

## 596639-2026 - Procedură concurențială

Danemarca – Servicii de schimb valutar – FX Tender - Concession

OJ S 167/2026 31/08/2026

Anunț de participare sau de concesiune - regim standard

Servicii

### 1. Cumpărător

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#### 1.1. Cumpărător

Denumire oficială: Københavns Lufthavne A/S

E-mail: [ea.plaugmann@cph.dk](mailto:ea.plaugmann@cph.dk)

Forma juridică a achizitorului: Întreprindere de stat

Achizitorul este o entitate contractantă

Activitatea entității contractante: Activități aeroportuare

### 2. Procedură

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#### 2.1. Procedură

Titlu: FX Tender - Concession

Descriere: This tender represents an opportunity to appoint a new operator to 3 units in CPH and reshape the future foreign exchange proposition. Together, these locations provide direct access to the concession's two primary customer groups and offer exposure to some of the airport's most commercially attractive passenger flows. CPH's objective is to establish a commercially sustainable and customer-focused business model that reflects changing passenger needs, evolving payment trends, and the continued growth and development of the airport.

Identificatorul procedurii: a362f9bd-a2fa-4dc4-a7db-a0b4f6fca3f6

Identificator intern: FX Tender

Tip de procedură: Negociată cu publicarea prealabilă a unei proceduri concurențiale de ofertare / competitivă cu negociere

Principalele caracteristici ale procedurii: The tender procedure will be conducted as a negotiated procedure without prequalification. CPH reserves the right, during the course of the negotiations, to reduce the number of tenderers participating in the negotiations. The number may already be reduced on the basis of the first tenders. CPH reserves the possibility to award the lease agreement on the basis of the initial and all subsequent tenders received. If so, the tenders will be evaluated in accordance with the tender conditions. CPH is therefore entitled, but not obliged, to negotiate.

##### 2.1.1. Scop

Natura contractului: Servicii

Clasificarea principală (cpv): 66180000 Servicii de schimb valutar

##### 2.1.2. Locul de executare

Subdiviziunea țării (NUTS): Københavns omegn (DK012)

Țara: Danemarca

##### 2.1.3. Valoare

Valoarea estimată fără TVA: 1 800 000 000,00 DKK

#### **2.1.4. Informații generale**

Informații suplimentare: The lessee must obtain and maintain all licences, permits and authorisations required under Danish law for the operation of the currency exchange business, see section 2 of the lease.

##### **Temei juridic:**

Directiva 2014/23/UE

#### **2.1.6. Motive de excludere**

Sursele motivelor de excludere: Anunț

Corupție: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for corruption, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 3 of the Convention on the fight against corruption involving officials of the European Communities or officials of Member States of the European Union, OJ C 195, 25.6.1997, p. 1, and in Article 2(1) of Council Framework Decision 2003/568/JHA of 22 July 2003 on combating corruption in the private sector (OJ L 192, 31.7.2003, p. 54). This exclusion ground also includes corruption as defined in the national law of the contracting authority (contracting entity) or the economic operator

Frauda: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for fraud, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? Within the meaning of Article 1 of the Convention on the protection of the European Communities' financial interests (OJ C 316, 27.11.1995, p. 48).

Combaterea spălării banilor sau a finanțării terorismului: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for money laundering or terrorist financing, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 1 of Directive 2005/60/EC of the European Parliament and of the Council of 26 October 2005 on the prevention of the use of the financial system for the purpose of money laundering and terrorist financing (OJ L 309, 25.11.2005, p. 15).

Participarea la o organizație criminală: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for participation in a criminal organisation, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 2 of Council Framework Decision 2008/841/JHA of 24 October 2008 on the fight against organised crime (OJ L 300, 11.11.2008, p. 42).

Infracțiuni teroriste sau infracțiuni legate de activități teroriste: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for terrorist offences or offences linked to terrorist activities, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Articles 1 and 3 of Council Framework Decision of 13 June 2002 on combating terrorism (OJ L 164, 22.6.2002, p. 3). This exclusion ground also includes inciting or aiding or abetting or attempting to commit an offence, as referred to in Article 4 of that Framework Decision.

Munca copiilor și alte forme de trafic de persoane: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for child labour and other forms of trafficking in human beings, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 2 of Directive 2011/36/EU of the European Parliament and of the Council of 5 April 2011 on preventing and combating trafficking in human beings and protecting its victims, and replacing Council Framework Decision 2002/629/JHA (OJ L 101, 15.4.2011, p. 1).

Abaterea profesională gravă: Is the economic operator guilty of grave professional misconduct? Where applicable, see definitions in national law, the relevant notice or the procurement documents.

Interpretare eronată, nedivulgare de informații, incapacitate de a furniza documentele necesare sau obținere de informații confidențiale referitoare la această procedură: Can the economic operator confirm that: a) It has been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria, b) It has withheld such information, c) It has not been able, without delay, to submit the supporting documents required by a contracting authority or contracting entity, and d) It has undertaken to unduly influence the decision making process of the contracting authority or contracting entity, to obtain confidential information that may confer upon it undue advantages in the procurement procedure or to negligently provide misleading information that may have a material influence on decisions concerning exclusion, selection or award?

Conflict de interese care decurge din participarea la procedura de achiziții publice: Is the economic operator aware of any conflict of interest, as indicated in national law, the relevant notice or the procurement documents due to its participation in the procurement procedure?

Implicare directă sau indirectă în pregătirea acestei proceduri de achiziții publice: Has the economic operator or an undertaking related to it advised the contracting authority or contracting entity or otherwise been involved in the preparation of the procurement procedure?

Încălcarea obligației de plată a contribuțiilor la asigurările sociale: Has the economic operator breached its obligations relating to the payment social security contributions, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment?

Încălcarea obligației de plată a impozitelor: Has the economic operator breached its obligations relating to the payment of taxes, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment?

## 5. Lot

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### 5.1. Lot: LOT-0000

Titlu: FX Tender - Concession

Descriere: This tender represents an opportunity to appoint a new operator to 3 units in CPH and reshape the future foreign exchange proposition. Together, these locations provide direct access to the concession's two primary customer groups and offer exposure to some of the airport's most commercially attractive passenger flows. CPH's objective is to establish a commercially sustainable and customer-focused business model that reflects changing passenger needs, evolving payment trends, and the continued growth and development of the airport.

Identificator intern: FX Tender

#### **5.1.1. Scop**

Natura contractului: Servicii

Clasificarea principală (cpv): 66180000 Servicii de schimb valutar

#### **5.1.2. Locul de executare**

Subdiviziunea țării (NUTS): Københavns omegn (DK012)

Țara: Danemarca

#### **5.1.3. Durata estimată**

Data începerii: 01/03/2027

Data de sfârșit a duratei: 30/06/2032

#### **5.1.4. Reînnoire**

Numărul maxim de reînnoiri: 1

Alte informații despre reînnoire: CPH can prolong the Lease with up to 12 months

#### **5.1.5. Valoare**

Valoarea estimată fără TVA: 1 800 000 000,00 DKK

#### **5.1.6. Informații generale**

##### **Participare rezervată:**

Participarea nu este rezervată.

Proiect de achiziții publice nefinanțat din fonduri UE

Informații suplimentare: The lessee must obtain and maintain all licences, permits and authorisations required under Danish law for the operation of the currency exchange business, see section 2 of the lease.

#### **5.1.9. Criterii de selecție**

Sursele criteriilor de selecție: Anunț

Criteriu: Referințe despre servicii specificate

Descrierea criteriului de selecție: It is a minimum requirement that the tenderer provides at least two (2) references relating to comparable business activities. For the purposes of this requirement, a reference will be considered comparable only if it concerns the operation of currency exchange services at an airport handling more than 10 million passengers annually. The references (operator statement only) must relate to contracts that have been carried out during the two (2) years preceding the tender deadline. Ongoing contracts may be relied upon, provided that the contract has been performed for at least twelve (12) months prior to the tender deadline. The reference requirement can be fulfilled through references where the tenderer has been a supplier or subcontractor. The decisive factor is that the tenderer has performed the work covered by the reference. The references must be described in the ESPD and include the following information: - Short description of the references - The airports and the number of total annual passengers in 2025 - Date of opening of the premises - Contact person from each contracting entity CPH reserves the right to contact the contracting entity in question to verify the existence of the reference. Please note that a tenderer may in its ESPD state only its own references, i.e. for the specific legal entity (e.g. company) in question. This means for example that group companies' references may be taken into account only if the tenderer relies on the group companies in question in relation to suitability and if separate ESPDs and letters of commitment are submitted for these group companies, see below. As for consortia, the consortium members combined must meet the minimum requirement. As for tenderers relying on the technical and professional suitability of other economic operators, the tenderer and the committed entity combined must meet the minimum requirement.

#### 5.1.10. Criterii de atribuire

##### **Criteriu:**

Tip: Preț

Denumire: Financial

Descriere: The economic operator must complete and submit Annex A (Financial offer). All blanks marked yellow in Annex A must be filled out by the tenderer. Annex A constitutes the tenderer's combined financial offer across all locations. The offered concession fee and minimum annual rent (per IDP) will be applicable across all units. The overall assessment of "Financial" is based on the two (2) sub-sub-criteria described above and is calculated with two decimal places. The sub-sub-criteria are evaluated separately. No indexation is applied for evaluation purposes. All prices must be quoted in Danish kroner (DKK) excluding VAT (but including any other indirect taxes). "Concession fee (%)" (50%) The tenderer must state the offered concession fee percentage in Annex A (Financial offer), the offered concession fee (%) for both sales and purchase of currencies. When assessing "Concession fee (%)", emphasis will be placed on as high a value as possible. CPH will use a scoring system in which the concession fee is translated into scores ranging from a minimum of 0 points to a maximum of 10 points: • The tenderer offering the highest concession fee will achieve the maximum score of 10 points. • An offered concession fee percentage lower than 2,35% will gain a score of 0 points. • All other tenderers will be scored based on a linear interpolation between these two values. • If all tenderers submit identical concession fees, all tenderers will be awarded 10 points. "Minimum annual rent (per IDP)" (50%) The tenderer must state the offered minimum annual rent (per IDP) for all units in Annex A (Financial Offer), which will be adjusted in accordance with the lease agreement. The minimum annual rent (per IDP) for each unit will serve as the minimum guaranteed payment to CPH. For evaluation purposes, the minimum annual rent (per IDP) is calculated as the sum of the minimum annual rent (per IDP) offered for all locations. The estimated IDP in the Financial offer (Annex A) for the lease period, provided by CPH, is not binding. When assessing "Minimum annual rent (per IDP)", emphasis will be placed on as high a minimum annual rent per IDP as possible. The minimum annual rent per IDP must be quoted in Danish kroner (DKK) excl. VAT (but including any other indirect taxes, duties etc.) CPH will use a scoring system in which the minimum annual rent (per IDP) are translated into scores ranging from a minimum of 0 points to a maximum of 10 points: • The tenderer offering the highest minimum annual rent (per IDP) will achieve the maximum score of 10 points. • An offered minimum annual rent lower than 0,70 DKK per IDP will gain a score of 0 points. • All other tenderers will be scored based on a linear interpolation between these two values. • If all tenderers submit identical minimum annual rents (per IDP), all tenderers will be awarded 10 points.

Categorie a criteriului de atribuire greutate: Ponderare (procentaj, valoare exactă)

Număr legat de criteriul de atribuire: 80

##### **Criteriu:**

Tip: Calitate

Denumire: Quality

Descriere: The overall assessment of quality is based on the following sub-sub-criteria and is calculated with two decimal places. Sub-sub-criterion "Concept" (50%) The proposal will be evaluated on the overall strength of the store concept, including the ability to deliver a well-executed portfolio of stores with a relevant value proposition for travelers, clearly defined roles, and store design and layout that create a high-quality shopping experience, a high-quality, durable, and sustainable design solution, fit-in with the overall CPH design and deliver strong commercial performance. Pricing must be clearly and unambiguously displayed. Sub-sub-criterion "Business plan" (50%) The assessment of Business plan will focus on: Setup: The

proposal will be evaluated on the overall strength of the CPH setup, including the ability to deliver a robust organizational set up, reliable and high performing units, that drives a strong commercial result. Viability of business plan: The viability of the business plan will be evaluated on how the submitted description demonstrates an ability to operate sustainable and commercially sound units at CPH, and on how convincingly intended investments and key operational and cost drivers support the brand experience and commercial performance. Categorie a criteriului de atribuire greutate: Ponderare (procentaj, valoare exactă) Număr legat de criteriul de atribuire: 20

#### **5.1.11. Documentele achiziției**

Limbile în care documentele achiziției sunt disponibile oficial: engleză

Unde se găsesc documentele achiziției: [https://eu.eu-supply.com/app/rfq/rwlentrance\\_s.asp?PID=459663&TID=200420136&B=](https://eu.eu-supply.com/app/rfq/rwlentrance_s.asp?PID=459663&TID=200420136&B=)

#### **5.1.12. Condițiile achiziției publice**

##### **Condiții de depunere:**

Depunere electronică: Obligatorie

Adresa de depunere: [https://eu.eu-supply.com/app/rfq/rwlentrance\\_s.asp?PID=459663&TID=200420136&B=](https://eu.eu-supply.com/app/rfq/rwlentrance_s.asp?PID=459663&TID=200420136&B=)

Limbile în care pot fi depuse ofertele sau cererile de participare: engleză

Variante: Nu este permisă

Ofertanții pot depune mai multe oferte: Nu este permisă

Descrierea garanției financiare: No later than two months before the date of commencement, the lessee must provide security in form of a cash deposit or a demand guarantee from a reputable bank in accordance with appendix 5.9.

Termenul-limită pentru primirea cererilor de participare: 16/09/2026 08:00:00 (UTC+00:00) ora Europei Occidentale, GMT

##### **Clauzele contractuale:**

Executarea contractului trebuie efectuată în cadrul unor programe de angajare protejată: Nu  
Este necesar un acord de confidențialitate: da

Informații suplimentare privind acordul de confidențialitate: To obtain access to CPH passenger forecast and FX transaction data, the tenderer must sign a non-disclosure agreement (Annex H) because the information is confidential. The following document contain CPH passenger forecast and is therefore subject to signing of the NDA: Financial offer (Annex A) and Viability of Business plan (Annex I). Tenderers must fill out and submit Financial offer (Annex A) and Viability of Business plan (Annex I) as part of the tender. This means that a tenderer must sign the NDA in order to submit a tender. The tenderer shall fill out Annex H (NDA) and forward it to CPH via EU-Supply. When CPH has received the signed NDA, CPH will forward Financial offer (Annex A) and Viability of Business plan (Annex I) to the tenderer through EU-Supply at the latest four days after CPH has received the signed Annex H (NDA).

Facturare electronică: Obligatorie

Se va utiliza comanda electronică: da

Se va utiliza plata electronică: da

#### **5.1.16. Informații suplimentare, mediere și căi de atac**

Organizația responsabilă cu căile de atac: Klagenævnet for Udbud

Organizația care furnizează informații suplimentare cu privire la procedura de achiziții: Københavns Lufthavne A/S

Organizația care furnizează mai multe informații cu privire la căile de atac: Konkurrence- og Forbrugerstyrelsen

## 8. Organizații

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### 8.1. ORG-0001

Denumire oficială: Københavns Lufthavne A/S

Număr de înregistrare: 14707204

Adresă poștală: Lufthavnsboulevarden 6

Localitate: Kastrup

Cod poștal: 2770

Subdiviziunea țării (NUTS): Københavns omegn (DK012)

Țara: Danemarca

Punct de contact: Ea Meyer

E-mail: [ea.plaugmann@cph.dk](mailto:ea.plaugmann@cph.dk)

Telefon: +45 28707014

Profilul achizitorului: <https://eu.eu-supply.com/ctm/company/companyinformation/index/564760>

#### **Rolurile acestei organizații:**

Cumpărător

Organizația care furnizează informații suplimentare cu privire la procedura de achiziții

### 8.1. ORG-0002

Denumire oficială: Klagenævnet for Udbud

Număr de înregistrare: 37795526

Adresă poștală: Nævnens Hus, Toldboden 2

Localitate: Viborg

Cod poștal: 8800

Subdiviziunea țării (NUTS): Vestjylland (DK041)

Țara: Danemarca

E-mail: [kifu@naevneneshus.dk](mailto:kifu@naevneneshus.dk)

Telefon: +45 72405600

Adresa de internet: <https://naevneneshus.dk/start-din-klage/klagenaeonet-for-udbud/>

#### **Rolurile acestei organizații:**

Organizația responsabilă cu căile de atac

### 8.1. ORG-0003

Denumire oficială: Konkurrence- og Forbrugerstyrelsen

Număr de înregistrare: 10294819

Adresă poștală: Carl Jacobsens Vej 35

Localitate: Valby

Cod poștal: 2500

Subdiviziunea țării (NUTS): Byen København (DK011)

Țara: Danemarca

E-mail: [kfst@kfst.dk](mailto:kfst@kfst.dk)

Telefon: +45 41715000

Adresa de internet: <https://kfst.dk/>

#### **Rolurile acestei organizații:**

Organizația care furnizează mai multe informații cu privire la căile de atac

### 8.1. ORG-0004

Denumire oficială: Merzell Holding ASA

Număr de înregistrare: 980921565

Adresă poștală: Askekroken 11

Localitate: Oslo

Cod poștal: 0277  
Subdiviziunea țării (NUTS): Oslo (NO081)  
Țara: Norvegia  
Punct de contact: eSender  
E-mail: [publication@mercell.com](mailto:publication@mercell.com)  
Telefon: +47 21018800  
Fax: +47 21018801  
Adresa de internet: <http://mercell.com/>  
**Rolurile acestei organizații:**  
TED eSender

## Informații privind anunțul

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