

107933-2026 - Konkurrensutsättning

Tyskland – Utvecklingsrådgivning – 81322201 - Expert pool for advisory services on vehicle electrification in Latin America

OJ S 32/2026 16/02/2026

Meddelande om upphandling eller koncession – standardsystem - Meddelande om ändring
Tjänster

1. Upphandlare

1.1. Upphandlare

Officiellt namn: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

E-postadress: lisa-marie.friebel@twobirds.com

Köparens rättsliga status: Offentligt företag som kontrolleras av en statlig myndighet

Den upphandlande myndighetens verksamhet: Allmän offentlig förvaltning

2. Förfarande

2.1. Förfarande

Titel: 81322201 - Expert pool for advisory services on vehicle electrification in Latin America
Beskrivning: Latin America and the Caribbean (LAC) are at a critical moment in its transport decarbonization journey. The transport sector is one of the region's largest and fastest-growing sources of greenhouse gas emissions, driven by entrenched car dependence, under-investment in public transit, high exposure to urban air pollution, and unequal access to mobility. While many countries have abundant low-carbon electricity sources (hydro, wind, solar) and growing political commitment to climate goals - for instance, zero emission targets for fleet acquisition and operation - the conditions for scaling e-mobility are not yet in place: pilots and early adopters are evident, but high capital costs, regulatory uncertainty, and infrastructure gaps continue to constrain large-scale deployment. Often the barriers to establishing these conditions are related to the following key challenges: regulatory, policy & institutional gaps; high upfront costs & financing barriers; technical know-how & operational capacity; infrastructure & grid readiness; and equity, gender & social inclusion. The E-Motion Program is commissioned by the Green Climate Fund (GCF) to the Development Bank of Latin America and the Caribbean (CAF) and the Agence Française de Développement (AFD) as accredited entities, executing entities, and co-financiers for the Financial Assistance (FA). GIZ takes part in the program as the executing entity for Technical Assistance (TA). The TA is integrated into the Mobilize Net Zero Project of the International Climate Initiative (IKI). In the program, GIZ implements large parts of the TA, while CAF and AFD are mainly implementing the FA. E-Motion represents one of the most comprehensive regional efforts to decarbonize the transport sector in LAC. It is anchored in two complementary parts: sub-program 1, implemented by GIZ and AFD in Argentina, Brazil, Colombia, Costa Rica, Dominican Republic, Mexico, and Peru; and sub-program 2, implemented by GIZ and CAF in Panama, Paraguay and Uruguay. Together, they constitute a multi-country platform supporting the transition toward low-carbon, inclusive, and resilient transport systems. They combine policy and institutional strengthening with investment in e-mobility infrastructure and fleets, creating the enabling conditions for large-scale transformation. The program addresses key challenges and structural barriers that hinder the large-scale deployment of e-mobility in fleets in LAC, with primary focus on buses and their supporting infrastructure but also dealing with fleets of light commercial vehicles (LCV). E-Motion's objective is to translate climate ambition into practical

transformation, building the institutional, financial, and technical foundations that enable countries to move from framework to fleet. Its TA and FA model strengthens governance, mobilizes investment, builds capacities, and delivers concrete e-mobility solutions on the ground. GIZ intends to contract a service provider to implement and support the TA activities of the program, while working in close contact with the GIZ team and program partners. Thus, the contractor will perform activities related to 5 core areas: - policy, governance and regulation for building coherent, inclusive, and harmonized policy frameworks - market development, finance and business models to enable financial viability and to mobilize investment - infrastructure, energy and technology for large-scale e-mobility deployment - fleet deployment and operations bringing e-mobility into practice through large-scale fleet deployment - capacity development, awareness and knowledge exchange building institutional, industry and human capacities

Förfarandets identifierare: 2ce5884b-7c75-4bc7-bbdc-b4821c531bd5

Intern identifierare: 81322201

Typ av förfarande: Förhandlat förfarande med föregående meddelande om upphandling/under konkurrens

Förfarandet är påskyndat: nej

2.1.1. Föremålet för upphandlingen

Kontraktets art: Tjänster

Huvudklassificering (cpv): 73220000 Utvecklingsrådgivning

2.1.2. Leveransplats

Land: Grenada

Kompletterande information: Regional - Latin America and Caribbean (LAC)

2.1.4. Allmänna upplysningar

Kompletterande information: #Bekanntmachungs-ID: CXTRY6YTX8MH1S9# All communication takes place in English via communication tool in the project area of the procurement portal.

Rättslig grund:

Direktiv 2014/24/EU

vgv -

2.1.6. Uteslutningsgrunder

Källor till uteslutningsgrunder: Meddelande

Åsidosättande av skyldigheter som fastställts enligt nationella uteslutningsgrunder: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Del (anbudsområde)

5.1. Del (anbudsområde): LOT-0001

Titel: 81322201 - Expert pool for advisory services on vehicle electrification in Latin America

Beskrivning: The Consultant's team combines strategic management, technical expertise, and operational support, complemented by flexible expert pools that ensure responsiveness to the program's multi-country and multi-sectoral nature. The contractor is responsible for providing the following work packages. The activities listed in each work packages are indicative, and other activities can be added to the scope of each work package. Not all activities are relevant for each country and might be requested by only a specific country or a number of countries. Specific objectives and impacts that shall be achieved and how this will be measured as well as the deliverables will be defined in a Request for Service. Work Package 1: Policy,

Governance and Regulation In this work package, the contractor's role focuses on building coherent, inclusive, and harmonized policy frameworks that enable the large-scale adoption of e-mobility. The activities involve strengthening national and local institutions, supporting regulatory development, and ensuring that equity, gender, social inclusion, and just transition principles are embedded in policy and regulatory frameworks.

Work Package 2: Market Development, Finance and Business Models The contractor works to enable financial viability and to mobilize investment by designing and/or improving sustainable business models, fiscal frameworks, and territorial assessments. This work package contributes to the objective that e-mobility markets are ready to scale, attractive for private investment, and financially sustainable.

Work Package 3: Infrastructure, Energy and Technology This work package ensures that technical and infrastructure systems are in place for large-scale e-mobility deployment. It focuses on charging and depot infrastructure, renewable integration, grid readiness, interoperability, circular economy approaches for batteries, and integration with urban mobility improvements.

Work Package 4: Fleet Deployment and Operations In this work package, the contractor role focuses on bringing e-mobility into practice through large-scale real-world fleet deployment in public transport, municipal services, and logistics. This work package aims to develop and support procurement processes, O&M systems, and scaling models to ensure replicable solutions.

Work Package 5: Capacity Development, Awareness and Knowledge Exchange In this work package the contractor role focuses on building institutional, industry and human capacities, while fostering knowledge creation and exchange at regional and national levels. The contractor should also work to raise public awareness, strengthen ownership of the e-mobility transition, and promote regional and local supply chain improvements.

Work packages 1-5 are implemented by three expert pools that ensure flexibility and technical depth.

- Pool 1 - Senior Experts with International Experience: 4 to 8 experts (in total up to 800 expert days) in finance, business models, SME development, energy systems, and battery and charging infrastructure. They provide international know-how for activities related to market development, finance and business models; and infrastructure, energy and technology, by developing bankable solutions and technical standards for large-scale e-mobility.
- Pool 2 - Senior Experts with Regional Experience: 7 to 15 experts (in total up to 2800 expert days) in policy, legal, gender, finance, infrastructure, and urban mobility. They ensure contextualized regional expertise to support activities in policy, governance and regulation; market development, finance and business models; infrastructure, energy and technology; and fleet deployment and operations, by focusing on regulation, incentives, and institutional reforms.
- Pool 3 - Junior Experts with Regional Experience: 6 to 15 experts (in total up to 2400 expert days) in procurement, gender, fleet operations, training, communication, and social impact. They support activities related to policy, governance and regulation; fleet deployment and operations; and capacity development, awareness and knowledge exchange, by implementing awareness campaigns, training programs, and operational design and management.

Work Package 6: Contract Management, Overarching tasks and responsibilities The contractor will be actively involved in contract management, ensuring all aspects of the contract are managed efficiently and in accordance with the ToR. The Project Management Team ensures the strategic, technical, administrative and operational steering of the contract and encompasses three experts:

- The Team Leader assumes overall responsibility for project coordination, quality assurance, financial oversight, and communication with GIZ. With at least 10 years of international management experience in multi-stakeholder projects, this expert ensures methodological coherence and strategic alignment across work packages.
- The Senior Technical Expert on E-Mobility provides high-level technical advice on fleet electrification, charging infrastructure, and energy systems, ensuring consistency and complementarity in project design and implementation. The expert combines 10 years of transport and mobility experience with advanced competence in quality

assurance of studies, policy drafts, training materials, and reports. - The Project Officer ensures operational continuity through administrative backstopping and support on logistical and financial management. With over 5 years of experience in project administration and familiarity with GIZ processes, the expert supports reporting, contracting, and coordination. This personnel structure ensures strategic leadership, technical excellence, and operational flexibility. It enables access to the right expertise efficiently and adaptation of inputs and deliverables to evolving project needs in alignment with the program's objectives, regional diversity, and quality standards.

Intern identifierare: 81322201

5.1.1. Föremålet för upphandlingen

Kontraktets art: Tjänster

Huvudklassificering (cpv): 73220000 Utvecklingsrådgivning

Optioner:

Beskrivning av alternativen: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Leveransplats

Land: Grenada

Kompletterande information: Regional - Latin America and Caribbean (LAC)

5.1.3. Uppskattad löptid

Varaktighet: 42 Månader

5.1.4. Förlängning

Högst antal förlängningar: 2

Ytterligare information om förlängningar: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Allmänna upplysningar

Reserverad upphandling:

Deltagande är inte reserverat.

Namn på och yrkeskvalifikationer för den personal som ska utföra kontraktet måste anges:

Behöver inte anges

Upphandlingsprojekt som helt eller delvis finansieras med EU-medel

Upphandlingen omfattas av Världshandelsorganisationens avtal om offentlig upphandling, GPA : ja

Upphandlingen är också lämplig för små och medelstora företag: ja

Kompletterande information: #Besonders auch geeignet für:other-sme#

5.1.7. Strategisk upphandling

Syftet med strategisk upphandling: Minskning av miljöpåverkan

Beskrivning: See tender documents

Syftet med strategisk upphandling: Främjande av innovation

Beskrivning: See tender documents

Syftet med strategisk upphandling: Främjande av social hållbarhet

Beskrivning: See tender documents

Metod som ska minska miljöpåverkan: Skydd och återställande av biologisk mångfald och ekosystem, Omställning till en cirkulär ekonomi, Anpassning till klimatförändringar,

Begränsning av klimatförändringar

Socialt mål som främjas: Jämlikhet mellan folkgrupper, Jämställdhet mellan kvinnor och män
Innovationsupphandling: De upphandlade byggentreprenaderna, varorna eller tjänsterna
inbegriper forsknings- och utvecklingsverksamhet.

5.1.9. Urvalskriterier

Källor till urvalskriterier: Meddelande

Kriterium: Andra ekonomiska eller finansiella krav

Beskrivning av urvalskriterium: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Kriterium: Andra ekonomiska eller finansiella krav

Beskrivning av urvalskriterium: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 3 requests to participate. If it is not possible to make a clear selection of up to 5 candidates for the tendering phase on the basis of the criteria listed in the procurement documents (e.g. if a number of candidates achieve the same overall eligibility score), we reserve the right to increase the maximum number of 5. Weighted criteria for the selection of candidates: 1. Technical experience (50%) - Policy, Governance and Regulation in Electric Mobility/Public Transport (10%) - Market Development, Finance and Business Models (10%) - Infrastructure, Energy and Technology for Electric Mobility (10%) - Fleet Deployment and Operations in Public Transport (10%) - Capacity Development, Awareness and Knowledge Exchange (10%) 2. Regional experience in Latin America and the Caribbea (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Kriterium: Referenser på angivna tjänster

Beskrivning av urvalskriterium: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. At least 3 references in the technical field of electric mobility in the last 36 months (reference date: date of publication of this tender) that had a minimum commission value of EUR 500,000.00 (net) (exclusion criterion). 2. At least 3 references in the region of sustainable transport in Latin America and the Caribbea in the last 36 months (reference date: date of publication of this tender) that had a minimum commission value of EUR 500,000.00 EUR (exclusion criterion). 3. Only ongoing reference projects and reference projects that have finished in the last 36 months (reference date: date of publication of this tender) will be assessed. If a reference fulfils both the criteria for the technical field and for the region/country, it will be used to assess both criteria.

Kriterium: Genomsnittlig årlig omsättning

Beskrivning av urvalskriterium: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 5.000.000 EUR (net).

Kriterium: Andra ekonomiska eller finansiella krav

Beskrivning av urvalskriterium: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

Kriterium: Andra ekonomiska eller finansiella krav

Beskrivning av urvalskriterium: Non-inclusion on French financial sanctions list (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Our company is not included on the designated list (s) of specifically named individuals, groups or organisations subject to financial sanctions by France.

Kriterium: Referenser på angivna tjänster

Beskrivning av urvalskriterium: Assessment of technical eligibility / weighted criteria for the selection of candidates - Weighted criteria for the selection of candidates: 1. Technical experience (50%) - Policy, Governance and Regulation in Electric Mobility/Public Transport (10%) - Market Development, Finance and Business Models (10%) - Infrastructure, Energy and Technology for Electric Mobility (10%) - Fleet Deployment and Operations in Public Transport (10%) - Capacity Development, Awareness and Knowledge Exchange (10%) 2. Regional experience in Latin America and the Caribbea (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Kriterierna kommer att användas för att välja anbudssökande som bjuds in att delta i det andra steget i förfarandet

Viktning (procentandel, exakt): 100,00

Information om det andra steget i ett förfarande med två steg:

Minsta antalet anbudssökande som inbjuds att delta i andra steget i förfarandet: 3

Högsta antalet anbudssökande som inbjuds att delta i andra steget i förfarandet: 5

Förfarandet kommer att äga rum i på varandra följande steg. I varje steg kan några deltagare komma att uteslutas

Köparen förbehåller sig rätten att tilldela kontraktet på grundval av de ursprungliga anbuden utan ytterligare förhandlingar

5.1.10. Tilldelningskriterier

Kriterium:

Typ: Pris

Namn: Preis

Beskrivning: Price criteria for "Bestangebots-Quotienten-Methode"

Kategori av tilldelningskriteriet vikt: Viktning (poängtal, exakt)

Sifferangivelse för tilldelningskriterium: 30

Kriterium:

Typ: Kvalitet

Namn: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Beskrivning: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Kategori av tilldelningskriteriet vikt: Viktning (poängtal, exakt)

Sifferangivelse för tilldelningskriterium: 70

5.1.11. Upphandlingsdokument

Språk som upphandlingsdokumenten är officiellt tillgängliga på: engelska

Sista dag för att begära kompletterande information: 18/02/2026 23:59:59 (UTC+01:00)

Centraleuropeisk tid / västeuropeisk sommartid

Adress till upphandlingsdokumenten: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTX8MH1S9/documents>

Ad hoc-kommunikationskanal:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTX8MH1S9>

5.1.12. Upphandlingsvillkor

Villkor för förfarandet:

Beräknat datum för avsändning av inbjudan att lämna anbud: 16/03/2026

Villkor för inlämning:

Elektronisk inlämning: Krävs

Adress för inlämning: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTX8MH1S9>

De språk som kan användas i anbud eller anbudsansökningarna: engelska

Elektronisk katalog: Ej tillåten

Alternativa anbud: Ej tillåten

Anbudsgivare får lämna in fler än ett anbud: Ej tillåten

Tidsfrist för mottagande av anbudsansökningar: 26/02/2026 12:00:00 (UTC+01:00)

Centraleuropeisk tid / västeuropeisk sommardid

Information som kan kompletteras efter det att inlämningsfristen har löpt ut:

Viss saknad information om leverantören kan kompletteras efter det att inlämningsfristen har löpt ut.

Kompletterande information: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Kontraktsvillkor:

Kontraktet måste genomföras inom ramen för program för skyddad anställning: Nej

Villkor som gäller genomförandet av kontraktet: The execution conditions result from the information given in the contract notice and the tender documents.

Elektronisk fakturering: Krävs

Elektronisk beställning kommer att användas: ja

Elektronisk betalning kommer att användas: ja

5.1.15. Metoder

Ramavtal:

Upphandlingen avser inte ett ramavtal

Information om det dynamiska inköpssystemet:

Upphandlingen avser inte ett dynamiskt inköpssystem

5.1.16. Kompletterande information, medling och prövning

Prövningsorganisation: Vergabekammern des Bundes

Information om tidsfrist för prövning: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of

an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisation som ger kompletterande information om upphandlingsförfarandet: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisation som mottar anbudsansökningar: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisationer

8.1. ORG-0001

Officiellt namn: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registreringsnummer: 993-80072-52

Postadress: Dag-Hammarskjöld-Weg 1 - 5

Ort: Eschborn

Postnummer: 65760

Del av land (NUTS): Main-Taunus-Kreis (DE71A)

Land: Tyskland

E-postadress: lisa-marie.friebel@twobirds.com

Tfn: +49 619679

Fax: +49 6196791115

Webbadress: <https://www.giz.de>

Den här organisationens roller:

Upphandlare

Organisation som ger kompletterande information om upphandlingsförfarandet

Organisation som mottar anbudsansökningar

8.1. ORG-0002

Officiellt namn: Vergabekammern des Bundes

Registreringsnummer: 022894990

Postadress: Kaiser-Friedrich-Straße 16

Ort: Bonn

Postnummer: 53113

Del av land (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Land: Tyskland

E-postadress: vk@bundeskartellamt.bund.de

Tfn: +49 2289499-0

Fax: +49 2289499-163

Webbadress: <https://www.bundeskartellamt.de>

Den här organisationens roller:

Prövningsorganisation

8.1. ORG-0003

Officiellt namn: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registreringsnummer: 0204:994-DOEVD-83

Ort: Bonn

Postnummer: 53119

Del av land (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Land: Tyskland

E-postadress: noreply.esender_hub@bescha.bund.de

10. Ändring

Version av det föregående meddelandet som ska ändras

:

be4994cb-35f1-47e1-9ac7-0a2ffa2611f-01

Huvudskälet till ändringen

:

Information uppdaterad

10.1. Ändring

Identifierare för avsnitt: PROCEDURE

Beskrivning av ändringar: Addition clarifying the turnover value of the reference in 05 Self-declaration

Upphandlingsdokumenten ändrades den: 12/02/2026

Information om meddelandet

Identifierare/version för meddelandet: 9a37c61c-fa8f-4b9e-990c-07afb758e849 - 01

Formulärtyp: Konkurrensutsättning

Meddelandetyp: Meddelande om upphandling eller koncession – standardsystem

Meddelandets undertyp: 16

Avsändningsdatum för meddelandet: 13/02/2026 10:11:02 (UTC+01:00) Centraleuropeisk tid / västeuropeisk sommartid

Språk som det här meddelandet finns officiellt tillgängligt på: engelska

Meddelandets publiceringsnummer: 107933-2026

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