

539735-2026 - Súťaž

Nemecko – Poradenské služby pre rozvoj podnikania – 10013553-Pool of experts for implementation of inclusive Contract Farming (iCF) schemes

OJ S 148/2026 04/08/2026

Oznámenie o vyhlásení verejného obstarávania alebo oznámenie o koncesii – štandardný režim Služby

1. Kupujúci

1.1. Kupujúci

Úradný názov: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-mail: chiara.geiger@giz.de

Typ kupujúceho podľa právnych predpisov: Verejný podnik pod kontrolou orgánu ústrednej štátnej správy

Činnosť verejného obstarávateľa: Všeobecné verejné služby

2. Postup

2.1. Postup

Názov: 10013553-Pool of experts for implementation of inclusive Contract Farming (iCF) schemes

Opis: The BMZ commissioned project "Strengthening Rural Value Chains" has received a co-financing from the Gates Foundation to develop a robust, competitive and inclusive horticulture sector in Ethiopia, Kenya and Uganda, in alignment with the implementation of the Ethiopia National Horticulture Strategy (ENHS) and the CEHA National Chapters in Kenya and Uganda. By strengthening fruit and vegetable value chains (in particular avocado, onion and potato), the project seeks to drive sustainable job creation, income growth, improved nutrition, and enhanced regional trade integration across the COMESA and EAC regions. The primary target group consists of small-scale producers (SSPs), with particular emphasis on women and youth aged 18-35, as well as agribusinesses engaged in production, aggregation, value addition, exports, and domestic market supply. The project focuses on enterprises with strong growth potential in structured domestic, regional, and international markets, while addressing systemic constraints faced by women and youth, including limited access to finance, technical skills, productive resources, and market opportunities. In addition, the project works closely with producer organizations, cooperatives, industry associations, and private-sector service providers in areas such as finance, insurance, climate-resilient inputs, innovation, and sustainable farming solutions. The project is built around two complementary intervention areas. The first focuses on strengthening inclusive business models through inclusive Contract Farming (iCF) schemes and investor readiness support. Small-scale producers will be professionalized and integrated into sustainable markets through partnerships with aggregators, exporters, and other off takers. The project promotes improved access to quality inputs, advisory services, finance, and reliable markets, while supporting contracting enterprises to strengthen governance systems, operational efficiencies, and internal controls. Depending on the maturity of the enterprise, investor readiness support may include business model strengthening, financial management improvements, governance support, and access-to-finance facilitation. This approach enables agribusinesses to become more creditworthy, scalable, and resilient, while simultaneously improving market access and income opportunities for SSPs. The project also supports the development of domestic, regional, and

export markets to diversify market opportunities and reduce vulnerability to market shocks. The second intervention area focuses on strengthening key market institutions and the enabling environment for the horticulture sector. The project supports the implementation capacities of the ENHS and the CEHA National Chapters in Kenya and Uganda, as well as their member associations. Horticulture sector associations will be strengthened to improve governance, service delivery, market information provision, collective marketing, and advocacy for conducive policy and regulatory frameworks. Enhanced institutional capacity will enable these organizations to better represent sector interests, influence policy reforms, and provide more effective services to their members. Addressing constraints simultaneously at micro, meso, and macro levels will improve sector competitiveness and create sustainable economic opportunities. By combining inclusive contract farming, investor readiness, market systems development, and institutional strengthening, the project is expected to increase the integration of small-scale producers into formal markets, improve access to finance and services for agribusinesses, strengthen sector coordination, and enhance the resilience and competitiveness of the horticulture sector.

Identifikátor postupu: 6bdf1cd6-ef5e-425c-870e-97f6b09dcb29

Interný identifikátor: 10013553

Druh postupu: Verejná súťaž

Postup je zrýchlený: nie

2.1.1. Účel

Druh zmluvy: Služby

Hlavná klasifikácia (cpv): 79411100 Poradenské služby pre rozvoj podnikania

2.1.2. Miesto plnenia

Kdekoľvek

Doplňujúce informácie: Ethiopia, Kenya, Uganda

2.1.4. Všeobecné informácie

Doplňujúce informácie: #Bekanntmachungs-ID: CXTRY6YTTQUU61U# All communication takes place in English via communication tool in the project area of the procurement portal.

Právny základ:

Smernica 2014/24/EÚ

vgv -

2.1.6. Dôvody na vylúčenie

Zdroje dôvodov na vylúčenie: Oznámenie

Porušenie povinností stanovených na základe čisto vnútroštátnych dôvodov vylúčenia: In accordance with §§ 123,124 GWB, § 22 LkS

Účasť v zločineckej organizácii: In accordance with §§ 123,124 GWB, § 22 LkS

Teroristické trestné činy alebo trestné činy spojené s teroristickými činnosťami: In accordance with §§ 123,124 GWB, § 22 LkS

Pranie špinavých peňazí alebo financovanie terorizmu: In accordance with §§ 123,124 GWB, § 22 LkS

Podvod: In accordance with §§ 123,124 GWB, § 22 LkS

Korupcia: In accordance with §§ 123,124 GWB, § 22 LkS

Detská práca a iné formy obchodovania s ľuďmi: In accordance with §§ 123,124 GWB, § 22 LkS

Porušenie povinnosti platiť dane: In accordance with §§ 123,124 GWB, § 22 LkS

Porušenie povinnosti platiť príspevky na sociálne zabezpečenie: In accordance with §§ 123,124 GWB, § 22 LkS

Porušenie povinností v oblasti environmentálneho práva: In accordance with §§ 123,124
GWB, § 22 LkS

Porušenie povinností v oblasti sociálneho práva: In accordance with §§ 123,124 GWB, § 22
LkS

Porušenie povinností v oblasti pracovného práva: In accordance with §§ 123,124 GWB, § 22
LkS

Platobná neschopnosť: In accordance with §§ 123,124 GWB, § 22 LkS

Aktíva spravované likvidátorom: In accordance with §§ 123,124 GWB, § 22 LkS

Pozastavené podnikateľské činnosti: In accordance with §§ 123,124 GWB, § 22 LkS

Podobná situácia ako úpadok podľa vnútroštátneho práva: In accordance with §§ 123,124
GWB, § 22 LkS

Závažné odborné pochybenie: In accordance with §§ 123,124 GWB, § 22 LkS

Dohody s inými hospodárskymi subjektmi s cieľom narušiť hospodársku súťaž: In accordance
with §§ 123,124 GWB, § 22 LkS

Konflikt záujmov z dôvodu účasti na postupe obstarávania: In accordance with §§ 123,124
GWB, § 22 LkS

Priama alebo nepriama účasť na príprave tohto postupu obstarávania: In accordance with §§
123,124 GWB, § 22 LkS

Predčasné ukončenie zmluvy, škody alebo iné porovnateľné sankcie: In accordance with §§
123,124 GWB, § 22 LkS

Nepravdivé informácie, neposkytnutie informácií, neschopnosť predložiť požadované
dokumenty alebo získanie dôverných informácií o tomto postupe: In accordance with §§
123,124 GWB, § 22 LkS

5. Časť

5.1. Časť: LOT-0001

Názov: 10013553-Pool of experts for implementation of inclusive Contract Farming (iCF)
schemes

Opis: The tender supports the implementation of Primary Outcome 1 of the project through the provision of specialized technical assistance for the design and implementation of inclusive Contract Farming (iCF) schemes in Ethiopia, Kenya, and Uganda. The contractor will work in close coordination with GIZ project teams and relevant public and private sector actors to strengthen agribusinesses operating in selected fruit and vegetable value chains and support the achievement of the Ethiopia National Horticulture Strategy (ENHS) and the CEHA National Chapters in Kenya and Uganda. The overall objective of the tender is to support the piloting and scaling of inclusive business models that improve market integration, competitiveness, and investor readiness of agribusinesses while enhancing opportunities for small-scale producers (SSPs), particularly women and youth. Through the implementation of iCF schemes, participating agribusinesses will improve access for SSPs to quality inputs, advisory services, innovative technologies, finance, and structured domestic and export markets. Using a pool of experts steered by team leads in each country, the tender foresees the provision of one-on-one advisory and business development support to 10 agribusinesses across the three countries (5 in Kenya, 3 in Ethiopia, and 2 in Uganda). Support will cover several business growth dimensions, including technical business development, investor readiness, digital transformation, climate adaptation, and access to finance. Key interventions include enterprise diagnostics, market analysis, business process optimization, governance and compliance strengthening, financial management improvements, climate-smart and digital business solutions, market linkage facilitation, and investment matchmaking. The contractor will also support agribusinesses in strengthening inclusive contract farming arrangements with

smallholder farmers. This includes improving enterprises' capacities to sustainably implement iCF schemes, increasing awareness among farmers and enterprises on the opportunities and requirements of iCF, and applying the GIZ methodology for inclusive contract farming. Additional support will include facilitating business-to-business (B2B) and business-to-consumer (B2C) linkages, strengthening partnerships with export promotion organizations such as the Import Promotion Desk (IPD), and supporting enterprises to better meet domestic and export market requirements related to quality, traceability, and compliance. The tender is structured around three interlinked work packages: Work Package 1: Agribusiness Onboarding and Strategy Development This work package focuses on the identification, onboarding, diagnostic assessment, and strategic planning support for participating agribusinesses. The contractor will develop comprehensive enterprise selection criteria to identify suitable enterprises for participation in the programme based on sector and market assessments. Following selection, the contractor will organize onboarding and kick-off sessions to align expectations, provide programme information, and formalize participation through commitments and non-disclosure agreements. The contractor will then conduct detailed enterprise diagnostic assessments covering areas such as statutory compliance, operational processes, stakeholder relations, market access, procurement systems, financial management, and infrastructure needs. Using these findings, enterprise-specific diagnostic reports and tailored business reform strategies will be developed. These strategies will identify key bottlenecks and define implementation roadmaps to strengthen enterprise competitiveness, internal systems, inclusivity, sustainability, and scalability. Work Package 2: Implementation Based on the approved business reform strategies, the contractor will provide bundled business development support tailored to the needs of each enterprise. This includes strategic-level support such as strengthening procurement systems, business process re-engineering and digitalization, product development, market access, and access to finance. Operational-level support will address day-to-day management issues, including accounting and bookkeeping, compliance with taxation, labour and environmental regulations, and human resource development. The contractor will strengthen the technical capacities of participating enterprises to sustainably implement iCF schemes, facilitate awareness raising among farmers and enterprises, and apply the GIZ iCF methodology and relevant country experiences. The contractor will also support enterprises in developing innovative services, technologies, and production methods that improve productivity, traceability, quality assurance, and climate resilience. In addition, the contractor will facilitate business exchange and exposure activities, including B2B and B2C roundtables, linkages with export promotion organizations such as the Import Promotion Desk (IPD), and participation in targeted market platforms. These interventions aim to strengthen commercial partnerships, improve understanding of buyer requirements and standards, and support enterprises in accessing high-value domestic and export markets. Work Package 3: Monitoring, Evaluation and Reporting The contractor will establish a monitoring and evaluation (M&E) system aligned with the overall project M&E framework in close coordination with GIZ. The system will support monitoring of implementation progress, assessment of enterprise performance, and tracking of project indicators and outcomes. The contractor will also document impact stories, case studies, and lessons learned from participating enterprises to support knowledge exchange and replication across the three countries.

Interný identifikátor: 10013553

5.1.1. Účel

Druh zmluvy: Služby

Hlavná klasifikácia (cpv): 79411100 Poradenské služby pre rozvoj podnikania

Možnosti:

Popis možností: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Miesto plnenia

Kdekoľvek

Doplňujúce informácie: Ethiopia, Kenya, Uganda

5.1.3. Predpokladané trvanie

Trvanie: 18 Mesiac

5.1.4. Obnovenie

Maximálny počet obnovení: 2

Ďalšie informácie o obnovení: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Všeobecné informácie

Vyhradená účasť:

Účasť nie je vyhradená.

Je povinné uviesť mená a odbornú kvalifikáciu zamestnancov určených na plnenie zmluvy:
Nevyžaduje sa

Projekt verejného obstarávania nie je financovaný z prostriedkov EÚ

Na toto verejné obstarávanie sa vzťahuje Dohoda o vládnom obstarávaní (GPA): áno

Toto verejné obstarávanie je vhodné aj pre malé a stredné podniky (MSP): áno

Doplňujúce informácie: #Besonders auch geeignet für:startup#, #Besonders auch geeignet für: other-sme#

5.1.7. Strategické verejné obstarávanie

Cieľ strategického verejného obstarávania: Obmedzenie environmentálnych vplyvov

Opis: In accordance with the tender documents.

Cieľ strategického verejného obstarávania: Splnenie sociálnych cieľov

Opis: In accordance with the tender documents.

Prístup zameraný na znižovanie environmentálnych vplyvov: Ochrana a obnova biodiverzity a ekosystémov, Prechod na obehové hospodárstvo, Adaptácia na zmenu klímy, Zmiernenie zmeny klímy, Prevencia a kontrola znečisťovania

Podporovaný sociálny cieľ: Etnická rovnosť, Rovnosť žien a mužov, Náležitá starostlivosť o ľudské práva v globálnych dodávateľských reťazcoch, Pracovné príležitosti pre dlhodobo nezamestnané osoby, znevýhodnené osoby a/alebo osoby so zdravotným postihnutím, Spravodlivé pracovné podmienky, Iné

5.1.9. Kritériá výberu

Zdroje výberových kritérií: Oznámenie

Kritérium: Referencie na špecifikované služby

Popis výberového kritéria: EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 100,000.00 EUR. 2. At least 04 reference projects in the technical field of enterprise development in the agribusiness sector, including inclusive contract farming and investor readiness of which at least 02 references in Eastern Africa, all of them in the last 36 months.

Kritérium: Priemerný ročný obrat

Popis výberového kritéria: EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 600,000.00 EUR.

Kritérium: Iné ekonomické alebo finančné požiadavky

Popis výberového kritéria: EN-C2: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 10 persons.

5.1.11. Súťažné podklady

Jazyky, v ktorých sú súťažné podklady oficiálne k dispozícii: angličtina

Lehota na vyžiadanie doplňujúcich informácií: 27/08/2026 23:59:59 (UTC+02:00)

východoeurópsky čas, stredoeurópsky letný čas

Adresa súťažných podkladov: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTTQUU61U/documents>

Ad hoc komunikačný kanál:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTTQUU61U>

5.1.12. Podmienky verejného obstarávania

Podmienky predkladania:

Elektronické predkladanie: Povinná

Adresa na predkladanie: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTTQUU61U>

Jazyky, v ktorých možno predložiť ponuky alebo žiadosti o účasť: angličtina

Elektronický katalóg: Nie je povolená

Varianty: Nie je povolená

Uchádzači môžu predložiť viac ako jednu ponuku: Nie je povolená

Lehota na prijímanie ponúk: 03/09/2026 12:00:00 (UTC+02:00) východoeurópsky čas, stredoeurópsky letný čas

Doba, počas ktorej musí ponuka zostať platná: 64 Dni

Informácie, ktoré možno doplniť po uplynutí lehoty na predkladanie ponúk:

Podľa uváženia kupujúceho sa môžu niektoré chýbajúce dokumenty týkajúce sa uchádzača predložiť neskôr.

Doplňujúce informácie: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Podmienky zmluvy:

Plnenie zmluvy sa musí vykonať v rámci programov chránených pracovísk: Nie

Podmienky týkajúce sa plnenia zmluvy: The execution conditions result from the information given in the contract notice and the tender documents.

Elektronická fakturácia: Povinná

Bude sa využívať elektronické objednávanie: áno

Bude sa využívať elektronická platba: áno

5.1.15. Techniky

Rámcová dohoda:

Žiadna rámcová dohoda

Informácie o dynamickom nákupnom systéme:

Žiadny dynamický nákupný systém

5.1.16. Ďalšie informácie, mediácia a preskúmanie

Organizácia pre preskúmanie: Vergabekammern des Bundes

Informácie o lehotách na preskúmanie: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organizácia poskytujúca doplňujúce informácie o postupe verejného obstarávania: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organizácia prijímajúca žiadosti o účasť: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organizácie

8.1. ORG-0001

Úradný názov: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registračné číslo: 993-80072-52

Poštová adresa: Dag-Hammarskjöld-Weg 1 - 5

Mesto: Eschborn

PSČ: 65760

Nižšia územná jednotka krajiny (NUTS): Main-Taunus-Kreis (DE71A)

Krajina: Nemecko

E-mail: chiara.geiger@giz.de

Telefón: +49 619679254465

Fax: +49 6196791115

Internetová adresa: <https://www.giz.de>

Roly tejto organizácie:

Kupujúci

Organizácia poskytujúca doplňujúce informácie o postupe verejného obstarávania

Organizácia prijímajúca žiadosti o účasť

8.1. ORG-0002

Úradný názov: Vergabekammern des Bundes

Registračné číslo: 022894990

Poštová adresa: Kaiser-Friedrich-Straße 16

Mesto: Bonn

PSČ: 53113

Nižšia územná jednotka krajiny (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Krajina: Nemecko

E-mail: vk@bundeskartellamt.bund.de

Telefón: +49 2289499-0

Fax: +49 2289499-163

Internetová adresa: <https://www.bundeskartellamt.de>

Roly tejto organizácie:

Organizácia pre preskúmanie

8.1. ORG-0003

Úradný názov: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registračné číslo: 0204:994-DOEVD-83

Mesto: Bonn

PSČ: 53119

Nižšia územná jednotka krajiny (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Krajina: Nemecko

E-mail: noreply.esender_hub@bescha.bund.de

Telefón: +49228996100

Roly tejto organizácie:

TED eSender

Informácie o oznámení

Identifikátor/verzia oznámenia: 34e1b3f6-098e-4878-ad9c-6af28960268d - 01

Typ formulára: Súťaž

Typ oznámenia: Oznámenie o vyhlásení verejného obstarávania alebo oznámenie o koncesii – štandardný režim

Podtyp oznámenia: 16

Dátum odoslania oznámenia: 03/08/2026 11:38:48 (UTC+02:00) východoeurópsky čas, stredoeurópsky letný čas

Jazyky, v ktorých je toto oznámenie oficiálne k dispozícii: angličtina

Číslo uverejnenia oznámenia: 539735-2026

Číslo vydania série S úradného vestníka: 148/2026

Dátum uverejnenia: 04/08/2026