# 329834-2026 - Javni razpis

**Danska – Storitve v rednem zračnem prevozu – 16.08 Flyrejser (2027)**
**OJ S 92/2026 13/05/2026**
**Obvestilo o koncesiji ali naročilu – standardna ureditev**
**Storitve**

## 1. Kupec

### 1.1. Kupec

Uradno ime: Staten og Kommunernes Indkøbsservice A/S
E-naslov: rura@ski.dk
Pravna vrsta kupca: Oseba javnega prava
Dejavnost javnega naročnika: Gospodarske zadeve

## 2. Postopek

### 2.1. Postopek

Naslov: 16.08 Flyrejser (2027)
Opis: SKI, a central purchasing body, puts up for tender a framework agreement for the purchase of air journeys for passenger transport. The tender is conducted as an open procedure. An air journey is defined as a return flight between two destinations. The tender comprises a total of 548 routes, each put up for tender as separate lots. Each lot is evaluated, awarded and contract-managed individually. For administrative purposes, however, SKI has decided to publish the material for the tendered routes under one overall framework agreement, as the contract documents are identical for all the routes, subject to limited route-specific variations set out in Appendix B. Likewise, an overall tender document (bill of quantities) has been prepared, in which the tenderer can submit tender for the routes (lots) desired by the tenderer. The framework agreement is mandatory for state authorities and optional for SKI's other customer segments. The customers entitled to use the framework agreement are specified in Appendix A and Appendix A.1.
Identifikator postopka: 92036fd2-1a20-4060-8bde-80cc97698079
Notranji identifikator: 8d2e1548-a598-4b89-a241-23ee144b1f50
Vrsta postopka: Odprti postopek
Postopek je pospešen: ne
Glavne značilnosti postopka: The description of the procedure is set out in the procurement documents.

### 2.1.1. Namen

Vrsta javnega naročila: Storitve
Glavna klasifikacijska oznaka (cpv): 60410000 Storitve v rednem zračnem prevozu

### 2.1.2. Kraj izvajanja

Kjer koli
Dodatne informacije: The place of performance depends on the specific air route (lot) and may take place in multiple countries.

### 2.1.3. Vrednost

Ocenjena vrednost brez DDV: 751 100 000,00 DKK
Najvišja vrednost okvirnega sporazuma: 2 621 300 000,00 DKK

**2.1.4. Splošne informacije**

Dodatne informacije: The procurement substantively covers a total of 594 separate lots. However, it has not been technically possible to create these as individual lots in the contract notice, as the procurement system does not support the creation and publication of such a large number of lots without a significant risk that the notice cannot be published correctly or in due time. Furthermore, due to technical limitations, including a maximum character limit in the present text field “Additional information” (BT-300-Procedure) of the contract notice, it is not possible to specify the information that must be provided for each individual lot pursuant to the Danish Public Procurement Act and Annex V, Part C, of Directive 2014/24/EU, including information on the subject matter of the lots and their estimated maximum value. In order to ensure compliance with the information requirements of the Danish Public Procurement Act in accordance with Annex V to Directive 2014/24/EU, the relevant information has therefore been compiled in "Appendix to Contract notice - Details about the lots" and must be considered an integral part of the information contained in this contract notice. Accordingly, this contract notice covers a total of 594 lots, cf. Annex 1. Prior to the award decision, the tenderers to whom the contracting authority intends to award the contract shall submit appropriate documentation proving that the information provided in the ESPD is correct. Where a tenderer participates as part of a consortium, this must be indicated in Part II, Section A of the ESPD (Information about the economic operator), under the field “Is the economic operator participating in the procurement procedure together with others?”. Each participating economic operator shall complete and sign a separate ESPD containing the required information. The tenderer and any consortium members must not be subject to the exclusion grounds laid down in sections 135, 136 and section 137(1)(2) of the Danish Public Procurement Act. Documentation substantiating the information provided in the ESPD with regard to the exclusion grounds set out in sections 135, 136 and section 137(1)(2) of the Danish Public Procurement Act shall be submitted. This requirement applies to the tenderer as well as any consortium members. The European Commission’s eCertis service indicates what constitutes sufficient documentation for each economic operator, depending on the country of establishment. With regard to sections 2.1.3 Value and 5.1.5 Value, the indication of the estimated value and the maximum value of the framework agreement represents an estimate of the expected future consumption, based on the following factors: - Revenue and revenue development under the previous framework agreement 16.08 Air Travel (2023); - The development of historical consumption within the central government, based on the State’s total procurement of air travel in 2025; - Knowledge of other market conditions identified in the market analysis, including that it is not considered likely that new significant suppliers will tender for the forthcoming framework agreement; - The fact that the framework agreement is mandatory for state authorities but optional for other customers. Several factors are included in the estimation, including a higher utilisation rate under the existing agreement for covered routes, with reservations for routes affected by EU Presidency countries, expanded possibilities for multiple suppliers on all routes, and an overall adjustment based on the risk of significantly increased oil prices. The estimated value therefore reflects a cautious and realistic expectation of the use of the framework agreement, but is significantly below the total theoretical market for the services covered. Over the total duration of the framework agreement and across all customers, there is uncertainty as to the actual turnover under the framework agreement. The estimation therefore includes both an assessment of the estimated value and an assessment of the maximum value of the framework agreement. These values are not considered clearly unrealistic, but are subject to uncertainty, as the framework agreement is optional for some customer segments and competes with customers’ existing procurement solutions. The difference between the estimated value and the maximum value is due to the uncertainty regarding the final value of the individual lots. The estimation of the estimated value and the maximum value represents SKI's best qualified and transparent assessment of the expected consumption under the lots at the time of the tender, including possible extensions and options, and across all economic operators participating in the lots, regardless of their final number. Please note that the total estimated value and the total maximum value for all lots are stated in section 5.1.5. Tenderers are specifically reminded that they are fully responsible for the prices tendered in all respects, regardless of the actual turnover achieved under the individual lots, including where the actual turnover deviates from the estimates, whether upwards or downwards. The framework agreement is subject to the prohibition laid down in Article 5k of Council Regulation (EU) No 833/2014, and SKI requires a declaration from the tenderer(s) to whom SKI intends to award the framework agreement, as further specified in section 16.2 of the procurement conditions.

**Pravna podlaga:**

Direktiva 2014/24/EU

### 2.1.6. Razlogi za izključitev

Viri izključitvenih razlogov: Enotni evropski dokument v zvezi z oddajo javnega naročila

## 5. Sklop

### 5.1. Sklop: LOT-0000

Naslov: 16.08 Flyrejser (2027)

Opis: SKI, a central purchasing body, puts up for tender a framework agreement for the purchase of air journeys for passenger transport. The tender is conducted as an open procedure. An air journey is defined as a return flight between two destinations. The tender comprises a total of 548 routes, each put up for tender as separate lots. Each lot is evaluated, awarded and contract-managed individually. For administrative purposes, however, SKI has decided to publish the material for the tendered routes under one overall framework agreement, as the contract documents are identical for all the routes, subject to limited route-specific variations set out in Appendix B. Likewise, an overall tender document (bill of quantities) has been prepared, in which the tenderer can submit tender for the routes (lots) desired by the tenderer. The framework agreement is mandatory for state authorities and optional for SKI's other customer segments. The customers entitled to use the framework agreement are specified in Appendix A and Appendix A.1.

Notranji identifikator: 25aa2e42-6e20-4339-ac52-2bff5f64f9f8

### 5.1.1. Namen

Vrsta javnega naročila: Storitve

Glavna klasifikacijska oznaka (cpv): 60410000 Storitve v rednem zračnem prevozu

### 5.1.2. Kraj izvajanja

Kjer koli

Dodatne informacije: The place of performance depends on the specific air route (lot) and may take place in multiple countries.

### 5.1.3. Predvideno trajanje

Trajanje: 4 Leta

### 5.1.4. Podaljšanje

Največje število podaljšanj: 2

Dodatne informacije o podaljšanju: The framework agreement may be extended for up to two periods of 12 months each, corresponding to a total extension period of 24 months.

**5.1.5. Vrednost**

Ocenjena vrednost brez DDV: 751 100 000,00 DKK

Najvišja vrednost okvirnega sporazuma: 2 621 300 000,00 DKK

**5.1.6. Splošne informacije**

**Pridržana udeležba:**

Udeležba ni pridržana.

Projekt javnega naročanja se ne financira s sredstvi EU

Javno naročilo je zajeto v Sporazumu o javnih naročilih: da

Dodatne informacije: The procurement substantively covers a total of 594 separate lots. However, it has not been technically possible to create these as individual lots in the contract notice, as the procurement system does not support the creation and publication of such a large number of lots without a significant risk that the notice cannot be published correctly or in due time. Furthermore, due to technical limitations, including a maximum character limit in the present text field “Additional information” (BT-300-Procedure) of the contract notice, it is not possible to specify the information that must be provided for each individual lot pursuant to the Danish Public Procurement Act and Annex V, Part C, of Directive 2014/24/EU, including information on the subject matter of the lots and their estimated maximum value. 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Each participating economic operator shall complete and sign a separate ESPD containing the required information. The tenderer and any consortium members must not be subject to the exclusion grounds laid down in sections 135, 136 and section 137(1)(2) of the Danish Public Procurement Act. Documentation substantiating the information provided in the ESPD with regard to the exclusion grounds set out in sections 135, 136 and section 137(1)(2) of the Danish Public Procurement Act shall be submitted. This requirement applies to the tenderer as well as any consortium members. The European Commission’s eCertis service indicates what constitutes sufficient documentation for each economic operator, depending on the country of establishment. 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Several factors are included in the estimation, including a higher utilisation rate under the existing agreement for covered routes, with reservations for routes affected by EU Presidency countries, expanded possibilities for multiple suppliers on all routes, and an overall adjustment based on the risk of significantly increased oil prices. The estimated value therefore reflects a cautious and realistic expectation of the use of the framework agreement, but is significantly below the total theoretical market for the services covered. Over the total duration of the framework agreement and across all customers, there is uncertainty as to the actual turnover under the framework agreement. The estimation therefore includes both an assessment of the estimated value and an assessment of the maximum value of the framework agreement. 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Tenderers are specifically reminded that they are fully responsible for the prices tendered in all respects, regardless of the actual turnover achieved under the individual lots, including where the actual turnover deviates from the estimates, whether upwards or downwards. The framework agreement is subject to the prohibition laid down in Article 5k of Council Regulation (EU) No 833/2014, and SKI requires a declaration from the tenderer(s) to whom SKI intends to award the framework agreement, as further specified in section 16.2 of the procurement conditions.

**5.1.9. Merila za izbor**

Viri izbirnih kriterijev: Enotni evropski dokument v zvezi z oddajo javnega naročila

**5.1.10. Merila za oddajo javnega naročila**

Opis metode, ki jo je treba uporabiti, če se ponderiranje ne more izraziti z merili: Tenders will be evaluated separately per route on the basis of the award criterion "best value for money". For each received and admissible tender for a given route, an evaluation price will be calculated. The evaluation price is determined on the basis of a weighted price consisting of historical prices and the discounts offered per booking class. The weighted price is adjusted to reflect the quality offered by applying a percentage reduction factor defined for each qualitative element, as stated by the tenderer in the tender list.

**5.1.11. Dokumenti v zvezi z oddajo javnega naročila**

Naslov dokumentov v zvezi z oddajo javnega naročila: https://www.ethics.dk/ethics/eo#/76a6af89-6e89-4552-b172-6da502684903/publicMaterial

**5.1.12. Pogoji javnega naročila**

**Pogoji za predložitev:**

Elektronska predložitev: Obvezno

Naslov za predložitev: https://www.ethics.dk/ethics/eo#/76a6af89-6e89-4552-b172-6da502684903/homepage

Jeziki, v katerih se lahko oddajo ponudbe ali prijave za sodelovanje: angleščina

Elektronski katalog: Ni dovoljeno

Rok za prejem ponudb: 19/06/2026 11:00:00 (UTC+00:00) Zahodnoevropski čas, GMT

Obdobje, v katerem mora ponudba ostati veljavna: 12 Leta

**Pogoji javnega naročila:**

Izvajanje javnega naročila je treba zagotoviti v okviru programov zaščitenega zaposlovanja: Ne

Elektronsko izdajanje računov: Obvezno

Uporabljeno bo elektronsko naročanje: da

Uporabljeno bo elektronsko plačevanje: da

Finančna ureditev: Where the tenderer is a group of economic operators (such as a consortium), the members of the group shall be jointly and severally liable for the performance of any delivery contracts awarded under the system and shall appoint a common authorised representative responsible for communication with SKI.

**5.1.15. Tehnike**

**Okvirni sporazum:**
Okvirni sporazum brez ponovnega odpiranja konkurence
Največje število udeležencev: 2 416
**Informacije o dinamičnem nabavnem sistemu:**
Ni dinamičnega nabavnega sistema

**5.1.16. Dodatne informacije, mediacija in revizija**

Organizacija za revizijo: Klagenævnet for Udbud
Informacije o rokih za revizijo: Complaints concerning this procurement procedure must be submitted to the Complaints Board for Public Procurement within 6 months after SKI has concluded the framework agreement, calculated from the day following the day on which SKI has informed the tenderers concerned, cf. section 7(2)(3) of the Danish Act on the Complaints Board for Public Procurement (Act No. 593 of 2 June 2016, as amended). At the latest at the same time as a complaint is submitted to the Complaints Board for Public Procurement, the complainant must notify SKI in writing that a complaint has been lodged and state whether the complaint has been submitted during the standstill period, cf. section 6(4) of the Act. Where the complaint has not been submitted during the standstill period, the complainant must also state whether interim measures are requested, cf. section 12(1) in conjunction with section 6 (4) of the Act.
Organizacija, ki daje dodatne informacije o revizijskih postopkih: Konkurrence- og Forbrugerstyrelsen

## 8. Organizacije

**8.1. ORG-0001**

Uradno ime: Staten og Kommunernes Indkøbsservice A/S
Registrska številka: 17472437
Poštni naslov: Pakkerivej 6
Mesto: Valby
Poštna številka: 2500
Podregija države (NUTS): Byen København (DK011)
Država: Danska
Kontaktna točka: Rune Ramming Laugesen
E-naslov: rura@ski.dk
Tel.: 20668578
Spletni naslov: https://www.ski.dk
**Vloge te organizacije:**
Kupec

**8.1. ORG-0002**

Uradno ime: Klagenævnet for Udbud
Registrska številka: 37795526
Poštni naslov: Toldboden 2
Mesto: Viborg
Poštna številka: 8800

Podregija države (NUTS): Vestjylland (DK041)
Država: Danska
Kontaktna točka: Klagenævnet for Udbud
E-naslov: klfu@naevneneshus.dk
Tel.: +45 72405600
Spletni naslov: https://naevneneshus.dk/start-din-klage/klagenaevnet-for-udbud/
Končna točka za izmenjavo podatkov (URL): https://naevneneshus.dk/start-din-klage/klagenaevnet-for-udbud/
**Vloge te organizacije:**
Organizacija za revizijo

**8.1. ORG-0003**
Uradno ime: Konkurrence- og Forbrugerstyrelsen
Registrska številka: 10294819
Poštni naslov: Carl Jacobsens Vej 35
Mesto: Valby
Poštna številka: 2500
Podregija države (NUTS): Byen København (DK011)
Država: Danska
Kontaktna točka: Konkurrence- og Forbrugerstyrelsen
E-naslov: kfst@kfst.dk
Tel.: +45 41715000
Spletni naslov: https://www.kfst.dk
Končna točka za izmenjavo podatkov (URL): https://www.kfst.dk
**Vloge te organizacije:**
Organizacija, ki daje dodatne informacije o revizijskih postopkih

**8.1. ORG-0004**
Uradno ime: Mercell Holding ASA
Registrska številka: 980921565
Poštni naslov: Askekroken 11
Mesto: Oslo
Poštna številka: 0277
Podregija države (NUTS): Oslo (NO081)
Država: Norveška
Kontaktna točka: eSender
E-naslov: publication@mercell.com
Tel.: +47 21018800
Faks: +47 21018801
Spletni naslov: http://mercell.com/
**Vloge te organizacije:**
TED eSender

## Informacije o obvestilu

Identifikator/različica obvestila: 5d644972-7f4a-4ca8-8b64-d9b5ac7928b9 - 01
Vrsta obrazca: Javni razpis
Vrsta obvestila: Obvestilo o koncesiji ali naročilu – standardna ureditev
Podvrsta obvestila: 16
Datum pošiljanja obvestila: 12/05/2026 09:19:17 (UTC+00:00) Zahodnoevropski čas, GMT

Datum pošiljanja obvestila (ePošiljatelja): 12/05/2026 09:19:37 (UTC+00:00) Zahodnoevropski čas, GMT
Jeziki, v katerih je uradno dostopno to obvestilo: angleščina
Številka objave obvestila: 329834-2026
Številka izdaje UL S: 92/2026
Datum objave: 13/05/2026