilor de participare: 01/09/2026 12:00:00 (UTC+02:00) ora Europei de Est, ora de vară a Europei Centrale

Informații care pot fi completate după termenul-limită de depunere:

La latitudinea cumpărătorului, o parte din documentele lipsă legate de ofertant pot fi depuse ulterior.

Informații suplimentare: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Clauzele contractuale:

Executarea contractului trebuie efectuată în cadrul unor programe de angajare protejată: Nu

Condiții privind executarea contractului: The execution conditions result from the information given in the contract notice and the tender documents.

Facturare electronică: Obligatorie

Se va utiliza comanda electronică: da

Se va utiliza plata electronică: da

5.1.15. Aspecte tehnice

Acord-cadru:

Niciun acord-cadru

Informații despre sistemul dinamic de achiziții:

Nu există un sistem dinamic de achiziție

5.1.16. Informații suplimentare, mediere și căi de atac

Organizația responsabilă cu căile de atac: Vergabekammern des Bundes

Informații privind termenele-limită pentru reexaminare: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organizația care furnizează informații suplimentare cu privire la procedura de achiziții:

Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organizația care primește cererile de participare: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organizații

8.1. ORG-0001

Denumire oficială: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Număr de înregistrare: 993-80072-52

Adresă poștală: Dag-Hammarskjöld-Weg 1 - 5

Localitate: Eschborn

Cod poștal: 65760

Subdiviziunea țării (NUTS): Main-Taunus-Kreis (DE71A)

Țara: Germania

E-mail: vahram.hovhannisyan@giz.de

Telefon: +49 6196792710

Fax: +49 6196791115

Adresa de internet: <https://www.giz.de>

Rolurile acestei organizații:

Cumpărător

Organizația care furnizează informații suplimentare cu privire la procedura de achiziții

Organizația care primește cererile de participare

8.1. **ORG-0002**

Denumire oficială: Vergabekammern des Bundes

Număr de înregistrare: 022894990

Adresă poștală: Kaiser-Friedrich-Straße 16

Localitate: Bonn

Cod poștal: 53113

Subdiviziunea țării (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Țara: Germania

E-mail: vk@bundeskartellamt.bund.de

Telefon: +49 2289499-0

Fax: +49 2289499-163

Adresa de internet: <https://www.bundeskartellamt.de>

Rolurile acestei organizații:

Organizația responsabilă cu căile de atac

8.1. **ORG-0003**

Denumire oficială: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Număr de înregistrare: 0204:994-DOEVD-83

Localitate: Bonn

Cod poștal: 53119

Subdiviziunea țării (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Țara: Germania

E-mail: noreply.esender_hub@bescha.bund.de

Telefon: +49228996100

Rolurile acestei organizații:

TED eSender

Informații privind anunțul

Identificatorul versiunea anunțului: f869da9e-fe4d-41d4-952d-edeb58403667 - 01

Tip de formular: Procedură concurențială

Tip de anunț: Anunț de participare sau de concesiune - regim standard

Subtipul anunțului: 16

Data notificării expedierii: 31/07/2026 17:11:59 (UTC+02:00) ora Europei de Est, ora de vară a Europei Centrale

Limbile în care acest anunț este disponibil oficial: engleză

Numărul de publicare al anunțului: 539478-2026

Numărul ediției JO S: 148/2026

Data publicării: 04/08/2026