

715991-2025 - Competition

Germany – Research and development consultancy services – 81321256-Food System Leadership Ecosystem Zambia (Trainee Program and Network): development, implementation and evaluation

OJ S 208/2025 29/10/2025

**Contract or concession notice – standard regime
Services**

1. Buyer

1.1. Buyer

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Email: katharina.cheimanoff@giz.de

Legal type of the buyer: Public undertaking, controlled by a central government authority

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: 81321256-Food System Leadership Ecosystem Zambia (Trainee Program and Network): development, implementation and evaluation

Description: Overcoming the hunger and food crisis as well as the climate crisis cannot be achieved without a transformation of agricultural and food systems and fundamental paradigm shifts. Through the United Nations Food Systems Summit (UNFSS), many countries have developed national pathways for transforming their food systems, putting the issue firmly on the global agenda. There exists a fundamental acknowledgement of the necessity of transforming agricultural and food systems, but the realization is complex and influenced by diverse, pronounced and conflicting interests and values. The GIZ Global Project "Transformation of Food Systems" (TES) contributes to this by supporting "transformative initiatives" (partnerships) at local, national, regional and global level that actively promote the transformation of food systems. Transformative initiatives within TES are alliances of diverse stakeholders who jointly develop visions and solutions for the transformation of food systems. As potential change agents, intermediaries are accompanied and supported in tackling transformative changes in partnerships. The change agents and partnerships aim to achieve multidimensional, comprehensive and sustainable changes to contribute to sufficient and healthier food for all people at all times within planetary boundaries. The necessary negotiation processes are aimed at developing and testing transformative, context-specific solutions and establishing change in the wider social environment. Good governance for improved nutrition is promoted. The programme also places a special focus on collective learning and the sharing of experiences by establishing a learning network between global and national initiatives and beyond. Moreover, it aims at strengthening capacities, particularly in leadership, and transformative processes and concepts. Through collaboration with other actors, such as the Global Alliance for Nutrition (GAIN) and the Food and Agriculture Organization of the United Nations (FAO), TES creates synergies to achieve greater impact together. TES is part of the Special Initiative "Transformation of Agricultural and Food Systems" (SI AGER) of the German Federal Ministry for Economic Cooperation and Development (BMZ). Food Systems can play a more powerful role than they do today to improve consumption of healthy and nutritious food, raise incomes, create inclusive opportunities, and strengthen environmental conditions.

For that they need a cadre of passionate professional food system leaders who can see, make and deliver on the necessary hard choices to reshape current systems. By investing in transformational leadership, both across stakeholders and bureaucracies, planning capacities for sustainable food systems can be revitalized. By encouraging ownership of the local narratives and respecting realities, inclusive science-policy-society processes and partnerships to stimulate accountable leadership and responsive institutions can be encouraged. As a supportive measure besides a transformative initiative in Zambia that is already being supported by GIZ, a food system leadership ecosystem shall be developed. As a result, the leadership capacity and networks in Zambia shall be strengthened to enable the realization of the pathways and visions defined by the existing national entities, stakeholders and initiatives working towards a food systems transformation.

Procedure identifier: 499ff0e6-132e-4ba0-a2b7-d5402d8f0009

Internal identifier: 81321256

Type of procedure: Open

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 73200000 Research and development consultancy services

Additional classification (cpv): 75211200 Foreign economic-aid-related services

2.1.2. Place of performance

Country: Zambia

Anywhere in the given country

2.1.4. General information

Additional information: #Bekanntmachungs-ID: CXTRY6YTS5RUMT4# All communication takes place in English via communication tool in the project area of the procurement portal.

Legal basis:

Directive 2014/24/EU

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2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Notice

Breaching of obligations set under purely national exclusion grounds: In accordance with §§ 123,124 GWB, § 22 LkSG

Participation in a criminal organisation: In accordance with §§ 123,124 GWB, § 22 LkSG

Terrorist offences or offences linked to terrorist activities: In accordance with §§ 123,124 GWB, § 22 LkSG

Money laundering or terrorist financing: In accordance with §§ 123,124 GWB, § 22 LkSG

Fraud: In accordance with §§ 123,124 GWB, § 22 LkSG

Corruption: In accordance with §§ 123,124 GWB, § 22 LkSG

Child labour and including other forms of trafficking in human beings: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching obligation relating to payment of taxes: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching obligation relating to payment of social security contributions: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching of obligations in the fields of environmental law: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching of obligations in the fields of social law: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching of obligations in the fields of labour law: In accordance with §§ 123,124 GWB, § 22 LkSG

Insolvency: In accordance with §§ 123,124 GWB, § 22 LkSG

Assets being administered by liquidator: In accordance with §§ 123,124 GWB, § 22 LkSG

Business activities are suspended: In accordance with §§ 123,124 GWB, § 22 LkSG

Analogous situation like bankruptcy, insolvency or arrangement with creditors under national law: In accordance with §§ 123,124 GWB, § 22 LkSG

Grave professional misconduct: In accordance with §§ 123,124 GWB, § 22 LkSG

Agreements with other economic operators aimed at distorting competition: In accordance with §§ 123,124 GWB, § 22 LkSG

Conflict of interest due to its participation in the procurement procedure: In accordance with §§ 123,124 GWB, § 22 LkSG

Direct or indirect involvement in the preparation of this procurement procedure: In accordance with §§ 123,124 GWB, § 22 LkSG

Early termination, damages, or other comparable sanctions: In accordance with §§ 123,124 GWB, § 22 LkSG

Misrepresentation, withheld information, unable to provide required documents or obtained confidential information of this procedure: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Lot

5.1. Lot: LOT-0001

Title: 81321256-Food System Leadership Ecosystem Zambia (Trainee Program and Network): development, implementation and evaluation

Description: The objective of the service under tendering is to strengthen food system leadership capacities for the acceleration of a transformation of the food system(s) of Zambia. The objective shall be reached through the development and implementation of a concept for a food system leadership ecosystem development in Zambia. The elements of this ecosystem shall entail at least a food system leadership trainee program (FSLP) and a food system leadership network (FSLN) for alumni (of the FSLP) and further relevant actors. As a result, the ecosystem is supposed to strengthen the capacity of national, private, academic and civil society organizations through improved leadership. Moreover, it shall improve intersectoral collaboration through a dynamic network amongst the targeted change makers. The FSLP shall be conceptualized for three consecutive trainee groups. Each for a duration of approx. 12-18 months from recruitment and start of delivery until graduation for 30-40 trainees per group. It shall be implemented with first modules for a first trainee group within the contract term under tender. The contractor is responsible for the design and implementation of the capacity development measures. This includes the content and methodologies of the training modules as well as the means of implementation. The modules of the training program shall be held virtual. Contents of the FSLP modules shall cover at least the following 5 thematical areas: Food systems thinking; Leader-ship skills; Food systems analysis; Tools for scenario development and planning; and Transformative food system actions. A special focus shall be laid on planning techniques and on tackling complex problems as core competence to transform systems. The contractor is supposed to lecture/train on these with an a renowned tested method/concept. The target group are professionals from the agricultural and food sector as well as sectors that are important for a just and environment friendly food system transformation. The program shall equally target early career professionals and senior personnel in key positions of key institutions. The selection process shall be designed and

processed by the contractor in the service delivery, taking into account a gender and age balance. A concept for the development of a FSLN shall be developed (for an implementation period of 3.5 years). A basis network for the ecosystem is formed by the training program participants. The concept to be developed shall detail which exchanges of the network can be facilitated, and which additional measures are selected to curate a meaningful leadership ecosystem (this might include e.g. further mentoring, coaching and communication measures). To ease the delivery of both, the trainee program (FSLP) and the network building (FSLN), digital platform solutions shall be identified and build into the concept for the trainee program and network. The leadership ecosystem (FSLP and FSLN) shall gain attention and reach within Zambia. Therefore, the contractor shall employ communication measures to reach visibility. The contractor shall be responsible for the monitoring and evaluation of the implemented capacity development measures.

Internal identifier: 81321256

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 73200000 Research and development consultancy services

Additional classification (cpv): 75211200 Foreign economic-aid-related services

Options:

Description of the options: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Place of performance

Country: Zambia

Anywhere in the given country

5.1.3. Estimated duration

Duration: 18 Months

5.1.4. Renewal

Maximum renewals: 2

Other information about renewals: GIZ may optionally commission contract amendments and /or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

Additional information: #Besonders auch geeignet für:selbst#, #Besonders auch geeignet für: other-sme#

5.1.7. Strategic procurement

Aim of strategic procurement: Reduction of environmental impacts

Description: Cf. tender documents.

Aim of strategic procurement: Fulfilment of social objectives

Description: Cf. tender documents.

Approach to reducing environmental impacts: The transition to a circular economy, Climate change mitigation

Social objective promoted: Ethnic equality, Gender equality, Human rights due diligence in global supply chains, Fair working conditions, Other

5.1.9. Selection criteria

Sources of selection criteria: Notice

Criterion: Other economic or financial requirements

Description of selection criterion: EN-A1: Principles for the execution of orders (Mit dem Angebot; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Criterion: References on specified services

Description of selection criterion: EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 30,000.00 EUR. 2. At least 02 references in the technical field of Food Systems OR Food Systems Leadership and at least 01 reference in Zambia in the last 36 months (reference date: date of publication of this tender).

Criterion: Average yearly turnover

Description of selection criterion: EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 400,000.00 EUR (exclusion criterion).

Criterion: Other economic or financial requirements

Description of selection criterion: EN-C2: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 05 persons (exclusion criterion).

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: English

Deadline for requesting additional information: 20/11/2025 23:59:59 (UTC+01:00) Central European Time, Western European Summer Time

Address of the procurement documents: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTS5RUMT4/documents>

Ad hoc communication channel:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTS5RUMT4>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTS5RUMT4>

Languages in which tenders or requests to participate may be submitted: English, French

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 28/11/2025 12:00:00 (UTC+01:00) Central European Time, Western European Summer Time

Duration during which the tender must remain valid: 123 Days

Information that can be supplemented after the submission deadline:

At the discretion of the buyer, some missing tenderer-related documents may be submitted later.

Additional information: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Information about public opening:

Opening date: 28/11/2025 12:00:00 (UTC+01:00) Central European Time, Western European Summer Time

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: The execution conditions result from the information given in the contract notice and the tender documents.

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Vergabekammern des Bundes

Information about review deadlines: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisation providing additional information about the procurement procedure: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisation receiving requests to participate: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisations

8.1. ORG-0001

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registration number: 993-80072-52

Postal address: Dag-Hammarskjöld-Weg 1 - 5

Town: Eschborn

Postcode: 65760

Country subdivision (NUTS): Main-Taunus-Kreis (DE71A)

Country: Germany

Email: katharina.cheimanoff@giz.de

Telephone: +49 6196792510

Fax: +49 6196791115

Internet address: <https://www.giz.de>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

8.1. ORG-0002

Official name: Vergabekammern des Bundes

Registration number: 022894990

Postal address: Kaiser-Friedrich-Straße 16

Town: Bonn

Postcode: 53113

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: vk@bundeskartellamt.bund.de

Telephone: +49 2289499-0

Fax: +49 2289499-163

Internet address: <https://www.bundeskartellamt.de>

Roles of this organisation:

Review organisation

8.1. ORG-0003

Official name: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registration number: 0204:994-DOEVD-83

Town: Bonn

Postcode: 53119

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: noreply.esender_hub@bescha.bund.de

Telephone: +49228996100

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: bdc3dd5-9994-4c67-857e-6c64cabb0fc5 - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 16

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Languages in which this notice is officially available: English

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